



NEPTUNE
TECHNOLOGY GROUP INC.

Take Control.



NECO

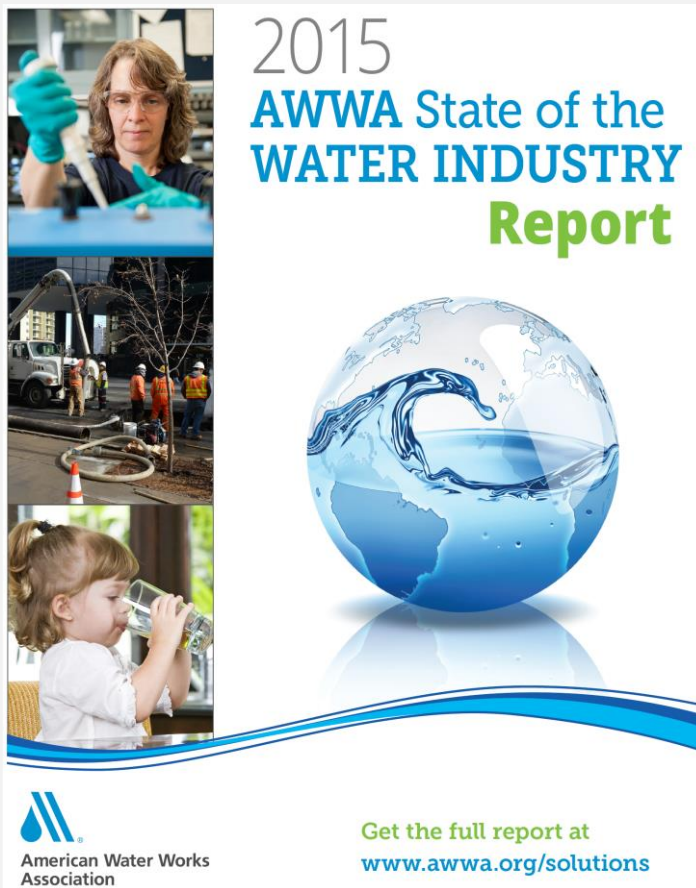
Smart Solutions, Water Powered



Understanding AMR/AMI Meter Reading Technology – OTCO Dec 8, 2016

Presenter:
Kelly Byrd - NECO

AWWA State of the Industry Report



Top 4 Issues:

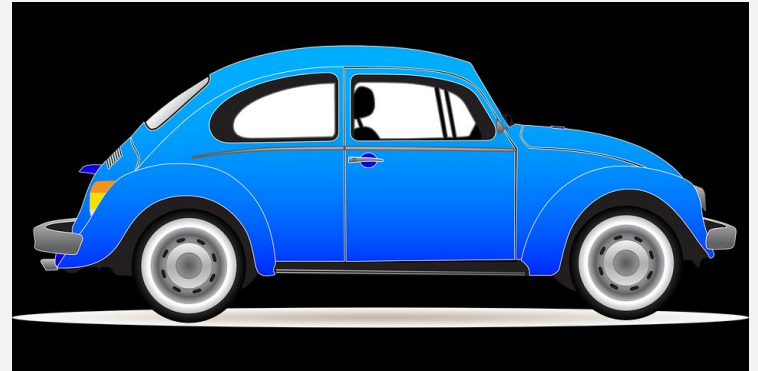
- Infrastructure
 - Cost of replacing an aging infrastructure.
- Financing of Capital Improvements
 - How to justify and benefit from ongoing improvements
- Public Understanding
 - General lack of knowledge regarding the value and importance of water systems and service
- Public Understanding
 - General lack of knowledge regarding the value of water resources

AMR vs AMI

- **AMR – Automated Meter Reading**
- **AMI – Advanced Metering Infrastructure**

AMR vs AMI

- **AMR – Easy Data Entry**

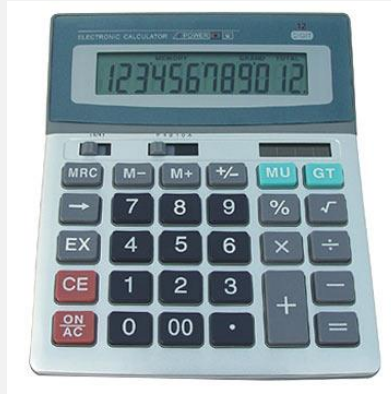


- **AMI – Using Data for a Purpose**

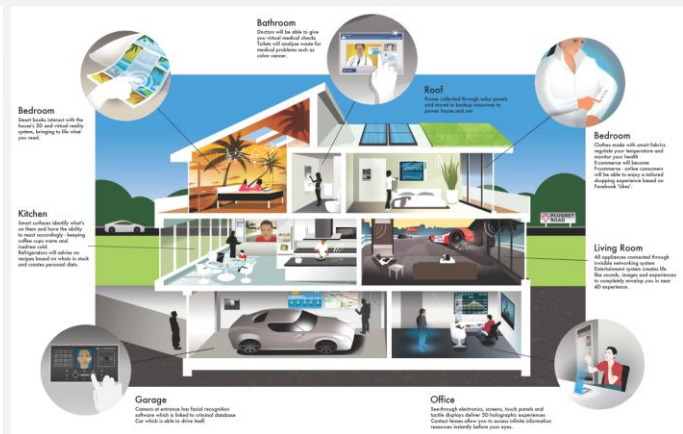


AMR vs AMI

- **AMR** – Automated Meter Reading



- **AMI** - Advanced Metering Infrastructure

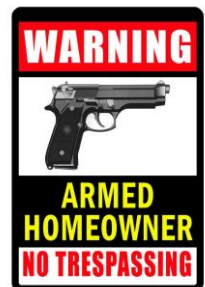


The Evolution of AMR



AMR Market Drivers

- Meter reading cost and time
 - Repeated Trips
 - Access to Meter
- Meter reading safety
 - Dogs
 - People
 - Weather
 - Driving
- Liability insurance
- Hard-to-Read meters

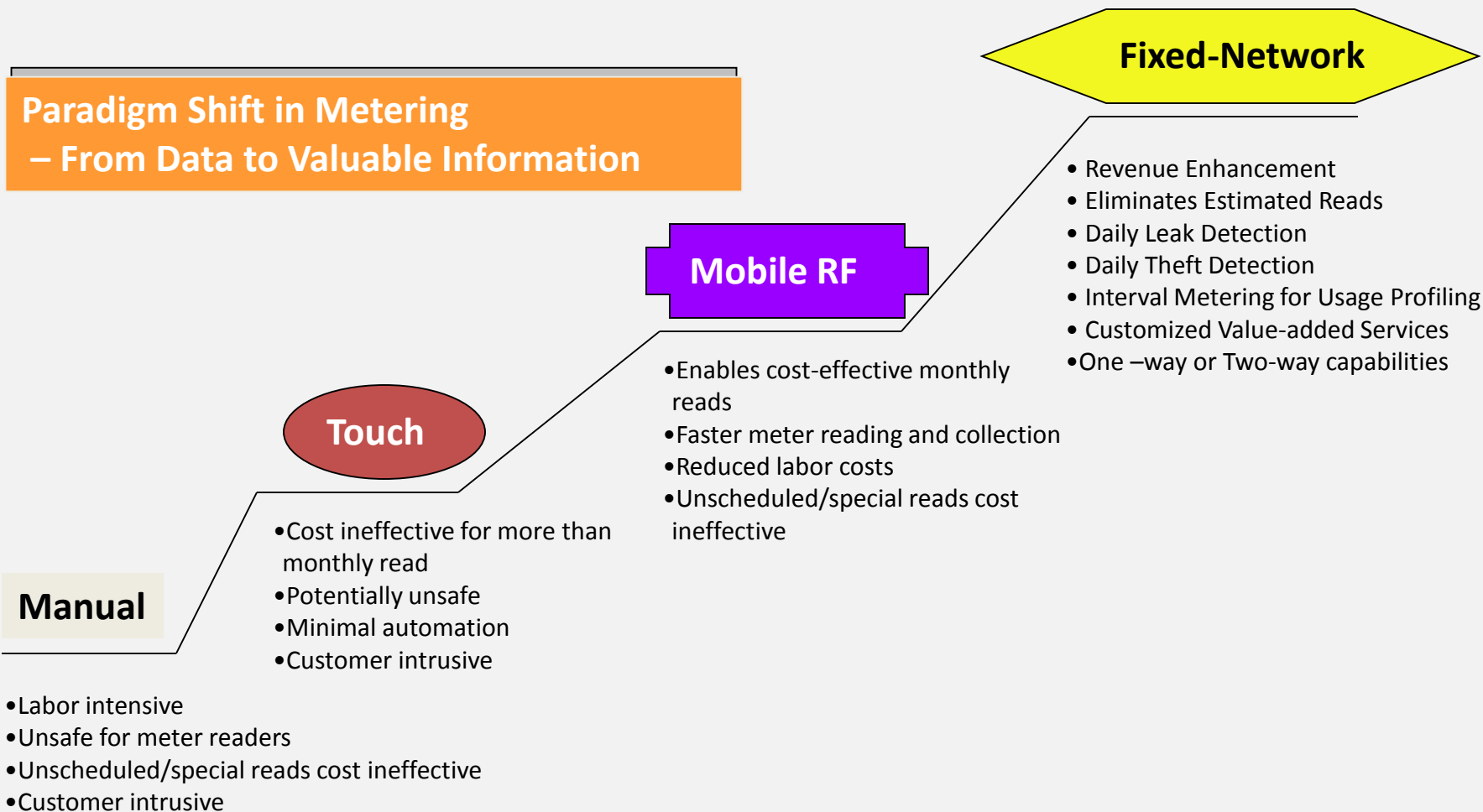


AMR Market Drivers

- Aging infrastructure
 - Main maintenance
 - Fire hydrant maintenance
 - Distribution System Tampering
- Customer Service
 - Eliminate estimated reads
 - High water bill complaints
 - Excessive water use
 - Higher customer expectations
- Department Efficiency
 - What else needs attention?
 - Total Operating Budget
 - Man Hours
 - Vehicle Maintenance
- Increase Cash Flow
 - Shorten billing cycle



The Evolution of AMR



Remember This?



I wish we had AMI....

AMR and AMI Overlap Somewhat

AMR

- Basic Meter
- Electronic Meter
- Intelligent Meter
- Smart Meter
- Remote Shut-Off Valves
- Leak Detecting Sensors
- Pressure Sensors

AMI

- Basic Meter
- Electronic Meter
- Intelligent Meter
- Smart Meter
- Remote Shut-Off Valves
- Leak Detecting Sensors
- Pressure Sensors

Benefits of AMR/AMI



Leak Detection

Daily reception of E-Coder[®] leak intermittent and continuous leak flags



Customer Service

Easily accessed and daily reading data allows utilities to improve customer service and resolve billing disputes



Off-Cycle Reads

Daily readings from the Gateway are available to support off-cycle readings without rolling a truck, saving time and money



Reverse Flow Monitoring

Daily access to E-CoderPLUS flags provides continuous reverse flow monitoring 24 hours per day



Tamper Detection

Advanced E-CoderPLUS tamper detection provided daily to the Gateway

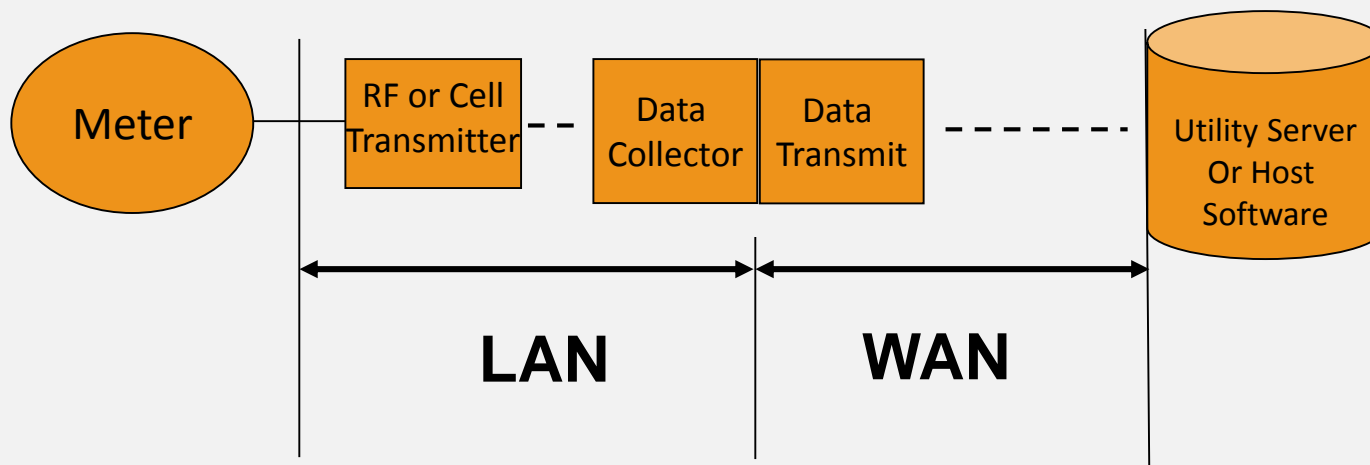


Usage Profile Analysis

Data received by the R900[®] Gateway allows a utility to provide more data to industrial/commercial customers so that those customers can manage usage

AMI Fixed Base System Architecture

- Readings Collected from Meter via RF or Cellular Transmission
- R900 or 450-470MHz Licensed Band or 2G/3G/4G LTE
- Full data transmission
- Multiple Backhaul Options
- Server Based or Hosted



Fixed Network vs AMI



Types of AMI Systems

- Tower Based
 - Collector antennas placed strategically throughout the reading area for total collection
 - Normally located on water towers, tall buildings and antenna towers
 - Power Limits



AMI FixedBase - RF Collector

- Tower-based system
 - ≥ 150 feet preferred antenna height
 - Collectors can be located on rooftops of buildings, or telephone poles (lower heights reduce coverage area)
- Antenna is mounted on the top of the tower
- Data collector is mounted at the base of the tower
- 110 V power requirement
- 2G/3G/4G LTE modem standard (Ethernet, Wi-Fi backhauls are optional)

Benefits

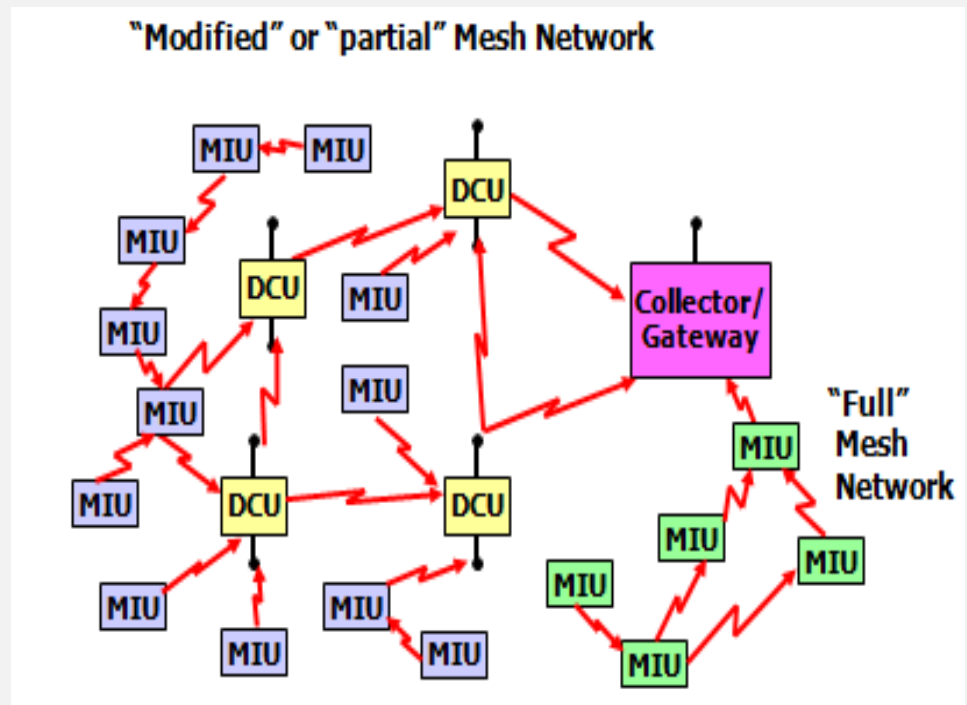
- **Reduced number of collectors**
- **Ease of access to equipment**
- **Lower maintenance costs**



Types of AMI Systems

- Mesh Network

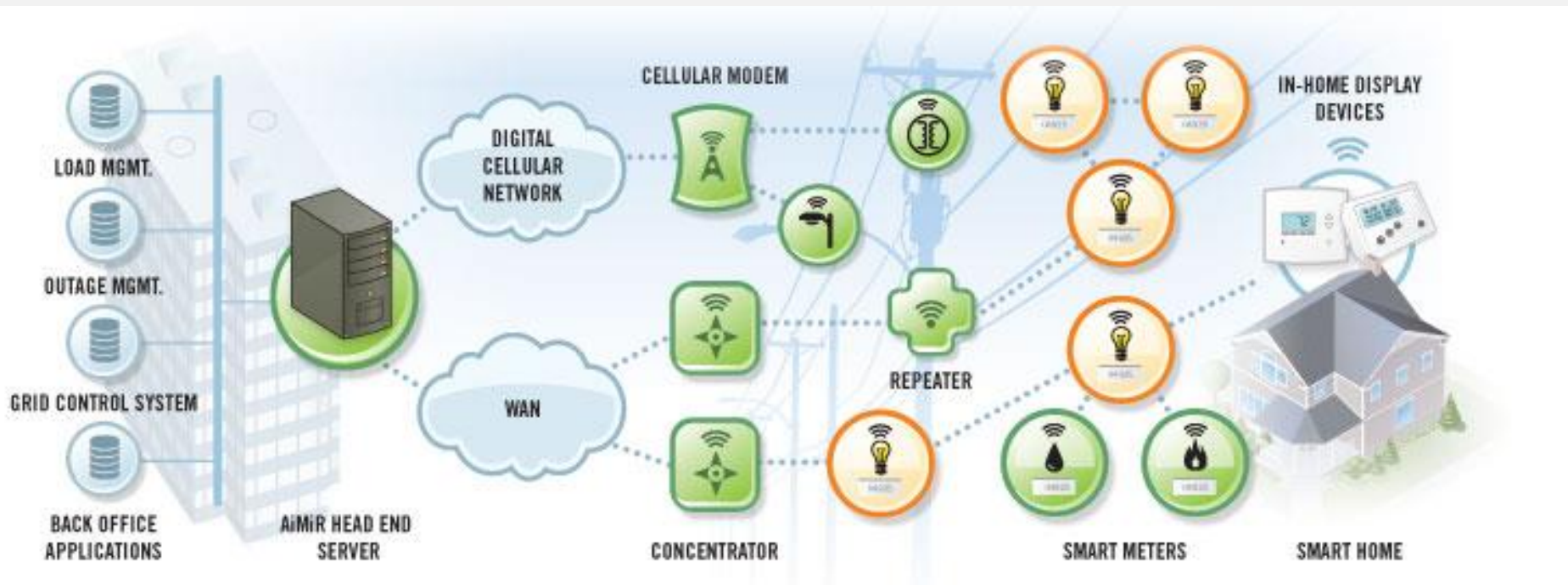
- Relaying data information from one unit to another to relay the readings to the host computer.
- The individual units gather their own data but also pass other data



Types of AMI Systems

- **Combined Network**

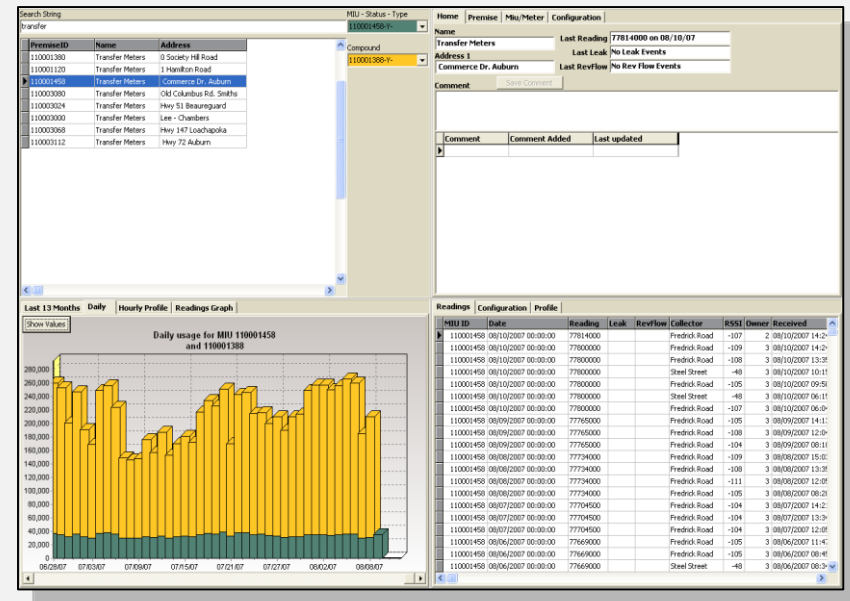
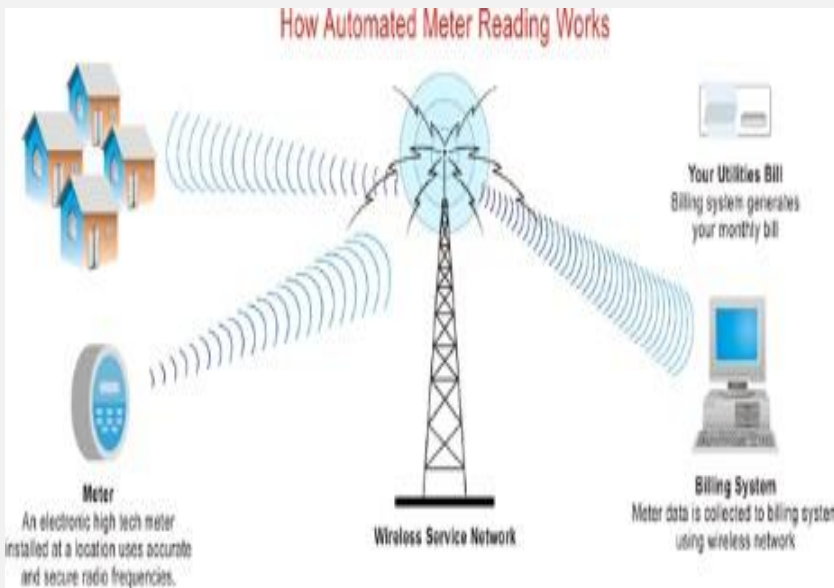
Relaying data information from one unit to another to a tower to the host computer.



AMR & AMI Provide Two Major Benefits

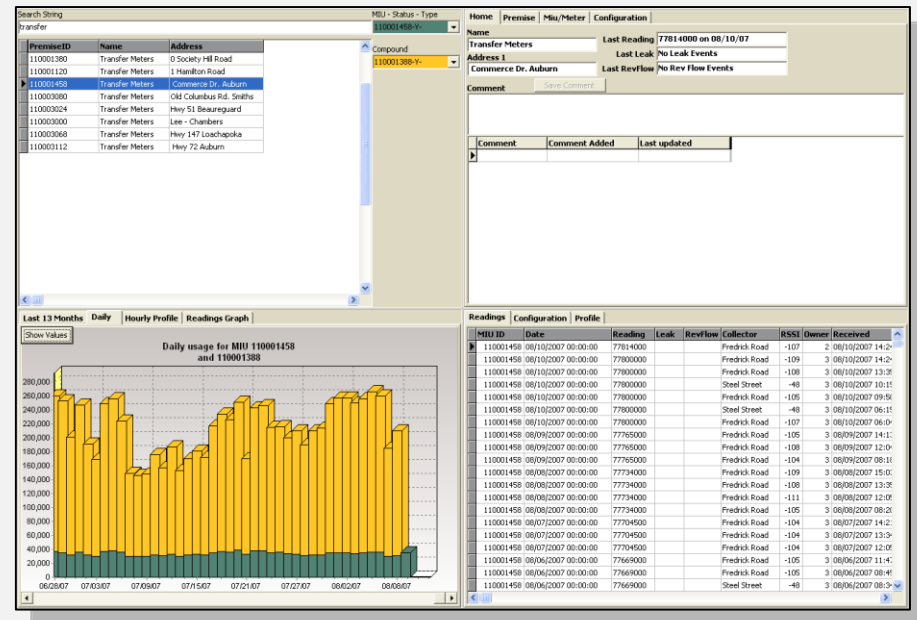
- Meter Reading Improvement

- Better Data



AMI offers more than reading the meter: It's all about the Data

- Precise consumption information
- Clear and accurate billing
- Automatic leak notification
- Better & Faster Customer Service
- Billing disputes are resolved faster because of better information
- Flag potential high consumption before customers get the high bill



Improving AMI System Operations

- Meter selection and accuracy
- Non Revenue Water Evaluation
- System Leak Monitoring
- System Backflow
- System Pressure
- Water Quality Monitoring

AMR Network - RF AMR



- Enables existing RF assets to avoid obsolescence
- Allows for easier “fail safe” capture of reads
- Allows the blending of the “Best” technologies to meet the business case objectives
 - Financial
 - Mobile for monthly or bi-monthly meter reading
 - Fixed network for daily or monthly meter reading
 - Operational
 - Address safety and labor issues
 - Reduce non-revenue water
 - Usage profiling
 - Customer Service
 - Eliminates estimated reads
 - Ease of unscheduled / special reads

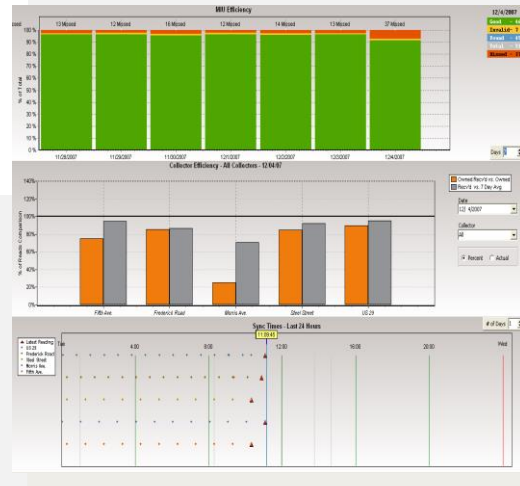
2,000-30,000 reads per day

1,000-2,000 reads per day

175-450 reads per day

100-175 reads per day

AMI Fixed Network RF AMR



- Enhanced meter reading efficiency and safety
- Eliminates estimated reads
- Ease of unscheduled / special reads
- Daily leak / theft detection
- Usage profiling
- Customized value-added services
- Real-time use of smart encoder features
- Reverse flow alarm for system security initiatives
- Can spot and correct meter and system issues before billing

Up to 96
Reads per
Meter per day

2,000-30,000 reads per day

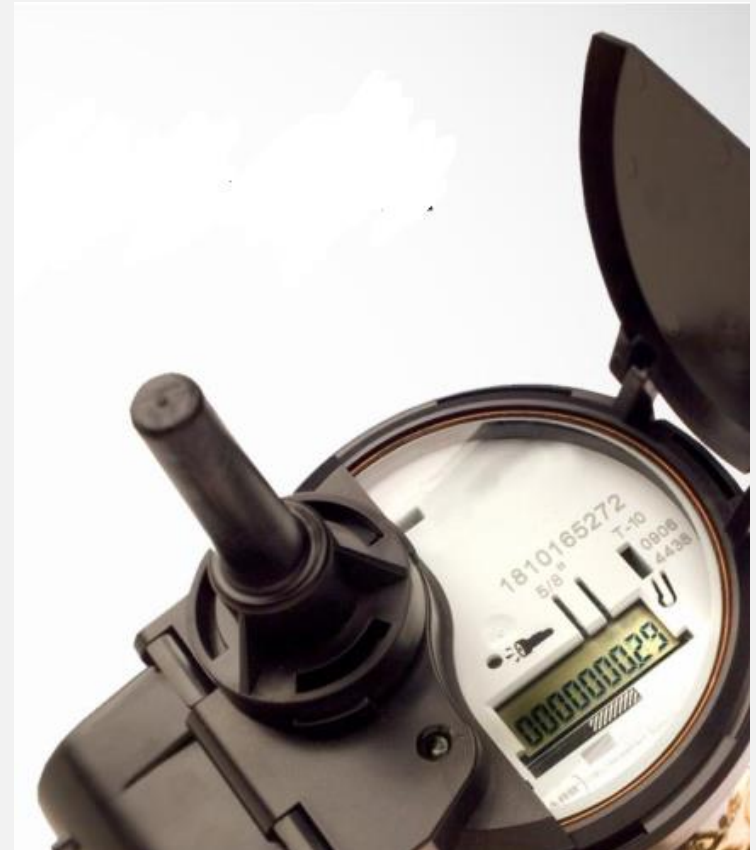
1,000-2,000 reads per day

175-450 reads per day

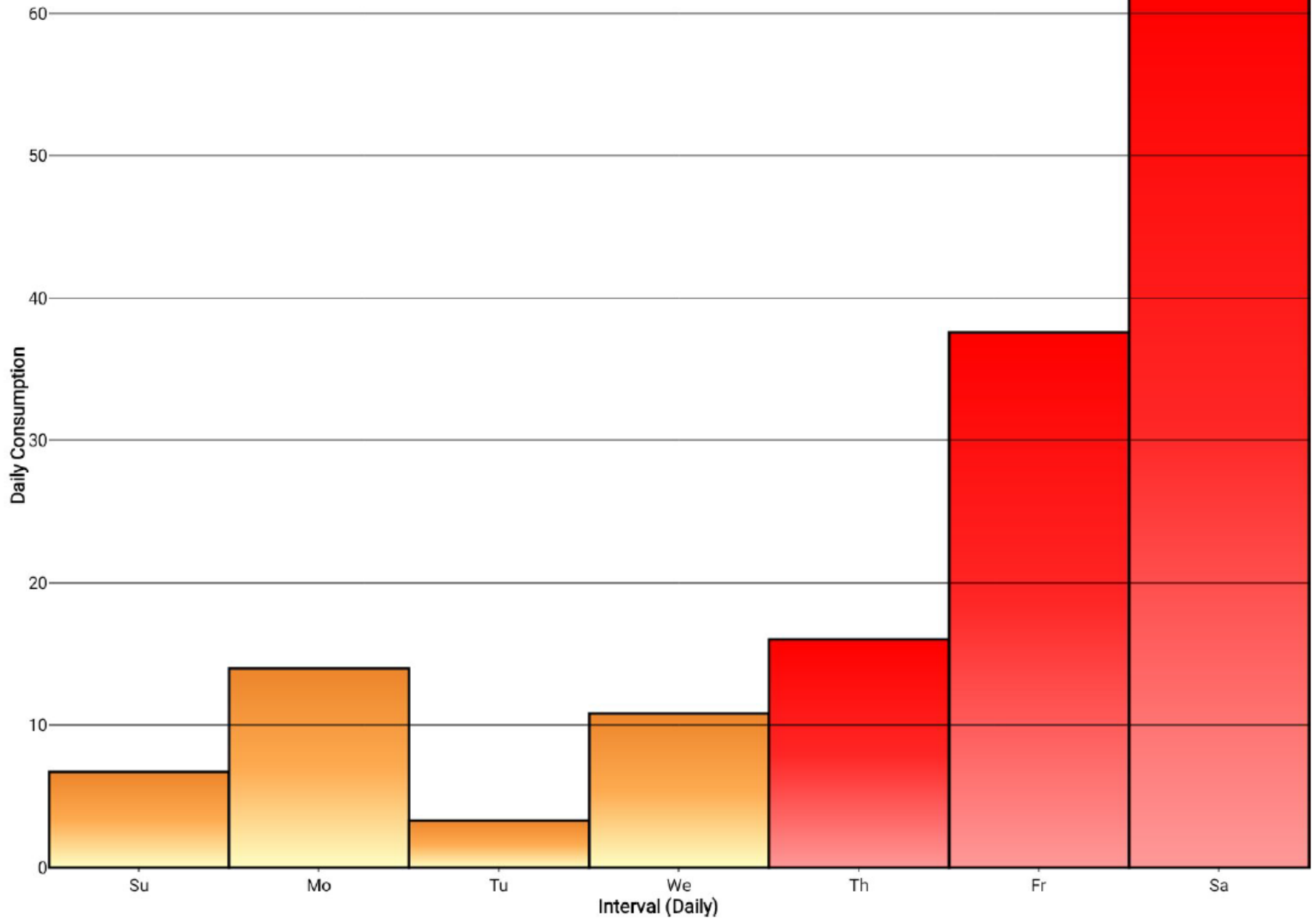
100-175 reads per day

Smart Meters

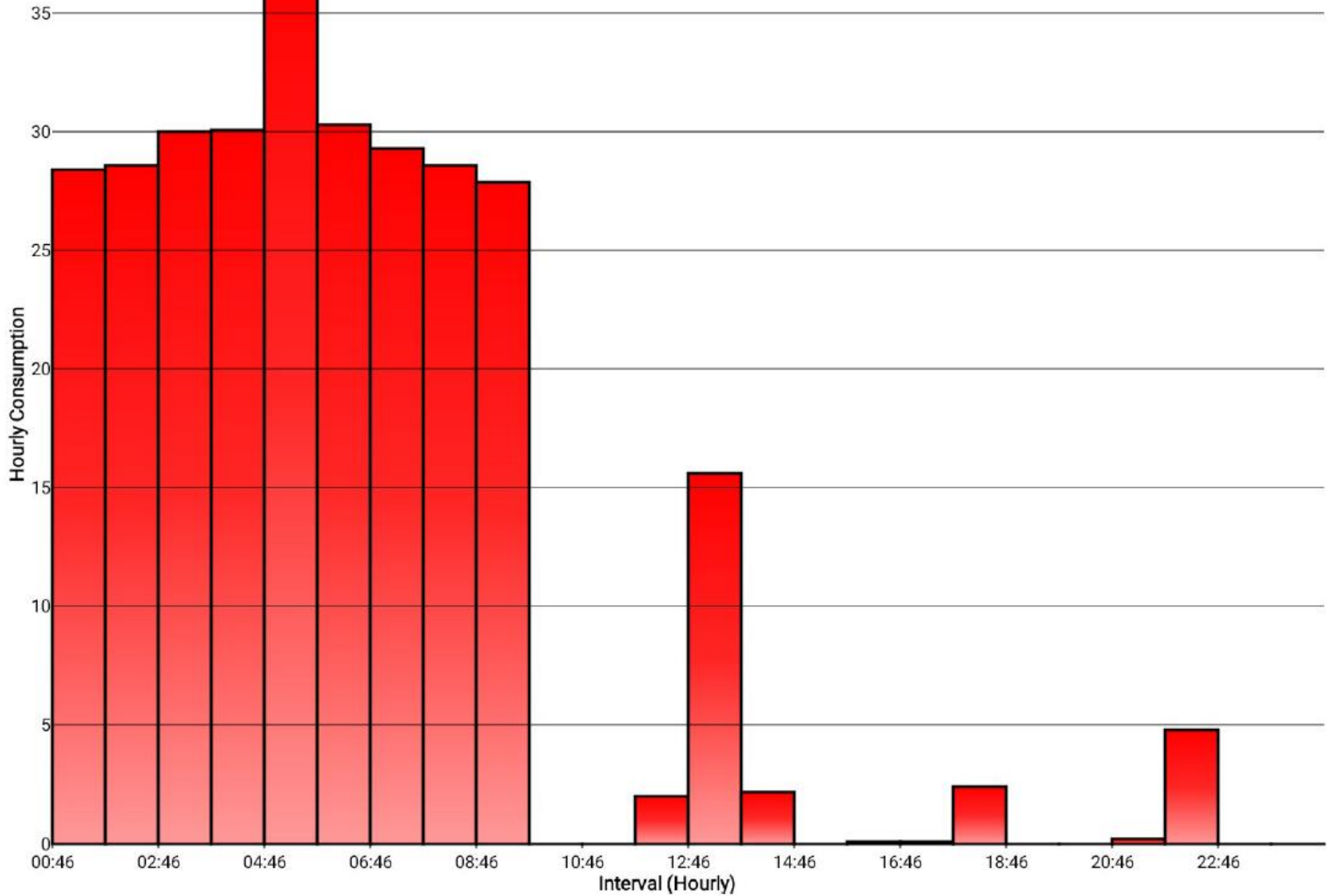
- Higher Resolution
 - Leak Detection
 - Reverse flow Detection
 - Tamper Detection
 - Data Logging
-
- Actionable Information
 - Improved Customer Service
 - More Information to you



E-Coder R900i Data Logging Report
MIU#: 1542113902 for 03/13/2016 through 03/19/2016 - 5/8" - 1" T-10, GALLONS

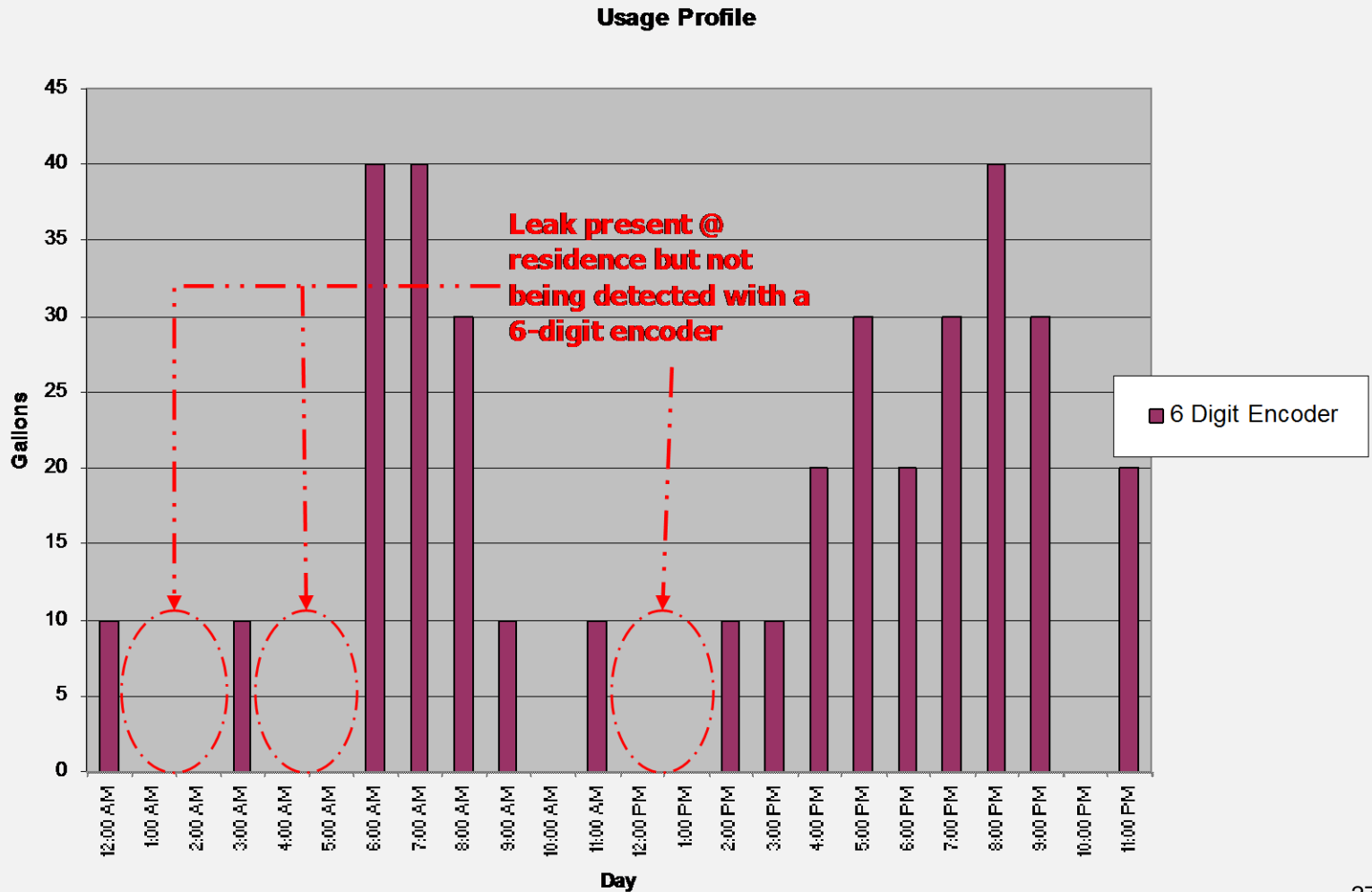


E-Coder R900i Data Logging Report
MIU#: 1542114786 for 03/17/2016 - 5/8" - 1" T-10, GALLONS



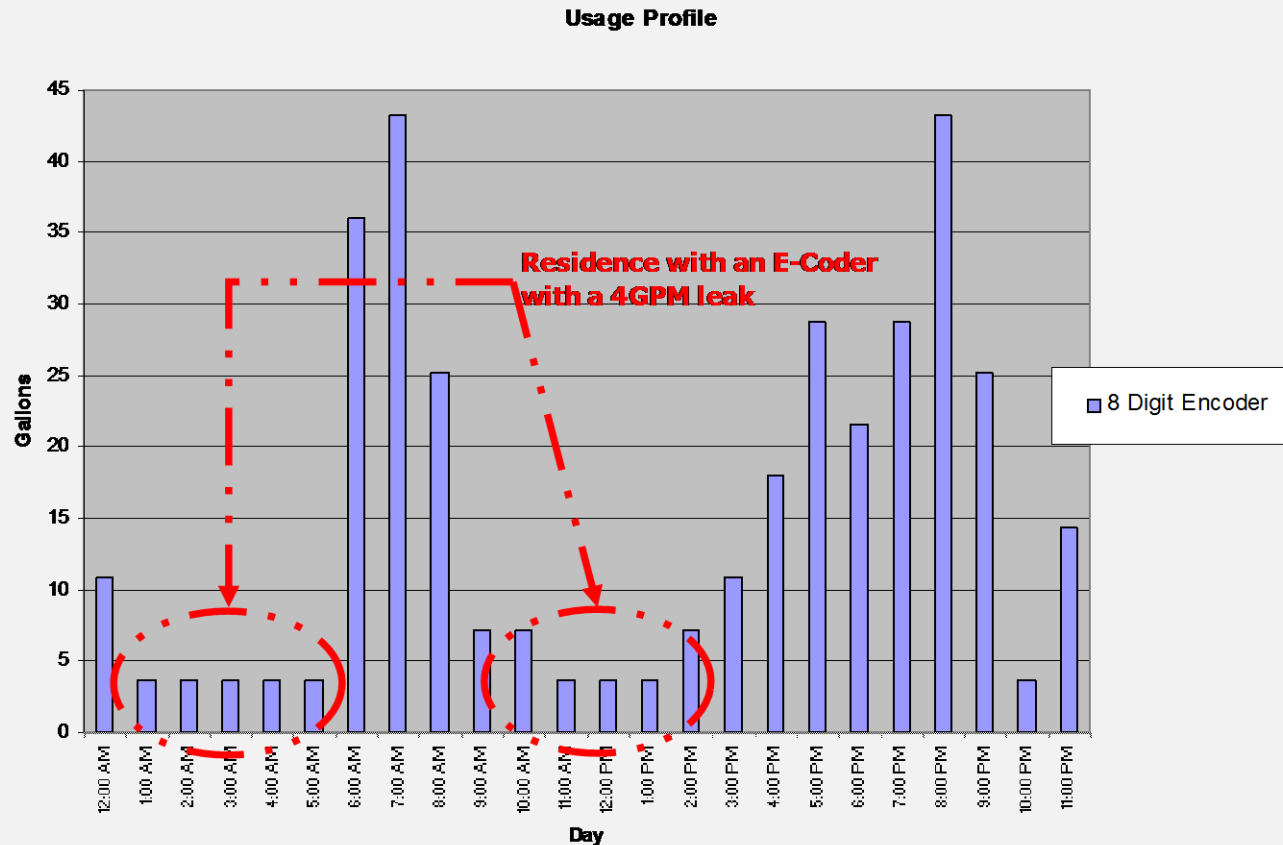
Leak Detection without High Resolution

- Undetected leak standard with 6-digit resolution



E-Coder 8-digit Resolution

- 8 Digit Resolution = 1/100 GPM
- True Leak Detection Demands High Resolution



The Need for High Resolution

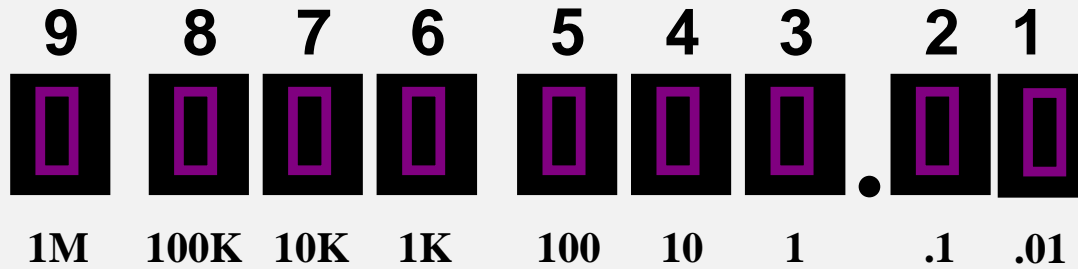
Meter Application	Conventional Encoder		Solid State E-Coder	
	Visual	Remote	Visual	Remote
Residential (5/8" – 1" T-10)	0.1 cubic foot	1 cubic foot	0.001 cubic feet	0.01 cubic feet
Light C&I (1½" & 2" T-10; 1½" – 4" HTP)	1 cubic foot	10 cubic feet	0.01 cubic feet	0.1 cubic feet
Large C&I (6" – 20" HPT, HPPIII, & TF)	10 cubic feet	100 cubic feet	0.1 cubic feet	1 cubic foot

High Resolution = High Value

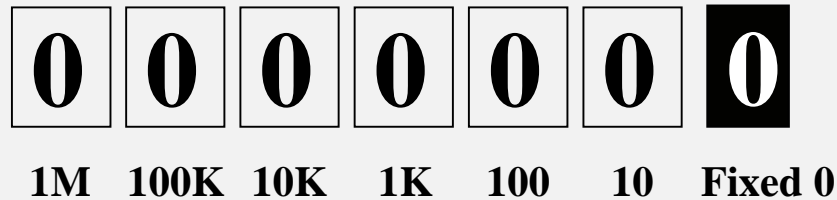
Encoder Comparison

Typical Residential Register

E-Coder)
9-digit



Typical
6-wheel



Smart Encoder: Value Throughout the Utility

General Management

- Accurate bills
- Proactive water leak notification
- Financial accountability
- Resource conservation

Customer Service

- Improved operational efficiency
- High water bill complaint resolution

Finance

- Increased cash flow
- Reduced unaccounted-for-water
- Improved bottom line

Meter Reading Department

- Encoder technology
- Guaranteed accurate readings

Maintenance

- Service order reduction – leaks, tamper, backflow
- Enhanced trouble-shooting tools

AMI Can Help Track and Identify Non-Revenue Water

Water Losses Leaks on Distribution Mains Unauthorized Consumption High Water Bill Complaints Leakage on customer side of the meter



Daily Production – Metered

Distribution Leak Monitoring – Sensors

Abnormal Consumption – Daily or Hourly Usage Profile

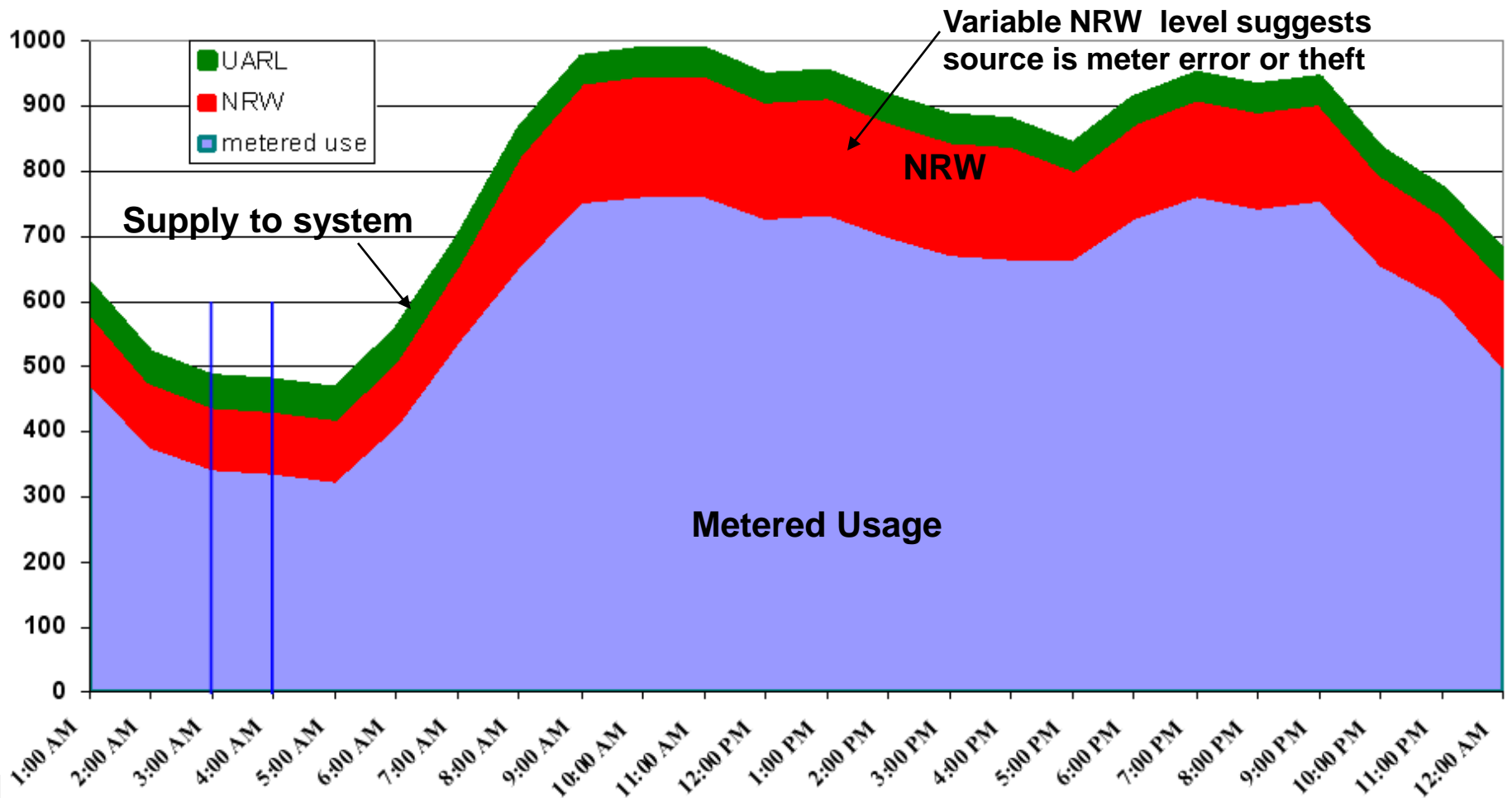
End User Leaks – High Resolution Meters

ARB® N_SIGHT™

Daily Tools to Analyze your System

AMI Can Help Track and Identify Non-Revenue Water

DM A HOURLY METER DATA UTILITY 2



Utility View - Example Group Detail

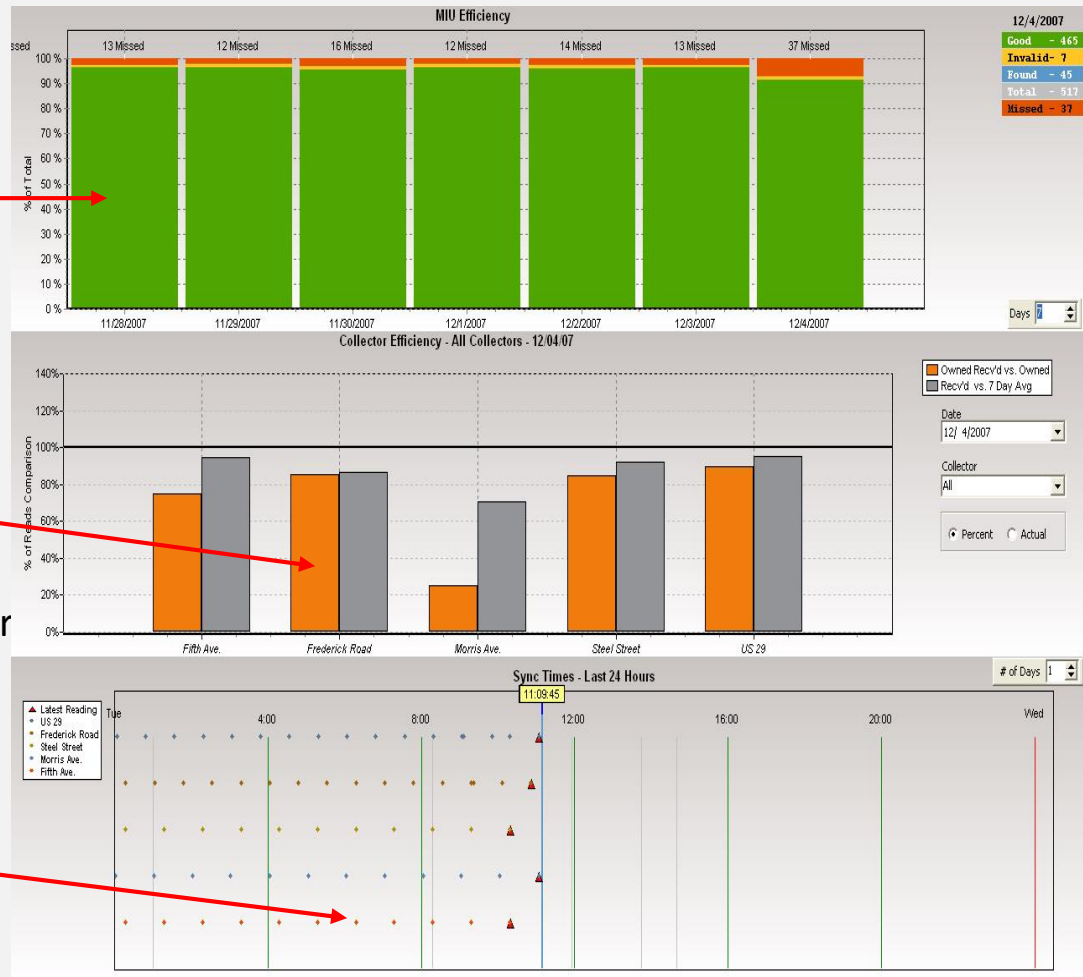
Consumption of every meter in the system compared to the water Pumped from the Water Plant

Water Pumped – Total Water Used = Unaccountable Water (non-billed water)



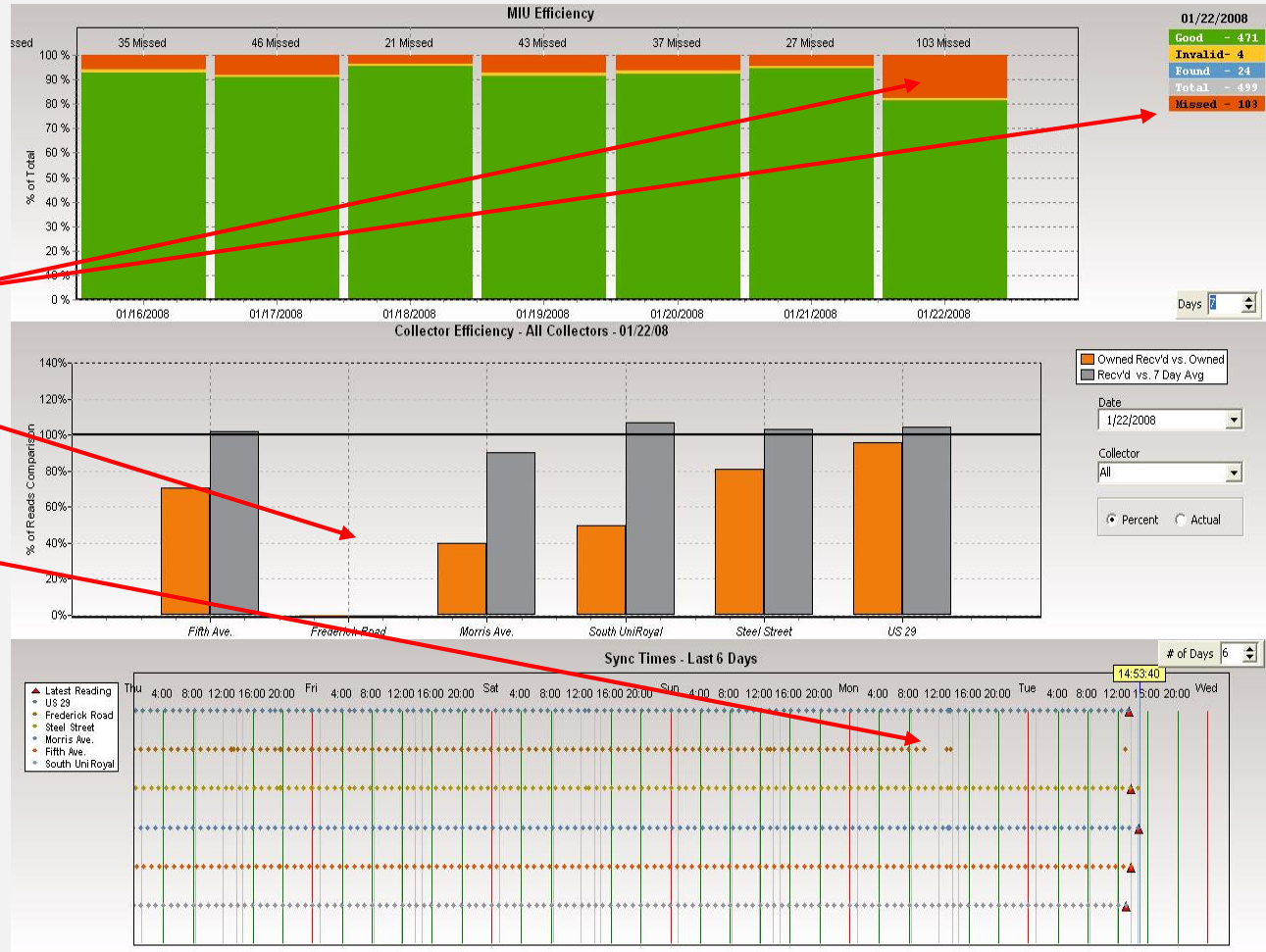
System Health Screen

- “At-a-glance” view of the efficiency of the system
 - MIU efficiency
 - Collector efficiency
 - Orange bar represents “Owned” MIUs (MIUs the collector is receiving the strongest signal strength from)
 - Grey bar represents all of the MIUs the Collector has received transmissions from
 - Collector sync times



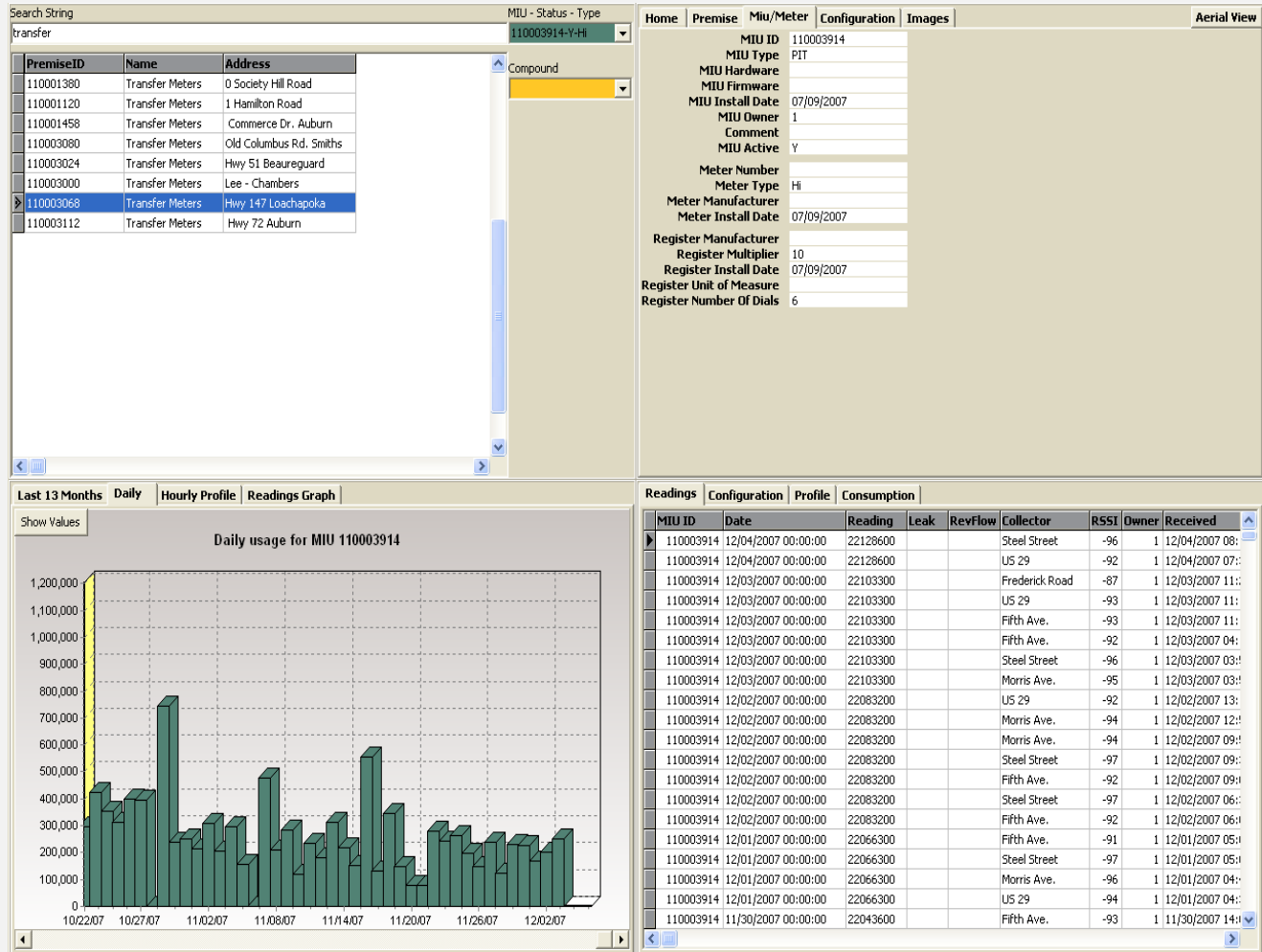
System Health Screen

- “At-a-glance” troubleshooting
- Missed Reads 103
- Collector down
- Collector failed to sync with Host at 2:00PM Monday



AMI Host Software – Customer Service Screen

- Group prefix – “transfer” pulls up all transfer meters



- Usage graph – Daily profile

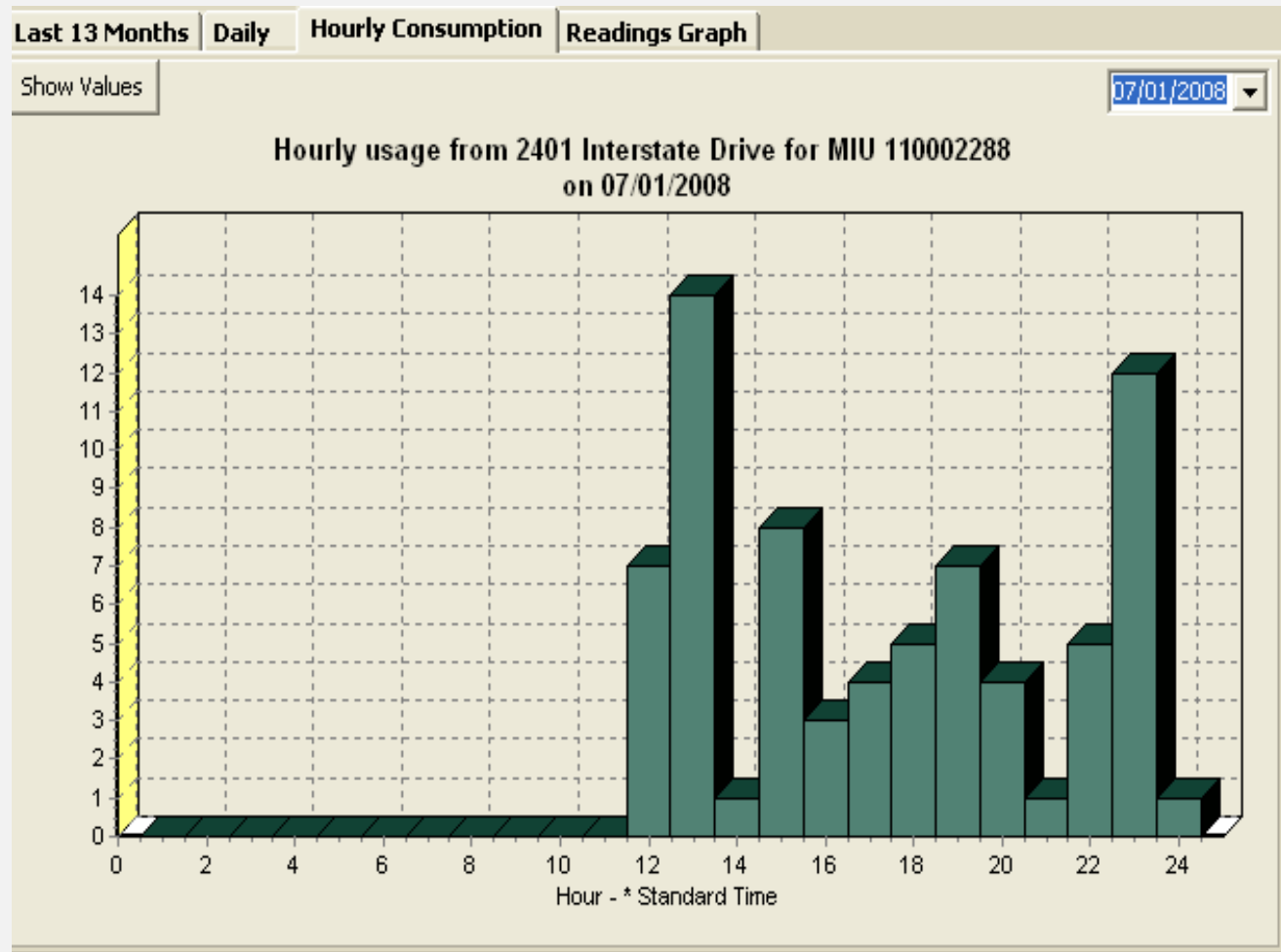
How Does Daily Meter Readings Benefit Customer Service?

- Example
- 10,000 meter Utility
- Currently reading monthly – $9,000 \times 12$ months =
- 120,000 reading/per year

- With AMI Customer Service will have hourly meter reading data
- One customer - 8,760 meter readings/per year
- All customers - 87,600,000 meter readings/per year

24-Hour Usage/Consumption Profile

- Hourly usage is presented in graphical form



24-Hour Usage/Consumption Profile

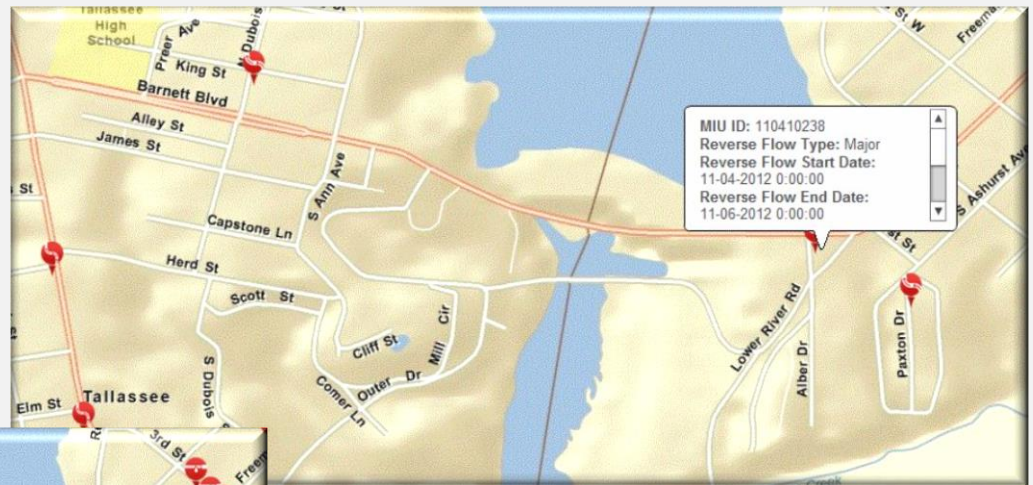
- Hourly usage data is also presented as consumption totals in a table by hour

Readings		Daily Consumption	Hourly Consumption							Alarms	Configuration
	Date	Consumption	Hour 1	Hour 2	Hour 3	Hour 4	Hour 5	Hour 6	Hour 7		
	07/14/2008	101000	0	3000	6000	7000	8000	2000	0		
	07/13/2008	165000	820	0	820	0	820	4140	5800		
	07/12/2008	165000	820	0	820	0	820	4140	5800		
	07/12/2008	165000	820	0	820	0	820	4140	5800		
	07/12/2008	93000	0	0	930	0	0	0	0		
	07/11/2008	244000	19420	14560	21850	6060	8490	7280	25490		
	07/10/2008	244000	19420	14560	21850	6060	8490	7280	25490		
	07/10/2008	208000	14650	4500	4500	6760	1120	13520	12400		
	07/09/2008	206000	5670	5670	3400	1130	6810	5670	1130		
	07/08/2008	477000	72810	72810	72810	72810	72810	12550	2510		
	07/07/2008	1675000	67000	67000	67000	67000	75370	75370	75370		
	07/06/2008	1586000	64080	64080	64080	64080	64080	64080	64080		
	07/05/2008	1578000	71360	71360	71360	63430	63430	63430	63430		
	07/04/2008	1627000	73210	65080	65080	65080	65080	65080	65080		
	07/03/2008	1627000	73210	65080	65080	65080	65080	65080	65080		
	07/03/2008	1627000	73210	65080	65080	65080	65080	65080	65080		
	07/01/2008	1624000	65940	65940	65940	74190	74190	82430	74190		
	06/30/2008	1675000	66330	74630	74630	82920	91210	82920	74630		
	06/29/2008	1693000	70720	70720	79560	79560	4420	88400	79560		

Mapping

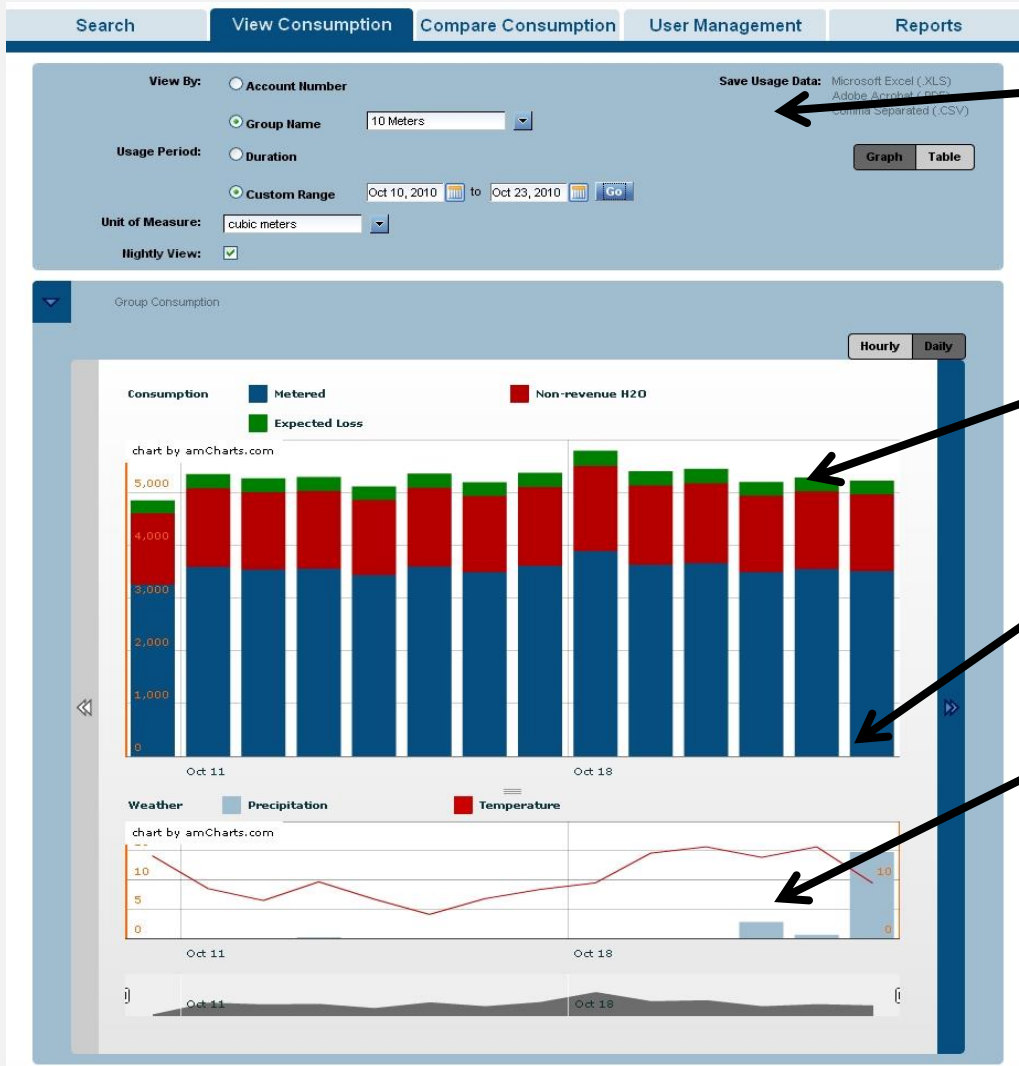
- Identify areas of concern or interest such as:

- Leak
- Reverse Flow
- Zero Consumption
- Soft-Disconnect
- Not Heard From
- Major Reverse Flows



- Missed
- Inactive with Usage
- Collector Types
- Collector Status
- All Endpoints
- Continuous Leaks
- Endpoint Groups

Customer Service Web Interface



Data Controls

Data Detail

Temperature and Precipitation

Long-term View

Customer Service Web Interface – Customer Example

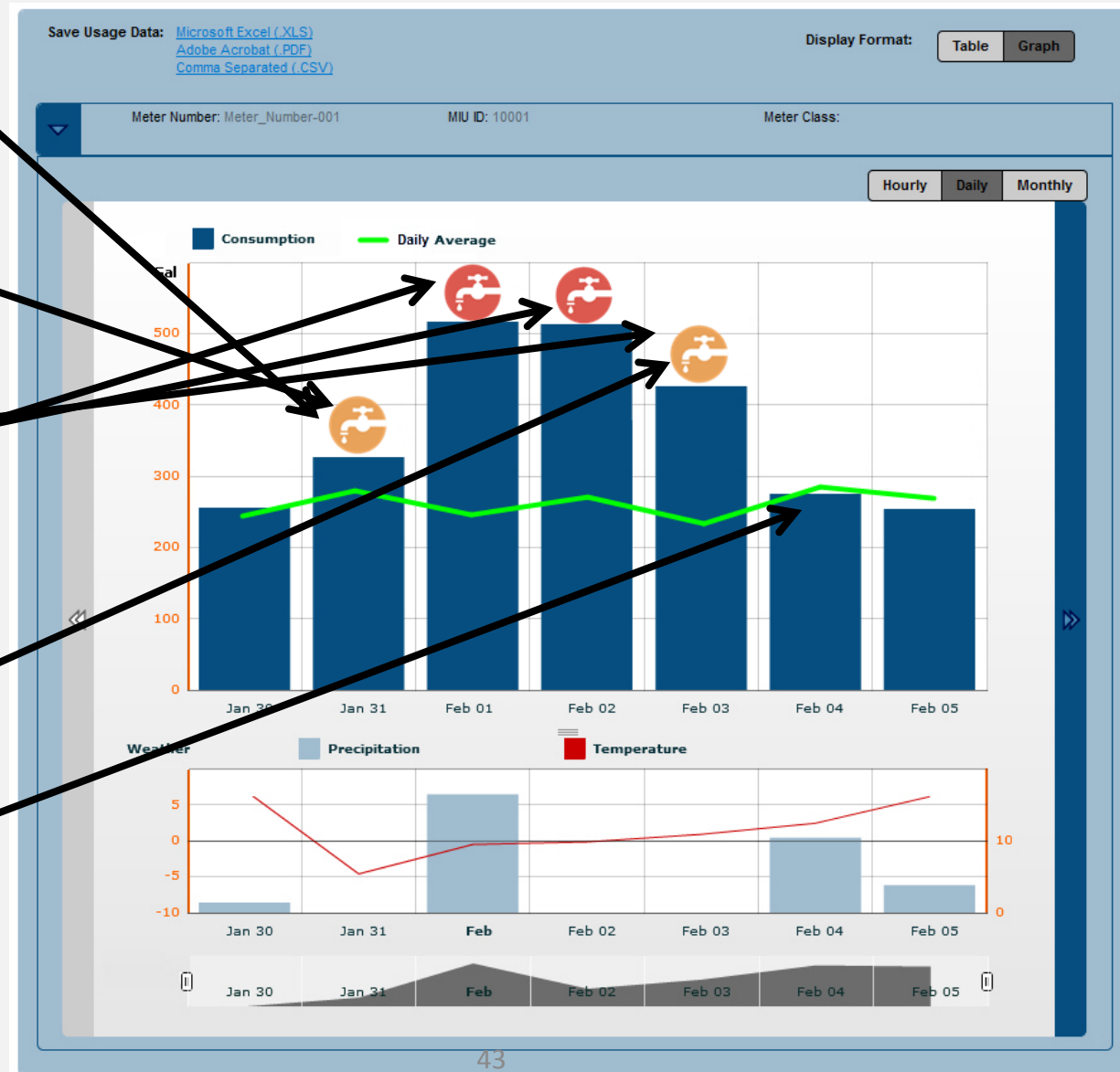
Customer leak starts

E-Coder® intermittent leak alert triggered

E-Coder continuous leak alert triggered

E-Coder intermittent leak alert triggered

Usage back to normal



Is AMI Right for You?



Things to Consider

- Evaluate what type of system works best in for YOUR Utility
- What is the total real cost? Up-front and long-term
- Review a long-range plan with various departments (Distribution, Customer Service, IT)
- Determine if you want to use the existing assets (meters & existing mobile RF) or replace everything
- Compare the system offerings & weigh Pros and Cons
- Communicate with other Utilities who have systems installed
- Determine if you have personnel to evaluate the additional data

QUESTIONS?

Roundtable

- What type of meter do you use?
- How old is the system?
- Describe the meter reading process
- Describe the billing process
- What is your greatest challenge?
- Has Funding projects been a challenge?
- What have you done that has worked particularly well?
- What questions do you have for other utilities?

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