# JCD NEWS

### **SOLUTIONS FOR JOB SEARCH & STAFFING SUCCESS**



# WELCOME

**Job Seekers:** Everything you need to advance your career. Job market news, tips, tricks, and proven strategies for getting noticed, acing your interviews, resumes, and where to find jobs in Canada and USA.

**Employers:** Talent for hire, recruitment / talent acquisition resources and strategies, and helpful articles, all aimed at helping you with your most important asset, your human resources.

#### PAGE 2

### You'll Want To Read This

Suggested 'Must Reads' for Job Seekers and for Employers.

#### **PAGES 3 & 4**

# **Look Who's Hiring? Featured Employers & Agencies**

Job Hunting? Visit these companies for lots of great opportunities!

### PAGE 5

## Jobs or Talent, Where Else Can I Search?

Over one hundred resources to find your next job or hire.

#### PAGE 5

#### **Pros To Follow**

These experts really know their stuff. Explore both new and proven ways Follow them for advice, tips, motivation and more.

#### PAGE 6

#### Search Smarter | Work Smarter

to find jobs, get hired, and increase job satisfaction.

#### PAGE 6

#### Search Smarter | Hire Smarter

Discover the best methods for finding and hiring the Talent your business needs.

#### PAGES 7

#### **#Talent4Hire #OpentoWork**

Hiring? Your Next Great Hire Is Here!

# PAGE 8

#### **JCD Social Deals**

Check out some Incredible Offers You'll Only Find Here.

#### PAGE 8

# **Get More Social**

These social media resources will improve your search results.

# YOU'LL WANT TO READ THIS

Spend some time with these excellent articles!

# **MUST READS FOR JOB SEEKERS**

The 5 P's of Job Hunting

5 Ways to Fill Employment or Career Gaps

What Is A Professional Reference? Here's Why + How To Land Them





# **MUST READS FOR EMPLOYEERS**

Is the 4-Day Workweek Coming to North America?

How Learning & Development Can Power Your Sales Engine

How to improve your interview process

# FEATURED EMPLOYERS & AGENCIES - Canada

Your next great opportunity could be just a few clicks away!

- > Community Living British Columbia (CLBC) is a Crown corporation responsible for arranging supports and services for individuals with developmental disabilities and their families.
- ➤ IQ Partners is Canada's top Executive Search & Recruitment agency in Toronto. Their Toronto recruitment agency has also been one of the fastest growing recruitment companies since 2001.
- > <u>Proxima Centauri</u> is a consulting firm founded in 2008, works in marketing strategies, management, and human resources.
- > <u>Shoppers Drug Mart</u> is Canada's leading pharmacy retailer with more than 1,300 pharmacist-owned locations across the country.

# FEATURED EMPLOYERS & AGENCIES - USA

Your next great opportunity could be just a few clicks away!

- > <u>JPMorgan Chase & Co.</u> is one of the world's oldest, largest, and best-known financial institutions—carrying forth the innovative spirit of our heritage firms in global operations across 100 markets.
- ➤ <u>Maximus</u> is a leading provider of health and human services worldwide. From Medicaid and Medicare to welfare-to-work and program modernization, their comprehensive solutions help governments run effectively and efficiently to achieve their goals.
- ➤ <u>Made in Mars Inc.</u> is a USA-based Action Sports Company specializing in the engineering, production, and distribution of high-quality skateboards, long boards, cruiserboards ,and surf Craft for discerning customers.
- ➤ Whitman Transition Advisors LLC is a national consultancy that specializes in succession planning strategies for CPAs and CPA firms.

# **JOBS OR TALENT**



Where Else Can I Search?

Don't Limit Your Options by Limiting Your Resources!

CANADA 100+ job & career resources, with lots more to come! Check Them Out

USA 55+ job & career resources, with lots more to come! Check Them Out

# **PROS TO FOLLOW**

These experts really know their stuff. Follow them for advice, tips, motivation and more!

### Nigel Corneal

Founder & President @ Nigel Corneal BDM Service Network Inc. | Helping Job Seekers & Employers to Get Hired & Hire in Canada and USA

#### Sindy L. Thomas

Founder & Host, the Insider's Career Club Podcasts & Career Coach for Women. Helping women like you build successful, fulfilling careers.

#### Elaine Bellio (she/her)

Canada's TOP Recruiter for Sales and Marketing roles.

#### Nick Kossovan

Customer-centric Call Center Operations Manager ●
Bilingual (French) ● Writer ● Syndicated Columnist
"The Art of Finding Work"

#### Dr. Barton Goldsmith

Coaching, Consulting and On-Set Therapy ★ Award
Winning Psychotherapist & Humanitarian ★ Syndicated
Columnist ★ Author of 8 Books ★ Blogger
@PsychologyToday.com (35 Million Readers)

#### Marc Belaiche, CPA, CA

Co-Founder of Guhuza.com and TorontoJobs.ca, Saving Employers & Job Seekers Significant Time in the Hiring Process

# SEARCH SMARTER | WORK SMARTER

"The definition of insanity is doing the same thing over and over again and expecting different results."

20 Highest Paying Blue-Collar Jobs (And How to Get One)

How to get a job in quantum computing

Conflict Resolution Strategies for a Productive and Professional Work Environment



# **SEARCH SMARTER | HIRE SMARTER**

Discover effective methods for finding and hiring the talent your business needs.



Hiring? 10 Ways To Ensure You Find The Right Candidate Fast

<u>Understanding Employee Turnover Statistics</u> and Trends for 2024

<u>Cold Calling in Recruitment: Top Tips & Scripts for Recruiters</u>

# **#TALENT4HIRE #OPENTOWORK**

Get Matched Candidates - Interview & Hire - ALL FREE!

Contact us about your hiring needs <u>bdmservicenetwork.com/contact-us</u> or <u>book an appointment</u>.

### Learning Management | Training & Development | Migrations | Project Management

A senior learning management expert who delivers high quality and impactful learning and project solutions. Certified Scrum Master, Project Management Professional, and Instructional Design for eLearning Certified.

### Director/Producer > Festivals | Events | Media | Brands | Marketing & Communications

Successfully orchestrated the execution of large-scale festival programs and events to create immersive experiences attracting over 500,000 online attendees and generating millions in revenue.

### Transformation Leader | Program Management | Change Management | Customer Experience

Executive with over 20 years of senior leadership experience orchestrating large-scale programs for business services globally across diverse industry sectors. A leader who consistently delivers measurable improvements in efficiency, cost savings, customer satisfaction, employee engagement and organizational development through strategic transformation.

### IT Product Manager | IT Project Manager | IT Consultant

Extensive experience launching and building start-ups to pre-IPO and IPO stage. An MBA and CSPO proven in managing and delivering complex, multimillion-dollar IT projects on time and within budget, optimizing resource allocation and mitigating risks. Unwavering passion for advancing AI and Augmented Reality to innovate and create transformative user experiences.

### Electrical Engineer | Control System Engineer | Maintenance Supervisor

Maintenance Supervision and Engineering professional with 14+ years of proven experience designing, implementing, and optimizing electrical control systems.

#### Strategic HR Operations | Employee Engagement | Talent Acquisition

Performance-driven Human Resources and Admin professional with a proven track record in streamlining HR processes and optimizing administrative functions. In-depth knowledge of talent acquisition, employee onboarding, and personnel records management.

### Procurement | Sourcing | Supply Chain | Logistics

15-year successful track record in Procurement Management, Strategic Sourcing, Supply Chain, and Logistics. a leader who has managed high-volume procurement projects worth \$89 million, hired, trained, and directed over 80 staff, and developed sourcing best practices for Agilent Technologies, IDEMIA, and Accenture.

### Project Manager | Scrum Master | Program Manager | Principal Business Analyst

PMP and CFA certified, innovative Digital Project leader, with 17+ years of corporate Scrum Master, Project Management and Business Analysis experience.

### Labourer | Construction Worker | Security Guard | Warehouse Worker

Highly motivated, adaptable, French, Arabic, and English-speaking professional with over ten years of work experience.



# **JCD SOCIAL DEALS**

Incredible Offers You'll Only Find Here!

### **GRAB THESE DEALS!**

### Level Up Your Job Search and Interview Game!

Get 50% off Resume Service when you purchase Interview Coaching or More Jobs!

Use coupon code JCDNSDRESUME50OFF at checkout. Deal ends April 30, 2024

# Save on CFM Service!

Act Now to get 10% off <u>CFM Service</u> payments!

Use coupon code JCDSDCFM100FF at checkout! Deal ends April 30, 2024

# **GET MORE SOCIAL**



These social media resources will improve your search results.

JOIN, FOLLOW, LIKE, SHARE, & COMMENT to help yourself, family, friends, and colleagues to find & get found for Jobs and find and hire Talent.

#### **GET CONNECTED**



# **GET THE WORD OUT!**

Have something you want us to share?

If you have information, a resource, a social deal/special offer, or know a professional we should include in our next issue, email the details and your contact information to <a href="mailto:jcdnews@thinkbdm.com">jcdnews@thinkbdm.com</a>