



Utkarsh Phooli (He/Him) • 1st

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It gives me great pleasure to share with you that I have earned the Certified Hotel Valuer (CHV) certification - the world's only valuation certification recognizing the unique knowledge and skills needed to value hotels.

By completing the extraordinary course designed by Mr. [Steve Rushmore, MAI, CHA](#), I have learned how to carry out important tasks in the valuation process of hotels. Unlike other types of real estate, hotels are comprised of real property and business components. Steve's course focuses on the business aspects required to perform a hotel valuation.

Although he needs no introduction, [Steve Rushmore, MAI, CHA](#) is the creator of the Modern Hotel Valuation Methodology along with his Hotel Valuation Software - used by thousands of appraisers and valuers around the world. With his active guidance and mentorship, I was able to learn about the key specificities of the hotel valuation process.

Thank you [Steve](#) for this Certification - I look forward to utilizing my hotel valuation skills during my career.



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Thank you so much for your words of encouragement! Your constant guidance, a thoughtfully created course and the clear learning path you identified through this course has really helped me as I prepare a career in hotel real estate. I strongly encourage those who are looking to advance their career in this field to take the course. There's nothing better than to be learning from the founder of the modern hotel valuation techniques himself!