

# 2024 Nevada Bankers Association – Associate Member List

## ABA Insurance Services



**ABA Insurance Services**, a member of Great American Insurance Group, serves the banking industry by offering D&O, bond, cyber and other related insurance to financial institutions countrywide, including trust companies and banks in organization. Co-endorsed by Nevada Bankers Association and American Bankers Association, this unique insurance program has been a market leader for over 30 years and is recognized by insurance and banking professionals as a secure, stable and affordable source of coverage. Through the program's primary reinsurer, American Bankers Mutual Insurance, Ltd., a distribution to banks has been declared for 31 consecutive years, with a cumulative total of over \$91 million. Other insurance programs available include P&C, Mortgage E&O, Force placed/foreclosed, excess and surety (STAMP) bonds. For more information, contact or have your insurance agent contact Catherine Kopera at [Ckopera@abais.com](mailto:Ckopera@abais.com) |

800-274-5222 | [www.abais.com](http://www.abais.com)

## Albright & Associates, LTD.



**Albright & Associates, Ltd.** is licensed in NV and specializes in Accounting. We offer a broad range of services for business owners, executives, and independent professionals. We are professional, experienced, and affordable. We can also assist if you find yourself on the wrong side of the IRS. We're here to help you resolve your tax problems and put an end to the misery that the IRS can put you through.

Contact Eric Kronawetter [eric@albrightcpas.com](mailto:eric@albrightcpas.com) | 705-826-5432 | <https://www.albrightcpas.com/>

## BankMarketingCenter.com



**At BankMarketingCenter.com** you will find everything you need to market your bank. Our web-based platform puts you in complete control of the marketing production process for your bank – all for a fraction of your current marketing costs. We are proud to be working with over 300 financial institutions.

Contact Andee Rose [arose@synergybai.com](mailto:arose@synergybai.com) | 503-576-4113  
<https://www.bankmarketingcenter.com/>

## Bank Talent HQ



**BankTalentHQ** is a leading online platform dedicated to connecting talented professionals with rewarding career opportunities in the banking industry. Our Mission is to serve as the go-to resource for both job seekers and employers in the financial services sector. With a deep understanding of the unique needs and challenges of the banking industry, BankTalentHQ provides a trusted and streamlined platform that brings together top talent and top employers. Contact Rachel Selvaggio [rselvaggio@illinois.bank](mailto:rselvaggio@illinois.bank) | 217-789-9340 | <https://www.banktalenthq.com/>

## Bankers Healthcare Group



**BHG Financial** is transforming the financial industry, leveraging the power of data, analytics, and the creator of the largest community bank network in the country. Since 2001, BHG has originated more than \$9 billion in loan solutions to top-quality borrowers, which community and midsize banks can purchase via The BHG Loan Hub. BHG offers banks a full suite of solutions including a state-of-the-art loan delivery platform, collections and risk management services, and identity verification technology. Contact: Kathleen Connellan, VP of Institutional Relationships [kconnellan@bhg-inc.com](mailto:kconnellan@bhg-inc.com) | 332-219-2481 | [www.bhgfinancial.com](http://www.bhgfinancial.com)

## BMA Core Technology



**BMA Core Technology** has been partnering with community banks for over 30 years. Our expertise in providing legacy core processing allows us to provide customizable needs that keep your bank on the cutting edge of technology. API's allow auto-account opening, along with loan workflow and comprehensive imaging that is the best in banking technology sector. Our secure cloud-based solutions provide safe and secure data that is monitored 24/7/365 ensuring confidence that your data is protected. Contact Kevin Jones [kevin.jones@bmabankingsystems.com](mailto:kevin.jones@bmabankingsystems.com) | 801-887-0121 | or schedule a complimentary discovery call where you can see our technology firsthand at [www.bmabankingsystems.com](http://www.bmabankingsystems.com)

## Clearinghouse CDFI



**Clearinghouse CDFI** is a full-service, direct lender financing projects that create jobs & services to help people work, live, dream, grow, & thrive in healthy communities. The company was established in Orange County, California in 1996 to serve low-income and disadvantaged communities in Southern California. Since that time, Clearinghouse CDFI has expanded its service area to include Nevada, Arizona, New Mexico, and Indian Country throughout the United States. Our Mission: provide economic opportunities and improves the quality of life for lower-income individuals and communities through innovative and affordable financing that is unavailable in the conventional market. Contact Brian Sagert [brians@ccdfi.com](mailto:brians@ccdfi.com) | 725-772-0741 | <https://www.clearinghousecdfi.com>

## Compliance Alliance



**Bankers Alliance, owned by 32 State Bankers Associations**, offers a family of services that includes Compliance Alliance, a subscription-based regulatory and consumer compliance advisory service with tools, on demand compliance hot line, and document reviews. Review Alliance, an independent group of compliance specialists offering banks deep-dive audits of their existing transactions, recommendations about program enhancements or guidance on future safety and soundness. In 2020, we added Virtual Compliance Officer - a shared service-model using bank-dedicated compliance officers; perfect for monitoring and guiding your bank remotely. To learn contact Chance Williams [chance@reviewalliance.com](mailto:chance@reviewalliance.com) | (833) 683-0701 | <https://www.bankersalliance.org>

## Cox Automotive (DealerTrack)



**The Cox Automotive family of brands** is transforming the way the world buys, sells, owns, and uses vehicles by providing financiers, dealerships, and others with the connectivity and confidence to thrive in an ever-changing automotive market. Dealer Track, Kelley Blue Book, Manheim, and F&I Express solutions for lenders are catalysts for operational progress and efficiency — supporting strategies to optimize digital shopping experiences, safe and secure loan originations, and streamlined contracting, contract recoveries and titling operations. Contact Lindsay Bohonik [lindsay.bohonik@coxautoinc.com](mailto:lindsay.bohonik@coxautoinc.com) | 516-458-9873 | <https://www.coxautoinc.com/digital-adoption/>

## FHLBank of San Francisco



**The Federal Home Loan Bank of San Francisco** is a member-driven cooperative helping local lenders in Arizona, California, and Nevada build strong communities, create opportunity, and change lives for the better. The tools and resources we provide to our member financial institutions-commercial banks, credit unions, industrial loan companies, savings institutions, insurance companies, and community development financial institutions-foster homeownership, expand access to quality housing, seed or sustain small businesses, and revitalize whole neighborhoods. Together with our members and other partners, we are making the communities we serve more vibrant, equitable, and resilient. Contact Noel Gillespie [gillespn@fhlbsf.com](mailto:gillespn@fhlbsf.com) | 415-616-2756 | <https://www.fhlbsf.com>

## FHN Financial



FHN Financial is an industry leader in fixed income sales, trading, and strategies for institutional customers in the US and abroad. With an average daily trading volume of \$6.4 billion, FHN Financial transacts business with approximately 45% of all US banks with portfolios over \$100 million.<sup>1</sup>

Contact Trae Winston | 901-436-8757 | [trae.winston@fhnfinancial.com](mailto:trae.winston@fhnfinancial.com)

## IntraFi Network



**Promontory Interfinancial Network** is now IntraFi Network<sup>SM</sup>. A trusted partner to nearly 3,000 financial institutions, IntraFi offers solutions designed to help your bank grow profitability and increase franchise value. Attract and maintain valuable customer relationships by offering safety-conscious clients of all types of access to multi-million-dollar FDIC insurance, enhancing their relationships and opening the door to more cross-selling opportunities. Manage liquidity and generate fee income by selling excess

deposits to grow your bank's customer base without disadvantaging the balance sheet and earn fee income in the process. Diversify funding by taking advantage of tailored funding structures that enable banks to purchase cost-effective, wholesale funding deposits, not borrowings without the hassle of credit lines, collateralization, or stock purchases. Reduce collateralization, improve liquidity, and returns. Contact Brian Harper [bharper@promnetwork.com](mailto:bharper@promnetwork.com) 703-292-3422 | [www.IntraFi.com](http://www.IntraFi.com)

## Lewis Roca

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**Representing Financial Institutions Since 1903:** The Lewis Roca lawyers understand the business and legal challenges that banks, and financial institutions face every day. We have a nation-wide reputation for serving national, regional and community banks, bank holding companies, agriculture lenders and other financial service providers in the country, particularly in the Western United States. We routinely provide clients with advice on strategic planning and operational issues, including regulatory compliance, finance and lending, real estate, insurance coverage, tax matters, mergers and acquisitions, intellectual property, labor and employment, corporate governance issues and other board-level advice. Our litigation team routinely handles securities and other corporate litigation matters including market loss, product failure, complex class actions, consumer disputes and claims, fraud and bankruptcy proceedings, life, health, annuity,

title and property/casualty, and ERISA litigation. Our knowledge and experience of all aspects of a financial institution's operations and the regulatory environments in which they operate offers us the ability to assist our clients achieve their goals in a wide range of business issues. Contact Paul A. Matteoni [pmatteoni@lrrc.com](mailto:pmatteoni@lrrc.com) | 775-321-3425 | <https://www.lewisroca.com>

## NSDC

**NSDC and the SBA 504 Loan Program can make you a HERO to your Small Business clients with 10% Down and Low Fixed Interest Rates for owner occupied real estate!**

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Las Vegas Office: 702.877.9111 | 877.732.7101 toll free  
**NSDC** Nevada State Development Corporation  
Reno Office: 775.776.1240 | 800.726.2486 toll free  
Lending Throughout Nevada since 1981

**Nevada State Development Corporation (NSDC)**, a non-profit company that is the largest SBA 504 loan provider in Nevada with offices in Las Vegas and Reno, has been helping the growth of small businesses since 1981. Our efforts help to stimulate economic development by providing small business loans and commercial real estate loan solutions. NSDC assists small business owners in buying, building, and improving commercial buildings with minimum investment. Our dedicated staff helps borrowers to navigate the commercial real estate loan process from start to finish enabling most loans to close within 60 days. The SBA 504 Loan Program provides an opportunity for small business owners to purchase commercial real estate and finance long-term equipment with up to 90 percent funding at rates typically below the market. Applications are processed quickly with preapprovals in as little as 24 hours. No tax dollars are used to

fund the SBA 504 Loan Program. Contact Paola Gonzalez [pgonzalez@nsdc.com](mailto:pgonzalez@nsdc.com) | 702-473-6203 | [www.nsdcc.com](http://www.nsdcc.com)

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**Total Training Solutions (TTS)**, a leading provider of bank and credit union regulatory compliance webinars, was acquired by OnCourse Learning in May of 2018. OnCourse Learning is a member of Adtalem Global Education (NYSE: ATGE), a global education provider headquartered in the United States. It empowers financial institutions to prepare their frontlines, compliance teams, executive leadership, and board of directors with comprehensive enterprise compliance, risk management and professional development education that is effective and engaging. Over 10,000 clients and partners have adopted OnCourse Learning solutions to efficiently manage complexity, change and growth. Plus, over the course of our 40+ year history we have trained over 190,000 individuals with our NMLS-approved licensure and continuing education courses. Contact Steffanie Sawyer [ssawyer@oncourselearning.com](mailto:ssawyer@oncourselearning.com) |

[www.nvbankers.org/events-and-education](http://www.nvbankers.org/events-and-education)

## Orbis Solutions, Inc



**Orbis Solutions IT/Cyber Security Service Company**, we assist business protect their data assets from cyber criminals and keep their employees productive. Special Offer to NBA Members: Discover how to secure yourself online and how to protect sensitive information with our complimentary 37-Point Cyber Security Mini Penetration Test. We will offer a complimentary/Mini Pen Test to you or your customers. Conditions: The business must have over 25 employees. We would need to meet with the C-Level Executive or Business Owner due to the confidentiality of the information. We are limited to 5 per month. (Over \$8,000 value). Contact Kelly Connery.

[kconnery@orbissolutionsinc.com](mailto:kconnery@orbissolutionsinc.com) | 702-389-4000 | <https://www.orbissolutionsinc.com>

## PCBB



**Founded by community bankers in 1997, PCBB** was created with the sole purpose of helping community based financial institutions become stronger. Our goal was to create an organization that could provide fellow bankers with high-quality, competitively priced correspondent banking solutions and personalized service. PCBB provides a comprehensive set of products and services covering multiple areas important to community banks, including correspondent and commercial banking, hedging, and international. PCBB also offers a variety of consulting services ranging from asset liability management, relationship profitability, loan reserve analysis, and stress testing. Our services are designed to help you compete more effectively, but never to compete against you for your own customers. Contact Robin Hayes

[rhayes@pcbb.com](mailto:rhayes@pcbb.com) | 888-399-1930 | [www.pcbb.com](http://www.pcbb.com)

## RSM US LLP



**RSM's** purpose is to deliver the power of being understood to our clients, colleagues and communities through world-class audit, tax and consulting services focused on middle market businesses. The clients we serve are the engine of global commerce and economic growth, and we are focused on developing leading professionals and services to meet their evolving needs in today's ever-changing business environment. RSM US LLP is the U.S. member of RSM International, a global network of independent audit, tax and consulting firms with 48,000 people across 120 countries. For more information, visit [rsmus.com](http://rsmus.com), like us on Facebook, follow us on Twitter and/or connect with us on LinkedIn. Contact Victoria Umphress [Victoria.umphress@rsmus.com](mailto:Victoria.umphress@rsmus.com) | 702-759-4074 | [www.rsmus.com](http://www.rsmus.com)

## Saltzman Mugan Dushoff - Attorneys at Law



**Saltzman Mugan Dushoff** is a Las Vegas-based business law firm representing local, national, and international business clients concerning their legal interests in Nevada. We formed as a group of lawyers all of whom have practiced together in Las Vegas, Nevada for a decade or more. Our attorneys represent clients with business transactional or litigation matters in a variety of practice areas, including corporate law, liquor law, litigation and appellate law, administrative law, bank and trust company law, health care law, securities law, creditors rights, bankruptcy, and reorganization. The firm's attorneys have extensive experience with assisting highly regulated businesses navigate state, local and federal regulatory requirements information, organization, and licensing matters. Contact Matthew Saltzman [msaltzman@nvbusinesslaw.com](mailto:msaltzman@nvbusinesslaw.com) | 702-405-8500 | <https://nvbusinesslaw.com>

## Shred-it Solutions



**Shred-it Solutions** protects what matters! Your financial institution handles a lot of sensitive information. From financial reports to employee records, confidential information, in the wrong hands, could lead to fraud and identity theft. As the world leader in information security, Shred-it offers an integrated suite of services designed to protect your private information.

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## Snell & Wilmer, LLP



**At Snell & Wilmer**, we recognize one straightforward fact - our clients care less about our internal workings and more about the degree to which we understand their business, their industry, and the trends and challenges that can affect their ability to minimize risk and maximize success. This strong external focus and the diverse experience of more than 400 attorneys enable us to help clients solve problems, achieve opportunities, and deal efficiently and effectively with an ever-changing economic, business, and legal landscape. Contact Rick Gordon [rgordon@swlaw.com](mailto:rgordon@swlaw.com) 702-784-5210 | [www.swlaw.com](http://www.swlaw.com)

## USDA Rural Development Nevada



**USDA Rural Development Nevada** provides loans and grants to help expand economic opportunities, create jobs, and improve the quality of life for millions of Americans in rural areas. This assistance supports infrastructure improvements; business development; housing; community facilities such as schools, public safety, and health care; and high-speed internet access in rural, tribal, and high-poverty areas. For more information, visit [www.rd.usda.gov/nv](http://www.rd.usda.gov/nv)

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