

Name	Date

**DIRECTIONS:** From each group of four words select one that is most like you. Put an X on the **letter** that corresponds with the word or phrase that is most like you. Be sure to select only **one** word or phrase in each group of four. Move quickly in making decisions. First impressions are most important.

Choose the word or a phrase that is you. Don't choose the word or phrase that you admire or you would like to be.

Quiet	0	Takes risks	С
Accurate	Α	Willing to help	0
Opinionated	С	Not Extreme	Α
Friendly to others	Р	Warm and Sincere	Р
Even Tempered	0	Aggressive	С
Precise	Α	Easily Fooled	0
Nervy	С	Uncertain	Α
Happy & Carefree	Р	Life of the Party	Р
Brave	С	Easy on others	0
Inspiring	Р	Organized	Α
Gives in	Ο	Powerful in action	С
Shy and unsure	Α	Good Mixer	Р
Obedient	С	Well-disciplined	Α
Fussy	Α	Generous	0
Unwilling to give in	Ο	Lively & Gestures	Р
Playful	Р	Doesn't give up	С
Can convince others	Р	Cautious	А
Gentle	Ο	Determined	С
Humble	Α	Convincing	Р
Original	С	Good -natured	0

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Confident Sympathetic Assertive Accepts opinions	P	Restless	C
	O	Popular	P
	C	Neighborly	O
	A	Abides by rules	A
Competitive Joyful Considerate Agreement with others	C	Talkative	P
	P	Controlled	O
	O	Decisive	C
	A	Systematic way of doing things	A
Respectful Will try new ideas Optimistic Wants to please others	A C P O	Diplomatic Daring Satisfied Expressive	A C O P
Contented Trusting Peaceful Positive	O	Sticks to decisions	C
	P	Likes new ideas	P
	A	Ready to do favors	A
	C	Cheerful	O
Easily led	A	Sweet Avoids confrontation Stubborn Attractive	O
Bold	C		A
Charming	P		C
Loyal	O		P
Eager	C	Adaptable Likes to disagree Concerned for others Emotional	A
Willing	O		C
Agreeable	A		O
Funny & playful	P		P
Wanting to have fun Patient Soft spoken Doesn't depend on others	P	Respected by others	P
	O	Kind	O
	A	Nonresistant	A
	C	Confident and forceful	C

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