A NEXTGEN FUTURE FILLED WITH SFN's

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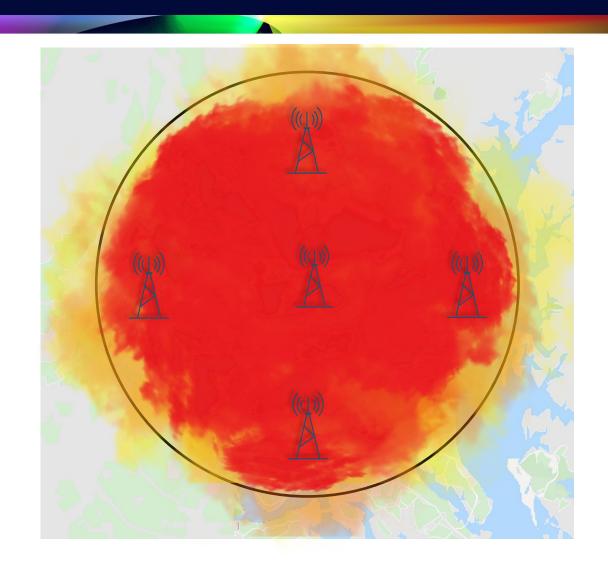


FIRST, WHAT IS AN SFN?

SINGLE FREQUENCY NETWORK = SFN

- A NETWORK OF PRECISELY
 TIMED ON-CHANNEL
 DISTRIBUTED TRANSMISSION
 SITES WHICH FILL IN COVERAGE
- LOWER ERP AND HEIGHT THAN MAIN
 - Good OTA reception
 - Poor OTA reception









HE HAS QUESTIONS ABOUT HIS FUTURE



I KEEP HEARING ABOUT NEXTGEN SINGLE FREQUENCY NETWORKS (SFN'S).

THEY LEAVE ME WONDERING?



WHY DOES MY STATION NEED TO SPEND \$ ON SFN'S?

MY EXISTING
TRANSMISSION SYSTEM
SERVES US JUST FINE??



WHAT NUMBER OF SFN
NODES WILL PROVIDE A
RETURN ON OUR
INVESTMENT??



HOW WILL WE DESIGN, BUILD, AND OPERATE AN SFN WITH THE LIMITED ENGINEERING RESOURCES I HAVE??



HOW WILL I PAY FOR IT?

I DON'T HAVE TWO PENNIES
TO RUB TOGETHER FOR
CAPITAL EQUIPMENT!

THIRD, ANSWER JOE'S QUESTIONS

SOME IMPORTANT GIVENS:

- ATSC 3.0 IMPLEMENTATION IS HAPPENING, CONVERSION IS INEVITABLE
- $_{\circ}$ OFDM MODULATION HAS SIGNIFICANT MULTIPATH AND DOPPLER BENEFITS
- INTERNET PROTOCOL OPENS FLOODGATES FOR NEW USE CASES
- KEY BENEFIT IS INCREASED FLEXIBILITY
 - MULTIPLE "PIPES" OF VARIOUS SIZES
 - ABILITY TO TAILOR EACH PIPE TO USE CASE
- ADVANCED VIDEO COMPRESSION YIELDS CAPACITY
- LDM LAYER CAN YIELD EVEN MORE CAPACITY



FCC CONTOUR PREDICTIONS OFTEN FALL SHORT OF REAL WORLD RECEPTION

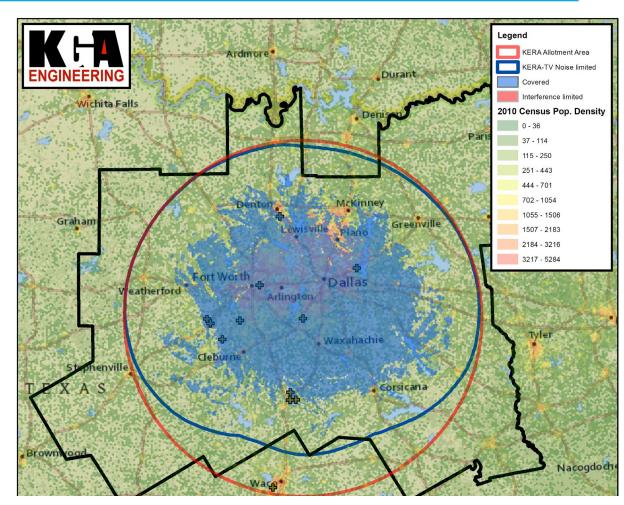
- 50% TO 80% OF PREDICTED
 POPULATION IS MORE TYPICAL
- THIS IS DALLAS WHICH HAS LIMITED TERRAIN AND INTERFERENCE ISSUES

81% COVERAGE

High Population

OTA reception





FCC CONTOUR PREDICTIONS OFTEN FALL SHORT OF REAL WORLD RECEPTION

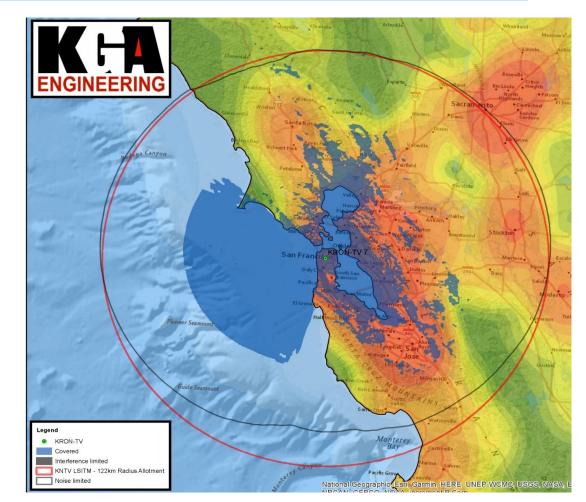
THIS IS SAN FRANCISCO WHICH HAS LOTS OF TERRAIN ISSUES

40% COVERAGE

High Population

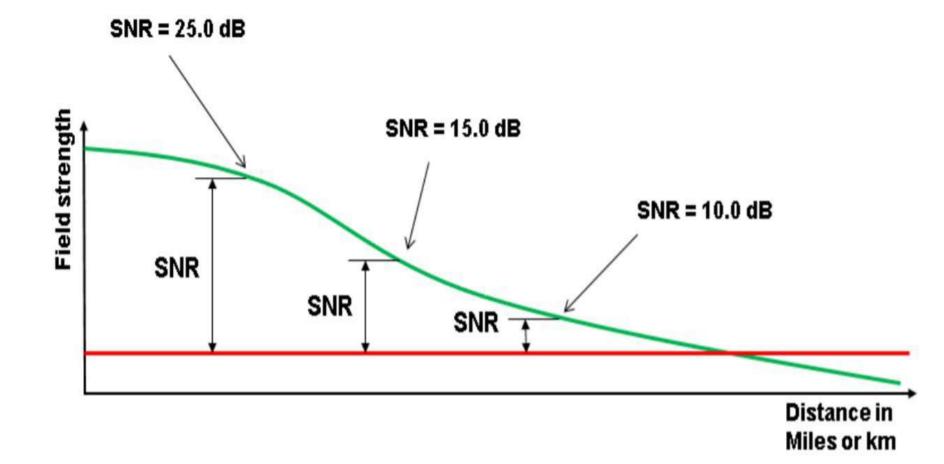
OTA reception





IT'S DISTANCE FROM THE TRANSMITTER THAT MAKES A DIFFERENCE

- SIGNAL LEVELS
 DECREASE BY
 DISTANCE
 SQUARED FROM
 TRANSMITTER
- FOR DIGITAL
 SIGNALS,
 RECEPTION
 OCCURS ONLY
 ABOVE A GIVEN
 S/N RATIO





QUALITY IS INVERSELY PROPORTIONAL TO COVERAGE



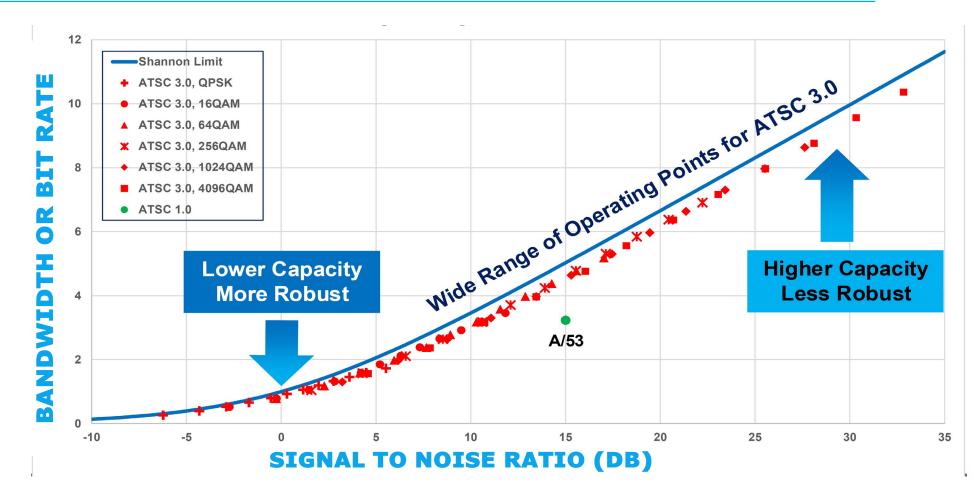






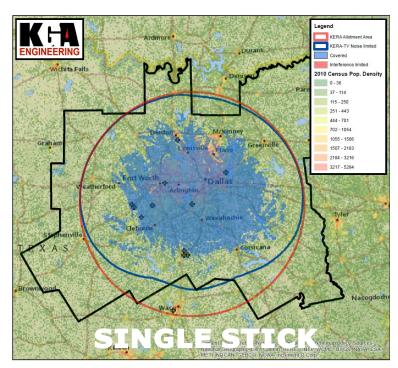


MORE STUFF IN THE PIPE MAKES IT HARDER TO RECEIVE



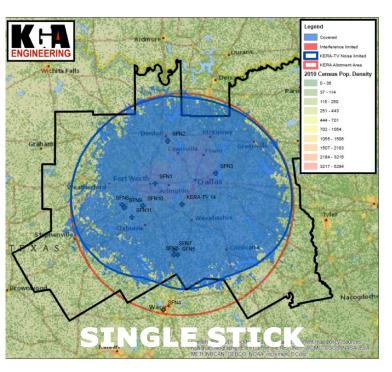


SFN'S ALLOW YOU TO HAVE YOUR CAKE AND EAT IT TOO!

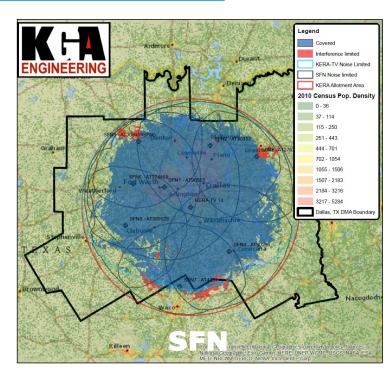


25 Mbps, 16K FFT, 256 NUQAM 5,597,813 pop covered





4.97 Mbps, 8K FFT, 16 NUCOM, 6,622,423 pop covered



25 Mbps, 16K FFT, 256 NUQAM 6,463,335 pop covered

WHAT WILL IT DO FOR ME?

FULL UTILIZATION OF ATSC 3.0 FEATURES AND USE CASES

- SFN'S PROVIDE HIGH SIGNAL LEVELS TO LARGER AREA AND/OR POPULATION
 - OVERCOME TERRAIN BLOCKAGE
 - HANDLE URBAN SPRAWL
 - ALLOW TARGETED DEMOGRAPHICS
 - SPORTING EVENTS
 - PARTICULAR NEIGHBORHOODS
 - O HIGHWAYS



HOW MANY SITES ARE NEEDED?

<u>IT DEPENDS!</u>

- DEFINE COVERAGE GOALS FIRST
 - INCREASE POP'S
 - CURE TERRAIN BLOCKAGE
 - TARGET PROBLEM AREAS
- INTERFERENCE PARAMETERS OFTEN KEY TO DESIGN
 - ADJACENT CHANNEL (MOSTLY FROM INSIDE COVERAGE)
 - CO-CHANNEL (MOSTLY FROM OUTSIDE COVERAGE)



HOW MANY SITES ARE NEEDED?

IT DEPENDS!

DESIGN WITH A PHASED UPGRADE PATH:

- INITIAL DESIGN MAXIMIZES GOALS WITH MINIMUM # OF SITES
- FUTURE PHASES
 - BOOST LEVELS FURTHER
 - ADD SPOT LOCATIONS/EVENTS
 - SERVE CHANGING POPULATION CENTERS



HOW CAN I GET IT BUILT?

SHARED INFRASTRUCTURE IS KEY TO AFFORDABILITY

- USE MULTI-TENANT, MULTI-CHANNEL DESIGNS FOR QUANTITY OF SCALE
- USE COMPUTER SIMULATION WITH TESTED MODELS FOR CONFIDENCE
- STANDARDIZE BUILDS WITH LIMITED SYSTEM VARIATIONS
- PARTNER WITH KEY VENDORS FOR QUANTITY AND QUALITY
- TIGHTLY MANAGE PROJECT FROM DESIGN TO BUILD TO OPERATION
- APPLY RF AND CONSTRUCTION KNOWLEDGE FROM SIMILAR BUILDS



HOW WILL IT OPERATE?

TXAAS - TRANSMISSION AS A SERVICE

- WE PROVIDE COMPLETE SYSTEM AND OPERATE IT AS A SERVICE
- NATIONWIDE/REGIONAL/LOCAL EXPERTISE AVAILABLE DEPENDENT ON NEED
- NO STATION EXPERTISE OR ONGOING PERSONNEL REQUIRED
- 24/7 MONITORING, CONTROL, AND DISPATCH
- MAINTENANCE MANAGED AND PRE-SCHEDULED INCLUDING WARRANTY



HOW CAN I GET IT PAID FOR?

TXAAS - PROVIDES FLEXIBILITY OF FUNDING

- SHARED SYSTEMS HELP LOWER INITIAL AND ONGOING COSTS
- LIMITED OR NO CAPEX NEEDED
- STATIONS HELP RECRUIT OTHER PARTICIPANTS
- DEVELOP NEW USE CASES TO GENERATE REVENUE



WHY SHOULD I BEGIN NOW?

DELIVER ON THE PROMISE OF NEXTGEN TV

- POOR OTA RECEPTION DELAYS MARKET ACCEPTANCE
- NEW USE CASES BEING DEFINED EVERY DAY
- DESIGN/BUILD CYCLE TAKES TIME
- WE HAVE COMPLETED PRELIMINARY DESIGNS IN SEVERAL MARKETS
- START WITH A DESIGN ONLY PROJECT TO UNDERSTAND OPPORTUNITY



CONCLUSION

THE FUTURE IS FILLED WITH SFN's

SFN'S CAN:

- FILL MARKETS WITH COVERAGE
- FILL BROADCASTING WITH NEW USE CASES
- FILL STATIONS WITH REVENUE AND MISSION OPPORTUNITIES

AND TRANSMISSION AS A SERVICE (TXAAS) CAN DO IT EFFICIENTLY!



THANK YOU!



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