

“We just bought our first home with Charlotte’s help! She was recommended to us by our good friends who also had a great experience. Charlotte was in constant communication with us about when we could see houses and when real estate restrictions would lift during the pandemic. Because we are first-time homeowners we had tons of questions and Charlotte was patient and explained things thoroughly. We could not recommend her enough!” - Wynne Harrison

“It is rare for me to give a five-star review, but in the case of Charlotte Brooks, I feel I must. Her attention to detail, her prompt and professional responses to all of our questions (and my husband and I had a million of them), and her keen negotiation skills helped our family navigate the complexities of buying a new home. She is direct, honest, and kind during what is often a stressful process.”

“Charlotte was an absolute dream to work with! She was always one step ahead of everything and made the process of buying our home as simple as possible. Never pushy and always responsive and on time. Don’t look any further for an agent. Charlotte is your gal.” - Brennan Hagale

"Charlie is a professional, hands down. She always walked us through new processes, is considerate to each person we encountered and is cool under pressure (or unforeseen circumstances!). Charlie is honest - whether that means constructive criticism about impressions on a home or helping buyers be competitive in the market, she's a helpful guide for such a big purchase! Charlie is also very clear on communication, a big plus. She defines boundaries of when she is available and when she'll follow up next on an inquiry so you're not left guessing. Lastly, she kindly shares her knowledge of home inspectors, contractors etc to make sure you're off on solid footing after buying your home. If you're in need of a Realtor, I cannot recommend Charlie highly enough!" - John Rollinson

“Charlie knows the Philipstown area like the back of her hand. And she really understood our needs as demonstrated by the many suitable properties she showed us, including the home we just purchased. She got us very excited about our move by educating us about everything going on in the area. She is honest, trustworthy and a pleasure to be with. Charlie handled the entire purchase process professionally and put us at ease. We are thrilled with our new home.” - Johanna Asher

“Charlie was our agent for the purchase of our first house and we were very satisfied with her help and guidance. Available quickly via text or call if you need her, she would also pop in occasionally with details that were helpful to know or questions we wouldn't have thought to ask. As we were new to the area, she was happy to give us recommendations for lawyers, local service people, and more. Just an overall friendly person who is easy to work with, we would work with her again in the future if we had the chance.” -Sam Leon

“Charlotte was the “broker of the day” when I cold called the office wanting to talk to somebody about houses in Cold Spring. I count that as a very lucky phone call. We talked about our price range, desire for walking distance to the train and other factors. A little while later she sent me a list of properties and mapped out arrangements to see them all in an organized afternoon.

We settled on two houses and she discussed the pros and cons of each with us. For the one we eventually bought, she suggested we go in with a lower price than we were originally thinking of. That worked out well. Our end of the closing went smoothly.

One personal bonus for me was that Charlotte and her husband are big cyclists. They told me about routes and quiet old roads that I would not have found on my own.

You can’t go wrong having Charlotte as your broker.” - Henry Feldman