



Job Description

Position: Outside Sales Contractors

Pay: Weekly pay (Per work order arrives)

Remote-Work from home

Full-time | Part-time

Rinardis Business Consultation Phoenix – 64 E Broadway rd, ste 200, Tempe AZ 85282

We are seeking a Sales Representative to join our team! You will resolve customer questions and offer solutions to drive company revenue. Rinardis Business Consulting LLC is experiencing tremendous growth and is seeking dedicated, enthusiastic Outside Sales Contractors with an entrepreneurial drive! Top performers can earn over \$100K per year (\$50-\$70K average) job only for hunters, self-generated leads and cross selling.

Position Description: Call customers for the purpose of optimizing of their current and future products and services through fact finding, active listening, and solution selling.

Here's why Outside Sales Contractors (In-Home Sales) are eager to work with us:

- Receive compensation while you learn the business.
- 100% commission based with unlimited earning potential.
- High performance culture.
- High commissions for hunters bringing in self-generated leads and cross-selling.
- As an independent contractor, you decide how much you want to work.
- Only new clients commission based
- Uncapped Commission

As an Outside Sales Contractor (In Home Sales), you will be spending time with customers in their homes or business to determine their needs and discussing business options, while providing quality customer service.

Position Requirements & Qualifications:

- At least 3 months of sales experience; retail sales acceptable
- Highschool diploma or GED, college degree
- Excellent communications skills
- Strong decision-making abilities in an autonomous environment
- Previous experience in sales, customer service, or other related fields
- Ability to build rapport with clients
- Strong negotiation skills
- Deadline and detail-oriented

A plus:

- Call centre experience preferred
- Proven sales record preferred

Responsibilities:

- Present and sell company products and services to new customers
- Prospect and contact potential customers
- Reach agreed upon sales targets by the deadline
- Resolve customer inquiries and complaints
- Set follow-up appointments to keep customers aware of the latest developments
- Create sales material to present to customers

RBC - We help new brands provide a great experience to their customers, build customer loyalty, and grow their business. We were founded on one guiding principle: customer experiences that are simple, inspired, and more human deliver lasting value for everyone. Your role brings that principle to life.

Meet with Hiring Manager Ruth Dinardi upon qualification! (Dress for Success)

- Bring your Resume ● Dress Business Professional ●

Opportunity for growth:

Business Managers, Account Managers, Customer Service, Sales Managers, Telesales, Sales Trainer, Financial Planner, Marketing Manager, Marketing Representative, Human Resources and much more!

Thank you for your interest in this online ad. By applying and submitting your resume to this opportunity, you are agreeing to opt in and receive emails, phone calls and text messages regarding job opportunities in your area. "I agree to receive recurring text msgs. Reply STOP to cancel, HELP for help, msg&data rates may apply."

Rinardis Business Consulting is proud to be an equal opportunity employer. We will not discriminate against any applicant or employee on the basis of age, race, color, creed, religion, sex, sexual orientation, gender, gender identity or expression, medical condition, national origin, ancestry, citizenship, marital status or civil partnership/union status, physical or mental disability, pregnancy, childbirth, genetic information, military and veteran status, or any other basis prohibited by applicable federal, state or local law. GoDaddy will consider for employment qualified applicants with criminal histories in a manner consistent with local and federal requirements.



Email your resume to info@rinardis.com with subject Position: Outside Sales Contractors. Ruth Dinardi will be your main point of contact.