

# Prepare First !

Take time to [Prepare First](#) for your home buying experience, so you can make comfortable, effective decisions and [buy your home with Confidence](#).

**Here's some frequently asked questions about:**

## Financing

- How do I choose the right lender?
- What do lenders want to know? What about my credit?
- What documentation must I provide to get a home loan?
- How much can I pay for a home? How much can I afford?
- How much cash do I need?
- What are my financing options?
- What is an LSU?

## Home Buying Process

- How do I get started?
- What are the phases of home buying?
- How can I find the best homes that meet my needs?
- What's included in a Purchase Agreement?
- What is Escrow?
- What do I do during the Inspection period?
- When, how do I "close"?

## Buyer Requirements

- Do I need a home inspection, an appraisal?
- What is TRID, RESPA ?
- What are my obligations?
- What causes delays?

## My Expectations

- How much does it cost to have a Realtor<sup>®</sup> represent me?
- What's an ABR? What will my *Accredited Buyer Representative Realtor* do for me?
- How many homes can I review before I place an offer?
- How do I chose the "right" home for me?
- What protections do I have?
- Can I change my mind?
- When do I get my Keys?

***How will my Realtor<sup>®</sup> help me? Do I need a Realtor<sup>®</sup> ?***

**As your Realtor<sup>®</sup> :** I will answer all the above questions and be your guide, your counsel, your negotiator, your resource, your partner and personal representative throughout the entire buying process.

**Consider the questions above. What do you think? Do you need a Realtor<sup>®</sup> ?**

# Buy Your Home with Confidence!

***Experience thorough HOME BUYER PREPARATION before you engage your home search.***

**Edd Van Damme**, M.Ed., Realtor<sup>®</sup>, *Accredited Home Buyer Representative*

SEARCH HOMES INSTANTLY at [www.BuyPhoenixHome.com](http://www.BuyPhoenixHome.com) and

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*A Veteran Owned Business*

