

**SCF-ORGANIC
FARMS, LTD.**

<https://www.scfororganicfarms.com>

RURAL YOUTH ENTREPRENEURS



“The Right Season to Seed the Future”

Engaging Youth in Agriculture

SCF Organic Farms equips young people with the values and vision to pursue their dreams. We strive to change the mindsets of young people, so they believe in themselves and what they can accomplish. Our education programs instill agriculture entrepreneurial and economic principles built for a quality farm life. We inspire young people to overcome barriers and seize opportunities that surrounds them.

By providing youths with simple business applications that covers financial skills that farmers need to successfully run an agricultural business, this will enable them to gain practical experience necessary to apply to real life situations. Placing young entrepreneurs on a path to prosperous futures for themselves and their communities.

9 Rules for Starting Your Own Farm Business

Rule #1: Avoid Debt!

Rule #2: Allow Yourself the Opportunity to Fail

Rule #3: Identify Your Market Before You Start Farming

Rule #4: Match the Land to Its Suited Use

Rule #5: Grow Your Passion

Rule #6: Set Reasonable Goals


Rule #7: Don't Worry About What Other People Think

Rule #8: Have a Sense of Humor

Rule #9: Read. Ask Questions. Share Your Knowledge.

Objectives

- Define economics and explain economic systems
- Describe free enterprise
- List and explain 3 ways of doing business
- Explain entrepreneurship



Questions you need to answer?

- What is economics?
- Define and describe supply and demand?
- How does price effect economics?
- What importance does money play in economics?
- Explain the economic system?
- Explain free enterprise?
- Describe business ownership?

Questioning con't

- What choices are available in a free enterprise system?
- What kind of control issues are present in free enterprise?
- List 3 ways of doing business?
- Describe sole proprietorship?
- Describe partnerships?
- What is a corporation?

Questioning con't

- How do consumers affect competition?
- Who are consumers?
- Define Entrepreneurship?



Terms

- business
- competition
- consumer
- cooperative
- corporation
- demand
- dividend
- economic system
- economics
- entrepreneurship
- free enterprise
- money
- monopoly
- partnership
- price
- private ownership
- property
- risk
- sole proprietorship
- supply

What is economics?

- The study of how people get what they want
- Includes producing goods and services and getting them to people
- Money and resources are scarce
- Governments have systems to care for people
- Work is required to produce and make money
- Includes supply, demand, prices & money

Define and describe supply & demand

- Prices vary with supply of something as related to demand for it
- Supply and demand work together in setting price
- Both are limited
- supply ↓, demand ↑
- supply ↑, demand ↓

Supply versus Demand

□ Supply

- amount of something that is available
- can be reduced by disasters
- Supply \uparrow , Price \downarrow

□ Demand

- amount of something that will be bought at a given price
- Price \uparrow Demand \downarrow
- price must cover costs of production

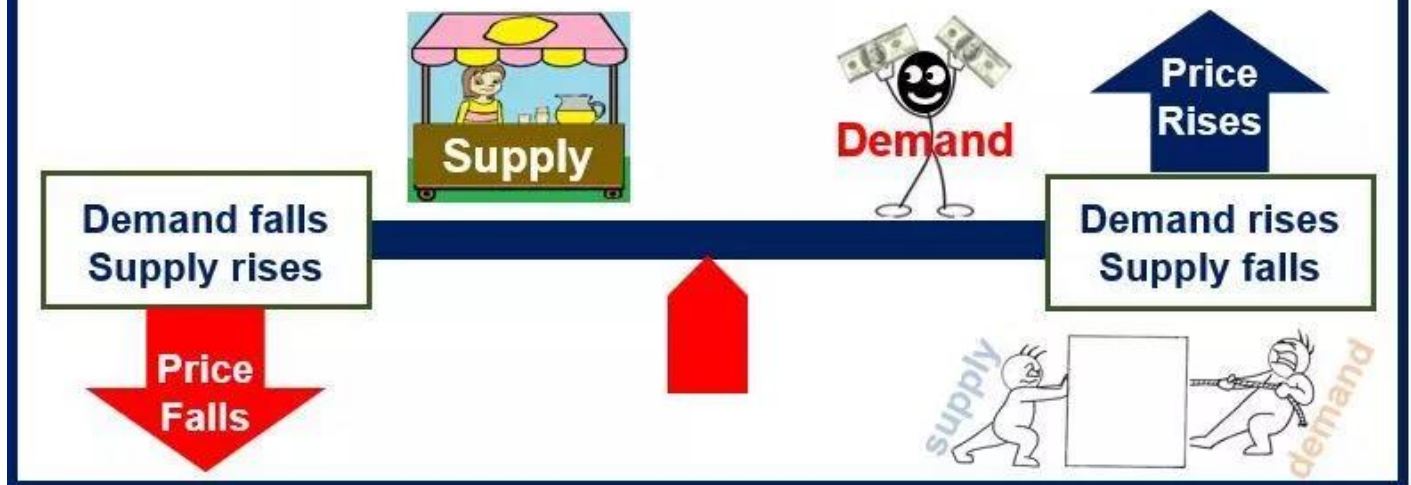
Graph plotting

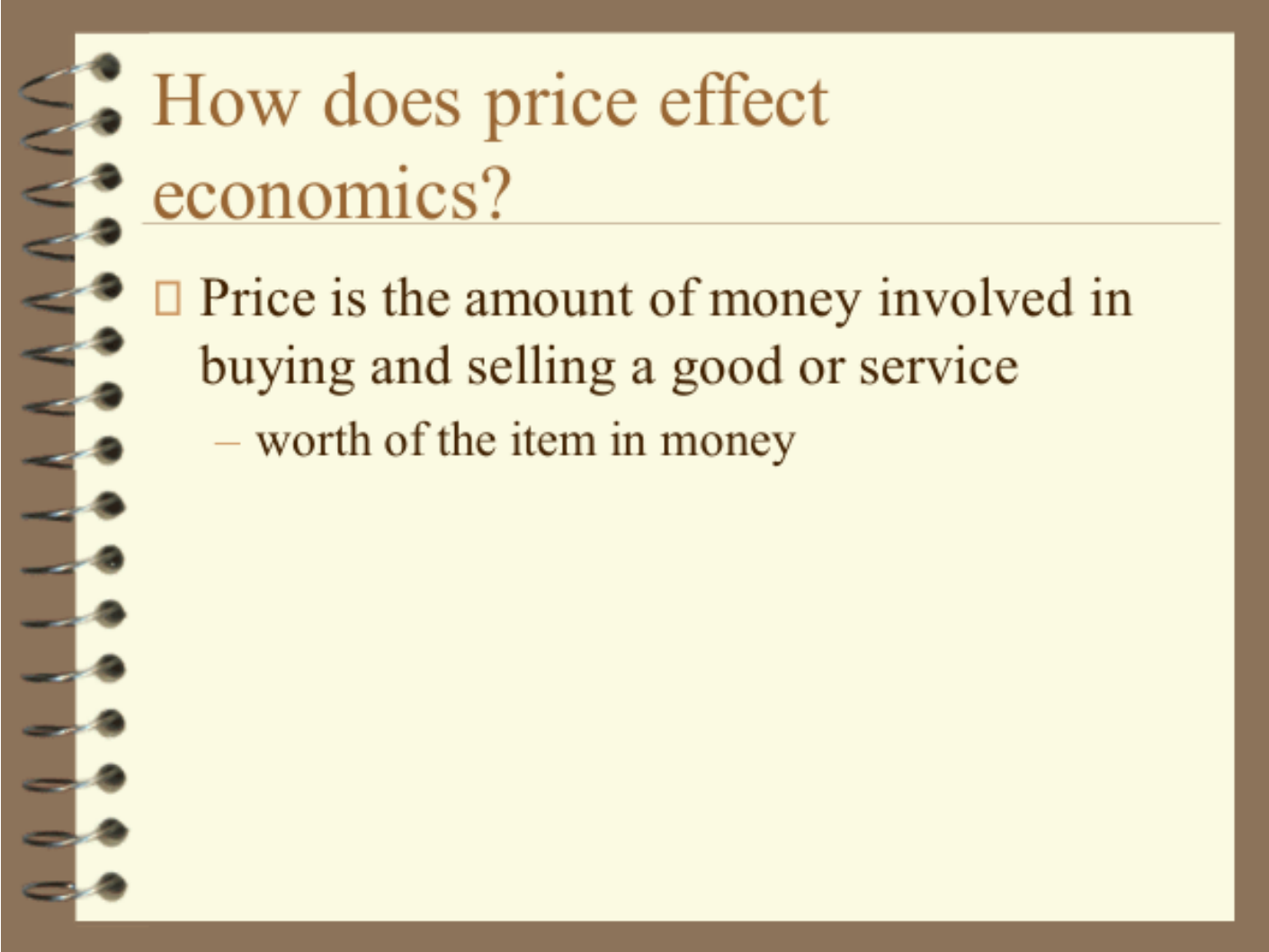
supply, demand, price

□ Price \uparrow Demand \uparrow Supply \downarrow

□ Price \downarrow Demand \downarrow Supply \uparrow

Supply & Demand



A spiral-bound notebook with a brown cover and a cream-colored page. The spiral binding is on the left side. The text is written in a brown, serif font. A horizontal line is drawn under the title.

How does price effect economics?

- Price is the amount of money involved in buying and selling a good or service
 - worth of the item in money

What importance does money play in economics?

- Money is anything exchanged for goods or services
 - currency is money used in a country
 - the value of money is how much it will buy
 - change in prices can cause change in the value of money

The value of money

- SC Cropland = \$2,500 per Acre (2017)
- SC Cropland = \$2,440 per Acre (2013)
- US Gal. of Milk = \$3.16 (2017)
- US Gal. of Milk = \$3.50 (2013)



Explain the economic system?

- Economic system is how people go about going business
 - how things are created, owned or exchanged
- All countries have economic systems just modified in some way to meet their particular needs
 - capitalism versus communism
 - major differences are based on property ownership and control

Explain free enterprise?

- Free enterprise the a way of doing business in the United States
 - allows for business to work with minimum governmental control
 - allows people to work and make money for themselves
 - many people own property

Describe property ownership?


- Private ownership is having things people can call their own
- Property is anything with value
- Types of property
 - real is land and its natural features
 - personal is items people personally use

Describe business ownership?

- A business is a person or group that produces and / or sells goods and services
- People who own businesses take risks
 - a risk is the possibility of losing what has been invested
 - but you also can get benefits from a risk
 - you can make money


What choices are available within free enterprise?

- You can choose what to produce, buy and sell
- You can set your price and be somewhat flexible
- Decisions require a lot of information



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List 3 ways of doing business?

- Sole proprietorship
- Partnership
- Corporations

Describe sole proprietorship?

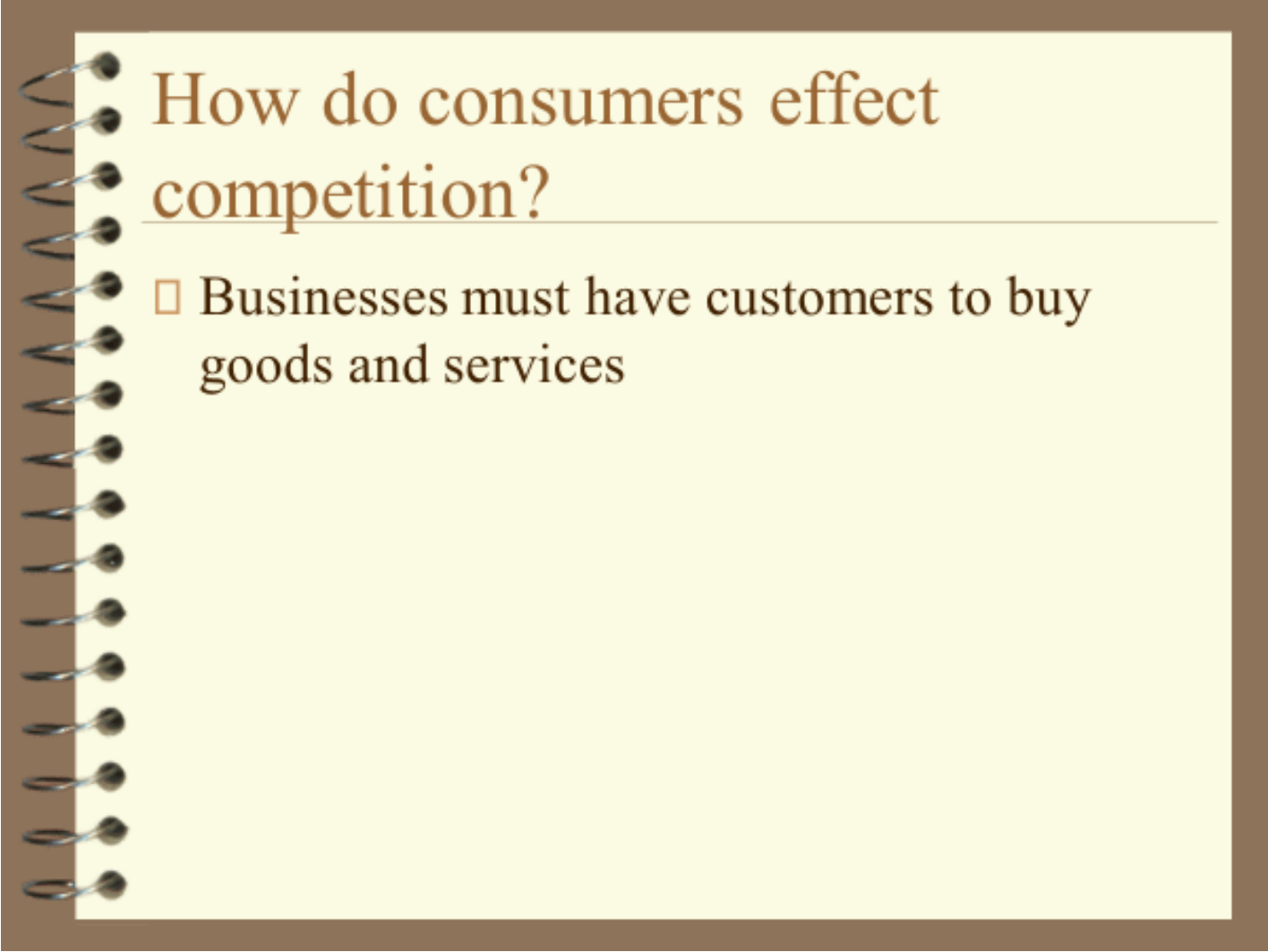
- Business owned by 1 person
 - responsible for all areas of operations
 - hire, fire, buy, sell, supervise, submit government forms and all other work
 - must have all the money to start the business

Describe partnerships?

- Co-owners, business owned by 2 or more people
- profits and losses are split equally between all members

What is a corporation?

- Association of members doing business
- Chartered by a state government
- People who buy stock are called stakeholders or stockholders and elect a Board of Directors to run the corporation
 - and are paid dividends (part of the profit)
- Cooperatives provide members with services - marketing coops help market farm products

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How do consumers effect competition?

- Businesses must have customers to buy goods and services

Who are consumers?


- Determine what business produce
 - if consumers won't buy a product it won't be produced
- A consumer is a person, business or agency that uses goods and services
 - all consumers have limited money and must decide how it will be spent

What is competition?

- Consumers will choose what they like best compared with it's cost
- Competition allows consumers to choose between similar products
- Monopoly exists if one producer controls products and / or products
 - not good in free enterprise systems
- Advertising influences what people will buy
 - never use untruthful advertising

Define entrepreneurship?

- Creating goods or services to meet a unique need
 - “new” things
- An Entrepreneur is a person who takes risks, in creating and developing new products and ways to market them
 - must be a very creative person with creative ideas




Answer the following questions to test your knowledge

- What is economics?
- How does supply / demand relate to the prices consumers pay?
- Why is creating goods and services a goal for any nation?
- What is the difference between real and personal property?

Test your knowledge con't

- What are the ways of doing business? and explain each
- Who are consumers and why do they play a valuable role?
- What is the difference between competition and a monopoly?
- What is entrepreneurship?



Match the answers to the correct statement on the next page

A. economics

B. supply

C. demand

D. price

E. money


F. free enterprise

G. risk

H. partnership

I. dividend

J. cooperative



Match pervious words to these statements

- __ Profit paid to a stockholder in a corporation
- __ Study of how people get what they want
- __ Amount of product that will be sold at a given price
- __ Anything exchanged for goods and services
- __ Amount of money used in buying or selling a good or service

Matching con't

- ___ Amount of goods or services available
- ___ A business owned by 2 or more individuals
- ___ Freedom to do business with a minimum of government control
- ___ The possibility of losing something

Sustainable Farming Internships and Apprenticeships

South Carolina

(Details) Thorn Chase Farm

3901 Thorn Chase Lane
Johns Island, SC 29455

Contact: Renee Chewning
Phone: [Cell] 843-224-3340
Email: renee@thornchase.com

Last Updated: 03-13-2018
Internship Starts: 03-15-2018
Internship Ends: varies
Number of Interns: 3
App Deadline:
Minimum Length of Stay: 10 weeks
Stipend: Yes

(Details) City Roots

1005 Airport Blvd.
Columbia, SC 29205

Contact: Eric McClam
Phone: [Office] 803-254-2302
Email: cityroots@cityroots.org, eric@cityroots.org
Website: <https://www.cityroots.org>, <https://www.facebook.com/CityRootsFarm>

Last Updated: 01-24-2017
Internship Starts: 02-15
Internship Ends:
Number of Interns: 3
App Deadline: Rolling admissions
Minimum Length of Stay: 10 weeks
Stipend: None

(Details) Greenbrier Farms

766 Hester Store Road
Easley, SC 29640

Contact: Chad Bishop, Roddy Pick
Phone: [Office] 864-855-9782
[Cell] 864-608-4095
Email: chad@greenbrierfarms.com, roddy@greenbrierfarms.com
Website: <http://www.greenbrierfarms.com>

Last Updated: 10-10-2016
Internship Starts: March 1, 2017
Internship Ends: November 15, 2017
Number of Interns: 2
App Deadline: January 13, 2017
Minimum Length of Stay: 3 months
Stipend: \$100.00 per week

(Details) Reedy River Farms

78 Mayberry Street
Greenville, SC 29601

Contact: George DuBose, Chris Miller

Phone: [Cell] 864-419-0385

[Cell] 815-861-5405

Email: george@reedyriverfarms.com, chris@reedyriverfarms.com

Website: <http://www.reedyriverfarms.com>

Last Updated: 08-18-2016

Internship

Starts: 09-01-2016

Internship

Ends: 08-01-2017

Number of

Interns: 1

App Deadline: 09-01-2016

Minimum Length of Stay: 1 year

Stipend: \$100 weekly stipend.

(Details) Living Oak Farm

1630 nation road
Abbeville, SC 29620

Contact: Donna Askew

Phone: [Cell] 828-329-5350

[Cell] 828-329-5350

[Cell] 828-329-5350

Last Updated: 02-04-2016

Internship Starts: 03-1-16

Internship Ends: 12-16-16

Number of Interns: 2

App Deadline: 06-01-16

Minimum Length of Stay: Two Months

Stipend: Stipend will be discussed, and will depend on experience and skills.

(Details) Mill Village Farms

8 Lois Ave
Greenville, SC 29611

Contact: Noah Tassie

Phone: [Cell] 864-704-8121

Email: noah@millcommunity.org

Website: <http://www.millvillagefarms.org>, <https://www.facebook.com/MillVillageFarms/>

Last Updated: 01-07-2016

Internship Starts: 05-01-2016

Internship Ends: 08-30-2016

Number of Interns: 1

App Deadline: 04-01-2016

Minimum Length of Stay: May-August

Stipend: Position is paid, but details will be discussed during interview.

(Details) BioWay Farm

197 Bio Way
Ware Shoals, SC 29962

Contact: Chris Sermons
Phone: [Cell] 864-992-6987
Email: chris@biowayfarm.com
Website: <http://www.biowayfarm.com>

Last Updated: 11-27-2015
Internship Starts: 02-01-2016
Internship Ends: 11-01-2016
Number of Interns: 2
App Deadline: 04-01-2016
Minimum Length of Stay: 3 months
Stipend: \$100 week with experience

(Details) Thicketty Mountain Farms

2040 Battleground Road
Cowpens, SC 29330

Contact: Sallie Hambright-Belue, Brent Belue
Phone: [Cell] 864-906-8668
[Cell] 864-906-8668
Email: thickettymountainfarms@gmail.com
Website: <http://www.thickettymountainfarms.com>

Last Updated: 05-04-2014
Internship Starts: Varies
Internship Ends: Varies
Number of Interns: 2
App Deadline: Open
Minimum Length of Stay: 3 Months
Stipend: Room and Board will be provided as well as a \$200/month stipend. During the market season, the stipend may increase based on farm success.

(Details) Lowcountry Local First Growing New Farmers Apprentice Program

Phone: [Office] 843-740-5444
Email: GNFP@lowcountrylocalfirst.org
Website: <http://lowcountrylocalfirst.org/?q=initiatives/eat-local/farmer-educat>, <http://lowcountrylocalfirst.org/initiatives/eat-local/farmer-education>

Last Updated: 01-06-2014
Internship Starts: February 17, 2014
Internship Ends: November 21, 2014
Number of Interns: 6
App Deadline: February 1, 2014
Minimum Length of Stay: 10 Months

Stipend: There is a fee of \$25 for application processing and \$2,000 for the 10-month program. *Scholarships and payment plans are available. In addition to the structured educational component of the program, participants are matched with mentor farmers to provide paid work experience. The exact hours and pay are

negotiated with your mentor farmer.

(Details) Red Fern Farm

2031 Harris Grove Church Rd.
Gray Court, SC 29645

Contact: Meredith Mizell

Email: contact@redfernfarms.com

Website: <http://www.redfernfarms.com>

Last Updated: 10-26-2012

Internship Starts: March 3, 2013

Internship Ends: November 17, 2013

Number of Interns: 1

App Deadline: until position is filled

Minimum Length of Stay: 3 months

Stipend: \$100/week + room + board + wireless internet.

(Details) Soby's Farm

Greenville, SC

Contact: Noah B Tassie

Phone: [Cell] 864-704-8121

Email: tassien4@gmail.com

Last Updated: 01-11-2012

Internship Starts: Anytime

Internship Ends: At least until November 2012

Number of Interns: 1

App Deadline:

Minimum Length of Stay: one full season - March to November

Stipend: Payment and marketing based on experience: around 750 per month plus mileage and money from market

(Details) Lowcountry Local First

North Charleston, SC 29405

Phone: [Office] 843-740-5444

Email: agdirector@lowcountrylocalfirst.org

Website: <http://www.lowcountrylocalfirst.org>

Last Updated: 12-27-2011

Internship Starts: Growing Season 2012

Internship Ends: November 2012

Number of Interns: 6

App Deadline: ASAP

Minimum Length of Stay: Entire year/season commitment needed

Stipend: The mentor will receive a monthly stipend and access to two acres of the incubated farm, and shared equipment for their own farming enterprise. Full time apprentices will also receive compensation.

(Details) Owl's Nest Plantation

155 Hooters Lane
Cross, SC 29436

Contact: David Howe

Phone: [Office] 843-753-1857

Email: arab_stallions@yahoo.com

Last Updated: 01-17-2011

Internship Starts: ASAP

Internship Ends: December 2011

Number of Interns: 3

App Deadline: When Positions are filled

Minimum Length of Stay: 30 Days

Stipend: A stipend (based on length of apprenticeship / internship and experience) is available. Social Security and Medicare contributions will be matched by the employer and Workers' Compensation is provided. Profit sharing bonus and educational opportunities are also available for Apprentices. Applicants must have their own health care insurance and a current Tetanus Shot.

(Details) High Farms

400 High Farms Rd.
Landrum, SC 29356

Contact: Wayne, Emilie

Email: highfarmsllc@gmail.com

Website: <http://www.highfarmsllc.com>

Last Updated: 07-15-2010

Internship Starts: July 2010

Internship Ends:

Number of Interns: 1

App Deadline:

Minimum Length of Stay: 3 months

Stipend: \$50 per week.

(Details) Oconee Bell's Family Farm

646 Seed Farm Road
Westminster, SC 29693

Contact: Garry Wallace

Phone: [Cell] 404-786-6502

Email: organicfarm2009@yahoo.com

Last Updated: 05-26-2009

Internship Starts: June 1, 2009

Internship Ends: September, 2009

Number of Interns: 1

App Deadline: None

Minimum Length of Stay: 1 month

Stipend: Yes.

**HIGHLIGHTS OF USDA
OUTREACH AND ASSISTANCE FOR
SOCIALLY DISADVANTAGED FARMERS AND RANCHERS
AND
VETERAN FARMERS AND RANCHERS
PROGRAM**

The Outreach and Assistance for Socially Disadvantaged Farmers and Ranchers and Veteran Farmers and Ranchers Program, also known as the “Section 2501” program after its original Farm Bill section number, provides grants to organizations that work with minority and veteran farmers and assist them in owning and operating farms and participating in USDA programs. USDA’s Office of Advocacy and Outreach administers the program.

The Section 2501 Program was established in the 1990 Farm Bill and has historically targeted funding to support farmers who are considered “socially disadvantaged” by USDA’s definition. These include African American, American Indian, Asian American, and Latino farmers and ranchers. The most recent farm bill expands the program to also serve returning military veterans entering farming.

The purpose of the program is to assure that socially disadvantaged farmers and ranchers and veteran farmers and ranchers have opportunities to successfully acquire, own, operate, and retain farms and equitably participate in all USDA programs. The program supports a range of outreach and assistance activities, including farm management, financial management, marketing, and application and bidding procedures.

Applicants are also encouraged to coordinate with existing regional projects to complement pertinent and relevant cross-regional activities.

HERITAGE ORGANIC DRY FARMING PROJECT PUBLICATION

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