



Consignor Cheat Sheet

SPRING/SUMMER SALE: MAY 10-12

All items must meet our standard of "GENTLY USED, EXCELLENT QUALITY!"

SAY YES TO DONATE & DISCOUNT FOR EXTRA PERKS!

- Shop **EARLIEST** CONSIGNOR access to our VIP Presale! (See chart below for entry times)
- All Donate **YES** items have an **extra hour** to sell at our 75% off sale
- Receive a tax donation receipt from our charity partner, Harvest House.
- Feel good knowing your donations are directly going to WNY's neediest families!

DISCOUNT YES: All items marked DISCOUNT YES will be included in our 50% off sale on Sunday! 100's of shoppers will line up for the remaining bargains and it makes a BIG impact and increases your profit check and sell thru rate! Cha-Ching! (AND Less to pickup!!!)

DONATE YES: All Items marked DONATE YES will be included in our NEW 75% off Flash Sale! This gives your remaining unsold items an extra hour to sell to this final group of shoppers on Sunday after the 50% off sale! WIN WIN! AND avoid the hassle of pickup!!!!

RULE OF THUMB: We welcome 1000's of shoppers on THUR, FRI, & SAT of our sales. If your items remain after all 3 full price days, there's usually a reason for it! It's either overpriced for condition OR we had a larger inventory in that category/size! By marking YES to discount & donate, it will likely sell on Sunday by our bargain shoppers! Don't drag it back home! Your check will INCREASE by lots of Sunday sales! We promise!

ACCEPTED CLOTHING/SHOES

SIZES: Preemie to 14/16.

SEASON: Warmer Spring/Summer Weather

FOOTWEAR: Closed/ Open shoes & sandals

ACCESSORIES: Summer hats and caps

EXTRAS: Undergarment, sock/tights (New only!)

UNACCEPTED ITEMS:

- No Halloween or Winter Wear
- No Winter/Christmas/Snow patterns
- No USED undergarments, socks/tights/acc

RULE OF THUMB: We don't accept items over 5 years due to fading, out of date styles/labels. Shoppers are looking for quality brands at a great value. **Inspect Your Items before entering!**

Category	DIY
CLOTHING Preemie to 14/16	100 • 50 per gender • Bundle like items to sell more.
SHOES	10
EXTRAS	10 • New only socks, undergarments • Summer hats
TOYS/GEAR	No limit
BOOKS	10
BOXED PUZZLES GAMES ARTS/RAFT	No limit • NEW ONLY!
Total Item Limit	200

How to Print Tags:



- Print on PC (NOT mac)
- Use Draft/Grayscale Mode
- White cardstock ONLY!
- 8 tags print per page
- Don't cut off bottom line
- No handwritten changes

OUR PRICING STRATEGY: Price MOST items @ 25-35% of RETAIL VALUE! (\$100 Retail = \$25-35 Bella)

VIP PRESALE - MAY 9

EVERY CONSIGNOR RECEIVES ONE FREE VIP TICKET AT DROPOFF BASED ON THE FOLLOWING ASSIGNED TIME:

ENTRY TIMES:



12PM • 2+ VIP HELPERS
Complete 2 or more VIP Helper Shifts

12:30PM • 1 VIP HELPER
Complete 1 VIP Helper Shifts

1PM • 100% DISC/DON
Consignors selecting YES to discount & donate for all items.

1:30PM • 75% DISC/DON
Consignors selecting YES to discount & donate for 75% or more of items.

3PM • CONSIGNORS
All other consignors.

GET FIRST DIBS ON OUR BEST DEALS!

NEW! HIGHLIGHTER STEP FOR DONATE "NO" ITEMS ONLY!

PICKING UP YOUR UNSOLD ITEMS? Mark Your Tags on RIGHT SIDE of each using a HIGHLIGHTER COLOR based on your Sort Code letter.

A & B = PINK
C & D = GREEN
E = BLUE
F G H = YELLOW
I-Z = ORANGE

On Each sheet of tags, highlight with a straight line down on right side before cutting.

CONSIGNOR DEADLINES

KEY DATES:

MARCH 20 @ NOON
DROPOFF APPTS & VIP HELPER SHIFTS OPEN!

MARCH 20 @ NOON
NEW! 50% OFF SALE VIP TIX ON SALE ONLY FOR OUR CONSIGNORS!

MARCH 23 @ 11AM
APRIL 13 @ 11AM
FREE HANGERS
CONSIGNOR HELP

MAY 6 @ 9AM
DATABASE CLOSES!

MAY 7 & 8
DIY DROPOFFS
(by selected appt only)

MAY 12 • PICKUP BY APPT 4:30-6

VIP PRESALE

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MARK YOUR CALENDARS!