

## Loan Story

- What is the purpose of this loan?
- Loan Origin
- Who (is the borrower)?
- Borrowers experience. I.E. How many rental properties or fix & flips can we tie them to in the last 3 years? (Schedule of real estate owned preferred)
- FICO:
- What (is the property type & address)
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- (Term requested)
- Where (is the property, area description)
- If cash-out how will the funds be used?
- How (will they execute business plan/exit the loan)
- Flip or Income?
- Rehab budget/Scope of work:
- Current LTV?
- After repair Value for flip properties
- Zillow Price History:
- Mortgage Statement
- **For rental properties: Taxes, Insurance, leases (or estimated rent for each unit to start with) & mortgage statement**