## LSNYDER SOLUTIONS, LLC

## Making Your Business Grow



**LSNYDER SOLUTIONS** is a consulting firm that provides training, project management and elearning solutions that can help your business grow. Our expertise is built on over 25 years of working directly with staff to train them on several transportation software packages (TMWSuite, TMW.Suite, Microsoft Great Plains) that help improve accountability, efficiencies and processes. We can deliver measurable results and ensure your technology investment is fully realized. Tools and Processes to assist include:

- Process Review and Evaluation
- Virtual Training
- Custom Designed Infographics and Job Aides
- Instructional Designer
- Remote Software Training
- Software and Customized SOP Documentation

**LeAnn most recently served as a Solution Architect for Trimble Transportation.** During her time there she helped numerous teams gain a deeper understanding of the challenges facing transportation providers. She was also part of the initial team that created customer weekly webinars and eLearning courses for job roles within customer processes. LeAnn has a reputation for supporting organizational growth while delivering efficiencies and customer service. She has extensive knowledge and experience with the entire quote to cash cycle. She is committed to integrating industry-leading technologies to decrease cycle times and has assisted customers with increased ROI and process improvements to increase their revenue while decreasing staffing and costs.

Process Improvements	Help clients develop a technology strategy that will provide real impact on business goals.
	<ul> <li>Evaluate in-house technologies to ensure they are effective.</li> <li>Assess integration technology with current business processes.</li> <li>Develop client cost justifications for technology investments and defines metrics for measuring ROI.</li> <li>Develop implementation plans and a strategy for execution to avoid wasted time and money.</li> </ul>
Technical Documentation	Evaluate client's current process/technology effectiveness to meet business and service goals. Specialize in application processing of front and back office operations and performance metrics review.
	<ul> <li>Create job aides and infographics for process review and ease of process completion</li> <li>Develop SOP documents and technical manuals that are individualized based on requirements and needs</li> </ul>
	Develop eLearning courses breaking down complex steps into defined modules to ensuring competency and skill retention.
Industry Best Practices	Evaluate client's operating procedures and staffing with an eye on efficiencies and process improvements for all levels of the supply chain and logistics
	<ul> <li>Create document processes and job aids to assist in ROI metrics</li> <li>Conduct requirements analysis and goal review for improvement metrics</li> <li>Enhance the operational efficiency of the organization</li> </ul>

## **EXPERTISE AND CAPABILITIES:**