



# NIPSCO

## Territory Manager:

**TJ Sult**

574.850.1692

[tjsult@kw-associates.com](mailto:tjsult@kw-associates.com)

## Inside Sales:

**Shiela Watson**

847.772.3814

[sdkozak@kw-associates.com](mailto:sdkozak@kw-associates.com)

### **AMERICAN WIRE GROUP**

Collection System Underground Cables in 15KV-35KV TR-XLPE/EPR, Overhead Bare Aluminum T&D Conductors (ACSR/AAAC/AAC), Bare Copper, Substation Control Cables, Traffic Signal Cable and Lighting Cables for Municipalities

### **BIERER METERS**

High Voltage Test Equipment: Phasing Meters, Voltage Indicators & Detectors, Service/Cable Testers, Hi Pot Meters, Ground Testers and Jumpers

### **CHM UTILITY**

Utility Steel Structures for Transmission, Substation and Distribution Applications

### **COOPER LIGHTING SOLUTIONS**

HID and LED, Roadway, Flood, Area, Sign, Decorative, Sports Lighting and Poles, Smart Photo Controls

### **DURALINE**

Polyethylene Duct, Accessories, Cable in Conduit

### **DJI**

Drones for Inspecting power lines, substations, etc.

### **ELECTRICAL MATERIALS COMPANY**

#### **HUBZONE CERTIFIED**

Guy Markers, U-Guard, Wildlife Protectors, Specialty items, Temporary Cable Markers, Lags, Pedestals, Quick Restores

### **GE GRID SOLUTIONS**

**Transmission Systems (TSB):** Static VAR Compensation Turnkey Substations

**Power Transformer Business (PTB):** Generator Transformers, Large Power Transformers, Rectifier, Shunt Reactors, Series Reactors, Transformer Monitoring, Traction Transformers

**High Voltage Switchgear (HVB):** Circuit Breakers (Live Tank and Dead Tank), Circuit Switchers, Generator Circuit Breakers, Disconnect Switches

**HV Instrument Transformers:** CT, VT, CVT, SSVT, Air Core Reactors, Capacitor Banks, Line Tuners

### **GRIP-TITE MANUFACTURING**

Bust Anchors, Pole Key Anchors, Cross Plate Anchors and Square Shaft Helical Piers

### **HELICAL LINE PRODUCTS**

Spiral Formed Wire Products: Armor Rods, Conductor Dead Ends, Conductor Ties, Strand Grips, Splices

### **HTZ SOLUTIONS**

Underground Vaults

### **K-LINE INSULATORS**

High Voltage Polymeric Insulators, Phase Spacers, Specialty Insulator

### **MACLEAN/INERTIA ENGINEERING WORKS**

Distribution and Transmission Disconnect Switches: 15KV - 72.5KV

### **INDEL BAURU**

High Quality Silver and Copper Fuse Links

### **MADI TOOLS**

Innovative Lineman Tools, Knives, Hot Stick Tools, Wire Brushes, Wrenches and Sockets, Striking Tools, Transformer Tools, Bags and Gear

### **MASTRO GRAPHICS**

#### **MWBE – Tier 1 Diversification**

Distribution, Transmission, and Substation Marking Products

Identification Products: Signs, Labels, Numbers, and Letters

### **P&K POLES**

**Aluminum Lighting Poles:** Truss Arm, Single Arm, Davit Arm, Ornamental, Direct Burial, Round Straight and Tapered, Square Straight and Tapered **Traffic Bases:** Standard alternatives, Transformer, Decorative, Hinged, Breakaway

### **PEAK SUBSTATION SERVICES**

Substation Packaging Services for Distribution and Transmission Substations

### **POWERLINE HARDWARE**

#### **MWBE – Tier 1 Diversification**

Polymer and Porcelain Cutouts, Pole Line Hardware, Low Voltage Porcelain and Polymer Insulators, Ground Rods

### **PRECISE MACHINE WORKS**

No-Wrench Auger Adapter

Quick Splint Pole Repair Band Design

Spool Rack – 4 spool and 1 spool

SMU Fuse Storage Box

### **PROGLASS INC.**

High Quality Fiberglass Box Pads for Transformers and Switchgear  
Ground Sleeves, Hillside Barriers, Trench Covers, Secondary Splice Boxes, Looping Enclosures and Battery Spill Pans

### **SOLIDIFICATION PRODUCTS**

Oil Containment Solutions

### **SPEED SYSTEMS**

Underground Cable Prep Tools and Accessories

### **STARK TECH**

Battery Energy Storage System, Turn-key Project Management for Electric Utility Systems and Micro-Grid Applications

### **USA BAND**

Stainless Steel Banding and Accessories, Pole Hardware Mounting Kits

### **UBICQUA**

Distribution Transformer Monitors

### **UTILITY SOLUTIONS**

Manufacturer of Hot Line Tools and Products for the electrical utility industry

### **VALMONT COMPOSITE STRUCTURES (SHAKESPEARE)**

Composite Lighting, Distribution, Transmission Poles and Crossarms, "Safe Wall" substation fencing systems

### **VICTOR INSULATORS**

High Voltage Porcelain, Glass and Polymer Insulators