



A better way
to track parts & labor



A Perspective: Where TSO fits into your shop

There are many administrative facets to running a shop, let alone a full FBO.

This flyer addresses the question:

**“Where does TSO fit in (or replace) with what I’m currently doing,
and what does it not do?”**

TSO does a sub-specialty of accounting called Job Cost.

By clever use of barcoding and other technologies, TSO automates a good manual system to easily and reliably record the job cost detail otherwise captured by error-prone, laborious, ‘pencil and paper’.

Many shops try to cram Job Cost into their Invoicing system, but that is not ‘The right tool for the right job.’

WHAT TSO DOES:

TSO specializes in *one* specific area. It meticulously and easily documents:

- Every Part used on each job
 - Down to the Serial Number, Cost, PO, Certs, etc.
 - This includes scanned paperwork & handwritten notes.
- Every Labor minute spent on each job.
 - Down to the minute time, notes, and photos of problems & resolutions.
 - This includes a list of what tasks are still open on which jobs, and details for both the customer and foreman.
- And it generates reports in easy-to-read, easy-to-understand all the facets of Parts and Labor needed for billing (to the customer, and for you) including A/D recall lookup

WHAT TSO COMPLEMENTS, BUT DOES NOT REPLACE:

- TSO details the total cost of parts and labor for each job, but it does not do invoicing, collection, or proposals – you would continue to use your current accounting system for that.
 - Accounting software recaps Parts and Labor used on each job, *after the fact*; whereas TSO collects all that data *in the first place*.
- TSO provides Inventory Qty on Hand status with Purchase + Disbursement history as well as historical trends, but does not do EOQ (Economic Order Qty) or MRO (maintenance, repair, and operations).
 - It does however provide “How far out am I booked?” status reports.

IN THE MOST SIMPLE TERMS:

TSO easily, meticulously, and accurately tracks all the nitty-gritty detail of Parts & Labor consumed. Without TSO, most shops only collect this information via a litany of handwritten notes, or a hodge-podge of data (some Excel here, some Word there, some .JPGs there, then crammed into an Invoice) TSO provides a central repository of easily-obtained, easily-readable documentation, in both printed forma as well as easily-searchable ‘Excel-like’ reporting.



The *American Bonanza Society*
and *Continental Motors* use TSO to
document Service Clinic findings.

Scan the QR code to see videos, sample reports, and more

Contact: www.TotalShopOrganizer.com Henry@PanatechComputer.com 847/682-4550

