

Coalition Overview

FOR COMMUNITIES, BY COMMUNITIES.

A Public, Nonprofit Joint Powers Agency
for Municipal & County Community Power Aggregations

www.cpcnh.org

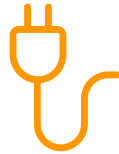


**COMMUNITY
POWER COALITION**
OF NEW HAMPSHIRE



What is Community Power?

New Hampshire cities, towns, and counties can become **default electricity provider** for their residents + businesses and provide related services.



Pooled Purchasing Power
for **Energy Supply**

Economies of Scale

Utility Company
Delivers Power

Grid Reliability

Communities Benefit from
Value Added Services & Programs

Lower Rates & Product Choices

[RSA 53-E, Relative to Aggregation of Electric Customers by Municipalities & Counties](#)

Customers may switch back to utility default supply or take service from a Competitive Supplier

Community Power programs must be paid for out of revenues received from participating customers

Community Power Coalition of New Hampshire

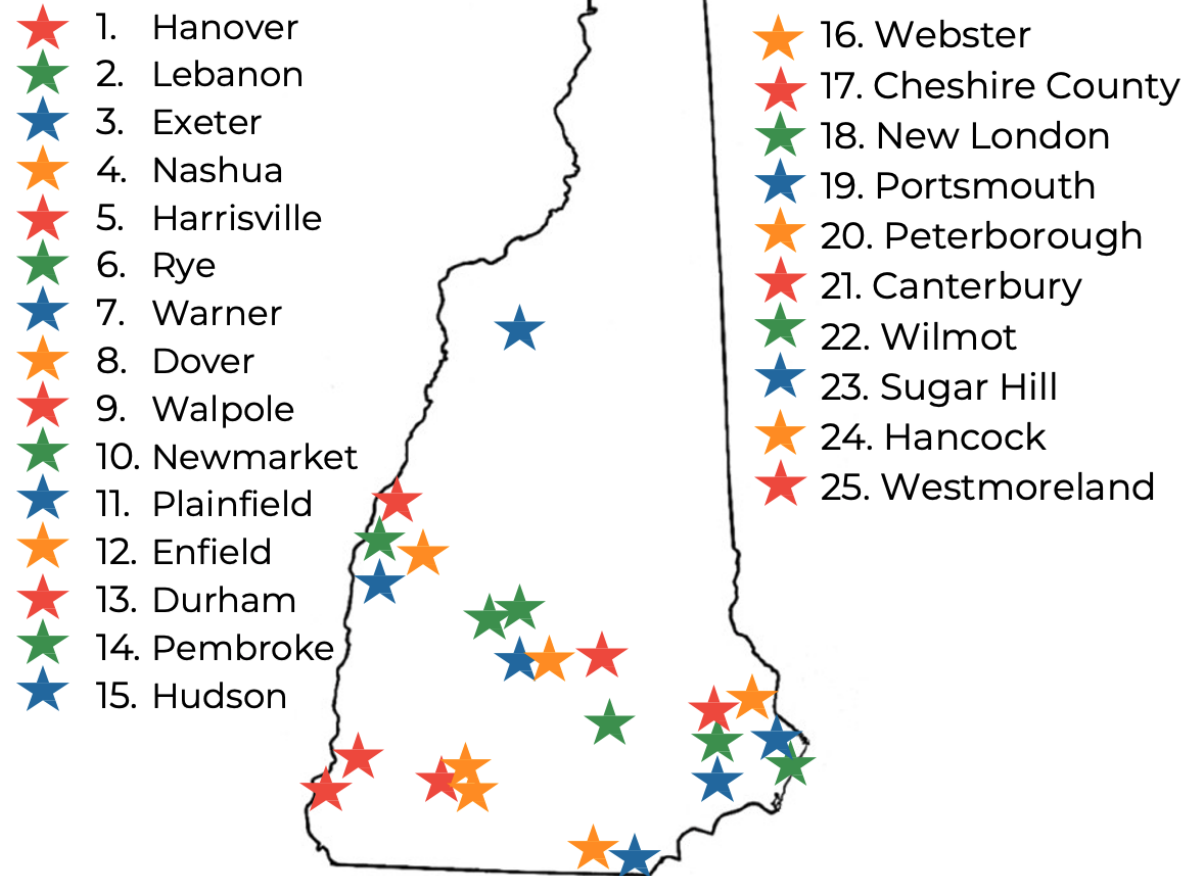
⚡ Community-governed not-for-profit
Joint Power Agency formed on 10/1/21

⚡ **25 Members representing:**

- **20% of NH population**
- ~119,000 customers
- ~960,000 MWh / year
- ~\$150 million / year revenues
(controlled by communities)

⚡ Target windows for program launch:

- Spring 2023 for 12 Members
- Spring 2024 for 8 Members



Governed “for Communities, by Communities”

BOARD OF DIRECTORS

1. Chair Clifton Below, City of Lebanon (alt. Greg Ames)
2. Vice Chair Christopher Parker, City of Dover (alt. Jackson Kaspari)
3. Treasurer Kimberly Quirk, Town of Enfield (alt. Jo-Ellen Courtney)
4. Secretary Evan Oxenham, Town of Plainfield (alt. Steve Ladd)
5. Director Terry Clark, Cheshire County (alt. Chris Coates)
6. Director Doria Brown, City of Nashua (alt. Deb Chisholm)
7. Director Kevin Charette, City of Portsmouth (alt. Peter Rice)
8. Director Kent Ruesswick, Town of Canterbury (alt. Howard Moffett)
9. Director Mandy Merrill, Town of Durham (alt. Nat Balch)
10. Director Nick Devonshire, Town of Exeter (alt. Julie Gilman)
11. Director Jim Callihan, Town of Hancock (alt. Robbie Hertneky)
12. Director April Salas, Town of Hanover (alt. Peter Kulbacki)
13. Director Andrea Hodson, Town of Harrisville (alt. Andrew Maneval)
14. Director Craig Putnam, Town of Hudson (alt. Kate Messner)
15. Director Jamie Hess, Town of New London (alt. Tim Paradis)
16. Director Toni Weinstein, Town of Newmarket (alt. Steve Fournier)
17. Director Steve Walker, Town of Peterborough (alt. Danica Melone)
18. Director Matt Miller, Town of Pembroke (alt. Jackie Wengenroth)
19. Director Lisa Sweet, Town of Rye (alt. Howard Kalet)
20. Director Jordan Applewhite, Town of Sugar Hill (alt. Margo Connors)
21. Director Paul Looney, Town of Walpole (alt. Dennis Marcom)
22. Director Clyde Carson, Town of Warner (alt. George Packard)
23. Director Marty Bender, Town of Webster (alt. David Hemenway)
24. Director Mark Terry, Town of Westmoreland (alt. John Snowdon)
25. Director William Chaisson, Town of Wilmot (alt:)

OFFICERS & COMMITTEE CHAIRS



Clifton Below
Chair

City of Lebanon
Assistant Mayor & City
Councillor



Kim Quirk
Treasurer

Town of Enfield
Energy Committee



Christopher Parker
Vice Chair

City of Dover
Deputy City Manager



Evan Oxenham
Secretary

Town of Plainfield
Energy Committee



Matt Miller
Chair, Risk
Management

Town of Pembroke
Energy Committee



Lisa Sweet
Chair, Member
Operations

Town of Rye
Energy Committee



Mandy Merrill
Chair, Regulatory &
Legislative Affairs

Town of Durham
Energy Committee

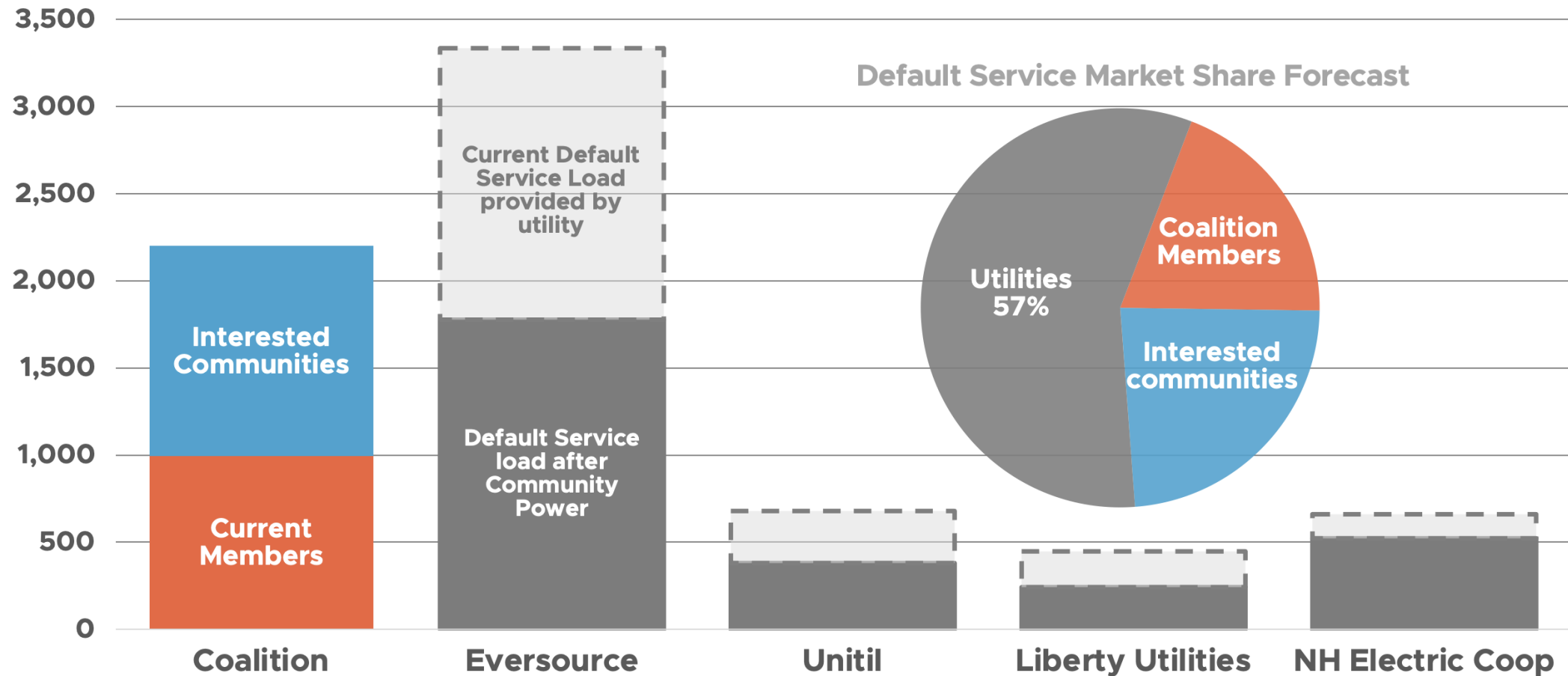


April Salas
Chair of CEO &
Staff Search

Town of Hanover
Sustainability Director

Economy of Scale

Default Supply Service by Utility vs. Coalition (forecasted gigawatt-hours of electricity purchases)



(30+ additional communities have expressed interest in joining the Coalition)

Legal Services + Startup Consulting Team



General Counsel

Decades of national, state and local experience counseling public power clients

Michael Postar, Esq.

President of DWGP



Lead Technical Consultant with 10+ years power agency design/ operations experience
Drafted Joint Powers Agreement, Business Plan / cashflow analysis, Electric Aggregation Plan template & RFP solicitations and is advising on contract negotiations, critical path, regulations, org development, etc.

Samuel Golding



New Hampshire Counsel

Elijah Emerson, Esq.

HERNDON ENTERPRISES

Member Services Consultant and project lead on organizing group formation and agency incorporation
Community Power program development & approval
Administrative & communications services












Henry Herndon

Operations: Wholesale, Retail, Members

Request for Proposal for Comprehensive Services & Credit Support

Four service categories:

1. Energy Portfolio Risk Management  
2. Retail Customer Services  
3. Member Services  
4. Financial + Accounting    (TBD)

CPCNH is in the process of negotiating service & financing agreements with these firms

Energy Risk Management Team



Dr. Gary Dorris

President of Ascend Analytics



Dr. Carlos Blanco

Managing Director of
Analytics Solutions



Dr. Allison Weis

VP Optimization



Scott
Wigglesworth

Managing Director of
Operations and Strategy



Devin Gaby

Manager of Software Services



Dr. Brandon Mauch

Manager of Resource
Planning Analytics



David Millar

Managing Director of
Resources Planning and
Procurement



Dr. Brent Nelson

Director of Market
Intelligence



Michael Ballow

Director of Analytics and
Strategy



Rishi Sahay, CFA

Director of Portfolio Analytics



Robert LaFaso

ISO Monitoring & Compliance
Analyst



Anthony Boukarim

Senior Energy Analyst

Ascend's team for CPCNH includes an additional ~30 analysts to support procurement and portfolio risk management.

Retail Customer Services Team



4M+
meters

AS OF JUNE 2022

- 100+ CCA-dedicated employees
- 200+ Call center service languages
- 200K+ Customer calls fielded annually
- 175K+ Daily usage data files received
- 750+ Rate change tests and validations performed
- 6,500+ Individual rate components managed daily
- 50+ Statutory enrollments across over 20 CCAs
- 10M+ Monthly EDI transactions



Paula White
VP Operations



Drake Welch
SVP of Community Power



Joshua Brock
VP Commercial Operations



Matthew Messina
Director of CCA Client Services



Santiago Chuck
Director of Products and Services



Matthew Leja
Manager of Systems Support

Calpine's team includes significant call center agent capacity and an additional ~20 support staff to manage CPCNH data and billing operations.

Coalition Goals & Objectives

Our Mission

Our mission is to foster resilient New Hampshire communities by empowering them to realize their energy goals.

The Coalition will create value for our Community Power member municipalities by jointly contracting for services, developing projects and programs together, educating and engaging the public, and advocating for communities and customers at the Legislature and Public Utilities Commission.

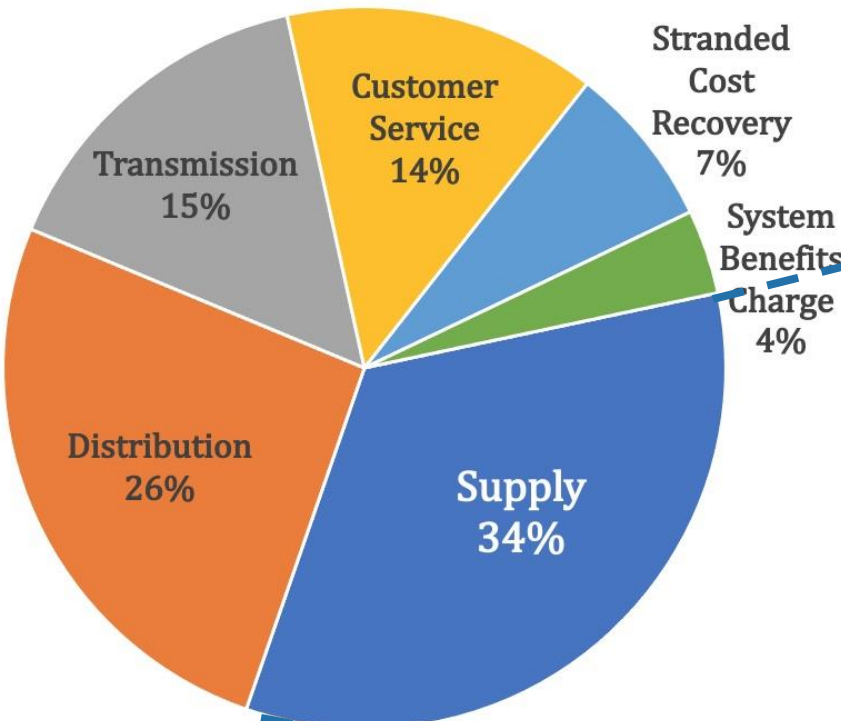


Our Values

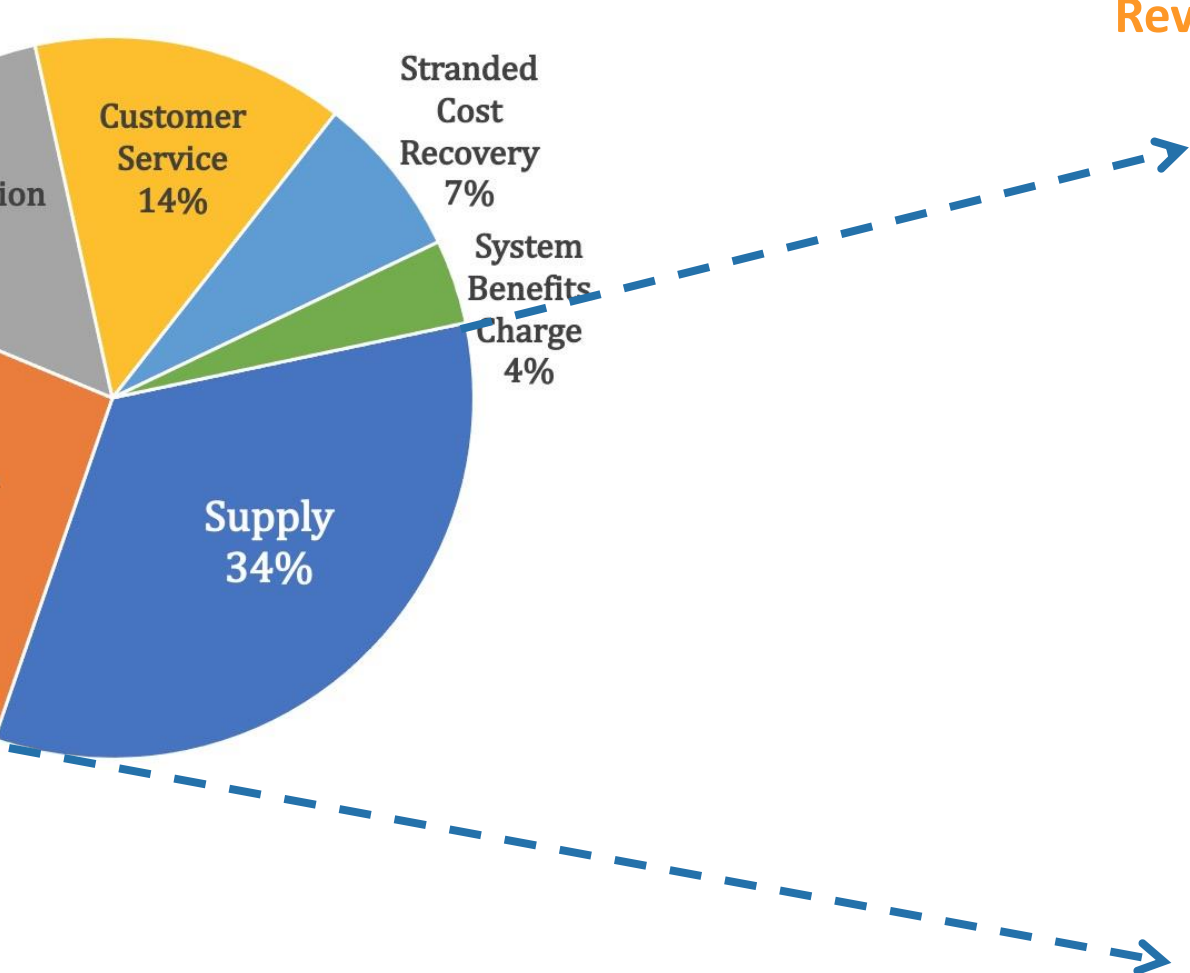
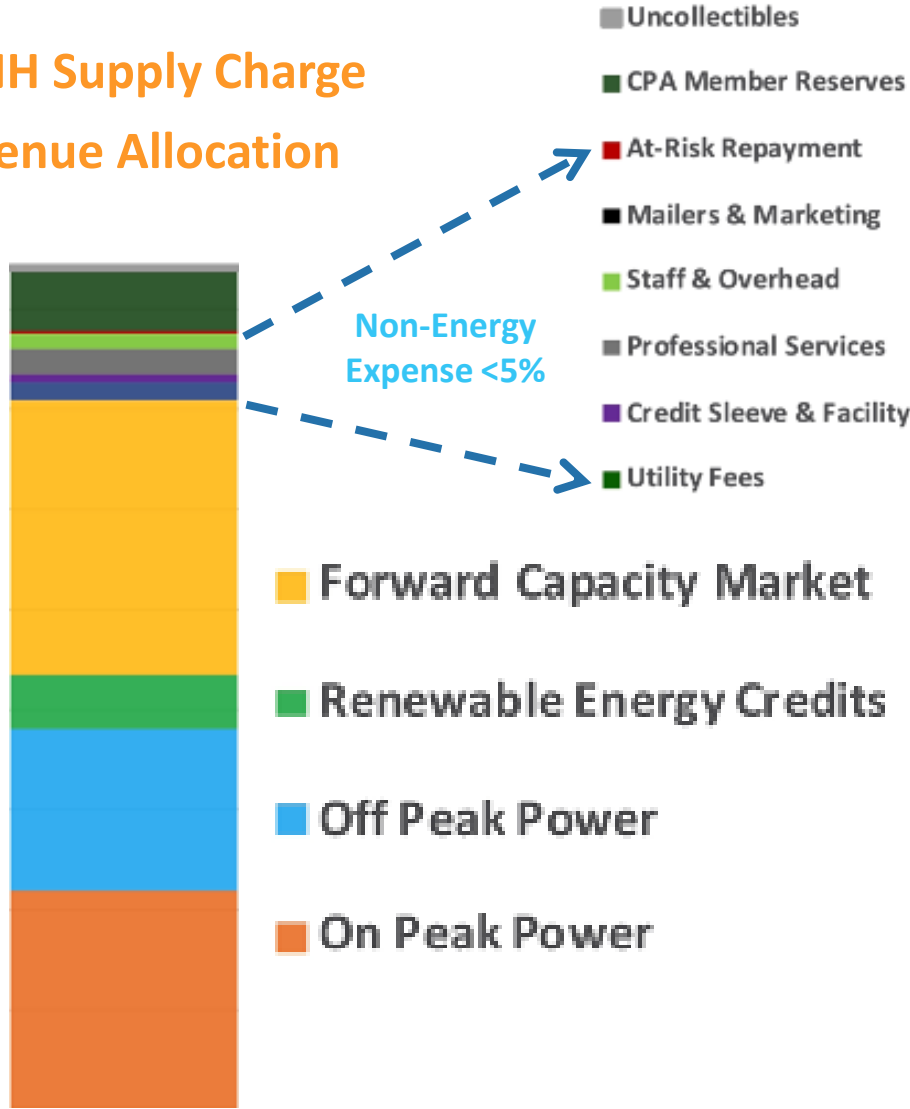
- ✦ Embody an inspiring vision for NH's energy future.
- ✦ Support communities to reduce energy costs and pursue economic vitality by harnessing the power of competitive markets and innovation.
- ✦ Support communities to implement successful energy and climate policies and to promote the transition to a carbon neutral energy system.
- ✦ Balance the interests of member communities who are diverse in demographics, geography and their energy goals.
- ✦ Use our shared expertise, leadership and skills to educate, empower and build the capacities of our members.
- ✦ Help communities demystify the power sector to make informed decisions.
- ✦ Facilitate collaboration and teamwork by championing diversity, equity and inclusion of people and communities of all kinds.

Supply Rate Estimated Revenue Allocation

Eversource Residential Bill



CPCNH Supply Charge Revenue Allocation



For Communities, By Communities



Key Documents & Meeting Calendar

RFP for Comprehensive Services and Credit Support

<https://www.cpcnh.org/solicitations>

Committee Evaluation & RFP Award Reports + winning proposals & materials

https://drive.google.com/drive/folders/17i_JcBRu_47t0fNKdjCpTLW6XtuPXwzu?usp=sharing

Coalition Joint Powers Agreement, Draft Business Plan & Proforma Financial Modeling Results, and approved Electric Aggregation Plans

<https://www.dropbox.com/scl/fo/08ai8fwdutpheabort6rx/h?dl=0&rlkey=rjivwz1s8f82z0cj07nfb7t81>

Coalition Public Meeting Calendar (all meetings are open to public pursuant to NH RSA 91-A)

<https://www.cpcnh.org/calendar>

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