



PISP WV



2012 Training Conference

October 26th & 27th

150 Lakeview Dr, Morgantown, WV 26508

Two days of Education and Networking

\$50 Members \$100 Non-Members



The 2012 Training Conference is coming up fast. Speakers being arranged to cover topics from:

Handwriting Analyst, Animal Investigations, Child Abuse Cases, Cell Phone Forensics, Computer

Forensics, Working Public Defender Cases, Fugitive Recovery, and more.

Nowhere else will you receive this amount of training for such a low cost. Invest in yourself.

SUMMER 2012

VP Topics



Trends in Security, article selected by VP of Security Bruce Deal

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Investigator Corner: What's Up with P.I.'s Discussion from VP of Investigations Larry Peters

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Events



2012 Conference Current Details Available Lodging, Speakers, Sponsorship Info

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Summary of Last Quarterly Meeting May 19, 2012 and Business Report to Members

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*Integrity, Service, Excellence
Core Values for Members*

Next Quarterly Meeting (Friday) August 10, 2012

New River Community and Technical College located at 6101 Webster Road, Summersville, WV 26651 will be the location of our next meeting. At the request of members to free up a weekend we are holding a meeting on **Friday August 10, 2012**. The location is Central WV for convenience to all. Valuable training is planned for attendees in

Investigations and Security topics arranged by your respective Vice Presidents. Final details will be provided for the Training Conference. Agenda topics for the business meeting include; 1. Employment Link and Member Communication page for Website 2. I.D. Cards for members 3. New Membership Packages.

Email contact@pispwv.org to add agenda.

Current Trends and Issues in Security by Bruce Deal

Security guards and private security officers vastly outnumber police officers worldwide. The role of the private security officer has never been more critical today with the constant threat of domestic terrorism. Security guards and private security officers are in a highly visible profession and are often placed in position of trusts. In many cases, they are the only watchful eye on a commercial property after-hours and we rely on their integrity and judgment.

Security officers face many of the same risks as police, but in most cases the level of income, benefits, and in-service training is far less. Every year we see a move toward greater government regulation for minimum standards for hiring, screening, and training of security officers. The security guard industry has improved in recent years, but still face challenges largely due to low pay, poor training, and high turnover.

Comments By: **Chris E. McGoey, CPP, CSP, CAM**

Article pulled from:

www.crimedoctor.com



*Bruce Deal is the new
Vice President of
Security*

*For issues related to
Security and PISPWW
contact:*

dealbruce@yahoo.com

Investigator Corner: What's Up With P.I.'s Today?



*Comments and Thoughts from a
seasoned investigator*

As a private investigator, it has been an exciting ride, good cases, good people to deal with in the trenches and constant training. It is my personal feelings we cannot do enough training. There are so many venues open to our industry today that was not quite there early on. Today you can do Criminal Defense; child custody; domestics; process of service; evidence photography; handwriting comparison; and fingerprint identification. That is but a few of the many categories you can participate in as a private investigator. Civil cases are abundant, if you can convince the lawyers you know how and what to do to assist them. One thing for sure they are not going to do the job, and once again, the word training pops up.

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Lodging Available at the Lakeview Resort at \$129 for Single and Double Rooms.

There is an informal reception planned for Friday Night at Legends Sports Bar & Tiki Deck

This conference is limited to the first 50 participants so get on board fast.

Application on the last page of Newsletter.



Members: \$50 gets you access to both days of training.

Nonmembers: \$100 gets you access to both days of training and covers membership for 2012 and 2013 (BONUS)

Prices Double at the door which is still a deal.

Sponsorship/ Advertisement is available at:

\$50 for inclusion in the Conference Guide.

\$100 for a table and inclusion in the conference guide.

Your Participation in the 2012 Conference is more valuable than you think.

How do I get quality training from experts? Where can I network to find out who can handle referral cases? Is there an annual training conference that will get me ahead of the game?

Yes!

Attend the PISPWV Conference 26-27 October 2012 in Morgantown, WV to hear from former FBI Agents, State Legal Officials, Peers and Mentors.

Topics include:

Investigating Animal Cruelty Cases: Seasoned Investigator provides details about how you can get paid for investigating dog fighting and other illegal activity.

Child Abuse Investigation cases with experts from law enforcement

Computer Forensic Experts will show you how information is obtained from electronic devices like laptops and cell phones.

The State Public Defenders Office will provide information on working with their office and requirements to meet their standards.

Fugitive Recovery as a business for Investigators and Security

Handwriting Analyses in court proceedings by a seasoned trial expert

Other Tentative Topics include a request for the WVSOS to cover their investigation unit and what is being done to preserve the industry from illegal operations. An Expert in Ethics is planned to provide food for thought in casework.

Come and be part of something bigger.

Last Quarters Meeting Review

We held the last Quarterly Meeting in Sutton, WV and had training by the WV Fusion Center and a Prosecuting Attorney. Thanks to John for a fine lecture on the operation of Fusion Centers across the nation, and how it relays information between law enforcement. Thanks to Steve for the lecture about the world of Meth and it's hierarchy of Cooks and Smurfs.

New Officers were elected.

President: Robert L. Fluharty
522 Keyes Ferry Road
Charles Town, WV 25414

VP Invest.: Larry A. Peters
314 Lanny Drive
Winchester, VA 22601

VP Security: Bruce Deal
HC 62 Box 105
Kenna, WV 25248

Secretary: Lisa Turley
P.O. Box 7106
Charleston, WV

Treasurer: Diana Lewis
115 Malone Drive
Morgantown, WV 26505

Board Members are voluntary and unpaid. We all strive to serve this fine organization.

Thank You to: Last Meetings Speakers



John Price
WV Fusion Center
Covering the topic
of interagency
communication.



Steve Connolly
Prosecuting Attorney
Putnam County
Covering the topic of
Meth Lab Identification

**Membership
Update:**

**Lifetime
Membership is now
available at \$500**

**Stay a member
forever with a single
fee.**

PRESIDENT'S COMMENTS



Robert Fluharty

Thank you all for the opportunity to serve the needs of the industry in West Virginia. As I mentioned at the election in May, my goal is to focus on training and increasing membership. To represent the industry, you must have a significant number of members across the state. Currently we are about 15-20% of the license holders. That may seem like a low number, but our members represents a fair amount of practicing investigation and security professionals in this state. Collectively our initiative to share training and promote integrity is a testament to supporting each other.

Next month is a Friday quarterly meeting that I hope you all attend but I understand that summers are for family. What I would love to see is all 50 spots filled for the Training in October. My request is "Don't just join, Participate."

What's Up With P.I.'s Today (continued)

Have you ever had a phone call say handwriting comparison, or maybe some one needs fingerprints lifted off a church newsletter? Do you turn the prospective client away or are you going to handle it or call for help. Many people can help you. They are right here among us in our association. They are here to help you when you need it most. All you have to do is asked.

Over the next few months, through this newsletter I am going to show you some of the secrets I have learned in conducting investigations. We will be discussing Arson; domestic surveillance; accident investigation; criminal defense,; civil investigations, process of service, shaken baby syndrome, child abuse, sexual assaults on children and adults, and many more. If you keep all the information I am going to provide, you will have a mini training manual to use for the length of your career, or if perhaps you are just getting started, it will assist you in some way to be a better person.

I would remind you, whether you are just starting out or if you have been in the industry for some time. Never attach yourself to the lawyers you are working for and with. Things can go wrong, or if you find two or three older lawyers and everything is working out, than they die. You have to rebuild your relationship with those once underlings whom you ignored on those visits to your friends office. Now your friend is gone and you are trying to make it nice with a lawyer who has not been swayed by your competence or your humility. If you are also a little old in the tooth, they may look elsewhere for assistance. If you are fortunate to pass along your knowledge to others, they will respect what you represent.

Never walk by a lawyer's office without going in, dropping a card with the secretary or Para- legal. You do not have to talk to the lawyer unless you are summonsed into his office. Say your peace and get out at a reasonable time.

From all the marketing I have done over the years, probably the two best ways would be word of mouth and opposition testimony. If you spend a lot

of time in front of a jury, they too will send you business if they like the way you handle yourself.

There has been a lot of success by going into deposition against another law firm and giving evidence that substantially defeated their purpose. The next time they will call you. This has happened to me numerous times. Each time My Company gains ground, both through work and experience. It is my belief, you have to be of a certain mind set to defend those people, and everyone thinks are guilty.

In upcoming events, a challenge for the Association will be to revise the State Statue on Process of Service. In West Virginia, we cannot post service at anytime. I was told this was because there were no many people with non-resident status, that posting was not convenient for them. The state swayed away from the Federal guidelines, which they commonly have followed very closely. We need to change the statue and allow posting of all papers with the exception of Duces Tecums, or papers that require personal service. If we make an effort, which virtually cost free, we may be able to change the law to our benefit and to the benefit of many others. Just something to think about for the upcoming year.

Larry A. Peters

VP-Investigations.



Conference Application

October 26-27, 2012

Member \$50.00 _____

Nonmember \$100.00 _____

Nonmembers need to also complete a Membership Application and include it with payment for forwarding to the Treasurer.

Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

The address provided will be the used for certificate mailing.

LODGING

Contact the Lakeview Resort at:

304-595-1111

Or Book Online at:

www.lakeviewresort.com

Make Check to PISPWW

PISPWW Conference

c/o USSolutions

522 Keyes Ferry Road

Charles Town, WV 25414