

1 MS. RAND: Individually, please.

2 MS. KILLIAN: Yes, ma'am. And please remember  
3 to speak directly into the microphone.

4 MS. RAND: Thank you.

5 MS. KILLIAN: Thanks.

6

7

PANEL 20

8 MS. RAND: Good afternoon. I have the  
9 privilege to read the testimony for Woodstock Institute  
10 based in Chicago, Illinois.

11 "Dear Chairperson Yellen and Comptroller  
12 the proposed merger of CIT Group and OneWest Bank  
13 presents issues which regulators should address before  
14 they consider approving the merger.

15 "The first is the fact that the merger, if  
16 approved, will result in the creation of a  
17 systematically important financial institution. That  
18 fact alone should give regulators reason to pause  
19 considering the myriad of issues that SIFIs pose for  
20 efforts to prevent another meltdown of the banking  
21 system similar to the one following the collapse of the  
22 housing bubble.

23 "As significantly, the merger involves two  
24 financial institutions with relatively weak community  
25 reinvestment performance. According to the California

1 Reinvestment Coalition, OneWest Bank earned a low  
2 satisfactory Community Reinvestment Act, CRA, rating  
3 its investment performance and fell well below the  
4 performance of its peer institutions for several  
5 indicators, while CIT Group takes deposits nationally,  
6 but invests primarily near its headquarters in Salt  
7 City.

8           "Despite the obviously deficient CRA  
9 performance, neither OneWest Bank nor CIT Group has  
10 willing to make a commitment to a CRA plan consistent  
11 with the size of the combined institution. In effect,  
12 they would be gaining the implicit subsidy of too big  
13 fail without returning any of the benefits to the  
14 communities they should be serving under the CRA.

15           "The CRA presents few opportunities to hold  
16 financial institutions accountable for meeting the  
17 limited obligations the act imposes. When the  
18 opportunity does present itself, it is incumbent upon  
19 regulators to use that moment to ensure that regulated  
20 financial institutions are fully meeting those  
21 obligations, especially when the merger would create an  
22 SIFI that presents extraordinary risk to the public.

23           "One tradeoff for the added risk must be the  
24 added benefit of community reinvestment that  
25 meaningfully meets the credit needs of low- and

1 moderate-income communities from which the bank draws  
2 deposits.

3 "Sincerely, Theodore Rand, President, The  
4 Woodstock Institute."

5 Thank you.

6 MS. GARDINEER: Thank you.

7 MS. MEARS: Hi, my name is Peggy Mears, and I  
8 am a community organizer with the organization ACCE,  
9 Alliance of Californians for Community Empowerment.

10 I don't have a testimony per se. I had a loan  
11 with OneWest Bank, and it was a nightmare. I almost  
12 lost my home dealing with OneWest Bank and the dual  
13 tracking that they do.

14 They often lost paperwork no matter how many  
15 times you sent it in. They would say that they never  
16 received it. And basically it was a ploy to stretch  
17 times so that they could start the foreclosure  
18 procedure.

19 And I was told that, although we were working  
20 on the modification with the bank, they have two  
21 departments, a foreclosure department and a  
22 department. And the foreclosure department superceded  
23 the modification department. So even though you were  
24 the process, there was a good chance that you were  
25 to see yourself in foreclosure.



1           However, they picked the wrong person to mess  
2 with because I am a fighter and I don't play and I  
3 wasn't going to lose my home, so I fought for my home.  
4 And it's fortunate that I was able to save my home by  
5 meeting with the president of the bank and telling him  
6 my story. However, thousands of homeowners lost their  
7 homes and didn't have that opportunity.

8           So I'm here to say, as a community organizer  
9 and as a victim of what we call the financial crisis  
10 that the banks perpetrated on homeowners, I'm saying  
11 that OneWest Bank mergering with CIT must, must  
12 that the community is very important and homeowners are  
13 very important and that they must invest in the  
14 community if you're going to do this merger.

15           I don't personally care for the merger because  
16 it just goes to that too-big-to-fail theory when all  
17 these banks merge together and become one big obstacle  
18 towards Main Street.

19           So what I would like to say to you is think  
20 very long and very hard and make the right decision and  
21 put yourself in the place of homeowners who are losing,  
22 have lost or may lose their homes. Think about if it  
23 were you.

24           MS. GARDINEER: Thank you.

25           MR. HICKS: Good afternoon. I'm going to be



1 reading the testimony of Mr. Robert Villarreal.

2 "Thank you for allowing my statement to be  
3 into the record. My name is Robert Villarreal, and I  
4 the Senior Vice President of Community Development for  
5 CDC Small Business Finance.

6 "CDC is the largest SBA 504 and 7(a) community  
7 advantaged lender in the country, and it recognizes its  
8 responsibility to economic development in its  
9 communities.

10 "To that end, over the last 25 years CDC has  
11 created a number of small business lending projects to  
12 serve small businesses located in low-, moderate-income  
13 communities and those owned by minority entrepreneurs.

14 "All of the lending through these programs is  
15 under \$250,000. The small businesses that we serve  
16 our programs were devastated by the great recession.  
17 Banks which eagerly and sometimes recklessly provided  
18 capital through 2007 suddenly went silent. Loans under  
19 100,000, which have proven to be effective in reaching  
20 minority businesses and those located in LMI  
21 neighborhoods fell dramatically. In fact, through 2013  
22 loans under 100,000 have yet to reach one-third of  
23 2007 level.

24 "Here in Los Angeles, for example, loans under  
25 100,000 from regulated financial institutions fell

1 68 percent between 2007 and 2013, but at least they are  
2 doing better than the Inland Empire where similar  
3 lending dropped 72 percent.

4           "While we believe that the large banks have  
5 failed the state's small business community, at least  
6 some have made efforts to improve access to capital.  
7 However, one player absent in those efforts has been  
8 OneWest. In 2013 OneWest made zero loans, that is zero  
9 loans for under \$100,000 in California. This according  
10 to the FFIEC website.

11           "In that same year, here in Los Angeles only  
12 eight loans were made under \$250,000, and less than  
13 the dollars funded were made to businesses located in  
14 LMI neighborhoods. In San Diego, where CDC is  
15 headquartered, no loans at all were made under \$250,000  
16 in 2013.

17           "While it has failed to directly serve the  
18 small businesses discussed here, OneWest has also done  
19 little to nothing in reaching out to mission-based  
20 lenders across its assessment area to support lending  
21 programs, technical assistance or referral initiatives,  
22 all programs with which much smaller institutions  
23 readily participate.

24           "OneWest and CIT have not demonstrated the  
25 integrity and commitment to the communities it is

1 required to serve, yet it has benefited from the  
2 of the U.S. taxpayer; therefore, I implore the Federal  
3 Reserve to require that CIT and OneWest develop a  
4 comprehensive and publicly written CRA plan with  
5 commitments applicable to the size of the new bank and  
6 that also take into consideration the errors of their  
7 past and the benefits they have received from the  
8 trust. Thank you."

9 MS. GARDINEER: Thank you.

10 MR. LANDERHOLM: I've been asked to read the  
11 testimony of Stephon Taylor into the record.

12 "Thank you for the opportunity to speak today.  
13 I will keep my comments brief.

14 "I'm Stephon Taylor, Director of Programs with  
15 California Resources and Training called CARAT, a  
16 19-year-old economic development nonprofit in  
17 California.

18 "CARAT's primary focus over the last 19 years  
19 has been research and development and program design  
20 implementation as it relates to technical assistance  
21 services for small business in under-served communities  
22 in California.

23 "CARAT provides technology solutions training  
24 to over 3,000 small businesses. The majority of the  
25 small businesses that we serve have less than \$1



1 in annual revenues and fewer than ten employees.

2 "California has a vast under-served population  
3 of small businesses needing access to capital as well  
4 management and technical assistance support services to  
5 assist them in starting and sustaining their business  
6 operations. They need affordable capital and  
7 appropriate financing vehicles.

8 "The economic downturn in the country hit  
9 California as well, and many of the existing businesses  
10 are still in need of restructuring and stabilization  
11 assistance. Additionally, many people out of work turn  
12 to self-employment as an option and need technical  
13 assistance to grow and expand their businesses.

14 "My concerns about the proposed merger are as  
15 follows: One, lack of banking access in LMI  
16 communities. Only two of the banks' 73 branches are in  
17 low-income census tracts and only one of those branches  
18 is slated to close -- and one of those branches is  
19 slated to close post merger.

20 "Our work with our small business constituency  
21 has shown that physical branch locations are a  
22 necessity. Mobile banking, while a great supplemental  
23 tool, is not a substitution for physical branches.

24 "Two, the bank's track record of performance  
25 related to community development. In the past, both

1 OneWest and CIT have made minimal contributions to  
2 support technical assistance and economic development.  
3 Without a definitive and robust CRA plan to address  
4 those areas, I don't see how this merger meets the  
5 'convenience and needs' of the affected communities.

6           "Three, the bank's track record of performance  
7 related to small business lending. The majority of  
8 OneWest's small business lending has been to businesses  
9 with over \$1 million in revenue, and they have not  
10 committed to serving smaller businesses. Their  
11 stated goals to increase their lending to businesses  
12 with revenue under \$1 million have also fallen short of  
13 the mark.

14           "In conclusion, my concern is that OneWest/CIT  
15 needs to bring products and services into California  
16 that fit the market needs of our small business owners,  
17 which aren't adequately served by their current product  
18 mix.

19           "My second concern is that there is a  
20 commitment, if any, to supporting in a philanthropic  
21 economic development and business technical assistance  
22 services that are needed.

23           "California is always in need of more great  
24 corporate citizens. CARAT would welcome the  
25 to work with OneWest/CIT to meet the needs of the

1 under-served small businesses within the state.  
2 However, there is an immediate need for OneWest/CIT to  
3 develop a more robust, comprehensive and public CRA  
4 that details the commitments they will make to their  
5 California constituency.

6 "I would urge that a philanthropic and  
7 community benefit commitment is made by OneWest/CIT to  
8 California that truly supports the needs of California  
9 small businesses."

10 Thank you.

11 MS. GARDINEER: Thank you.

12 MS. GARCIA: Good afternoon. I have been  
13 to read the testimony of Jose Graulau, G-r-a-u-l-a-u,  
14 from Bronx, New York.

15 "My testimony is in opposition to the proposed  
16 merger of OneWest Bank and CIT Financial. My name is  
17 Joseph Graulau. I live in Bronx, New York, where I am  
18 an operating room coordinator for a large medical  
19 center.

20 "I did everything in my power to satisfy the  
21 reverse mortgage on my mother's duplex after her death.  
22 I notified OneWest Bank of my intentions in August  
23 OneWest did not respond to my letters or calls. One  
24 month later a foreclosure letter stated I had 30 days  
25 repay the entire loan balance.



1            "I reconsidered my intention to purchase and  
2 decided to sell the property instead. I submitted a  
3 listing agreement. On December 31st, New Year's Eve,  
4 Alstate Process Servers claimed they were hired by  
5 OneWest Bank to investigate my family and wanted  
6 documentation of all known and unknown relatives either  
7 alive or deceased and those born in or out of wedlock.  
8 I felt threatened.

9            "In January 2014, I requested a deed in lieu,  
10 wanting nothing more to do with OneWest Bank. On  
11 February 6, a representative of OneWest Bank came to  
12 door of the elderly tenant in the duplex and told her  
13 'she shouldn't be paying rent and she should sue me.'

14           "February 2013, I received five calls from  
15 Mable from OneWest Bank asking me for personal  
16 information for the deed in lieu. She refused to send  
17 me anything in writing. Finally Mable told me, if I  
18 didn't give her the information she wanted, she would  
19 terminate the process and let it go to foreclose. I  
20 told Mable 'fine, let it go.'

21           "I was served with a foreclosure complaint on  
22 March 16, 2014. I'm not quite sure why OneWest told me  
23 I had 30 days to repay the entire loan balance in 2013  
24 and now 17 months later the property has not been  
25 foreclosed.

1           "I assume OneWest Bank will at some point  
2 collect all the interest, legal fees and costs they  
3 piled onto this property through a claim to the FHA  
4 Insurance Fund or the FDIC loss share agreement.

5           "My testimony illustrates OneWest Bank's  
6 violation of my right to purchase, sell or execute a  
7 deed in lieu of foreclosure, acceleration of  
8 foreclosure, refusal to provide a single point of  
9 contact and conduct in a pattern of written and verbal  
10 harassment.

11           "I request an investigation, audit and review  
12 of individual OneWest borrower reverse mortgage loan  
13 files for the servicing violations of federal  
14 regulations and consumer rights I have brought forth  
15 to ensure compliance with existing laws and  
16 regulations."

17           MS. GARDINEER: Thank you.

18           MS. REEVES: I'll be reading the testimony of  
19 Noreen O'More.

20           "My name is Noreen O'More. I live in Salinas,  
21 California. I am an accounting assistant in a school  
22 district. My testimony is in opposition to the  
23 merger of OneWest Bank and CIT Financial.

24           "My father was a World War II, Korea and  
25 Vietnam war veteran with 38 years of military service.

1 He got a reverse mortgage in 2002. My father's wishes  
2 were for us to keep the family home he lived in for  
3 than 50 years. He passed away in August of 2011.

4 "We contacted OneWest Bank immediately after  
5 his death to repay the loan. OneWest Bank never told  
6 what our rights, options or responsibilities were. We  
7 were never provided a single point of contact. We  
8 never talk to the same person twice. Our questions  
9 not answered and paperwork was always lost or missing.

10 "OneWest Bank did tell us they were required  
11 do an appraisal. The 2011 appraisal was \$99,000. We  
12 were told to do a short sale.

13 "We submitted all the documentation requested  
14 by OneWest Bank and secured financing three months  
15 my father's death. We called, e-mailed and faxed every  
16 week or two for status. OneWest Bank kept delaying  
17 one excuse after another for more than 18 months.

18 "OneWest Bank recorded a notice of default in  
19 October of 2012. OneWest Bank required another  
20 appraisal due to their delays. Appraisal number two  
21 inflated and filled with wrong information about our  
22 property. It was valued at \$169,000.

23 "OneWest Bank posted a notice of trustee sale  
24 on our house. Suddenly in October 2013, OneWest Bank  
25 said we didn't have any legal authority to pay off the



1 loan and demanded probate.

2 "More delays by OneWest Bank and the third  
3 appraisal for \$180,000. On October 31, 2013, OneWest  
4 Bank approved our short sale, two years and three  
5 after my father's death.

6 "Our story illustrates OneWest Bank's  
7 of our right to pay off my father's reverse mortgage  
8 95 percent of the appraised value. OneWest Bank  
9 accelerated foreclosure and set auctions when we  
10 provided proof of funds.

11 "OneWest Bank delayed the repayment process  
12 over two years forcing us to pay an additional \$89,000  
13 due to increased property value. We closed the loan  
14 day before the auction set by OneWest Bank.

15 "This bank should not be allowed to merge and  
16 become a larger entity. They should be investigated  
17 their lack of compliance with federal regulations,  
18 laws and consumer protection rights.

19 "Documented evidence of my testimony can be  
20 provided upon request, and I have attached the short  
21 sale approval letter dated October 31, 2013."

22 Thank you.

23 MS. GARDINEER: Thank you.

24 MS. JOLLEY: Good afternoon. I'm going to be  
25 reading the testimony of Lisa Rinard.

1            "My testimony is in opposition to the proposed  
2 merger of OneWest Bank and CIT Financial. My name is  
3 Lisa Rinard and I'm a registered nurse at Ronald Reagan  
4 UCLA Medical Center. I live in Hermosa Beach.

5            "My husband, Ernie Rinard, deeded a  
6 to his mother, Millie Rinard so she could get a reverse  
7 mortgage for her support and care in her home as she  
8 aged. Millie had a live-in caretaker to assist with  
9 daily living activities.

10           "In 2005 her caretaker began submitting draw  
11 requests to OneWest Bank without Millie's knowledge.  
12 OneWest Bank approved the forged draw requests without  
13 any verification that an 80-year-old woman was suddenly  
14 withdrawing large amounts of money over and over.

15           "OneWest Bank deducted the draws from her line  
16 of credit. The caretaker immediately transferred the  
17 deposits from Mrs. Rinard's account into his personal  
18 bank account. We discovered the fraudulent withdrawals  
19 in 2010. The caretaker gave sworn testimony during a  
20 court hearing admitting to forging Mrs. Rinard's  
21 signature and taking money without her permission.

22           "Mrs. Rinard's bank investigated and concluded  
23 fraud had occurred by the caretaker. We notified  
24 OneWest Bank three times of the forged withdrawals in  
25 the amount of \$198,504. Two OneWest Bank managers

1 acknowledged the signatures were suspicious and said  
2 OneWest Bank would investigate the matter.

3 "When we requested a refund, OneWest Bank  
4 denied they had ever acknowledged fraud and refused to  
5 speak to us without a power of attorney. Once  
6 submitted, OneWest Bank made a legal and medical  
7 determination that the power of attorney was not valid  
8 because Mrs. Rinard had dementia.

9 "OneWest Bank refused to speak with us further  
10 without a conservatorship, which cost us \$6,000.  
11 OneWest Bank continued to deny fraud and foreclosed.

12 "Because of OneWest Bank's refusal to refund  
13 any of the fraudulent funds, Mrs. Rinard was forced to  
14 live the last year of her life on Medi-Cal in a nursing  
15 home funded by taxpayer dollars.

16 "Financial Freedom sold the Rinard property at  
17 a foreclosure sale on December 30, 2013, for \$240,000  
18 its parent company, OneWest Bank. The mortgage balance  
19 was \$312 -- \$312,341.

20 "OneWest Bank either submitted a claim to HUD  
21 for FHA insurance benefits for the difference or the  
22 FDIC for the loss share agreement."

23 Thank you.

24 MS. GARDINEER: Thank you, panel.

25 MS. KILLIAN: We are now beginning the open



1 mike portion of the meeting. As we stated earlier, the  
2 meeting serves as an opportunity for our agencies to  
3 receive comments and opinions from the public.

4 To ensure that we receive input from many  
5 different members of the public, this portion of the  
6 meeting is to hear from those that have not already  
7 spoken, but are here today to present their views in  
8 person.

9 We will call you up to speak in the order you  
10 signed up at the registration desk. In keeping with  
11 procedures, each speaker will be given three minutes to  
12 make their presentation.

13 Is Tariq Myers here?

14 Rod Brown?

15

16 OPEN MICROPHONE

17 MR. BROWN: Good afternoon. My name is Rod  
18 Brown. I'm the President and CEO of the California  
19 Bankers Association. The CBA has membership from the  
20 smallest of the small to the largest of the large banks  
21 and everything in between.

22 OneWest Bank is a valued member of the CBA and  
23 the CBA is here today to lend our support to this  
24 together of these two institutions, the merger.

25 In listening today, you have a unique

1 opportunity to take your measure of not only what you  
2 hear, but how people present themselves. And it's been  
3 really quite illuminating to hear those with a voice in  
4 support and those with a voice with great concerns.

5           The Wall Street Journal today had an article  
6 that -- about these proceedings that were planned for  
7 today. They observed that it was uncommon, that was  
8 their choice of words, for the CEO of the acquiring  
9 institution to think about participating in public  
10 hearings like this.

11           John Thain had a voice for a few minutes.  
12 I think is telling and commendable that he along with  
13 Mr. Otting have been here the entire day absorbing  
14 very important remarks, which I can only imagine will  
15 guide their leadership of the institution as it goes  
16 forward in meeting their obligations.

17           It's also important, in terms of community  
18 benefit, to remind ourselves that the headquarters of  
19 the combined banks might have been located any number  
20 places. And the good news for Pasadena and the greater  
21 Los Angeles area and Southern California is that the  
22 headquarters will remain here. It does represent very,  
23 very important jobs to this community, which obviously  
24 helps underpin the economic well-being as well as  
25 providing important revenues to all of the vendors,

1 of whom have spoken today who do business with the  
2 I have a bias. I was a banker for 35 years.  
3 I've been doing this job for eight. I happen to think  
4 commercial banks, which you regulate, by nature are a  
5 very good, above average corporate citizens. But I  
6 understand, as do you, and I hope those that have  
7 participated through the day that if they didn't have  
8 that natural inclination, they certainly, with their  
9 responsibilities, are compelled to make those  
10 reinvestments meet those standards. And you know, I  
11 know, hopefully others in the room understand, those  
12 very rigorous standards to meet.

13 So when a bank says they're going to commit to  
14 a satisfactory target or in this case an outstanding  
15 target, meeting those obligations are of great  
16 consequence, and I hope that you will factor that into  
17 your thinking. Thank you.

18 MS. GARDINEER: Thank you.

19 MS. KILLIAN: Lance Triggs.

20 MR. TRIGGS: Hello, my name is Lance Triggs.

21 I'm Southwest market CEO and Division President for  
22 Operation HOPE, and it's an honor to speak before you  
23 today, and I applaud you for having such a public  
24 hearing.

25 Operation HOPE is one of the leading providers



1 of financial inclusion and financial literacy around  
2 United States. Thanks to our partnerships with the  
3 public, private and community sector, we've been able  
4 serve over 2 million consumers as well as, with our  
5 financial services partners, invest over a billion  
6 dollars in lending in the areas of mortgage, small  
7 business, and loan modifications.

8           Today we heard a lot from everyone, those who  
9 are for and those who are against the merger. I tend  
10 be a person that focuses on what we're for. I think  
11 of the impediments of positive change is the fact that  
12 when we focus too much on what we're against and not  
13 what we're for, that kind of blocks progress.

14           I am here in support, as well as Operation  
15 is in support of the merger because I feel that there's  
16 a great opportunity for the bank to do great in our  
17 community.

18           There are a number of examples of that  
19 potential. One I can speak from experience, several  
20 years ago CIT was a supporter of our work supporting  
21 mortgage crisis hotline, that thanks to their support  
22 several years ago up until today has allowed us to  
23 service over 188,000 homeowners in crisis. And without  
24 their support, the work that we were able to do to help  
25 many of them would not have been possible.

1           And then another example is our partnership  
2 with OneWest Bank, who has embraced innovative ideas to  
3 serve our community. And one of those is our HOPE  
4 Inside Initiative, where thanks to their support we're  
5 able to provide a HOPE, HUD and certified counseling  
6 staff person inside their branches to provide services  
7 that meet the need to the community, but also eliminate  
8 any negative thoughts in terms of the community who may  
9 be afraid to come into a bank branch. So I applaud  
10 OneWest Bank for doing so.

11           In closing, I feel very confident that  
12 President Otting and CIT will do the right thing. I've  
13 known President Otting for several years, and I know  
14 he's a man of integrity, and he's not afraid of being  
15 held accountable, which we've heard a lot of that

16           So I would just continue to lend my support  
17 our company's support in the merger because I think  
18 today's a new day, and if we look forward, there's an  
19 opportunity for this merger to do great in terms of  
20 serving the community in need. Thank you.

21           MS. GARDINEER: Thank you.

22           MS. KILLIAN: Chlootee McAfee.

23           MS. McAFEE: Thank you. My name is Chlootee  
24 McAfee. I am the founder of Stitches Technology  
25 Business and Career Centers. We are the only

1 training program in Southern California for the apparel  
2 industry.

3 I speak today to share the unmet need for  
4 investment in the development, support and expansion of  
5 a skilled labor force for the Southern California  
6 apparel industry.

7 In November 2011, CIT actually sponsored a  
8 report with the California Fashion Association that  
9 speaks to the challenge that we're having in the  
10 industry.

11 And I quote from this report "In 2/09, the  
12 Department of Homeland Security instituted immigration  
13 rules that require the firing of experienced sew-ers  
14 cutters without proper documentation. If social  
15 security numbers don't match, the authorities can fire  
16 workers. American apparel lost 1,400 employees in one  
17 day, but this is just the tip of the iceberg. No  
18 industrial training program is in place for companies  
19 hire unskilled, unemployed workers to replace them."

20 We are having problems in the industry because  
21 there is no mechanism or a labor pool, a skilled pool  
22 labor, that will continuously feed the industry skilled  
23 labor.

24 Stitches Technology is a nonprofit that has  
25 been actually designed and established to address that



1 skills gap. The target population is at-risk youth and  
2 emancipated foster care youth.

3 I went into the schools and taught for five  
4 years. And what I saw in the schools was a dire need  
5 for young people that were not A or B students to have  
6 job that would allow them to be able to take care of  
7 their families and to be able to be successful.

8 Fashion is an open door in this industry in  
9 United States. For young people it's an open door.  
10 It's an opportunity for them to come in and be able to  
11 do something with their lives.

12 And we believe that this merger -- because CTI  
13 has been a partner in the industry, they have been  
14 financing companies in the industry, we believe that  
15 this merger is another opportunity for them to expand  
16 their reach, whereas instead of just financing  
17 manufacturers, that they will actually be involved in  
18 seeding the work force development that's going to take  
19 place for us to be able to grow this industry.

20 There are companies that can't grow their  
21 companies because there's no skilled labor. And so  
22 merger I believe will allow them the opportunity to  
23 programs that will bring in a new labor force, a young  
24 labor force that will allow us to build this industry  
25 and to do all that I believe that it can do not just

1 California but nationally. I believe that.

2           Joining us in this effort has been the  
3 California Fashion Association, the City of Los  
4 Southern California Edison, JPMorgan Chase, California  
5 Manufacture and Technology Center and the legendary  
6 Mr. Stevie Wonder.

7           And so we urge you to make this merger matter  
8 in the total scheme of the industry that they will  
9 leverage the strength of the two organizations to join  
10 in the effort to build a strong, technologically  
11 advanced and competent labor force for the industry for  
12 the young, the eager young people that want to come  
13 this industry. Thank you.

14           MS. GARDINEER: Thank you.

15           MS. KILLIAN: Thank you. Carlos Marroquin.

16           MR. MARROQUIN: Good afternoon. Thank you for  
17 allowing us to speak in behalf of homeowners. My name  
18 is Carlos Marroquin. I'm an organizer with the occupy  
19 movement, Occupy Fights Foreclosures here in Southern  
20 California.

21           We have deep concerns regarding this merger.  
22 We cannot forget the past. We cannot forget the fact  
23 that CIT took bailout money and decided not to pay back  
24 for whatever the reasons, filed for bankruptcy.

25           But we cannot forget the fact that OneWest

1 has been one of the most abusive banks here in Southern  
2 California against homeowners. There's a Homeowners  
3 Bill of Rights in California, which is constantly being  
4 violated by this bank. These are laws that were passed  
5 to protect homeowners.

6           And if we think that we can look into the  
7 future and pretend that the past doesn't exist or the  
8 present doesn't exist, we're mistaken. Homeowners are  
9 hurting. Homeowners have no one to turn to.

10           We hope that through this meeting, we can  
11 understand that there's still a lot that needs to be  
12 done to help homeowners. We're running three meetings  
13 week here in Southern California in LA, meeting with  
14 homeowners, trying to find help for them, and we find  
15 help.

16           We turn to banks like OneWest Bank, ask for  
17 help, and constantly we have to be dealing with two,  
18 three people violating single point of contact. I have  
19 a homeowner right now sitting at Cedar Sinai Hospital,  
20 Mary Gonzalvez, lost her home through OneWest Bank  
21 through wrongful foreclosure after she was dual  
22 Her mom was thrown out of her home along with Mary.  
23 was 93 years old. A couple of months later she died.

24           This hurts. It hurts me to see even the idea  
25 of a merger by this institution that continue to hurt



1 the public. I think that we need to think this hard.

2 Thank you.

3 MS. GARDINEER: Thank you.

4 MS. KILLIAN: Lorena Jaramillo.

5 MS. JARAMILLO: Good afternoon. Just give me  
6 second because I'm older than you.

7 MS. GARDINEER: Ms. Jaramillo, can you speak  
8 to the mike, please?

9 MS. JARAMILLO: Yeah, just give me a second.  
10 wonder why you don't have any translators. And I  
11 why you don't have any translators that 80 percent of  
12 the community that we have here. (Unintelligible).

13 MS. KILLIAN: Yes.

14 MS. JARAMILLO: Well, my name is Lorena  
15 Jaramillo. Do what you want to do. I wonder why you  
16 don't have any bilingual translators and I wonder why  
17 you don't have more that are 80 percent of the  
18 we have here. But I'm going to try to be the voice for  
19 those. We don't bite.

20 MS. GARDINEER: Could you speak up to the  
21 please.

22 MS. JARAMILLO: I told him to ad- -- you know,  
23 I don't know how to talk this. I might make it fall.

24 MS. GARDINEER: All right.

25 MS. JARAMILLO: This is the kind of services

1 have from your companies you know. Not too low.

2 Something, a little bit higher. Can you hear me?

3 MS. GARDINEER: Yes.

4 MS. KILLIAN: Yes.

5 MS. JARAMILLO: Well, my name is Lorena  
6 Jaramillo. I am a co-founder of Putting Elderly First,  
7 a member of this distinguished and diverse community of  
8 Los Angeles. Also I am one of the founders for civil  
9 rights and human rights, pro-education and labor  
10 activist. Well, kind of retired, but it looks like I  
11 have to continue to do things.

12 Today I would like just to tell to no approve  
13 propose to the sale of OneWest Bank, until OneWest Bank  
14 is appropriately investigate and be accountable for the  
15 victims of OneWest Bank, the victims we have that are  
16 homeowners.

17 It would be a better idea to appoint an  
18 appropriate Watergate Commission with in-depth  
19 prosecution and investigators.

20 UNIDENTIFIED SPEAKER: Ms. Jaramillo, we can't  
21 hear you.

22 MS. JARAMILLO: Persecute that intentional  
23 frauds of West Bank. OneWest Bank shall distribute  
24 homeowners --

25 MS. GARDINEER: Ms. Jaramillo, I would ask you

1 just to get very close to the mike when you talk.

2 They're having a very difficult time hearing you. So  
3 you could get very close to the mike.

4 MS. JARAMILLO: Well, he put it too down. He  
5 needs to put it a little high.

6 UNIDENTIFIED SPEAKER: Hold it in your hand  
7 Lorena.

8 MS. JARAMILLO: No, no, no, no. You know,  
9 they're getting paid for this.

10 A little high or something. Normal. I know  
11 you love the microphone, but leave it there. Okay.

12 MS. GARDINEER: And get very close to it,  
13 please.

14 MS. JARAMILLO: Okay. Give, you know,  
15 reimbursement to the homeowners that has been victims.  
16 And it's highly recommended to revoke the bank charter  
17 of OneWest Bank because their corruption has played on  
18 all levels, including the sellouts of the judges who  
19 dismiss cases (unintelligible) and grabbing elderly  
20 homes.

21 Like we have a case of elderly. We have seven  
22 years fighting with you guys, these banks. And most of  
23 the time we are right, we are right. I don't  
24 how the judge try to dismiss our case. It's against  
25 law to do that. This case supposed to be already done.



1 We win the case. But like this case, you have many.  
2 You have so many cases about forgery, it just don't  
3 admit it.

4           It's not my fault that the bank system has  
5 inflating the real estate market. That's not my fault.  
6 It is not minority's fault. Regarded by you getting  
7 richer out of the taxpayer's money. That's right. So  
8 why you don't invest in appropriate way. When people  
9 and ask you for money for English lawyers, this year  
10 80 percent of population Hispanic-Americans who getting  
11 the services. Be sure it's there who's getting input  
12 for the entrepreneur business. We're not getting those  
13 there. A lot of people come and ask for it. To you,  
14 they make business to you because they have the skills  
15 to apply, make papers and all the stuff. Go out there.  
16 They're seated by people have adult services. Don't,  
17 right?

18           Let me explain you something. It's time for  
19 you to go deep into the community. People is telling  
20 you you're racist. People's telling you probably --  
21 show us you have a good faith. Go up there. Don't  
22 wait for those people to come, sit in there and make  
23 nice propositions. I support it. I support it. Yes,  
24 because they want money from you. I don't want money.  
25 My organization is nonprofit. It's for profit. It's

1 pro bono, and it's from the community.

2           And I come from that community. I'm the voice  
3 for those who can't speak because you don't have -- you  
4 don't even have no one to speak Spanish here. Where is  
5 the translator? It's open hearing supposed to have  
6 translator. Where is the -- you keep violating civil  
7 and human rights. I could give you more examples of  
8 our community has been -- by police because bankers are  
9 sending the police and sheriffs when they have the  
10 to have certain legal representation, but they can't  
11 because they don't have the money to afford it. And  
12 this is how you abuse our community.

13           MS. GARDINEER: Ms. Jaramillo. Thank you.  
14 Your time is up.

15           MS. JARAMILLO: Well, I hope you be at the  
16 (unintelligible) if you want better future for America  
17 (unintelligible).

18           MS. GARDINEER: Thank you very much. Your  
19 is up.

20           MS. JARAMILLO: We need creating, creating  
21 in our communities. Deeply with community is -- no,  
22 those who come to sit here ask you for money and  
23 you, just because they expecting money from you --

24           MS. KILLIAN: Paul Gaulke.

25           MR. GAULKE: Good afternoon, and thank you for

1 your time today. I'm Paul Gaulke, and I am the current  
2 Chairman of the Boys and Girls Club of Santa Monica.  
3 With me is Tim Blaylock, who is our CEO.

4 We have already provided with you -- for you a  
5 letter of support for the merger of CIT Group and  
6 OneWest Bank, but we felt compelled to be here today  
7 because we want to let you know what we think of the  
8 bank, OneWest, especially.

9 We've known them as a tremendous support of  
10 clubs for a number of years. The Boys and Girls Club  
11 Santa Monica has ten sites and serves over 4,000 boys  
12 and girls, especially those in greatest need in our  
13 community and in Los Angeles.

14 Our latest club at Mar Vista Gardens, the  
15 Housing Authority in Los Angeles has been tremendous  
16 success, and we can only provide these programs and  
17 services to these boys and girls only through the  
18 gracious support of our sponsors.

19 And, again, OneWest Bank and Joseph Otting  
20 been one of our very premiere sponsors over the years.  
21 We -- they provide moneys for many of our terrific  
22 programs that we provide. And most recently, just last  
23 year at our 70th anniversary auction, because of Joseph  
24 Otting and his continuous support and the help of  
25 OneWest Bank, we were able to have the most successful



1 auction we have ever had due in large part to them.

2           At that time, Joseph Otting himself was  
3 presented with our community service award for all the  
4 work he's done for us and in our community. I think  
5 that this merger will only further help not only our  
6 club, but also the community that we live in. So we do  
7 support it. Thank you for your time.

8           MS. GARDINEER: Thank you.

9           Do we have any other individuals who would  
10 to speak during the open line?

11          MR. BIZETTI: Yeah, I'm signed up.

12          MS. GARDINEER: Okay. Please come forward.

13          Thank you, sir. Please state your name and  
14 your organization and speak very clearly into the mike.

15          MR. BIZETTI: I'm a professional speaker. I'm  
16 very well known in this town on fraud, waste and abuse  
17 people. I have 35 billion in fraud in this town at  
18 LA Unified and MTA.

19          Dear Hearing Members, first I would like to  
20 thank the DailyCost for the signatures which created  
21 this hearing. This is historic and I really appreciate  
22 everyone I know that you're having this hearing.

23          Now the question is, what do you really do? I  
24 have sincere appreciation for the great response the  
25 Federal Reserve has had in having this historic

1           My name is George Bizetti. For 45 years I've  
2 been involved in human civil rights along with  
3 investigation, corruption and fraud and abuse,  
4 especially by government agencies. And now private  
5 organizations and persons use their wealth and power to  
6 influence decisions not in favor of the people.

7           This is government by, for and of the people,  
8 not corporations or wealthy. This is your  
9 responsibility. We're going to see whether you do it  
10 not.

11           In the U.S., until FDR and the Congress  
12 1933 and '36 implemented the first real banking  
13 regulations, about every ten years, we had a major  
14 banking collapse. It has never been the fault of the  
15 depositors. My grandfather was caught up in one of  
16 before the '29 financial crash.

17           Only Henry Morgan saved the whole country  
18 personally just after 1900 from another major collapse,  
19 if you're familiar with the history of this. I have  
20 intimate records from what happened that day.

21           Since the 1933 and '36 banking regulations  
22 prevented banks from gambling with depositors' money  
23 the wild uncontrolled world of derivatives, we have not  
24 had a major potential collapse until Bill Clinton and  
25 Phil Graham passed the '99/2000 banking deregulation

1 acts.

2           Derivatives are now over a thousand percent of  
3 the entire GNP of the planet. How can we allow this  
4 national security situation, and it is that, to  
5 to exist for the financial gain and power of a very few  
6 select who have absolutely no concern for governments  
7 real people? Corporations can live forever and are  
8 therefore not people.

9           This is a very internationally significant  
10 hearing for the financial and, therefore, peace on the  
11 planet. Many are here today for the specific purpose  
12 convincing you, who have the decision to make that  
13 decision in favor of national security and financial  
14 security for all, not just the banks, their owners and  
15 managers, to not approve this merger.

16           Please do not allow this merger or any other  
17 mergers of large financial institutions. In fact,  
18 please set new rules that no financial institution can  
19 be larger than is able to fail, and if so, is broken

20           Also new regulation must be put into place to  
21 control the use of depositors' money for any risk  
22 purpose. This is to be absolutely not allowed as this  
23 is prudent.

24           I heard today here a preacher testify at  
25 4:00 o'clock today he was meeting with the president



1 over \$900 million in new grants. I call that a bribe.

2 That's quid pro quo.

3 I have been watching this for 45 years. I was  
4 recently arrested for my work on fraud with perjured  
5 testimony. I recently caught in the court record for  
6 the judge, they didn't give her the whole record. Do  
7 you know what's going to happen Monday?

8 So I'm hoping that you will listen to people  
9 who are telling you the real stories, not people who  
10 paid here for their financial interest, and do the  
11 people's work. Your job is not for the President, for  
12 Congress, for banks, it is for the people and the  
13 security of the planet, because as we have seen, only  
14 Canada, India and China did not buy our financial mess.  
15 And now Canada has joined us. Now there's only two  
16 less. Now luckily we have the Brits stopping us.

17 So please do your job and join with real  
18 sensible financial matters. There is no new creation  
19 any capital by this. I challenge anyone to prove.

20 MS. GARDINEER: Do we have another young man  
21 that would like to take the open mike.

22 MR. COFFEY: Thank you. My name is Shawn  
23 Coffey. I'm reading Jan Cooper's story. She's 74  
24 old and lives in Anaheim. She cannot make it here  
25 today.

1            "My husband, a World War II bronze-star  
2 died January 2014. I have fought alone to keep our  
3 for over one year. Though sympathetic, Financial  
4 Freedom has offered no help. By keeping vigilance on  
5 HUD and courts and through my continued reference  
6 request, I have obtained numerous delays on the sale of  
7 my home.

8            "Currently I have until May 1st before my home  
9 is sold and I will be homeless. My statement reflects  
10 the continued lack of consumer support for the aged as  
11 opposed to mere financial gain by OneWest Bank.

12           "I oppose the referenced merger."

13           MS. GARDINEER: Thank you.

14           Place state your name and get closer to the  
15 microphone.

16           MR. LITTLETON: My name is Barren J.  
17 Jr., with the Barren J. Foundation. We support the  
18 merger. Thank you very much.

19           MS. GARDINEER: Thank you.

20           Is there anyone else who would like to speak  
21 the open mike?

22           Before we officially close this public  
23 we'd like to thank everyone who took the time to come  
24 here today to provide their views and comments on these  
25 applications.

1           Your presentations will be made part of the  
2 public record, and they will be considered by our  
3 agencies in our evaluations of these applications.

4           Thank you again. This meeting is adjourned.

5           (End of proceedings at 5:37 p.m.)

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## 1 REPORTER'S CERTIFICATION

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3 I, Kimberly Thrall, Certified Shorthand  
4 Reporter and Registered Professional Reporter, in and  
5 for the State of California, do hereby certify that I  
6 reported the proceedings had in the above-entitled  
7 matter at the time and place set forth herein.

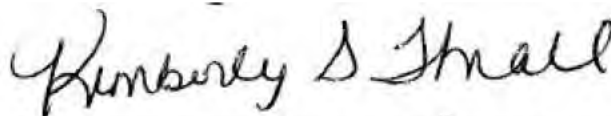
8 I further certify that my stenographic notes  
9 were thereafter prepared by computer-assisted  
10 transcription into typewriting, and that the foregoing  
11 pages numbered ^^ 1-294 constitute a full, true, and  
12 correct transcription of said notes in the  
13 above-entitled proceedings to the best of my ability.

14 Dated at San Diego, California, this 6th day  
15 of March, 2015.

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Kimberly S. Thrall, RPR, CSR No.

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