



2022-23 SCHOOL YEAR

EPI SCHOOL SUPPLY SALE DETAILS

THREE PARTS TO YOUR EPI SALE

MAIN SALE	<ul style="list-style-type: none"> • This is when you want the majority of your parents to order a pack. • Run your sale for 6 weeks before the last day of school. • If you use paper order forms, be sure to collect these prior to your website closing.
LATE SALE	<ul style="list-style-type: none"> • Allows parents who missed the main sale to purchase a pack . • You should increase your pricing to parents on Late Sale to motivate them to buy in the Main Sale time frame. • It is important to encourage parents to buy during the Main Sale to avoid possible substitutions due to the shorter turnaround time to delivery.
DIRECT-TO-PARENT	<ul style="list-style-type: none"> • Your group earns 3% on orders through 8/28/22. Your group must earn at least \$25 in profit to receive a payout from EPI. • Perfect for parents that missed the Main or Late Sales. • Pricing includes the cost of shipping and is the EPI standard retail price. • Packs are shipped direct to the parents from our warehouse 1 to 3 business days after their order. • The items may not be the same as your main order, but all items will fulfill the requirements of your school list. If certain items are not available in this program your parents will know at the time of their order.

PROGRAM DETAILS

- Discounts are based on the amount of supplies sold at the invoiced price.
- Sales Tax is not included in your quote. Please charge sales tax where applicable.
- Custom items are subject to a 10% overrun and are not returnable. You are responsible for payment on all overruns.
- Your Late Sale order must contain a minimum of 12 packs.
- Late Sale packs are subject to product availability. Should an item be unavailable a like item may be substituted.
- Your Return Product Form must be received by 9/15/22.
- If your Return Product Form is received after 9/15/22 you will be charged a 5% processing fee.
- EPI will coordinate the pickup of your supplies and you will be responsible for 100% of the freight charges at EPI's negotiated rate.
- If your organization returns more than \$750 in product, you will be assessed a 5% processing fee.
- No returns are accepted after 10/1/22.
- All refund and profit checks will be processed no later than 11/1/22.