

Cathi's RE Customer Comments:

"Our past experience working with Cathi has been beyond extraordinary! She was able to help us sell one house within 9 days for a great price. Additionally, she helped us find the house of our dreams. Cathi was very professional and always represented our interest. Her marketing knowledge and skills stood out to us. It made her one of the best agents we have ever worked with. We highly recommend Cathi to those looking for a quality agent." Jim and Jody Mattison

"Cathi Thanks to you... for making our purchase transaction so trouble-free and smooth. Everything clicked as planned. We had not had a lot of experience regarding buying and selling a house. We lived in our Calif. home 47 years. After moving to Arizona we realized that it would be nice to get out of the Summer heat. A cottage in Prescott seemed ideal. The house we liked had a deposit on it and Cathi was the listing agent. She helped us work out the paperwork to assign the first buyer's contract to us with great ease. In working with Cathi, one realizes that you're in the hands of a consummate professional. Everything was flawless just as one would hope. If there's another real estate transaction in our future, we only need one number to call. That's Cathi Pospisil!" Duane & Lorna - CA

"A few years back Cathi handled the purchase of my current home in Prescott from IL. I was expecting many of the same issues that are normal in every previous deal that I had ever done. With Cathi, everything was done perfectly. She is the most thorough realtor I had ever worked with. We sat down and went over every detail, even the smallest things were gone over. I was really impressed with her personality, genuine caring and attention to detail. Great job Cathi, Thank you!"

Jim Check - Prescott, AZ

"When we decided to relocate from Pennsylvania to the Prescott area, we were apprehensive about the problems the distance would cause. However, the process was as smooth as silk because we had Cathi Pospisil as our Broker. We are so thankful for all the help she gave us. First off, to save us a trip to AZ, we had asked our daughter, who lives in Phoenix, to conduct our house search for us. She and Cathi met up one day, and by the end of that day, we had made an offer on a house. Two days later, we changed our minds and wanted out of the first contract so that we could put in an offer on another house. Did this faze Cathi? On the contrary, she got us out of the first contract and tracked down the owners of the new property, all on a weekend. All of the paperwork involved in buying a house - and there is a ton of it - was handled by email, and Cathi was on top of every detail from start to finish. She is the epitome of a professional, and we cannot imagine anyone's not wanting Cathi Pospisil in their corner when they are venturing into the turbulent waters of the real estate market." Jim and Jan Howe - Dewey, AZ

"My husband and I would like to recommend Cathi Pospisil as an excellent real estate broker. We began to work with her about a year ago. At that time, we were looking for a home in the Prescott, AZ area. Cathi listened well, was attentive to our needs and strived to understand our likes and dislikes. We didn't feel rushed, nor were her opinions about each home we viewed anything less than 100% sincere. We found Cathi was very knowledgeable of the area, knew the inventory, and watched for any new inventory that came on the market that might interest us. Cathi is the model of real estate professionalism, she's a likeable and friendly person, she's easy to work with, and we wouldn't hesitate to recommend her or use her services again."

Dale & Dianna Todd - Kingman, AZ

"My wife, Jackie and I met Cathi Pospisil about 10-12 years ago as a listing broker selling lots in The Ranch at Prescott. We were looking for some exceptional investment properties, since the stock market was not yielding much. Being Phoenix residents, Cathi knew the Prescott market well and shared a couple of nice lots that we purchased with ease. A few years later we listed and sold these same properties again with Cathi. We've been good friends ever since... To say the least, we proudly recommend Cathi Pospisil to anyone looking for an experienced, caring and very attentive REALTOR!"

Aaron & Jackie Berkowitz - Phoenix, AZ

"Cathi assisted me in finding my home in Prescott Valley and also represented me when it was time to sell. I couldn't be more pleased with her professionalism and thoroughness. Both selling and buying a home can be very stressful, but Cathi made certain to keep me informed throughout the

process and I felt confident that I was in very good hands. I highly recommend her – you will be pleased with the results.”

Janet – Prescott Valley, AZ

Continued....

“By chance we stopped at Cathi Pospisil’s office while we were vacationing in AZ from Indiana and incidentally checking out the Prescott area. We were at the time on the verge of retiring and wanting to be near our son who lives in Phoenix. Cathi immediately filled us in on the local real estate market and compared it to the national scene. During the conversation, she offered to keep us updated on-line about houses available in the Prescott area, which she faithfully did for the whole year before we actually were in the market to buy. Therefore, when we did come out to purchase our Prescott residence, we were comfortable having Cathi represent us. With her help we bought a home and are very content and grateful for her assistance in finding it.”

Chuck & Ann Seeger - Prescott Valley, AZ

“Tom & I wanted to express our gratitude for all the time you spent with us on our last visit to Prescott. It’s people like you that make us want to live there so much! We will be in touch soon, when we get our ducks in a row!”

Susie & Tom – New Jersey

“Dear Cathi, I wanted to thank you so much for everything you’ve done on my behalf. I wouldn’t dream of working with any other real estate broker. I feel so fortunate to have met you when I was looking to purchase my condo. Your communication throughout has been fantastic. You are exceptional in so many ways! The best to you always.”

Mary Ann - Aspen, CO

“Dear Cathi: Now that the smoke has cleared, and the transaction is behind us, I wanted to take a moment to express our thanks for the wonderful job you did representing us in selling our condo unit. In dollar amount this was a small transaction compared to nearly all of the other projects you’re working on. Yet I know we received the highest level of service we could have expected. You are to be commended for your perseverance, your positive attitude and your high degree of professionalism, which was tested again and again as we tried to close this deal. Barbara and I sincerely appreciate your efforts. We will drop in to say hello, the next time we’re in Aspen. Thanks again.”

Marc Cooper – Construction Mgmt, Consulting, PA

When Cathi lived in Aspen, Colorado I had the extreme pleasure of participating in a number of real estate transactions with her. She always had her client’s best interest in mind. Her honesty and integrity are second to none! She was also very involved with her profession, serving as the 2000 year President of the Aspen Board of Realtors!

Charley Podolak -Broker Assc, Sotheby's Int'l Realty, Aspen, CO

“When Cathi Pospisil is your Realtor, you can be sure you are in the best hands! She covers all the details, and does it very professionally and thoroughly.”

Becky Price, Escrow Officer, Yavapai Title Agency, Inc. Prescott, AZ

“I worked with Cathi Pospisil at RE/MAX Mtn. Properties Prescott for 3 years. Cathi & I pre-sold, NEW BUILD homes for Mandalay Homes in The Pronghorn Ranch community located North of Prescott Vly. This was a challenging assignment for our team, going to market shortly after the original developer filed chapter 11 and left town. Long story short, we proved there was a strong market for completing the construction of more affordable, single family homes. Confronted with many infrastructure hurdles, we managed to surprise ourselves and exceed the investor's sales expectations. It wasn't long for competitors to take notice of our success and start buying up all the remaining lots, to build their own product. The 2006- 2013 Recession took a toll on many Prescott communities. There was no shortage of subdivisions that came to a building halt, paired with many real estate related businesses that consolidated or just closed. But it speaks volumes about REALTORS who find a way to thrive in tough times! I would refer Cathi Pospisil to any of my closest friends, family & colleagues looking for an exceptional Residential Broker to work on their behalf!”

Terri Chase, Mandalay Homes Sales Manager Prescott Vly, AZ