



**CELLARS INTERNATIONAL REALTY**

EXPERIENCE \* KNOWLEDGE \* RESULTS

# CAPABILITY STATEMENT

Cellars International Realty is a full-service certified minority-owned real estate firm with over 13 years of experience in the South Florida market, guiding government agencies, corporations and first-time home buyers through contractual, financial and all aspects related to buying, selling or leasing corporate, government or home properties, to protect and maximize their investment. For the past 10 years, Cellars has been facilitating workshops around credit repair initiatives, HUD counseling and homebuying processes, partnering with the Urban League of Broward County and the Housing Federation of America, among others invested in equal access to housing and real estate.

## CORE COMPETENCIES

Property and facilities management, Corporate and Government

Site selection, Corporate and Government

First-time homeowner consultation and workshops

Relocation consultation

Financial and investor literacy

Credit repair initiatives

Contract and document review, analysis and negotiation

Foreclosure, short sale, HUD properties and probates

REO properties and processes

Home Inspections

Provides service in English and Creole

## NAICS

531110 | 531190 | 531210

531311 | 531390

**DUNS: 046290368 CAGE: 8K3H3**

## AFFILIATIONS

Housing Foundation of America, Inc.

Urban League of Broward County

Miami Dade County Public Schools

Greater Miami Convention & Visitors Bureau

U. S. Chamber of Commerce

National Black Chamber of Commerce

Miami Bayside Foundation

Miami-Dade Gay & Lesbian Chamber of

Commerce

Florida Housing Finance Corporation

Opa Locka Community Development Center

(OLCDC)

**Cellars International Realty is led by certified real estate advisor Immacula Paul, based in Miami.**

## CERTIFICATIONS

Minority Certifications: DBE, WOSB, EDWOSB, MWOSB, MBE, LDB

REO, Fannie Mae and Freddie Mac Certified

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