# AGAPE INTERNATIONAL, INC. FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' REVIEW REPORT FOR THE YEARS ENDED MARCH 31, 2017 AND 2016



# FINANCIAL STATEMENTS

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#### INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors of Agape International, Inc.

We have reviewed the accompanying financial statements of Agape International, Inc. (a non-profit organization) which comprise the statements of assets, liabilities and net assets – modified cash basis as of March 31, 2017 and 2016, and the related statements of statements of support, revenue and expenses – modified cash basis, statements of functional expenses-modified cash basis, and cash flows – modified cash basis for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### **Accountants' Responsibility**

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### **Accountants' Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with the modified cash basis of accounting.

Murphy, Edwards, Moncalves & Ferrera, PC

Southborough, Massachusetts September 25, 2018

# STATEMENTS OF ASSETS, LIABILITIES, AND NET ASSETS - MODIFIED CASH BASIS AS OF MARCH 31, 2017 AND 2016

# **ASSETS**

	2017	2016
CURRENT ASSETS:		
Cash (Note 2)	\$ 376,799	\$ 410,340
Total Current Assets	376,799	410,340
PROPERTY AND EQUIPMENT, NET (Notes 2 and 4)		2,537
OTHER ASSETS:		
Security Deposits	8,236	6,015
Investments (Note 3)	542,752	527,987
Total Other Assets	550,988	534,002
TOTAL ASSETS	\$ 927,787	\$ 946,879
LIABILITIES AND NET ASSET	rs	
CURRENT LIABILITIES:		
Accrued Expenses	\$ 4,131	\$ 150
Total Current Liabilities	4,131	150
UNRESTRICTED NET ASSETS (Note 2)	923,656	946,729
TOTAL NET ASSETS	\$ 927,787	\$ 946,879

# STATEMENTS OF SUPPORT, REVENUE AND EXPENSES - MODIFIED CASH BASIS

	2017	2016
UNRESTRICTED SUPPORT AND REVENUE:		
Contributions	\$ 313,748	\$ 273,861
Special Events, Net	6,291	77,572
Investment Income	2,568	2,447
Net Unrealized Gain (Loss)	5,270	(3,682)
Total Support and Revenue	327,877	350,198
FUNCTIONAL EXPENSES (Note 2):		
Program Services:		
Orphanages	137,140	146,375
Education	123,513	129,030
Medical Clinics	16,676	13,321
Total Program Services	277,329	288,726
Support Services:		
Administrative	47,156	42,559
Fundraising	26,465	34,758
Total Support Services	73,621	77,317
Total Functional Expenses	350,950	366,043
DECREASE IN NET ASSETS	(23,073)	(15,845)
UNRESTRICTED NET ASSETS - BEGINNING OF YEAR	946,729	962,574
UNRESTRICTED NET ASSETS - END OF YEAR	\$ 923,656	\$ 946,729

# STATEMENTS OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS

								Total						
					M	ledical	P	rogram				Fund	Total	Total
	Or	rphanage	E	ducation	(	Clinics	S	ervices	Adn	ninstrative	R	Raising	2017	2016
Salaries and Wages	\$	30,000	\$	30,000	\$	7,500	\$	67,500	\$	13,654	\$	12,533	\$ 93,687	\$ 109,500
Payroll Taxes		2,395		2,395		625		5,415		1,144		976	7,535	8,888
Employee Benefits		8,386		8,386		2,071		18,843		5,076		1,074	24,993	26,030
Total Payroll & Related Expenses	3	40,781		40,781		10,196		91,758		19,874		14,583	126,215	144,418
Accounting		-		_		-		_		2,925		_	2,925	2,995
Depreciation		-		2,537		-		2,537		-		-	2,537	4,915
Office Expenses		-		-		-		-		11,530		-	11,530	11,834
Insurance		-		-		-		-		-		-	-	1,505
Program Expenses		96,359		80,195		6,480		183,034		-		-	183,034	189,636
Travel		-		-		-		-		-		3,759	3,759	2,437
Fees and Charges		-		-		-		-		3,219		-	3,219	3,016
Postage, Printing and Supplies		-		-		-		-		8,338		8,123	16,461	3,681
Adminstrative - Other				_		-		-		1,270			 1,270	1,606
<b>Total Functional Expenses</b>	\$	137,140	\$	123,513	\$	16,676	\$	277,329	\$	47,156	\$	26,465	\$ 350,950	\$ 366,043

# STATEMENTS OF CASH FLOWS - MODIFIED CASH BASIS

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES:		
Decrease in Net Assets	\$ (23,073)	\$ (15,845)
Adjustments to Reconcile the Above	` , ,	, , ,
to Net Cash Provided by Operating Activities:		
Depreciation	2,537	4,915
Unrealized (Gain) Loss on Investments	(5,270)	3,682
Donated Stock	6,928	5,031
Sale of Donated Securities	(6,928)	(5,031)
Changes in Assets and Liabilities:		
Security Deposits	(2,221)	-
Accrued Expenses	3,981	-
Net Cash Used by Operating Activities	(24,046)	(7,248)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Sale (Purchase) of Securities, Net	(9,495)	(7,479)
Net Cash Used by Investing Activities	(9,495)	(7,479)
NET DECREASE IN CASH		
AND CASH EQUIVALENTS	(33,541)	(14,727)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	410,340	425,067
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 376,799	\$ 410,340

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2017 AND 2016

#### NOTE 1 ORGANIZATION AND NATURE OF ACTIVITIES

Agape International, Inc. (the Organization) is a nonprofit organization in Massachusetts. The Organization cares for children in India orphaned as a result of AIDS. Currently there are seven orphanages caring for approximately 250 children. The primary revenue sources are donations from the general public, grants and corporate solicitations.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The accompanying financial statements have been prepared on the modified cash basis, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. This basis differs from generally accepted accounting principles primarily because the Organization has not recognized receivables for contributions and other revenues, accounts payable to vendors, and deferred revenues, and their related effects on the change in unrestricted net assets. Except for the modification discussed below, financial transactions are recorded when the actual cash transactions occur irrespective of when revenue is earned or expense obligations are incurred.

The Organization has modified the cash basis of accounting to recognize investments at fair value in the statements of assets, liabilities, and net assets—modified cash basis with the related unrealized gain or loss reflected in the statements of support, revenues and expenses—modified cash basis.

#### **Basis of Presentation**

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, which represent the expendable resources that are available for operations at management's discretion; temporarily restricted net assets, which represent resources restricted by donors as to purpose or by the passage of time; and permanently restricted net assets, which represent resources whose use by the Organization is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization.

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2017 AND 2016

(Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Functional Expenses**

The Organization classifies its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are charged directly according to their functional classification. Other expenses that are common to program and support services are allocated by various statistical methods.

#### **Cash and Cash Equivalents**

Management considers equivalent to cash all money market funds and other deposits with a maturity date of ninety days or less from the date of purchase. Cash equivalents are stated at cost which approximates market.

#### **Property and Equipment**

The Organization follows the practice of capitalizing all significant expenditures at cost. Depreciation expense is computed using various methods, including the straight line method over the estimated useful lives of the related assets. Depreciation expense is \$2,537 and \$4,915 for the years ended March 31, 2017 and 2016.

#### **Fair Value Measurements**

Assets and liabilities measured at fair value are categorized within the fair value heirarchy into one of three different levels depending on the observability of the inputs employed in their measurement. Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Level 2 inputs are market-observable inputs for measuring the asset or liability other than quoted prices included within Level 1. Level 3 inputs are unobservable inputs for measuring the asset or liability reflecting significant modifications to observable related market data or the Organization's assumptions about pricing by market participants.

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2017 AND 2016

(Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Revenue Recognition**

Support and revenue, including investment income, that is restricted by the donor is reported as an increase in unrestricted net assets, if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets in accordance with the restriction.

#### **Income Taxes**

Agape International, Inc. qualifies as a tax-exempt, nonprofit organization under Section 501(c)(3) of the Internal Revenue Code, whereby only unrelated business income, as defined by Section 509(a)(1) of the Code, is subject to federal income tax. The Organization had no unrelated business income in the years ended March 31, 2017 and 2016. Accordingly, no provision for income taxes is required. Tax years 2014 – 2017 are currently open for examination by taxing authorities.

#### **Foreign Currency Exchange and Translation**

The Organization's foreign operations are primarily conducted in Indian rupees. Generally foreign currency exchange transactions which are converted to U. S. dollars result in a gain or loss that is recognized at the point of conversion within the financial statements.

All assets, liabilities and net assets of the foreign operations are valued in U. S. dollars as of March 31, 2017 and 2016, which generally results in an immaterial foreign currency translation adjustment applied directly to net assets within the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2017 AND 2016

(Continued)

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Subsequent Events**

Management has evaluated subsequent events through September 25, 2018, the date the financial statements were available to be issued. No significant subsequent events have been identified by management.

#### NOTE 3 INVESTMENTS

The Organization maintains an investment account. The future proceeds from this account is intended to support the operations of the Organization. The Organization's investment objective is the preservation of capital and moderate growth. Accordingly, these investments are comprised of highly liquid, low-risk instruments, including money market funds and mutual funds, which are categorized as Level 1 within the fair value hierarchy. Realized and unrealized gains and losses are included in investment return, along with interest and dividends, in the statement of support, revenue and expenses – modified cash basis.

Mutual funds are valued based on the net asset values of the underlying funds. Due to the level of risk associated with equity securities, it is at least reasonably possible that changes in the fair value will occur in the near term, and that such changes could materially affect the amount reported in the statement of assets, liabilities, and net assets at March 31, 2017 and 2016. Investments consisted of the following as of March 31:

	20	17	2016			
	Market	Cost	Market	Cost		
Money Market Funds	\$ 468,044	\$ 468,044	\$ 460,846	\$ 460,846		
Mutual Funds	74,708	64,024	67,141	61,726		
	<u>\$ 542,752</u>	<u>\$ 532,068</u>	<u>\$ 527,987</u>	<u>\$ 522,572</u>		

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2017 AND 2016

(Continued)

#### NOTE 4 PROPERTY AND EQUIPMENT

Property and Equipment consist of the following as of March 31, 2017 and 2016:

	2017	2016
Office Equipment	\$ 30,153	\$ 30,153
School Bus	25,000	25,000
Motor Vehicle	22,209	22,209
Total	77,362	77,362
Less: Accumulated Depreciation	(77,362)	(74,825)
Net Property and Equipment	<u>\$ -</u>	<u>\$ 2,537</u>

#### NOTE 5 FOREIGN OPERATIONS

The Organization operates orphanages in India in accordance with its mission of caring for children impacted by AIDS. Foreign program services generated expenditures equivalent to \$277,329 and \$288,726, and revenue equivalent to \$20,812 and \$9,538 for the years ended March 31, 2017 and 2016, respectively. Program expenditures consist of expenses paid for services provided in India, including payroll, occupancy, and other costs.

#### NOTE 6 CONCENTRATIONS

The Organization had two fundraising events during the year ended March 31, 2016 in Chicago and in Boston. The events comprised 22% of the Organization's support and revenue for that year.

Two donors comprised 28% of the total support and revenue for the year ended March 31, 2016, and 24% for the year ended March 31, 2017.

All of the Organization's charitable programs are for children orphaned by AIDS in India.

#### NOTES TO FINANCIAL STATEMENTS

# MARCH 31, 2017 AND 2016

(Continued)

#### NOTE 7 IN-KIND SERVICES

For the year ended March 31, 2017, financial and administrative services were provided by a volunteer on a regular basis beginning in October 2016. Prior to October 2016, the Organization had compensated personnel for these services. The value of financial and administrative services that were provided on an in-kind basis are not reflected in these financial statements.