



**OrgNxt LLC**

Strategy Advising™

TOM FOURNIER, OWNER

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**Professional Advising for  
Defense, Government, and  
Private Sector Integration.**

- Dual Use Technology
- U.S. GOV /International Agencies
- Fractional Defense SME
- Prime, Subcontract, Teaming, and Joint Ventures

#### **NAICS**

**Business Planning & Org. Services**  
874200, 87420500, 87420501,  
87420502, 87420504, 87420505

**Management Consulting Services**  
87429902, 87429904

**Add to Contacts:**



#### **COMPANY OVERVIEW**

Driving Strategic Success: Professional Strategy Design Advisor for Defense, Government, and Private Sector Integration.

We leverage a diverse background in whole-of-government strategy development to help leaders think more broadly, creating comprehensive strategies and integrating solutions that span industries and sectors.

#### **CORE CAPABILITIES**

**Defense and Government Strategy Discovery and Alignment for Private Sector Proposals:** Advising private sector proposals on how to align with defense and government strategy needs. Including dual use market placement, design for growth and expansion.

**Private Sector Product Integration to Defense and Government:** Advising on integrating private sector products into defense, government, training, exercise, and other real-world applications.

**Fractional Senior Level Strategy Advisor / Defense SME:** Providing advisory services to C-Suite Executives or as an advisory board member with expertise in defense, government, and private sector integration.

#### **DIFFERENTIATORS**

Over 20 years of real, operational experience developing and integrating new technology strategies with cross-functional, multi-cultural staff.

\*ILE (Resident) 6Z-Strategic Studies, 3H-Joint Planner, Joint Firepower Cert

\*JPME II, Joint Forces Staff College (Resident)  
JS J7 Plans and Assessment Trainer (5 Years)

\*Large Network of Senior SME's for Cross Functional Work

#### **PAST PERFORMANCE**

Led Force modernization, Rapid fielding, and off-the-shelf technology implementation in the execution of real-world missions OIF

First Hand Experience, training senior U.S. and NATO staff in planning, execution, and strategy assessment in Major U.S. and Ally Real World and Training Exercises.

\*DoD Granted Workforce Development Projects

\*8(A) Strategy Discovery, Ukraine Humanitarian Support

\*DHA -NATO COMMED Medical Strategy Framework Design

\*Other NDA-Protected Defense Consulting Projects

#### **ADDITIONAL SKILLS**

**Additional Skills:** LSSG, Certified Agile Scrum Master