

The Fortune is in the Follow-Up

FORT KNOX IN A BOX

- Index Cards / Index Card Holder
- Categorize Cards
 - Morning, Afternoon, Evening categories
 - Monday thru Sunday categories
 - January thru December categories



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Prospect Rating: (1-5)	Contact Time:	Time Zone:
Name:		
Location:		
Contact Number / Email:		
Best Time to Call:		
Tool(s) Shared / Date:		
Scheduled Follow-Up(s):		
Notes:		

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FORT KNOX IN A BOX

Prospect Rating (1-5):	3	Contact Time:	MORNING	Time Zone:	EASTERN
Name:	Joe Smith				
Location:	Portsmouth NH				
Contact Number / Email:	(123) 456-7890		abc@gmail.com		
Best Time to Call:	10 am				
Exposure (Tools) / Date:	2/6/24 - Why 7k Video, 2/7/24 - Live Overview				
Scheduled Follow-Up(s):	2/9/24 - Morning 10 - Noon				
Notes:	Wife: Jodi. Kids: Billy (7), Kim (3), Kim has a cold They want more time with family, concerned about retirement, Don't trust banks				