

CRAFT. REALIZE. ELEVATE.

CAPABILITY STATEMENT

Overview

Hive International, LLC (Hive) is a Virginia-registered Small Business government contracting firm specializing in designing, developing, implementing, monitoring, and evaluating foreign technical assistance and capacity-building programs to achieve strategic U.S. Government security objectives and improve global security. Founded in 2016 by criminal justice and foreign policy experts, Hive provides a unique and flexible approach for Government agencies and private sector companies to accomplish effective, efficient project, program, and portfolio management where *foreign policy sensitivities are crucial*.

As an innovative small company built on the principles of customer service, Hive brings years of experience working with a variety of U.S. and international agencies, providing trusted advisory support to critical initiatives for the U.S. Government and promoting international cooperative programs in *law enforcement, counterterrorism, nonproliferation, digital forensics, aviation, border security, anti-corruption, organized crime investigations*, and other capacity-building efforts around the globe.

Through integration of cross-border collaboration, knowledge transfer, alumni outreach, monitoring and evaluation, and efficient program management, Hive assists its clients to CRAFT, REALIZE, and ELEVATE U.S. foreign policy, public diplomacy, and national security goals.


Through our innovative project management approach, which integrates mission knowledge with continual process improvement, we help our clients reach their true potential and achieve their strategic goals. Hive has become a trusted advisor and implementer to the U.S. Department of State's Bureaus of International Narcotics and Law Enforcement Affairs (INL) and Diplomatic Security's (DS) Antiterrorism Assistance (ATA) program. Hive has held key positions with INL's International Law Enforcement Academy (ILEA) Program serving the global executive law enforcement community and provides a variety of critical advisory support services to INL criminal justice partners in Latin America and the Caribbean. Hive also has experience developing comprehensive and highly technical training for INL and ATA. Our full-time staff and numerous subject matter expert (SME) advisors bring decades of experience working with the military and the entire federal law enforcement community both at home and abroad.

Capabilities

Program Management and Logistics

Hive applies project management principles to foreign policy initiatives while taking into account the complexities and nuances of the global diplomatic context. Hive collaborates with stakeholders to *identify, conceptualize, and shape* international training, capacity building, and public diplomacy engagements that seek to further U.S. foreign policy and national security objectives. Through an iterative process with our clients, Hive experts design projects for measurable, implementable, and effective diplomatic investments across the globe.

Our centralized Program Management Office (PMO) approach, which includes Project Management Professional (PMP) certified and cross-trained Project Managers, allows us to provide expert logistical and technical support to several projects simultaneously without sacrificing service quality. Hive functions as a streamlined PMO for its clients, managing several lines of interconnected activities to accomplish targeted objectives. Hive's PMO structure is based on international PMP standards, providing a holistic, cost-effective solution to project execution capable of *achieving critical foreign policy and strategic national security objectives* without incurring the cost and overhead of traditional Government contractors.



Hive's PMO integrates seamlessly with client's project teams to ensure projects are executed *on time and within budget*, successfully accomplishing the client's objectives and outcomes and supporting often overstretched and costly internal PMOs. Our team has a successful track record of deploying teams of advisors and support staff to several regions in support of multiple contracts and projects in accordance with federal travel regulations and U.S. and host nation policies.

Under our Prime Contract with INL in Bridgetown, Barbados Hive's PMO plays a crucial role in coordinating logistics and project management, enabling INL Bridgetown to operate efficiently and focus on collaborative efforts to design creative and innovative programming for the region. Hive developed and currently manages INL's East Caribbean Project Management Data Portal to oversee INL capacity building programs in the Eastern Caribbean. Hive initially built the portal to track programmatic and financial funding data for the INL office in Bridgetown, Barbados. Over the last six years, INL has contracted Hive to manage, maintain, and update the portal, which now includes enhanced functionality including the ability to generate detailed reports and visualizations of multiple inputs, outputs, and impact factors with Microsoft PowerBI.

In addition to robust PM efforts, our PMO provides expert deployment and logistics services to ensure all logistical travel and health considerations are properly addressed, including changing advisor travel to accommodate client and host partner government priorities and schedule changes, and abiding by all U.S. and host nation government policies and regulations.

Hive manages events from start to finish. This includes everything from adept venue management, efficient transportation and logistics handling, seamless catering arrangements, professional material production, audio and visual set up, agenda drafting, proficient training facilitation, speaker recruitment and preparation, and the provision of M&E and reporting services for all events.

Instructional Systems Design & Delivery

Hive supports INL and DS's ATA program with Instructional Systems Design (ISD) services to transition partner law enforcement organizations into more modern forces, enhancing the effectiveness, efficiency, and overall performance of personnel. For INL, Hive developed and delivered multiple training courses, including Ethical Policing, Strategic Management in Law Enforcement, Multinational Task Force Training, Interdicting Cargo Shipments in a Seaport Environment, and Police Prosecutor Training in Digital Forensics. Hive also developed and delivered a regional training exercise for the Regional Security System's (RSS) participation in the U.S. Southern Command-sponsored combined joint exercise, Tradewinds 2021. With Hive's support, the RSS was able to provide a localized, multifaceted, and repeatable interdiction, investigation, anti-corruption, and prosecution exercise to increase regional cooperation in complex multinational security operations. For DS, Hive played a critical role in updating three ATA training courses: Explosive Incident Countermeasures, Post Blast Investigation, and Advanced Quick Response Force.

Hive's scientific application of training design enables the integration of various instructional methods and technologies into law enforcement, digital forensics, prosecutorial, and executive management training.

Hive is also working to transform the police prosecutor profession in the Eastern Caribbean by customizing a one-year program from the UK's Chartered Institute for Legal Executives (CILEX) to convey standardized knowledge and skills to police prosecutors throughout the Eastern Caribbean region. Hive's ISD services have enabled Embassy Bridgetown to play a crucial role in preparing regional customs and law enforcement officers for the complex and evolving challenges they face in their line of duty.



Transnational Organized Crime Investigation

In the Eastern Caribbean, Hive's Strategic Investigative Advisors support the RSS Organized Crime Task Force, providing hands on mentoring and advising to execute RSS leadership and Member State requests for assistance on high-level cases. The mentorship, training, facilitation, and guidance of our advisors have resulted in increased cooperation between U.S. and Caribbean states on several cases with multiple notable successes. These include assisting the Royal Saint Lucia Police Force (RSLPF) to solve high-profile murder cases, helping the RSLPF to successfully coordinate with the U.S. on an international firearms trafficking case, promoting the signing of a Memorandum of Understanding between Saint Lucia and the U.S. to provide forensics assistance for firearms trafficking cases, and assisting Guyanese police in solving a multiple murder case that garnered national attention, including multiple press conferences by the President. Hive's Advisors also secured assistance from the FBI's Cellular Analysis Survey Team (CAST) to map out the cell tower network of key crime regions in Saint Lucia to assist in the investigations of multiple high crime cases. This assistance has led to successful conclusions of multiple high-profile cases, including murder, arms and drug trafficking, and passport fraud, which led to multiple convictions in several jurisdictions. Through our full-scope support of INL in the Eastern Caribbean, Hive has helped improve the capacity and effectiveness of investigations and prosecutions of transnational organized crime throughout the region.

*Enhancing Global
Security and
Prosperity
through Human-
Centered
Capacity Building*


Digital Forensics Capacity Building

Hive's Digital Forensics Program assists the U.S. Government with computer and digital forensics advisory and training services, including advising on the recovery of information from computers, mobile phones, and other data storage devices. Hive's forensic experts provide expertise on collecting, processing, preserving, analyzing, and presenting digital evidence to support criminal, fraud, counterintelligence, and law enforcement investigations and prosecutions. To further partner nation capabilities to combat narco-trafficking and organized crime, Hive assists its partners to develop multi-faceted toolkits of digital forensic capacities through the provision of equipment and software, mentoring and advising, assistance with obtaining certifications and accreditation, and the production of training materials, operating procedures, and technical evaluations.

Hive provides full-time expert advisory support to the RSS's Digital Forensic Laboratory (RSSDFL) exploitation and investigative teams. This support has enabled the RSSDFL to become a *state-of-the-art* digital forensics laboratory and *regional center of excellence* that now accepts digital and mobile forensic evidence submissions from all RSS Member States and a growing number of greater Caribbean countries including The Bahamas and Turks and Caicos. Our team of experts, including a renowned and recognized leader in digital forensics, built a customized indexed data repository for the RSSDFL case data. This repository can search billions of case data records and report results in seconds, facilitating rapid and exigent data correlation to support casework and strengthen law enforcement in the region. With support from Hive's investigative and forensics experts, the RSSDFL received and processed over 300 digital forensic cases in 2022, representing a more than *500% increase in caseload since the lab's inception*.

Customs Enforcement & Border Security

Hive's Customs Enforcement Advisors support the Caribbean Community (CARICOM) Implementation Agency for Crime & Security (IMPACS) Joint Regional Communications Centre (JRCC) with strategic planning and analysis to monitor passengers entering and travelling in the region. Hive's Advisors assisted in creating and implementing an Interoperability Statement between the JRCC and the CARICOM-IMPACS Regional Intelligence Fusion Centre and developed policy guidance and standard operating procedures to support effective intelligence sharing and analysis between the two bodies. Hive's Advisors provided guidance to improve data processing, workflow, and the analysis



and development of targeting data, resulting in multiple successful detections of illegal migration and human, narcotics, and arms trafficking in the region.

Hive's Advisors also provided expertise to assist the JRCC to map out best practices and efficiency improvements while examining work processes, data collection, and systems capabilities, which resulted in a reorganization of the JRCC to increase operationally and efficiency. Hive's Advisors have formed close ongoing relationships with customs and port security officials throughout the Caribbean, supporting the growth of their own internal programs. Hive also supports these and other regional law enforcement organizations through development and delivery of customized training courses and exercises. These efforts have resulted in greater self-sufficiency within the region. After Hive delivered an Interdicting Cargo Shipments in a Seaport Environment course to officials in both Grenada and Antigua and Barbuda, Antigua Customs officials successfully delivered the same course independently to other national officials the following year.

Hive's Customs Enforcement Advisors recently played a pivotal role in identifying an international Russian-organized crime ring operating in Turkey that attempted to smuggle 4.7 tons of cocaine from the Caribbean to West Africa.

Aviation Management

Hive's Aviation Advisors conduct comprehensive strategic reviews and analysis of INL's partner organizations Air Wing operations, management, staffing, budget, and resources to develop Strategic Aviation Transition Plans. Hive's plans propose scalable, right-sized, and mission-focused investments to improve Air Wing aviation capabilities and infrastructure for airlift and maritime domain awareness to meet current and emerging demands for both security and resilience for the future.

Monitoring & Evaluation

Hive employs cutting-edge approaches to design effective, evaluable national security projects and programs. We generate achievable goals, objectives, outcomes, and metrics early in the project conceptualization phase -- integrating these benchmarks into all phases of engagement. Our programs can be successfully scaled and deployed anywhere in the world, and effectively and reliably evaluated through the project duration. Hive employs a human-centered design approach to foreign policy engagements, leveraging local and communal participation and encouraging peer-to-peer regional collaboration that builds trust and empowers local partners. We closely and consistently monitor and manage all aspects of each program, from facilities and transportation to diplomatic handling of individual situations, with full accountability and transparency documented in all project phases. Throughout, we can demonstrate long-term return on investment for projects tied to ever-tightening congressionally appropriated budgets.

Hive – A leader in implementing INL's new M&E system.

In 2021, Hive's projects under its Prime Contract in the Eastern Caribbean were selected for the pilot rollout of INL's new DevResults monitoring and evaluation (M&E) program. Hive developed indicators using a variety of metrics and disaggregated data using the DevResults platform to assist the Department of State to monitor and track progress of its regional capacity building programs. Since then, Hive has worked closely with INL, Embassy Bridgetown, local nationals, non-INL SMEs, and other implementers and stakeholders in the region to develop M&E instruments for the DevResults pilot. *As one of the first INL implementers with practical experience applying INL's new M&E framework, our team has collaborated successfully with INL and other partners to develop numerous indicators, goals, objectives, change and activity maps, as well as Country Program Frameworks for INL's technical assistance programs in the region.*

The successes of Hive's Advisory services, combined with Hive's leadership implementing INL's DevResults system, led to INL nominating both INL Bridgetown and **Hive for a Department of State Data for Diplomacy award**. The award nomination acknowledged *Hive's innovative work in developing, collecting, and using monitoring data to*

identify strengths and weaknesses in border security practices in Barbados and the Eastern Caribbean and in guiding partner governments in the development of homegrown solutions that improve border security in the region, to the shared benefit of regional partners and U.S. citizens at home and abroad. Hive has since become a **leading DoS implementer with expertise in the DevResults platform**, regularly participating in and leading training sessions to assist other government implementers in developing project change maps and indicator spreadsheets to populate DevResults.

Strategic Alumni Engagement

Hive has been instrumental in assisting INL to grow and expand their International Law Enforcement Academy (ILEA) program alumni outreach and coordination efforts globally. Hive supported INL’s ILEA Roswell Program with logistics, project management, strategic communications, alumni engagement, and M&E. An executive-level training academy, ILEA Roswell trains hundreds of senior level criminal justice professionals from across the globe each year through intensive symposiums on leadership, policy development, and a variety of investigative specialties. Hive created ILEA Roswell’s Strategic Alumni Engagement Program to provide targeted and continuous outreach to its alumni. Hive tracked and monitored the ILEA alumni network to provide ILEA with meaningful data on alumni engagement and strategic areas of interest. Hive’s full-time Alumni Coordinator developed outreach initiatives to maintain the network of criminal justice practitioners through the ILEA Global Network Alumni Database and portal.

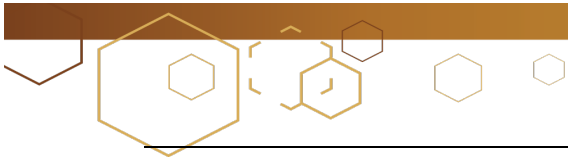
Hive also assisted INL Bridgetown in designing and implementing a program for INL Eastern Caribbean ILEA alumni and led a workshop to create an INL Eastern Caribbean Regional Alumni Working Group. Hive facilitators assisted participants in developing an Alumni Working Group Charter outlining the group’s mission, vision, values, strategic goals, and objectives to formalize the relationship between INL Bridgetown and alumni of INL-funded training in a mutually beneficial structure.

Partnering with Hive

Hive International, LLC is registered in the System for Award Management as a Small Business under the NAICS codes provided below. Our team is happy to speak about opportunities to partner and can be reached at the contact below.

Company Profile

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NAICS Codes:	541611 (Administrative Management and General Management Consulting Services), 541618 (Other Management Consulting Services), 541930 (Translation and Interpretation Services), 541990 (All Other Professional, Scientific, and Technical Services), 561110 (Office Administrative Services), 561210 (Facilities Support Services), 561920 (Convention and Trade Show Organizers), 561990 (All Other Support Services), 611430 (Professional and Management Development



Training), 611710 (Educational Support Services), 928110 (National Security), 928120 (International Affairs)
