



A better way
to track parts & labor



Overview: Power through Simplicity

Most shops struggle to give customers a detailed, accurate breakdown of parts and labor billed, easily and efficiently.

- **Detailed** because customers deserve to know ‘Where did all that money go?’.
- **Accurate** because you need to ensure that you are not giving away your hard-earned time and inventory through avoidable errors.
- **Easy and efficient** because you can’t spend \$20 of time and effort to track \$10 worth of Parts & Labor. TSO makes tracking almost invisible

In an ideal world you would have an assistant shadowing every Tech, meticulously recording every part taken and every minute spent, on specifically which task (“Discrepancy”) being worked on. And then neatly typing up those notes every day so that you always have an accurate, detailed, up-to-the-minute status report of parts and labor consumed by every plane in your hangar.

TSO is very close to the assistant that follows

- every **tech**, to record
- every **part** they take and
- every **minute** they spend, on
- every **plane**, and specifically on
- every **task** they are working on:

Every Part or Labor transaction is recorded in about 10 seconds, as the Tech walks out of the Parts Room.

Through clever use of Bar Code Printers, scanners and software, TSO almost-invisibly tracks all the detail that is normally hand written (and re-written, and mis-written) and puts it in a clearly-organized central repository of information to document the work done on each aircraft.

Date	Tech	Aircraft	PN	City	Description	Cost	Ext	Cost	Qty	Acq
Beginning [3] TG_SQUAWK_03 Remove GTX 330ES, Storm Scope and Antenna and Fabricate filter / patch for antenna										
					Clock IN	\$0.00	\$0.00	0.77	0.77	
					Off The Clock (Lunch, Personal)	\$0.00	\$0.00	0.02	0.02	
SUBTOTAL for TG_SQUAWK_03								\$0.00	0.79	0.79
Beginning TG_SQUAWK_04 Remove Vac Attitude and DG, Vac Pump and associated lines and fittings, Cap Vac Pump drive pad on engine.										
01/03/23			RS	N84585	Clock IN		\$0.00	0.92	0.92	
01/03/23			RS	N84585	MS2026-249AS 1 - ANDAR TACHO CAP/LYC 1	\$16.00	\$16.00	0.10	0.10	
01/03/23			RS	N84585	MS3333-40AS 4 Lock Nut	\$0.01	\$0.04	2.10	2.10	
01/03/23			RS	N84585	*Off The Clock* (Lunch, Personal)	\$0.01	\$0.00	2.01	0.00	
SUBTOTAL for TG_SQUAWK_04								\$17.00	5.13	5.12
Beginning TG_SQUAWK_05 Inspect and Repair: Install JPinstruments EDM 930 Engine Monitor										
01/04/23			RS	N84585	Clock IN	\$0.01	\$0.00	1.99	1.99	
01/04/23			RS	N84585	AN910-1DAS 3 - AN FITTINGS COUPLING	\$2.95	\$8.50	0.55	0.55	
01/04/23			RS	N84585	MS21919-WDG9A 3 Wedge Clamp WDG9	\$0.46	\$1.38	0.18	0.18	
01/04/23			RS	N84585	MS3206-249AS 3 Machine Screws	\$0.05	\$0.15	2.62	2.62	
TOTAL								\$16,515.68	29.55	112.42
115 Transactions, for a total of:								\$16,515.68	29.55	112.42

How is this possible?

When parts are initially received, TSO generates a unique barcoded label that is put on the part/bag before it goes on the shelf. Then the Tech just scans this label (along with their Employee ID and Tail #) as they take it from the parts room to put on a plane.

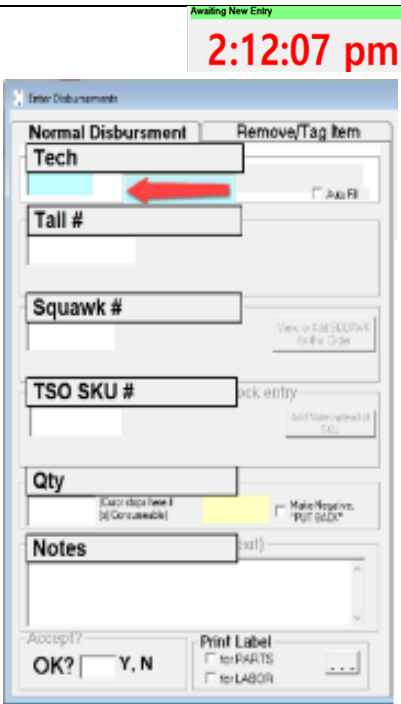


To be practical, inventory labeling must be Fast and Easy. Unlike web-based software, TSO labels are printed directly and instantly - not downloaded. Therefore, parts can be received and barcoded in under 30 seconds per part. In one real-life example, 43 parts from Aircraft Spruce were downloaded and labeled in *under 15 minutes* - from start to finish..

And **labor tracking** is even easier. In addition to Techs being able to scan a “Clock In/Out” bar code, the TSO eMail Reader allows them to simply talk into their phones and have that description of what they’re doing be time stamped and entered into the TSO system without ever getting out from under the plane.



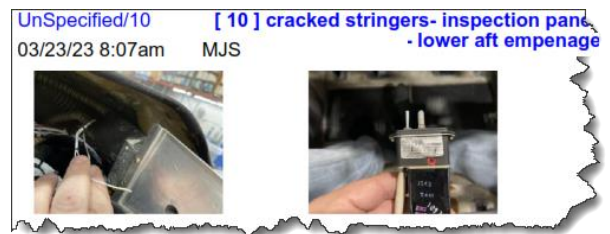
Disbursing parts or charging labor to a job is as easy as scanning the answer to these 5 questions:

The 'Time Clock' screen is the focal point of Parts and Labor disbursed:	
	<p>All fields on this "Time Clock Entry" can be scanned with a handheld scanner, from printed barcodes</p> <p>Technician : Is just the Tech's Initials, which is their Employee ID</p> <p>Tail # : Of the Plane being worked on.</p> <p>Task (Squawk) : Each Task sheet is printed with a barcoded list of specific tasks for that plane.</p> <p>Our SKU : Techs scan the barcoded label on the part, which links back to all the information about that part.</p> <p>Quantity : Automatically '1' for parts with a SN, or the Tech fills in the actual number taken if it's something like screws.</p> <p>OK : Chance to cancel and re-enter. Print Label: Automatically print 2 labels: 1) One as a 'hard copy' for the Tech Work sheet 2) One for the box to verify that it was properly scanned, not just taken.</p>
So the time spent to Fully Document all Parts Taken is only about 10 seconds. Similarly for Labor	

That's it!


You can also enter Labor hours from your smartphone, which enters the same information above.

In addition, TSO allows you to take pictures and tag those images to each 'Time Clock Entry' to create a clean, organized, central repository of all the information you need to track for past, current future issues with each aircraft.



The following flyers show :

- QR Codes linking you to videos of actual users performing these tasks
 - Receiving and barcode-labeling incoming parts.
 - Scanning out parts to a plane
- Just some of the many reports

 <p>The <i>American Bonanza Society</i> and <i>Continental Motors</i> use TSO to document Service Clinic findings.</p>	<p>The <i>American Bonanza Society</i> and <i>Continental Motors</i> use TSO at ABS Service Clinics to document and quantify issues with member aircraft.</p> <p>This dossier of concerns is the cornerstone of needed repairs at any shop, which is what you can do from the moment an aircraft comes in your door. Good for the Customer, Good for You.</p>
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Scan the QR code to see videos, sample reports, and more

