



# LEADING STRATEGICALLY



## Program Summary

This leadership training program follows on from Leading Strong Teams. Its purpose is to widen the manager's view of the system they are operating in so their focus can easily oscillate between operational and strategic goals. This program entices leaders away from 'busy work' and 'firefighting' towards the innovative and exciting work of planning with an agile and customer-focused approach.



## Program Objectives

### day one

- Take a big-picture or 'balcony' view of situations to achieve strategic goals.
- Apply systems thinking to problem-solving approaches.
- Gain insight into how others may see the system differently.
- Broaden your thinking by articulating problems in new and different ways.
- Reduce the busy, yet exciting work, by applying Stephen Covey's Time Management Matrix.
- Prioritise important work that contributes to strategic objectives.
- Delegate work that can reasonably be completed by other team members.

### day two

- Understand agile ways of working
- Map the customer (internal/external) to understand how to improve service delivery.
- Ideate, innovate and prototype new ways to serve the customer.
- Adopt the attitude 'design as if you are right' and 'test as if you are wrong.'
- Create continuous feedback loops into your products and services
- Apply a decision-making framework to improve the speed and quality of decisions.

## PARTICIPANTS

- Managers
- Directors
- Key Influences
- Project Managers
- HR Teams

## LENGTH

Two Days

## TOPICS

- Big Picture View
- Systems Thinking
- Articulating problems
- Time Management
- Prioritising
- Delegation
- Agile ways of working
- Customer Journeys
- Innovation
- Feedback Loops
- Decision-making

