

# SATURDAY AFTERNOON WORKSHOPS and Evening General Session

Location: Center for Performing Arts (CPA) | Workshops will begin promptly. Due to fire code guidelines, a maximum of 30 students per room.

Time	CPA-105 A	CPA-110	CPA-111	CPA-113	CPA-114	CPA-119
1:30p – 2:10p	<b>Diversify Your Income: Don't Put All Your Eggs in One Basket!</b> As a Notary Public, keeping abreast of the industry is important. Learn to be an informed notary and how it correlates to diversifying our income. <i>[Additional Income Opportunities]</i> <b>Instructor: Jamie Liggins</b>	<b>Boost Your Productivity with EscrowTab:</b> Join this interactive session where you'll learn why EscrowTab is a productivity tool for title, settlement, lenders and notaries! We'll explain and demo how you can easily perform In-Person Electronic Notarization (IPEN) closings, and more. <i>[Notary/ TIPIC/NSA Skills – In-Person Electronic Notarization]</i> <b>Instructor: Amy Moses</b>	<b>Notarizing in the District of Columbia:</b> Frequently, notaries from different jurisdictions have questions on how to perform notarial acts in Washington, DC. This class will present how to properly perform notarial acts in DC. <i>[Notary Skills]</i> <b>Instructors: Judi Gold &amp; Debbie Best-Schneidmill</b>	<b>Maximizing Your Ability to Achieve Minimum Loss of Time With In-Home Closings and Other Notarizations:</b> This class is intended for TIPICs who limit their practice to notarizing mortgage packages, and various documents assigned by title companies. Receive hands-on experience. <i>[TIPIC/NSA Skills – Mortgage Loan Closing]</i> <b>Instructor: Theodore Cavacos</b>	<b>Mock Trial – The Case of the Negligent Notary:</b> The attending notaries comprise the jury and are responsible for determining the Notary defendant's innocence or guilt and rendering a verdict. <i>[Notary Skills]</i> <b>Instructor: Lora Jarett</b>	<b>Interpret and Understand ALTA, HUD-1, and Closing Disclosure Real Estate Documents:</b> These documents present terms, conditions, charges, and credits associated with real estate transactions. Learn the purpose of each document, how to interpret them, and how to properly present them to clients at the closing table. <i>[TIPIC/NSA Skills – Loan Closing]</i> <b>Instructor: Nancy Gusman, Esq.</b>
2:20p – 3:00p	<b>NotaryAct – The Ultimate Electronic Journal:</b> The ideal product for professional notaries used to capture the electronic recording of notarial acts. Learn about features in the new release including document bundles, multiple draft entries, and more. <i>[Business Tools]</i> <b>Instructors: Lee Bialostok, Esq. &amp; Scott Keller</b>	<b>I Got My Notary Commission; Now What?/ I Passed The TIPIC Exam; Now What?</b> Learn the step-by-step pathway to an exciting and successful career as a notary public, notary signing agent, and/or title insurance producer independent contractor. <i>[Guide to Getting Started]</i> <b>Instructors: Elaine Wright Harris &amp; Wanda Moore</b>	<b>Top 5 Questions Asked on the National Notary Association Hotline:</b> We will cover the 5 most questions asked by Notaries on the NNA Hotline and how to answer them. <i>[Notary Skills]</i> <b>Instructor: Nicola Jackson</b>	<b>Straight Talk from the Other Side:</b> Want to know what it's really like to own a signing company? Have questions for which you want honest answers? Love a good notary horror story? This presentation has all that and more. Marcy will tell you the good and bad of being a signing service owner and what a signing company actually does as the middleman. <i>[TIPIC/NSA – How A Signing Company Operates]</i> <b>Instructor: Marcy Tiberio</b>	<b>Running An Effective Notary Business:</b> This workshop will illustrate several principles of operating an efficient and effective notary business. Questions answered: How do I start my notary business? Should I start as a sole proprietor, LLC, or a Corporation? <i>[Business Management Skills]</i> <b>Instructor: Daniel Lewis</b>	<b>Five (5) Steps to A Compliant RON (Remote Online Notarization):</b> With Remote Notarization now in over 45 states, notaries across the nation are adding this method of Notarization to their specialty. <i>[Notary/ TIPIC/NSA Skills – Remote Online Notarization]</i> <b>Instructor: Jacqueline Phillips</b>
3:10p – 3:30p	<b>How Would You Notarize This Document?</b> Get "hands-on experience". Notarize real-world notarial requests. Calculate proper fees. The best way to learn is to put yourself in the 'driver's seat'. <i>[Notary Skills]</i> <b>Instructor: Frederick Harris</b>	<b>SAFE – Situation Awareness for Everyone:</b> Protecting ourselves is our number one priority while working with the general public. This class will provide notaries with safety guidance received from local area law enforcement agencies. <i>[Notary/ TIPIC/NSA - Safety Guidance]</i> <b>Instructor: Eugene Dickson</b>	<b>How To Choose A RON Platform:</b> Choosing a RON platform that is right for you can be challenging. Learn the different types of platforms, the pros and cons of each, and what to consider when making your decision. <i>[Notary/ TIPIC/NSA Skills – Remote Online Notarization]</i> <b>Instructor: Karynn Snow</b>	<b>Teamwork and Collaboration to Build Your Notary Business:</b> Learn how these fellow notaries added value to their notary business by strategically building a support team. Rather than view each other as "the competition," they embrace the concept of being stronger together through teamwork and collaboration. Learn the benefits of working as a team. <i>[Business Building]</i> <b>Panel: Debbie Best-Schneidmill, Shelly Gause, Alicia Robinson, &amp; Robyn White</b>	<b>Professional Networking:</b> Increase your network community by Growing Referrals, Building a Community Presence, Continuing Education and Conferences, and more ... <i>[Notary/ TIPIC/NSA Skills – Networking]</i> <b>Instructor: Christine Wissbrun</b>	<b>Healthy Tips for Professional Notaries: Be Fit – Don't Sit!</b> Learn the secrets of breathing and stretching to alleviate stress and injuries. A well-tuned body is a must for operating a successful notary business. <i>[Notary/ TIPIC/NSA – Health Tips]</i> <b>Instructor: Lisa Bialostok</b>
3:45p – 4:30p Proscenium Theater	<b>The Apostille Process -</b> An <i>apostille</i> is a certificate — often attached to the document by an appropriate government official after it is notarized. While the Notary Public is not responsible for obtaining an <i>apostille</i> , signers often have questions; so it's helpful to have an understanding of the process. Includes Q & A Session.				<b>Frederick Smalls</b> <i>Assistant Secretary of State, Administration and Finance Office of Maryland Secretary of State</i>	
4:30p - 5:25p Proscenium Theater	<b>Recognition &amp; Prizes -</b> Notary Public Professionals will be recognized for their hard work and commitment to the general public, business, and government. Lots of winners! PRIZES, PRIZES, PRIZES!! Who will win the 43" TV? Who will win the \$50 Amazon gift card? And more .....				<b>Elaine Wright Harris</b>	
5:25p - 5:30p Proscenium Theater	<b>Closing Remarks</b>				<b>Elaine Wright Harris &amp; Wanda Moore</b>	