

GEWC BOARD MEETING MINUTES

Golden Ears Winter Club

February 8, 2023

APPROVED

In Attendance: Meeting was held via Zoom

Terry Hawley; Gord Urquhart, Glen Shipp, Jay Wakefield, Jason Peckham, Janet Dunkin

Regrets: Andrew Watsyk; Sharon Silver

Managers: Dean and Shannon Joannis

Chair: Jason Peckham

Recording Clerk: Janet Dunkin

Call to order: 7:15

1. Approval of Minutes

The amended minutes of the meeting of January 5 were approved as written. Moved:
Jason, seconded: Glen

2. Treasurer's Report for January 2023

Glen has sent the financials to the board. (see attached)

3 . Manager's report

a. See report attached

4. Directors' reports

- a. **Sharon:** Feb 11 spiel.. full at 24 teams, one on wait list. Andrew and I are organizing and are well underway to being ready for Saturday. Mar 11 spiel.. Shannon will give update on number of teams registered but we're nowhere near max. Need to put it out there to all leagues once again.
- a. **Gord** had nothing to report.
- b. **Andrew** : Training session with main bartenders was held and hotdogs are now available on most leagues. Flatbreads, heat and serve dips, tortilla chips and salsa all up and running. Overall hearing good feedback from members. Will look at further options with the idea of having in place for next season. I want to look further at options for the bar and will need to include discussions on existing equipment and potential replacement or repair risks due to lifespan.
- c. **Gary:** has resigned so facilities is now vacant.

- d. **Jay:** GoDaddy subscription expires in May and he will move the site to Wix then. The email issue has been resolved.
- e. **Terry:** standard operating procedures manual really needs to be done by Shannon as she is the one doing the job. **ACTION: Shannon** will work on this in the off season.

5. Action items

- a. Management contract: Dean and Shannon need more support from the club so they can concentrate on club growth. The board will meet in camera after this meeting to discuss a proposal from Jason.

6. New Business

- a. Team Reed is off to the U21 National Championships as BC Team 2. Curl Canada only covers 60% of their expenses. The club (as per our previous decisions) will give the team \$150 toward their expenses. (Jay/Terry, passed) They would also like to run a couple of 50/50 nights.
- b. The club has run a 'Tosh' end of year fun day in the past; this year March 18 is the last day. Discussion ensued. It was decided this would be a volunteer appreciation and fun potluck day. Shannon will draw up a send out to inform members. **ACTION: Shannon**

Next meeting: Thursday March 9 7:15 pm

Adjournment: 8:05

Treasurer's Report - February 8, 2023 – Re: December 31, 2022

Internal Statements

Financial results

The financial statement for the period from the April 1st through December 31, 2022, the first nine months of the 2022/2023 fiscal year is attached for your review. The income statement reports total revenue of \$332,901 and total expenses of \$279,181 generating a surplus of \$53,720.

The Gaming BC grant of \$10,000 is reported separately. Items of note are the significant increases in lounge, concession and pro shop revenue as well as rental income which includes ball hockey revenue as well as lounge and special event rentals. Club dues are also increased from the prior year as membership is returning to pre-covid levels.

The balance in our operating account on December 31, 2022, was \$122,647. Our term deposits consist of a 1 year cashable deposit of \$30,000 at 1.1% renewable on April 17, 2023, a 1 year cashable deposit of \$15,000 at 1.1% also renewable on April 17, 2023 as well as two cashable deposits of \$2,500 each at 2.75% renewable on Oct 12, 2023. The repayable portion of our CEBA loan is also invested in a cashable GIC bringing total term deposits to \$90,000.

Negotiations are underway to renew these term deposits at an improved interest rate.

On the liabilities side of the balance sheet the accounts payable and accrued liabilities consist primarily of the loan payable to the City of Maple Ridge of \$35,808 and the utilities invoices for October, November and December totalling \$16,092. These items alone total \$51,900 of the \$56,326 reported on the balance sheet. The balance consists of regular payables. The October and November utility invoices have been paid. The December invoice has not been received as of today's date. The purchase of the new, larger bar fridge in the amount of \$1,294 has been charged against the deferred revenue amounts on the balance sheet as approved at a previous board meeting. This lowers the deferred revenue from \$10,360 to \$9,066.

GEWC MANAGERS' REPORT – Feb 8, 2023

City Relations/Facility Update

Meetings with Russ, Ball Hockey and GEWC will transpire in the weeks to come to discuss the transition from curling ice to ball hockey dry floor. Emails to last years security staff have been sent addressing their intent to return for the upcoming season.

This week GEWC will send their formal written request to renew our existing Operating Agreement for a further term of three years. This renewal will represent the first of the three (3) year renewal options provided for in Article 4 of the existing agreement.

BC Summer Games Staff and City Staff toured the facility on Feb 6th, the games will be in Maple Ridge July 18-21,2024 and utilizing the club. Last time the games were supposed to be here (2020- *cancelled due to Covid*), they were looking to replace the lights in the ice shed with LED lights, hopefully this will be apart of their plan for these upcoming games.

Bonspiels:

Upcoming Bonspiels:

One Day Open Doubles Event – Feb 11th – event is full with 24 teams, Andrew Watsyk and Sharon Silver are the coordinators for this event.

GEWC Open Bonspiel – March 11-12th – Janet and Paul Dunkin stepped up to organize this event, to date we have 11 teams registered.

Year End/Tosh

March 18th is our last day of curling, thoughts on having a Volunteer Appreciation/Recognition of league winners’. Fun curling. What will participation be like?board discussion.

Registration/Curling IO

In the process of submitting our final report to Curl BC for new curlers for the 2nd half of the season.

Rentals

- The discover curling school program continues to thrive.
- Learn to Curl and lounge rentals have been steady.

Jan 21st, we hosted 31 curlers on ice and 150 patrons in the upper lounge for a Customer Appreciation evening for one of the local gyms in MR. The bar netted close to \$4,500 in sales for that one night.

We continue to rent out our parking lot to movie groups, we had a four-day rental in January resulting in \$2,000 to the club.

Clinic

We had 37 people attend a 3-hour clinic on Weight Control on Jan 22 facilitated by your management team. All money went to the club (\$1,295)

Teachers’ League

We had 7 teachers commit to a four week “come try curling”, Friday afternoons from 3:30-5:30, they are having a blast and are looking to spread the word so we can create a league next season in this time slot.

Upper Lounge

A big thanks to Andrew for getting things up and going with the food services in the upper lounge.

We are tracking our sales trends thus far with our hotdogs.....see below

DATE	DAY OF THE WEEK	HOT DOGS SOLD	HOT DOGS UN-USED
Jan. 20th	Friday	17	3
Jan. 23rd	Monday	13	2

Jan. 24th	Tuesday	7	2
Jan. 25th	Wednesday	13	0
Jan. 26th	Thursday	10	4
Jan. 27th	Friday	13	missed recording
Jan. 30th	Monday	6	4
Jan. 31st	Tuesday	7	missed recording
Feb. 1st	Wednesday	7	3
Feb. 2nd	Thursday	12	missed recording
Feb. 3rd	Friday	19	5
Feb. 6th	Monday	3	3
Feb. 7th	Tuesday	7	0

Other

Team Reed who curls in our Tues night men's league will be headed to Quebec for the U21 national Championship

This was the policy we put in place back in October:

GEWC financial support toward individual club members who are part of a team going to a national championship.

1. ***GEWC Lifetime member - \$75***
2. ***GEWC non-lifetime member - \$50***
3. ***To a maximum of four (4) GEWC curlers per team***

Note – No financial support shall be offered to curlers attending a Provincial Championship. Most of these events are currently direct entry - meaning you do not have to play, to gain entry into the provincial.

GEWC financial support is only for national bound curlers that have won a provincial championship.

Also note - many competitive teams are not comprised of curlers all from the same club. This is why the above payout structure is set up on an individual curler basis, to avoid providing financial support to the team members not part of our club.

Team Reed is composed of 3 GEWC non-lifetime members, Thomas Reed, Miles Reed and Preston Ballard, their fourth player is not from GEWC, therefore based on the above a chq for \$150 to be issued to the team.

Does the club want to do any type of send off, pass the hat on a Tues night league night? Team did ask if they could run a 50/50 on a Tues night....board discussion.