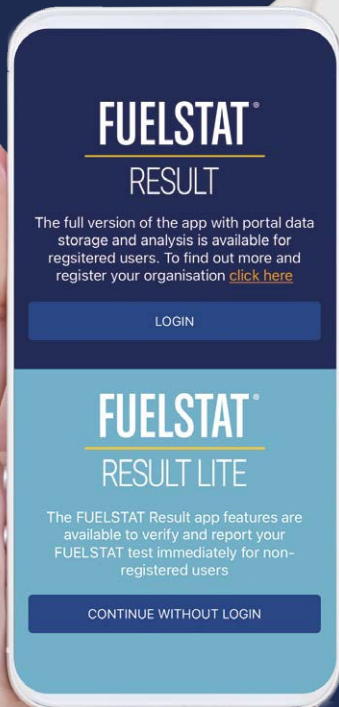




**TRIED. TESTED. TRUSTED.**

**PROVIDES RAPID  
DETECTION OF  
MICROBIAL  
CONTAMINATION  
IN FUEL.**



[WWW.CONIDIA.COM](http://WWW.CONIDIA.COM)

## TRIED AND TRUSTED GLOBALLY.

Unique innovative solution leads to huge growth of FUELSTAT®

### FUELSTAT® PROTECTS

tests sold  
**120,000**  
per annum

over  
**130**  
countries  
globally

more than  
**400**  
operators

more than  
**10**  
major oil  
companies

### FUELSTAT® SAVES

cost reduction,  
less effort, less time  
**50%**  
savings

labour hours saved  
**+ 1,000,000**

#### AVIATION



#### MARINE & OFFSHORE



#### BACKUP POWER GENERATION



#### DEFENCE



#### FUEL STORAGE & SUPPLY



#### TRANSPORTATION





## MICROBIAL CONTAMINATION IN FUEL

If you're a user or supplier of jet or diesel fuels, contamination can pose a serious threat to your business.

Microbial contamination, in particular, is almost always present in fuels to some degree. Left unchecked for too long, it can do serious harm to engines and tanks, and even cause leaks and environmental damage. Diesel "bug" microbial contamination creates a slime called a biofilm or biomass that can induce several issues. If left for a prolonged period of time without treatment, it can cause:

- Blocked filters
- Increased injector wear
- Increased fuel consumption
- Fuel starvation
- Less efficient engine operation
- Engine failures
- Corrosion and tank leakage



## HOW DO YOU MANAGE THE RISKS OF FUEL CONTAMINATION?

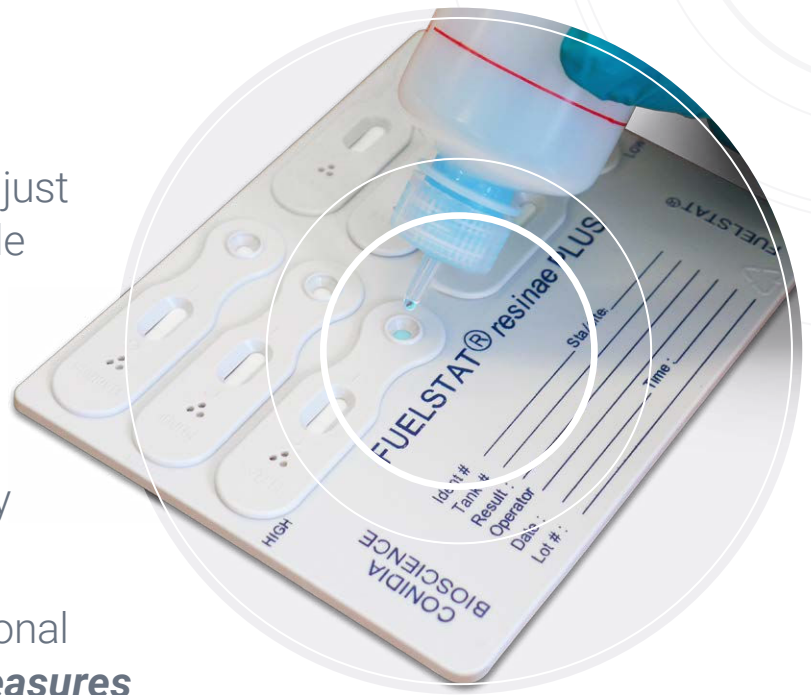


A single case of fuel contamination, if left unchecked, can easily cost hundreds of thousands of pounds/dollars in damages and remedial activities. Basic fuel maintenance, in comparison, costs relatively little—so it makes good business sense to do these activities. To minimise the risks, there are three key activities you need to do:

- Remove water from tanks
- Manage your fuel supply chain
- **Test for fuel contamination regularly...**

## FUELSTAT® PLUS

- The ultra-simple test that just requires **4 drops** of sample
- **15 minutes** to result as opposed to 4-7 days!
- **'Test at the tank'** technology - no laboratory required
- No requirement for additional **equipment** or **sterility measures**



In critical times, you need a fast, convenient testing method - one that doesn't require multiple people to complete the process. Using FUELSTAT®, a single person can conduct tests at the tank after minimal training from our instructional videos. FUELSTAT® is based on immunoassay antibody tests. Just as a pregnancy test searches only for markers of human chorionic gonadotropin, FUELSTAT® only searches for the markers of bacteria and fungi that can grow in jet and diesel fuel and can potentially cause both operational downtime, corrosion and in worse case safety issues.

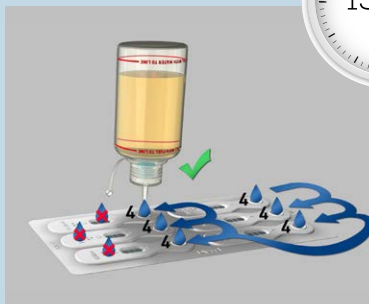
collect fuel sample  
from fuel tank



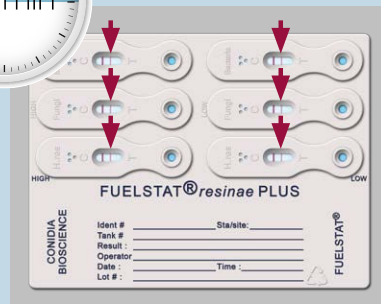
once settled,  
extract into test bottle



put 4 drops  
into each test well



wait 10-15 mins  
read results



**ASTM D6469 Standard Guide for Microbial Contamination in Fuels and Fuel Systems:**

- ✓ "Test samples within 4h-24h": FUELSTAT enables **testing in 15 minutes**
- ✓ "Samples must be transported on ice to offsite laboratories":  
'Test at the tank' technology, so **no special transport requirements**

**FUELSTAT® complies with ATSM D8070.**

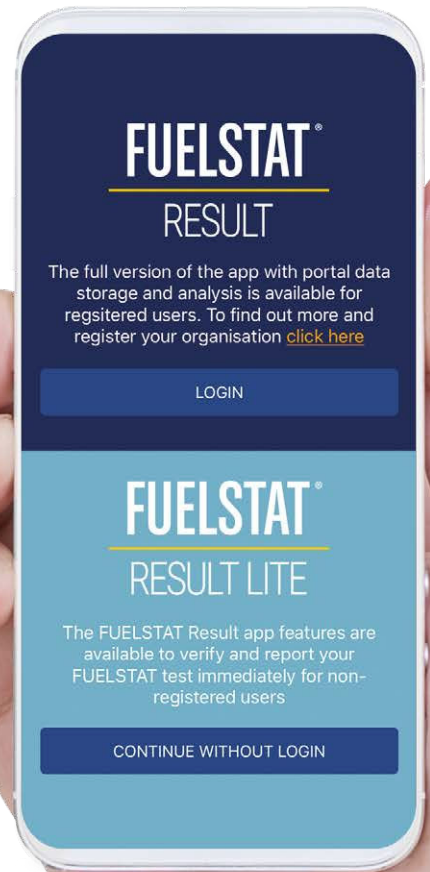




## FUELSTAT® RESULT

FUELSTAT® Plus comes with a FREE App that verifies the result instantly after the test has been completed. Use it with your test kit today for:

- ✓ **Sampling** guidelines
- ✓ Step-by-step **video test instructions**
- ✓ Instant test result **verification**
- ✓ Print or email **PDF test certificate**
- ✓ **Storage** of past results



## FUELSTAT® REPORT

REGISTERED USER	
Registered User: John Smith	Address: Bakersham Lane, Egham, Surrey
Company name: ABC Company	Post code: TW20 9TY
Customer reference: 101	Country: United Kingdom

TEST DATA	
Tester name: John Smith	FUELSTAT result #: 18.278
Location/Site: Location 1	Test date: 01-JAN-2021
Asset identity: Asset 1	Printout date: 01-JAN-2021
Tank Reference: Tank 1	Phone make: OnePlus
GPS location: 51.41366, -0.59202	Phone model #: ONEPLUS A6013
FUELSTAT Test Lot #: B2101	App version: 2.0.2
	Portal version: 3.0.1

TEST RESULT CONTAMINATION ALERT LEVELS	NOTES
Bacteria: <b>NEGLECTIBLE</b>	A caution on the Negligible alert levels indicates that reading is getting close to the alert level for Moderate Contamination.
Fungus: <b>NEGLECTIBLE</b>	
Hormones/resins: <b>NEGLECTIBLE (CAUTION)</b>	
<b>OVERALL RESULT: NEGLECTIBLE</b>	

DISCLAIMER		RESULT LIMIT INDUSTRY GUIDELINES	
FUELSTAT® Result is designed for use with tests which are fully compliant with ASTM D8070. However, readings obtained using FUELSTAT® Result are currently outside the scope of ASTM D8070. Operators should visually validate test results as per ASTM D8070. The accuracy of this report may be dependent on the accuracy of the sample provided. Full terms of use available on the website: www.conidia.com. For any technical assistance telephone: +44 (0)1491 829192		Phase	Target antigen limits
		Fuel	Up to 150 µg/L
		Water	Up to 33 µg/ml
		Fuel	Between 150-750 µg/L
		Water	Between 33-166 µg/ml
		Fuel	Greater than 750 µg/L
		Water	Greater than 166 µg/ml

Registered company users of the app have additional access to a web portal that gives a full history of all tests conducted by engineers on their assets around the globe. PDF test reports can be generated and results exported into Excel format for further trend analysis



## Download the app by scanning the QR code with your device

- The easy to use app that gives **immediate visual verification** of result
- **Reduces risk** of misinterpretation
- No need for additional equipment other than a smartphone
- Fully **detailed report** can be instantly produced in PDF format



## THE FUELSTAT® SOLUTION AS SIMPLE AS 1-2-3



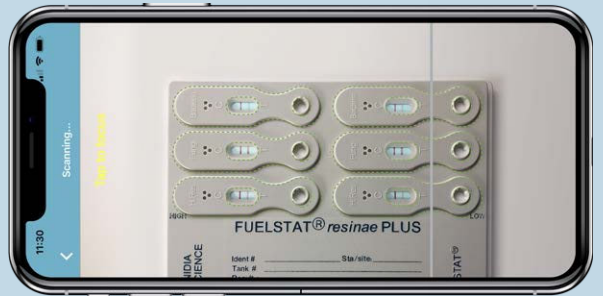
### FUELSTAT® PLUS

1

- Accurate results anywhere, carried out by anyone, and learned in minutes
- Immediate decisions can be made without delay
- Results within 15 minutes

### FUELSTAT® RESULT

2



- Reduces risk of misinterpretation
- Immediate visual verification of result
- No need for additional equipment other than a smartphone

### FUELSTAT ANALYSIS REPORT

This test for microbiological contamination was conducted on a fuel sample using the FUELSTAT® Plus test kit in accordance with ASTM D8070 and the results reported below were read using the FUELSTAT® Result app.

#### REGISTERED USER

Registered User:	John Smith	Address:	Bakeham Lane Egham, Surrey
Company name:	ABC Company	Post code:	TW20 9TY
Customer reference:	101	Country:	United Kingdom

#### TEST DATA

Tester name:	John Smith	FUELSTAT result #:	18,278
Location/Site:	Location 1	Test date:	01-JAN-2021
Asset Identity:	Asset 1	Printout date:	01-JAN-2021
Tank Reference:	Tank 1	Phone make:	OnePlus
GPS location:	51.41868 -0.56902	Phone model #:	ONEPLUS A6013
FUELSTAT Test Lot #:	B2101	App version:	2.0.2
		Portal version:	3.0.1

#### TEST RESULT CONTAMINATION ALERT LEVELS

Bacteria:	NEGLECTIBLE	A caution on the Negligible alert levels indicates that reading is getting close to the alert level for Moderate Contamination
Fungi:	NEGLECTIBLE	
Hormoonis resinæ:	NEGLECTIBLE (CAUTION)	
OVERALL RESULT:	NEGLECTIBLE	

#### DISCLAIMER

FUELSTAT® Result is designed for use with tests which are fully compliant with ASTM D8070. However, readings obtained using FUELSTAT® Result are currently outside the scope of ASTM D8070. Operators should visually validate test results as per ASTM D8070. The accuracy of this report may be dependent on the accuracy of the sample provided. Full terms of use available on the website: [www.conidia.com](http://www.conidia.com)  
For any technical assistance telephone: +44 (0)1491 829102

#### RESULT LIMIT INDUSTRY GUIDELINES

Phase	Target antigen limits	Alert level
Fuel	Up to 150 µg/L	NEGLECTIBLE
Water	Up to 33 µg/ml	NEGLECTIBLE
Fuel	Between 150-750 µg/L	MODERATE
Water	Between 33-166 µg/ml	MODERATE
Fuel	Greater than 750 µg/L	HEAVY
Water	Greater than 166 µg/ml	HEAVY

### FUELSTAT® REPORT

3

- Traceability of testing
- Identification of hotspots for planning
- **Proof of test, proof of result, proof of method**



# WHAT'S IN THE TEST KIT?

Each foil packed test kit contains:

- Test Plate
- Sample Extraction Bottle
- Syringe & Extraction Tube
- Instruction Leaflet
- Alcohol Wipe

FUELSTAT® complies with ATSM D8070. Users should follow ASTM D6469 Standard Guide for Microbial Contamination in Fuels and Fuel Systems.



Single boxed test kit



Boxes of 8 test kits



Single boxed test kit

Boxes of 8 test kits

## ORDERING IS SIMPLE

Test kits are available either boxed singly, or in boxes of 8 to suit your fuel type

Aviation / Jet Fuels	Diesel / Middle Distillate Fuels
HR-2-011B	MD-011B
FHR8-2	FMD8



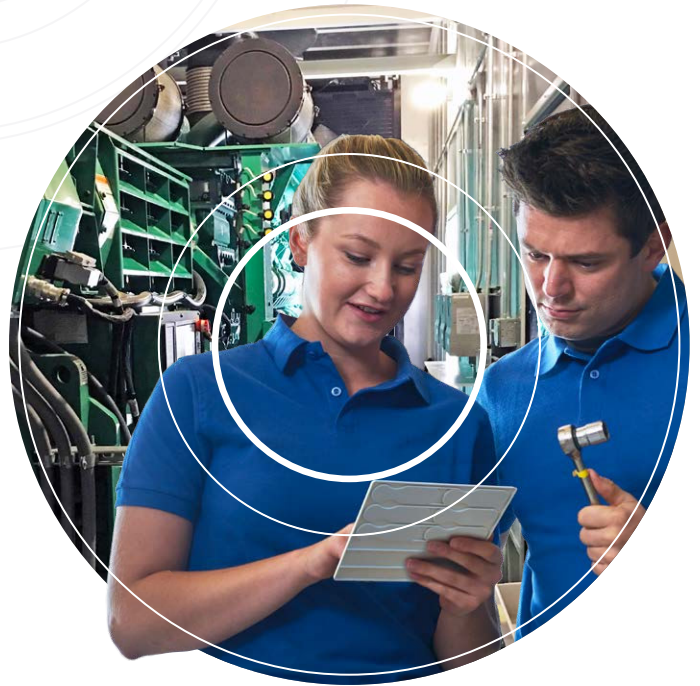
## FUELSTAT®

### Who we are:

FUELSTAT® fuel tests are developed, manufactured and marketed by Conidia Bioscience Ltd. Based in UK, Conidia Bioscience was founded in the early 2000's by experts in immunoassay techniques and holds the internationally patented intellectual property for FUELSTAT®.

### Where to find us:

FUELSTAT® is distributed globally by a network of specialist distributors covering the major sectors. To arrange for a distributor to support you simply contact [info@conidia.com](mailto:info@conidia.com).



FUELSTAT® complies with ASTM D8070 and ASTM D6469 Standard Guide for Microbial Contamination in Fuels



FUELSTAT® is listed as a recommended product by IATA. Conidia Bioscience is a Strategic Partner with IATA

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