Campaign Landing Page

PURPOSE/GOAL

Capture leads and fuel the path to purchase, drive consumer urgency, and establish an engaging page experience that aids users in discovery.

Page Header

Establishes brand while presenting a top of page lead generation opportunity. In desktop, it remains fixed at top of page as it does in its existing state.

Existing Component: Alternative Header (without Navigation)

Hero

Introduces the product and its value to the user to entice them to learn more about the Cochlear and consider contacting a Cochlear expert for more details.

When user selects Primary CTA, it triggers a modal where user can fill out contact form. Users have the ability to exit modal at any time to return to page experience.

When user selects "Download Brochure," the brochure download will open in a new tab. From this browser, users will have the option to download to their computer.

Existing Component: Standard Banner

In-page Navigation

Quickly enables user to get to all areas of the page quickly, and gives a concise view of what information the user will find on this page. Bar becomes sticky once it reaches top of page. When user scrolls upward to reach its point of origin, it reassumes its position.

Selecting each individual section jumps the user down the page to that specific section associated with the anchor.

New Component: Anchor Nav

Key Outcomes

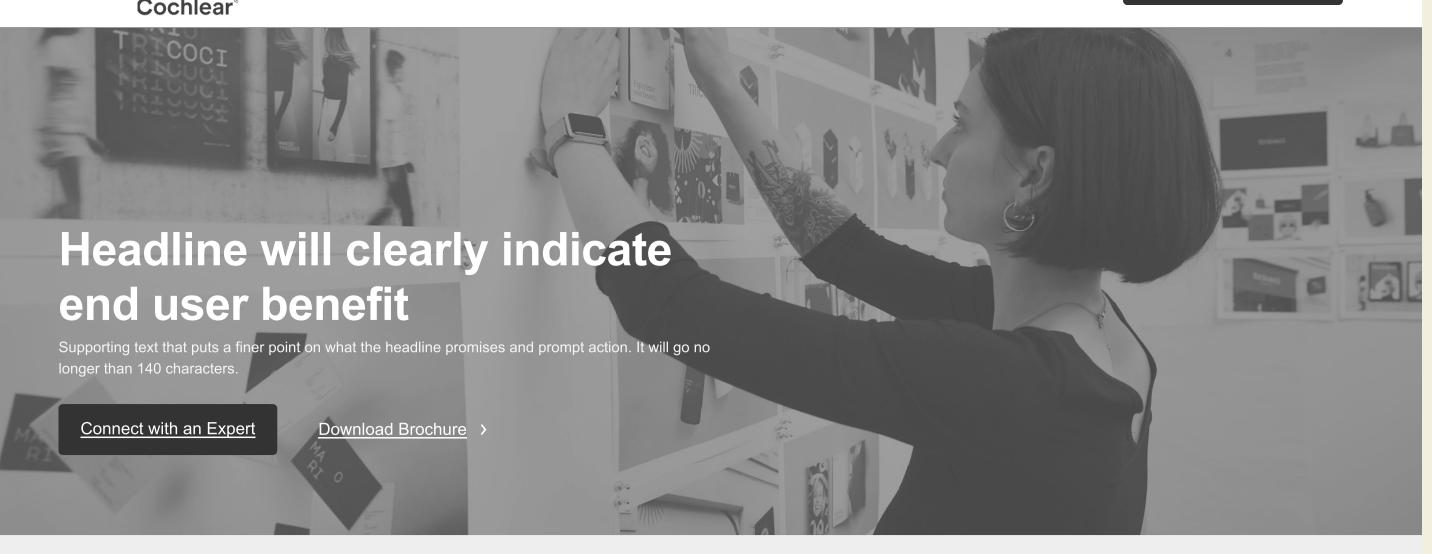
Compels user at the top of the experience to learn more about Cochlear Implants by highlighting key user-centric outcomes. Isolating individual proof points helps increase scannability, and uses optional iconography to enhance visual storytelling.

Existing Component: Intro

New Component: 3up with icon



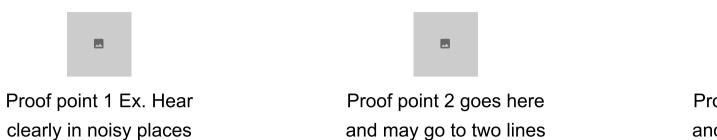


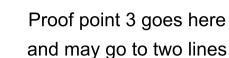


When to Consider How it Works **Funding Options** FAQs **Success Stories Connect with Us**

A stat or proof point that creates an emotional connection with the user

This copy supports the info above and leads into the three proof points below.





This header sets up user need

1440×900

Hypothetical screen size

When to Consider

Helps users understand when it may be appropriate to consider talking to an expert about Cochlear Implants. Uses bullets to communicate scannable qualifiers.

When user selects Primary CTA, it triggers a modal where user can fill out contact form. Users have the ability to exit modal at any time to return to page experience.

Existing Component: Hero Card

questions • Question will ask about a common hearing challenge • Question will ask about a common hearing challenge • Question will ask about a common hearing challenge This copy will provide a solution if the user answers yes and will prompt user action. Talk to an Expert Headline about how the CI works This copy will set up the functional demonstration of the key Explains what a Cochlear implant is and how it works using educational interactive elements. elements of the Cochlear Implant and should not go over three lines of copy. Just as it functions in its original component, users can select the different tabs (sound processor, Image changes with each tab selection to highlight the small implant, hearing nerve) and the image on the right changes to reflect the tab selection. In piece of the device that is currently activated. this case, each image populated highlights the piece of the device that is activated in the tabs. Additionally, a short copy description detailing the selection will populate as users toggle between How it works Sound processor Small Implant Hearing Nerve When user selects "Download Brochure," the brochure download will open in a new tab. From This copy will describe in detail what each key element of the CI is, what it does and where it is located.

Existing Component: Product Option Picker

the tabs. Sound processor is activated by default.

this browser, users will have the option to download to their computer.

Optional pre-action copy may be required and if so can go here and should not be longer than 2 lines desktop.

Download Brochure >

Funding Options

How it Works

Gives users a high-level overview of the funding options available for cochlear implants. This structure utilizes scannable and digestible blocks of text to highlight key funding options with copy to provide additional context.

New Component: No image multi-callout

One line desktop headline about paying for your Cl

This will indicate funding option number one

This copy will offer a deeper explanation of the financing option above for better context and may go to three lines in desktop if necessary.

This will indicate another funding option

This copy will offer a deeper explanation of the financing option above for better context and may go to three lines in desktop if necessary.

FAQs

Answers top questions the users may have related to taking the next step towards receiving Cochlear Implants. Provides enough information to help the user to make the decision to move forward with a conversation.

We should utilize the most relevant and popular FAQs for this section. We will mine data from current FAQs, onsite search, chat and customer service for those with highest interest on the site now to drive engagement.

The top accordion will remain open by default. This is a multi-active accordion so users can expand and contract each accordion as they please, allowing more than one accordion to be expanded at a time.

When user selects Primary CTA, it triggers a modal where user can fill out contact form. Users have the ability to exit modal at any time to return to page experience.

New Component: Accordion

This will be the top FAQ that consumers have about CI

The simple and clear answer to the FAQ will go here. There may be a deeper explanation elsewhere on the website. The user can get more detail when they talk to a Cochlear expert. It should stay to three lines in desktop.

This will be a top FAQ that consumers have about CI	+
This will be a top FAQ that consumers have about CI	+
This will be a top FAQ that consumers have about CI	+
This will be a top FAQ that consumers have about CI	+
This will be a top FAQ that consumers have about CI	+

Short header indicating this is an FAQ area

This copy will indicate the list is not exhaustive and links to all FAQs and/or also prompts action by indicating deeper answers can be obtained from talking to an expert.



Headline that sets up stories about real CI recipients

Copy linking to comprehensive testimonial page >

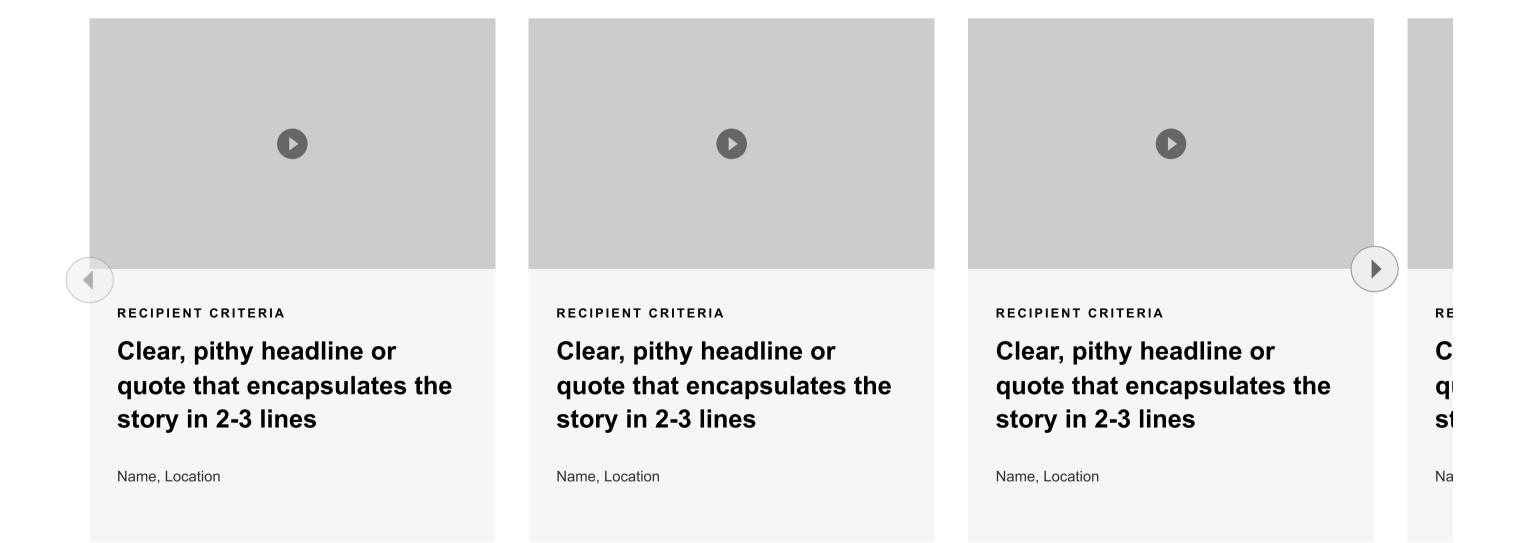
Testimonial

Highlights 3-5 testimonials that speak to a variety of recipients and hearing loss, allowing users to relate to other that might have a similar experience to them and hearing how they've been positively impacted by Cochlear.

When user selects the tertiary link, they are directed to the Cochlear Stories section in the .com, which will open in a new tab.

If there are only 3 testimonials shown here, slider functionality will be removed. For 4+ testimonials, user can use the arrows of the slider to navigate left and right through the row. When the user selects the card, the video associated with that card opens in a modal in the center of the user's screen.

New Component: Card Slider



Form

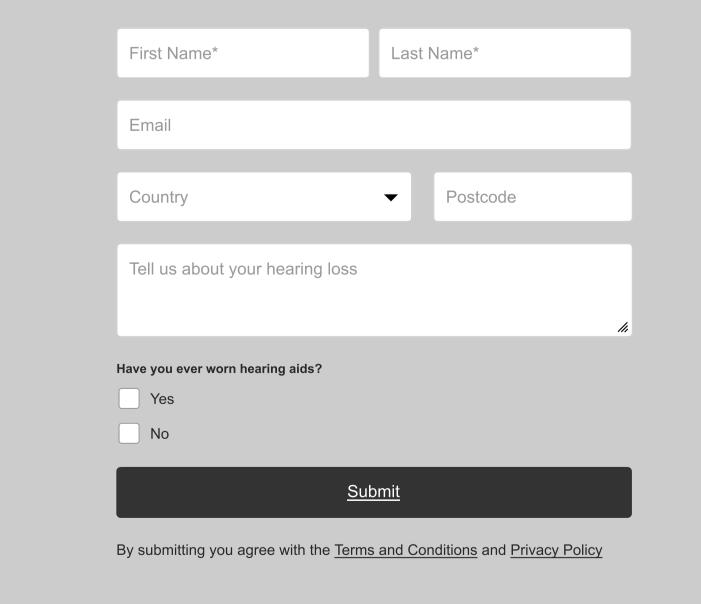
Compels the user to seek more information and fill out the form. By bringing the form directly into the page, the user is able to fill out their information without the extra steps or barriers.

Form is repurposed from existing contact page, but is reorganized to create a more simplified experience that follows a standard form flow.

After the user has filled out and submitted the form, the form disappears and reveals in its place a thank you message confirming submission and provides insight into next steps.

New Component: Pre-footer form

Compelling CTA that includes purpose for requesting info



Disclaimer

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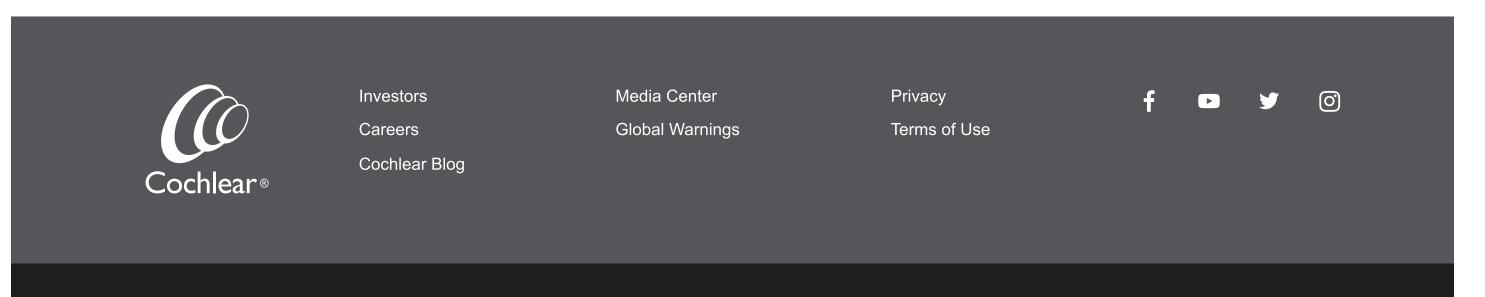
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References

1. Clinical Evaluation of the Cochlear Nucleus CI532 Cochlear Implants in Adults Investigator Meeting. 2019 Apr.

2. Novak MA, Firszt JB, Rotz LA, et al. Cochlear implants in infants and toddlers. Ann, Otol Rhino Laryngol Suppl 2000; 185:46-49.

- 3. Hirschfelder A, Gräbel S, Olze H. The impact of cochlear implantation on quality of life: The role of audiologic performance and variables. w Head Neck Surg. 2008 Mar;138(3): 357-362.
- 4. Listen Hear! The economic impact and cost of hearing loss in Australia, Access Economics Pty Ltd; (2006), {cited 14 February 2022], Available from https://hearnet.org.au/wp-content/ uploads/2015/10/ListenHearFinal.pdf



Campaign Landing Page

PURPOSE/GOAL

Capture leads and fuel the path to purchase, drive consumer urgency, and establish an engaging page experience that aids users in discovery.

Page Header

Establishes brand while presenting a top of page lead generation opportunity. In mobile, this bar disappears when you scroll down and reappears when you scroll upward.

Existing Component: Alternative Header (without Navigation)

Hero

Introduces the product and its value to the user to entice them to learn more about the Cochlear and consider contacting a Cochlear expert for more details.

When user selects Primary CTA, it triggers a modal where user can fill out contact form. Users have the ability to exit modal at any time to return to page experience.

When user selects "Download Brochure," the brochure download will open in a new tab. From this browser, users will have the option to download to their computer.

Existing Component: Standard Banner

In-page Navigation

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Selecting each individual section jumps the user down the page to that specific section associated with the anchor.

New Component: Anchor Nav

Key Outcomes

Compels user at the top of the experience to learn more about Cochlear Implants by highlighting key user-centric outcomes. Isolating individual proof points helps increase scannability, and uses optional iconography to enhance visual storytelling.

Existing Component: Intro

New Component: 3up with icon

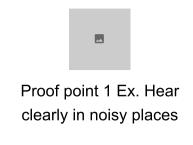
6 Connect with an Expert Cochlear Headline will clearly indicate end user benefit upporting text that puts a finer point on what the eadline promises and prompt action. It will go no nger than 140 character Connect with an Expert ownload Brochu

<u>Jump to</u> \sim

372×700 Hypothetical screen size

A stat or proof point that creates an emotional connection with the user

This copy supports the info above and leads into the three proof points below.

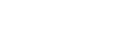




may go to two lines



Proof point 3 goes here and may go to two lines



 $\bigcirc X$



Helps users understand when it may be appropriate to consider talking to an expert about Cochlear Implants. Uses bullets to communicate scannable qualifiers.

When user selects Primary CTA, it triggers a modal where user can fill out contact form. Users have the ability to exit modal at any time to return to page experience.

Existing Component: Hero Card

This header sets up user need questions

- Question will ask about a common hearing challenge
- Question will ask about a common hearing challenge
- Question will ask about a common hearing challenge

This copy will provide a solution if the user answers yes and will prompt user action.



How it Works

Explains what a Cochlear implant is and how it works using educational interactive elements.

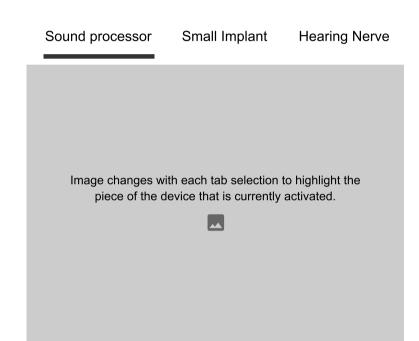
Just as it functions in its original component, users can select the different tabs (sound processor, small implant, hearing nerve) and the image below changes to reflect the tab selection. In this case, each image populated highlights the piece of the device that is activated in the tabs. Additionally, a short copy description detailing the selection will populate underneath the image as users toggle between the tabs. Sound processor is activated by default.

When user selects "Download Brochure," the brochure download will open in a new tab. From this browser, users will have the option to download to their computer.

Existing Component: Product Option Picker

This copy will set up the functional demonstration of the key elements of the Cochlear Implant and should not go over three lines of copy.

How it works headline



This copy will describe in detail what each key element of the CI is, what it does and where it is located.

Optional pre-action copy may be required and if so can go here and should not be longer than 2 lines desktop. Download Brochure >

Funding Options

Gives users a high-level overview of the funding options available for cochlear implants. This structure utilizes scannable and digestible blocks of text to highlight key funding options with copy to provide additional context.

New Component: No image multi-callout

One line desktop headline about paying for your Cl

This will indicate funding option number one

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This will indicate another funding option

This copy will offer a deeper explanation of the financing option above for better context and may go to three lines in desktop if necessary.

Short header indicating this is an FAQ area

FAQs

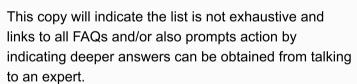
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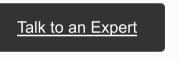
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New Component: Accordion





This will be the top FAQ that consumers <u>have about CI</u>

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This will be a top FAQ that consumers have + about CI

This will be a top FAQ that consumers have + about CI

This will be a top FAQ that consumers have + <u>about Cl</u>

This will be a top FAQ that consumers have +

about CI

This will be a top FAQ that consumers have + <u>about CI</u>

Testimonial

Highlights 3-5 testimonials that speak to a variety of recipients and hearing loss, allowing users to relate to other that might have a similar experience to them and hearing how they've been positively impacted by Cochlear.

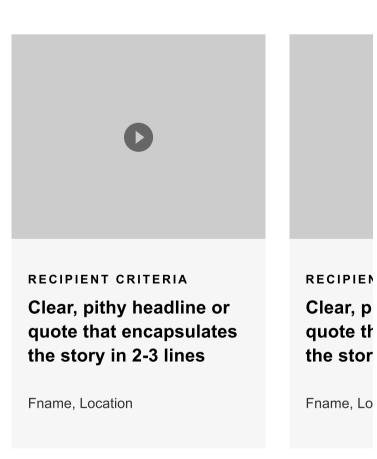
When user selects the tertiary link, they are directed to the Cochlear Stories section in the .com, which will open in a new tab.

Users can swipe left and right to navigate through the row of testimonials. When the user selects the card, the video associated with that card should open in the video player, allowing them to alternate screen orientation and expand video if needed.

New Component: Card Slider

Headline that sets up stories about real CI recipients

Copy linking to comprehensive testimonial page >



Compelling CTA that includes purpose for requesting info

First Name*			
Last Name*			
Email			

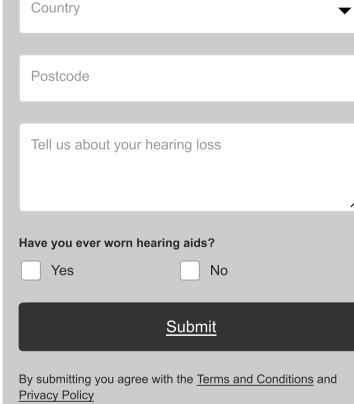
Form

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After the user has filled out and submitted the form, the form disappears and reveals in its place a thank you message confirming submission and provides insight into next steps.

New Component: Pre-footer form



Disclaimer

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References

1. Clinical Evaluation of the Cochlear Nucleus CI532 Cochlear Implants in Adults Investigator Meeting. 2019 Apr.

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