



## **Appointment Setter**

- Prospect for new sales opportunities
- Help many different clients by identifying any pain points and their needs especially related to staffing concerns
- Determine how product lines and or services can best help with potential client pain points along with meeting their budgetary needs
- Set up appointments for Sales Consultants to offer the right product(s) that best suits these needs by being knowledgeable about products and knowing their capabilities. Always tell the truth - the product will sell itself
- Build trust with potential clients
- Represent the brand well - always be nice, truthful and have a pleasant demeanor
- REMOTE WORK!
- Have fun!
- 100% commission - Potential to make a ton of money for the right person - large commission payouts for every appointment that turns into a sale
- Main industries: served: Restaurants, hospitality, senior care and living, shipping and logistics
- Apply now for more details!

### **Requirements:**

- Experienced in Sales - know how to prospect and have some experience selling - must have a good track record selling and the ability to make appointments over the phone or video conference
- Speak and write English well
- Basic math skills
- Basic technical skills (computer, smart phone, etc.)
- Energetic and positive
- Great people skills
- This is an independent contractor role to start - must have your own equipment (phone or computer) - you set your own hours and can work from home

**Job Type:** Contract

Salary: \$1.00 - \$200,000.00 per year; Benefits: Flexible schedule; Schedule: Choose your own hours; Supplemental pay types: Commission pay; Experience: Sales: 3 years (Preferred) and appointment setting experience is a plus

**Work Location:** Remote