NeoCertified Competitive Matrix

Categories	NeoCertified		Paubox	Virtru	Zix	Datamotion		SendInc.			Sharefile			
	Standard	Multiple	Standard	Standard	Standard	Single	Multiple	Basic	Pro	Corporate	Personal	Team	Business	VDR
Customer Support														
24/7 Availability	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No
Live Support	Yes	Yes	Yes	No	Yes	No	No	No	No	No	Yes	Yes	Yes	Yes
Website Live Chat	Yes	Yes	Yes	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes
Form Submission	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Email Address	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No
Phone Number	Yes	Yes	Yes	No	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
FAQs / Help Center	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
Tutorial Videos	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes
Full Recipient Support	Yes	Yes	Yes	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes
Software Integrations														
Browser Web Portal	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	No	No	Yes	No
Outlook Plug-In Included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes	Yes
Does Not Require Exchange	Yes	Yes	No	Yes	Yes	Yes	Yes	n/a	n/a	n/a	n/a	Yes	Yes	Yes
Office 365 Plug-In	Yes	Yes	Yes	No	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	No
Included - No Cost	Yes	Yes	No	No	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	No
Does Not Require Exchange	Yes	Yes	No	n/a	Yes	Yes	Yes	n/a	n/a	n/a	Yes	Yes	Yes	n/a
API Integration - Option	Yes	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	No
Setup / Login Functionality														
Multi-Factor Authentication	Yes	Yes	No	No	Yes	No	No	No	No	No	No	No	Yes	No
Included - No Cost	Yes	Yes	No	No	No	No	No	No	No	No	No	No	Yes	No
Active Directory / SSO	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	No
Included - No Cost	Yes	Yes	No	No	No	No	No	Yes	Yes	Yes	No	No	Yes	No
Account Storage														
500 MB - 1 GB	Yes	Yes	Yes	n/a	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
2 GB - 10 GB	Yes	Yes	Yes	n/a	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Product Pricing														
Annual Subscription	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Non-Profit Discount	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No
Volume Discounts	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
No Quantity Minimums	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	No	No	No
Mobile Applications														
Android Phone	Yes	Yes	No	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
Apple Phone	Yes	Yes	No	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
Policy Filter Software														
Enterprise Availability	Yes	Yes	Yes	Yes	Yes	No	Yes	No	No	No	No	Yes	Yes	Yes
Compliance Requirements														
Business Associates Agreement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	No
No Minimums	Yes	Yes	Yes	No	No	Yes	Yes	No	No	No	n/a	n/a	No	n/a
No Additional Fees	Yes	Yes	No	No	Yes	Yes	Yes	No	No	No	n/a	n/a	No	n/a
Messaging Options														
Unlimited Messaging	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes
Co-branding	Yes	Yes	No	Yes	Yes	No	No	No	No	Yes	Yes	Yes	Yes	Yes
Message Auditing	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Included - No Cost	Yes	Yes	Yes	Yes	No	No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Message Retraction	Yes	Yes	No	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Included - No Cost	Yes	Yes	No	Yes	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Custom Expiration	Yes	Yes	No	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Included - No Cost	Yes	Yes	No	Yes	No	Single	Multiple	Basic	Pro	Corporate	Personal	Team	Business	VDR
Admin. Console	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	No
Included Feature	Yes	Yes	Yes	No	No	No	Yes	No	Yes	Yes	Yes	Yes	Yes	No
Message Size - 100+ MB	Yes	Yes	No	Yes	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Additional Software														
Secure Contact Forms	Yes	Yes	Yes	No	Yes	No	Yes	No	No	No	No	No	No	No
No Additional Fees														
No Registration Fee	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No Installation Fee	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No Customer Support Fee	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Company Legacy														
Established 15+ Years	Yes	Yes	No	No	Yes	Yes	Yes	No	No	No	No	No	No	No

* Note: All information based on publicly available information as of July 2018. All names and copyrights remain the property of their respective owners.