Unifying the Dots in your Business

Telecom and Telco Software Solutions

Financial Management

Telecom Financial Management Software with Microsoft Dynamics 365 Finance providing General Ledger, Accounts Payable, Credit and Collections, Accounts Receivable, Bank Management, Fixed Asset Management and Financial Reporting. Financial Dimensions such as Department, Division, Project to allow for both capture of financial transactions and multi-segment reporting for Telcos. Inter-company transactions and multi-company Financial Consolidation. Out of the box financial reports available at an entity level and consolidated level including:

- Balance Sheet

- Profit and Loss

- Rolling Forecast

- Cash Flow Statement

Ability to drill down from a financial report to individual transactions. Statutory localization for over 40 countries.

Sourcing and Procurement

Manage a Telecom with Robust Purchasing Software. Vendor Management, Vendor Certification, Run Open, Blind and Closed RFx/ RFP/ RFI sourcing processes. Procurement limits by department to ensure compliance with spending limits. Encumber funds for spending later. Integrate Budget controls in your procurement processes including the Purchase Requisition Transactions, Purchase Orders and Vendor Invoices to ensure your spending is within department budgets.

Purchase Agreements to track spend on an awarded Bid with ability to have multiple Purchase Orders under a single Vendor Agreement. Support for a Vendor Portal for Vendors to electronically communicate with you.

Project Accounting

Telecom Project Accounting to manage Capital Expenditure such as new cell towers as well as Operational Expenditure such as repairs. Manage Project budgets and spending. Track Multi-Year projects that cross financial years. Award Projects to one or more vendors. Track vendor costs, internal labor hours, materials and track Project Budget to Costs. Maintain project cost control by summarizing actual cost, committed cost, and remaining budget to accurately forecast total expected cost, and compare with the original budget. Fully Integrated Time sheets that capture labor costs into your Projects for accurate project costing and accounting.

Human Resources

Human Resource Software to automate Telco processes with from hire to retire including Recruiting, Applicant tracking, Personnel and Employee Record Management, I-9 Compliance, Leave and Absence management Compensation management, Performance Management, Time and Attendance, and Benefits Tracking. Leave Accrual Rules by Leave Type e.g. Annual PTO, Bereavement Leave and support for both Paid and Unpaid Leave. Online application of absence with ability for managers to review and approve or reject leaves.

Employee Self-Service

Employee Portal Software tailored for Telco Staff to view and update personnel information, contact information, emergency contacts. Ability for team members to view accrued leave balance by absence leave type, submit leave requests, and enter expense reports and time-sheets. Managers can view team members information, view and approve leave requests and expense reports. Telecom staff members have the ability to view available training courses and enroll in them

Budgeting & Forecasting

Budgeting and Financial Planning Software for Telcos provides Long Term Forecasting, Financial Projections, Annual Budgeting and Track Budget to Actuals. Forecast Personnel Positions, Salary Increments as well as Operating Expenditure Budgets. Plan for Capital Expenditure with detailed cost estimates for vendors costs, equipment, labor, material and track CapEx Budget to Actuals once approved. Forecast Long-term Expenditures and enable Capital Planning.

Sales Management

Use our purpose-built Telecom CRM built on Microsoft Dynamics 365 for Customer Engagement to track opportunities for business customers and for account management for Telcos.

Customer Service

Improve Customer Satisfaction and reduce subscriber churn by using our Unified Agent Desktop and Customer Service Solution for Telecom built on Microsoft Dynamics 365 CRM.
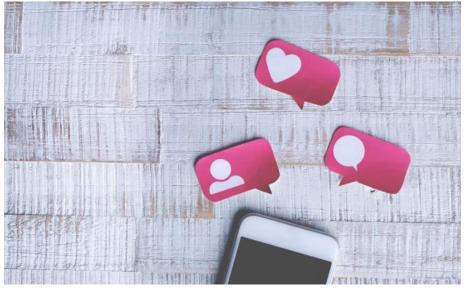
Field Service

Use Microsoft Dynamics 365 for Field Service for Telecom to schedule installation and engineering staff, equipment and vehicles for installations, and maintenance work orders. Eliminate field service friction. and reduce "Where's my technician?" calls. Empower dispatch and customer care teams with live map views and field service metrics. Give your customers the real-time insight they've come to expect.

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Loyalty Management

Reduce customer churn by rewarding customers to be loyal. Offer promotions, points, rewards, and gifts for loyalty based on dollars spent and duration of time they have been a customer. Offer benefits for maintaining their subscription such as free accessories or a no-cost upgrade to their plan. Real-time and highly scalable with the power of the Microsoft cloud.

Expense Management

Automated Employee Expense Management software for Telcos including Pre-Travel Authorizations, Expense Report submission via an Employee Portal, Expense Policies that can automatically reject an entry, Multi-level approval hierarchy using a workflow designer, Expense Approvals. Browser-based with app support for mobile devices. Cloud-based running on Microsoft Dynamics 365 Finance.

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About Unify Dots

Unify Dots helps you connect the Dots by providing business solutions that enable digital transformation. Unify Dots specializes in CRM, Customer Service, Customer Insights, Ecommerce, ERP, Order Management, Field Service, Inventory, Procurement, Project Operations, Marketing Automation, Sales Automation, Supply Chain, Point of Sale, and Warehouse Management solutions.

Finance, Accounting, Treasury, Budgeting, Financial Reporting	Supply Chain, Order Management, Manufacturing and WMS	CRM: Sales, Service, Field Service	Human Resources Management and Talent
Project Operations	Data Analytics and Business Intelligence	Customer Experience - Customer Data Platform and Marketing	Ecommerce and Retail / Point of Sale
Low Code Applications and Workflows	Mobile Order Entry and Mobile App Dev	Manual Quality Assurance and Automated QA	Contract Management Software

Unify Dots operates in Asia Pacific, Australia, New Zealand, Europe, North America and across the globe with a local touch. Unify Dots is also committed to improving the world and has pledged donating at least 25% of its profit towards the case of helping educate children from low-income families in developing countries.

More Information is provided below. To request a demonstration email us at info@unifydots.com

Contact Unify Dots

Email us at **info@unifydots.com** to get more information on implementing Microsoft Dynamics 365 for Telecommunications Industry or contact us by calling one of our office locations or visit us at https://unifydots.com

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