



Gold Data Analytics  
Gold Data Platform  
Gold Cloud Platform  
Silver Security

# Delivering cloud services tailored to ISVs with Prime Foray and Microsoft Azure

## ABOUT PRIME FORAY AZURE LIGHTHOUSE CSP:

Prime Foray is a boutique consultancy and Azure CSP exclusively focused on ISV businesses and their cloud journeys. Prime Foray provides Microsoft Azure cloud services with processes, price, and attention specifically adapted to ISVs.



### ***See what customers are saying:***

*"Prime Foray's delivery of the Azure CSP service is perfect for ISVs like Bitvore. They understand the needs of businesses like ours and have enabled us to grow rapidly."*

*— Jeff Drake, CEO, Bitvore*

## WHAT WE OFFER

The Prime Foray cloud service provider (CSP) offer features Lighthouse-based management.

We enable regular and proactive management of the independent software vendor (ISV) customer environment, but only at the level that the customer requests—meaning that we always aim to overcome each of our clients' specific challenges.

All of our subscriptions are enabled for Azure cost management from day one. We also provide a Premium Cost Management console as part of our service at no additional charge.

Customers can add services, including additional Azure subscriptions, by using a self-service portal. We also provide a support portal where our customers can easily create tickets and even ask questions.

# Why Azure?

## Be future-ready

Continuous innovation from Microsoft supports your development today, and your product visions for tomorrow. With 1000+ new capabilities in the past year, you can build on the latest advancements in AI, blockchain, Kubernetes, containers, and databases to keep you ahead of the curve.

Our enterprise grade analytics solution outperforms the competition, costs less, and is fully compatible with your existing development, BI, and data-science tools.

## Operate hybrid seamlessly

On-premises, in the cloud, and at the edge—we'll meet you where you are. Integrate and manage your environments with tools and services designed for hybrid cloud.

Enhance security, simplify access, and set smart policies across your different environments with a single-identity platform trusted by 90% of enterprises globally.

## Build on your terms

You have choices. With a commitment to open source and support for all languages and frameworks, build and deploy how you want to. Take advantage of the full-featured, integrated development environments with built-in support Visual Studio and Visual Studio Code, the most popular IDEs trusted by 15M+ developers.

We embrace open source, drive innovation through collaboration, and contribute back to the community.

## Trust your cloud

Get security from the ground up, backed by a team of experts, and proactive compliance trusted by enterprises, governments, and startups.

With a \$1b+ investment in security R&D and 3,500 cyber security experts, security is foundational for Azure.



Microsoft Azure is an ever-expanding set of cloud computing services to help your organization meet its business challenges. With Azure, your business or organization has the freedom to build, manage, and deploy applications on a massive, global network using your preferred tools and frameworks.

[www.MicrosoftAzure.com](http://www.MicrosoftAzure.com)