Buyer Profile

|  |  |
| --- | --- |
| **Name** |  |
| **Email** |  |
| **Phone** |  |

|  |  |
| --- | --- |
| **Workplace** |  |
| **Upper Limit** |  |
| **Home wants** | (Pool, interior age, house age, bathrooms, garage, etc.) |
| **Non-negotiable Home wants** |  |
| **B/B** | (bed/bath) |
| **Square ft.** |  |
| **Personal life** |  |

**Questionnaire**

**Availability:**

|  |  |
| --- | --- |
| **When does your lease end?** |  |
| **When would you like to start living in your new home?** |  |
| **Which days and times are best for you to view homes?** | \_\_\_ Weekdays \_\_\_ Weeknights \_\_\_ Weekends  \_\_\_ Sat \_\_\_ Sun  \_\_\_ I have restricted religious days  \_\_\_ Lunch time on weekdays |

**Contact:**

|  |  |
| --- | --- |
| **Who will be the primary point of contact?** |  |
| **Best contact number** |  |
| **Best time to be reached?** | \_\_\_ 9-5 PM  \_\_\_ 5-8 PM  \_\_\_ After 8 PM |
| **Preferred method of contact** | \_\_\_ Phone  \_\_\_ Text  \_\_\_ Email |

**Buying Process:**

|  |  |
| --- | --- |
| **Have you ever purchased a home before?** | \_\_\_ Yes  \_\_\_ No |
| **Are you familiar with the buying process?** | \_\_\_ Yes  \_\_\_ No |
| **How much assistance do you prefer?** |  |
| **Have you ever worked with a licensed real estate agent?** | \_\_\_ Yes  \_\_\_ No |
| **If yes, Have you ever worked with a licensed real estate agent in the past 30 days?** | \_\_\_ Yes  \_\_\_ No |
| **If yes, are you viewing houses with other agents presently?** | \_\_\_ Yes  \_\_\_ No |

**Financing/Credit**

|  |  |
| --- | --- |
| **Do you have a preferred lender?** | \_\_\_ Yes  \_\_\_ No |
| **Have you sought financing?** | \_\_\_ Yes  \_\_\_ No |
| **Are you aware of your financing qualifications** | \_\_\_ Yes  \_\_\_ No |
| **Are you aware of your credit worthiness?** | \_\_\_ Yes  \_\_\_ No |
| **Do you need assistance with getting pre-qualified?** | \_\_\_ Yes  \_\_\_ No |
| **Do you need my guidance with the loan process or do you prefer privacy?** |  |
| **Have you started saving for a house?** | \_\_\_ Yes  \_\_\_ No |

**Conclusion**

|  |  |
| --- | --- |
| **How ready are you to start your home search?** |  |

**Additional notes:**