


Cardone, Solomon & Associates- CS&A

**Specialists in Network A/V-IT Collaboration Solutions, Sales & Marketing
Manufacturer Representatives for the North East- Line Card- April 2024**



Analog Way is the leader in large video wall image processing, media servers, and corporate interior video wall processing. Analog Way has options for a typical boardroom, corporate lobby, large signage solutions, and much more. There are options for every project out there – including government entities.



 * Developer of audio networking devices: Audio Toolbox. Network Bridges Breakout Boxes, Monitoring Software. AVDT-BOB compact Dante™ Microphone Breakout Boxes – analog & AES3 I/O and DSP Integrated.




* Aveo Systems is a leading provider of easy-to-use touch control and management systems for conferencing & collaboration spaces. The Aveo Systems Mira Connect solution is easily configured using a cloud-based portal and can be administered remotely, providing users with intuitive room control and meeting management options.



* AVPro Edge specializes in full bandwidth audio/video distribution, working alongside HDMI, HDBaseT and HDCP. AVPro Edge's product line-up is diverse and each solution is designed to exploit every capability of the chip set inside.




 * Microphone Solutions with Networked Audio, Control and Logic Transport. Deployable Through Table or Ceiling Mic Solutions. The World Leader in Custom Microphone Applications.




(Metro NY/NJ, Eastern PA/So. New Jersey, Upstate NY, New England Only) An Emmy-award winning manufacturer of ultra-high-performance laser illumination & fine-pitch LED solutions. These elite products are the reference standard for demanding applications in large venues, live-event staging, Fortune 5000, education, medical & scientific research, command & control, digital cinema, entertainment, digital signage, worship and elite home cinema.




 * EDC acoustics provides customized acoustic solutions for all sound environments including difficult acoustic venues. Each speaker is capable of vertical and horizontal steering as well as customizable wave shaping, allowing reconfigurable pattern control.



 * EM Acoustics is a British loudspeaker manufacturer, redefining the standards for sound reinforcement loudspeakers via precision acoustic design with hand craftsmanship & state-of-the-art quality control.



 * Frenetik offers a range of Dante enabled, PoE+, self-powered compact loudspeaker in dual 3", 5" coax, and 8" subwoofer formats.




US Manufactured- Highly Engineered Architecturally Discreet, Application Driven and Aesthetically Integrated Custom, Standard Passive or Amplified Speaker Solutions designed to match ANY Flat Screen with a focus on delivering exceptional Vocal Articulation.




 **Dante™** * Linea Research is a premier level UK based amplifier and DSP specialist with Networked control as standard, or optional Dante audio interface.



 **Dante™** * World's 1st Dante Enabled IP Addressable PoE Amplified Ceiling Speakers, Pendant Speaker Solutions and Outdoor Speakers. Aesthetically pleasing high quality/low-profile for in-ceiling, wall or glass mount inside or out.




 **Dante™** * **(Metro NY/NJ Only)** RDL – A comprehensive selection of connectivity, signal processing and interface solutions for all AV system applications with a full palate of Dante Solutions. Class leading Bluetooth solutions for wireless audio requirements.



(Metro NY/NJ & Mid-Atlantic Only) Salamander Designs is the recognized global brand that offers premium A/V and technology furniture that connects people and ideas in newfound, transformative ways. We provide beautiful, turnkey, and custom furniture that's designed, made to order and built in our 100-percent, solar-powered factory in Connecticut.




 **Dante™** * Providers of compact Dante enabled PoE+, Constant Voltage, Control and reporting and traditional amplifiers with a unique DSP feature set offering a perfect solution for any boardroom or ceiling installation. Network Enabled Dante On and Off Ramps also available.



Stewart Filmscreen has over 70 years of projection screen industry experience. Stewart Filmscreen produces screens of all sizes – designed & built to provide outstanding viewing experiences with products that are built to last.



 **Dante™** * World class Dante enabled audio DSP solutions for audio conferencing, AEC with POTS and VoIP options, DSP for entertainment, hospitality, judicial and house of worship. SymNet software leverages several Dante partners for seamless integration between devices.

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CS&A- Representing cutting edge A/V technology manufacturers since 1997