



## NATIONAL WINE SHIPPING

### SERVICE WITH STANDARDS SERVING THE HOSPITALITY INDUSTRY

CUSTOMER SERVICE: 707-557-1587 | FAX: 888-299-0416  
EMAIL: CONTACT@NATIONALWINESHIPPING.COM  
WWW.NATIONALWINESHIPPING.COM

## Understanding the rate sheets and shipping options

1. The following states ship via ground only:
  - a. Arkansas, Illinois, Maryland, Massachusetts, New York, North Dakota, Oklahoma, Pennsylvania, Rhode Island, and Texas.
2. The following states ship on Friday's only on temperature-controlled trucks:
  - a. Illinois, New York, Oklahoma all year and Texas during the Summer months only.
3. Business Address is recommended because an Adult Signature is required for all shipments. A home-based business is still charged as a residential address and someone will need to be home to sign for the shipment.
4. When selecting an air service, please make sure to look at the air rate sheets to make sure we have rates for your select state.
5. When filling out the shipping form, please make sure to fill out each section completely, including the billing information. This includes the credit card number, expiration date, security code and the billing zip code. If the billing address is different than the ship to address, it must be filled out too. Make sure that the person who puts their credit card on the form also signs it at the bottom. If there is any information missing or the name on the credit card does not match the name of the person who signs it, it will delay your shipment.
- 6. Effective November 9, 2023 there will be a 17.25% fuel surcharge added to each package. There will be a 20.5% fuel surcharge added to Illinois and Oklahoma shipments. This fuel surcharge is subject to change due to inflation and the fuel costs increasing daily. Call or email for the most accurate rate.**
7. If you need more than 18 lines to list your wine, please write it on the back of the white copy that you will leave with your shipment.



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**NWS SHIPPING FORM .....FRONT POCKET**

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**NWS 2024 GROUND RATES.....PAGE 3 & 4**

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### **Folder Instructions**

1. Review the rates to determine which service you would like for your shipment. If you have questions, call 707-557-1587.
2. Remove the yellow copy and keep for your records.
3. Put the white copy of the shipping form back in the folder and leave with your wine.
4. Put your last name and ship ID on each box or bag. If possible.
5. Leave wine and white copy of the shipping form with the front desk or concierge.
6. Let the front desk or concierge know that National Wine Shipping will stop by to pick up your order.
7. Let us know you have wine to be picked up, don't forget to include the location for the pickup, contact us at 707-557-1587 (call or text) or via email at [contact@nationalwineshipping.com](mailto:contact@nationalwineshipping.com)
8. We will pick up your wine on Tuesday or Thursday, depending on when you let us know you have wine ready to go.



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# 2023-24 Ground Rates

1. **Ground rates include: commercial address, packaging and signatures**
2. **Rural and Extended Rural Surcharges: based on carrier fees (\$2.50-\$10.50 HI & AK may be more)**
3. **Residential fees: 1-12 pack \$8.00 (based on carrier fees), states with the \*\*\* 7-12 pack \$14.00**
4. **Base rates: rates are based on a case weight of 45 lbs or a per bottle weight of 3.75 lbs. Charges will reflect actual ship weight after packed. Cases weighing more than 49 lbs will incur a \$30.00 heavy box fee.**
5. **Overweight charge: ground \$5.00 per pound**
6. **Declared value: \$5.00 per \$100.00**
7. **Address corrections/intercept fees: \$31.00 per package (charge is per box shipped)**
8. **Return shipment: rate is the original ship rate based on the initial service selected.**
9. **Shipments going to states with the \*\*\* we recommend a commercial address for shipping.**
10. The states with the \*\*\* on the rate sheet will be staggered over a few days if more than a case is being shipped to the same address.
11. We provide **24–48-hour turnaround** time on most shipments. (Exceptions multiple cases to one address or declined credit cards.)
12. East Coast shipments average 7 calendar days, Midwest shipments average 5 calendar days and West Coast shipment average 1-4 calendar days from the date of shipment, not date of pickup.
13. All shipment information is sent to you when your order ships, for most states.
14. All credit card charges will reflect “National Wine Shipping”, for shipping only on all orders that are picked up and shipped through National Wine Shipping.
15. **Rates are subject to change without notice. Check our website for the most up to date rates. If you receive these rates for 2024 and we are beyond 2024 you will be charged a higher rate based on the year.**

Thank you  
National Wine Shipping Team

<b>NWS 2023-24 GROUND (Commercial) 750 ML BOTTLES</b>	<b>ST</b>	<b>1 BOTTLE</b>	<b>2 BOTTLE</b>	<b>3 BOTTLE</b>	<b>4 BOTTLE</b>	<b>5-6 BOTTLE</b>	<b>7-9 BOTTLE</b>	<b>10-12 BOTTLE</b>
<b>ALABAMA ***</b>	<b>AL</b>	<b>SHIP TO A NEIGHBORING STATE (GA, TN, FL)</b>						
<b>ALASKA</b>	<b>AK</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>ARIZONA</b>	<b>AZ</b>	<b>\$47</b>	<b>\$47</b>	<b>\$58</b>	<b>\$58</b>	<b>\$66</b>	<b>\$80</b>	<b>\$84</b>
<b>ARKANSAS ***</b>	<b>AR</b>	<b>\$78</b>	<b>\$78</b>	<b>\$93</b>	<b>\$93</b>	<b>\$103</b>	<b>\$106</b>	<b>\$113</b>
<b>CALIFORNIA</b>	<b>CA</b>	<b>\$47</b>	<b>\$47</b>	<b>\$58</b>	<b>\$58</b>	<b>\$66</b>	<b>\$80</b>	<b>\$84</b>
<b>COLORADO</b>	<b>CO</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>CONNECTICUT</b>	<b>CT</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>DELAWARE ***</b>	<b>DE</b>	<b>SHIP TO NEIGHBORING STATE (MD, NJ, PA)</b>						
<b>DISTRICT OF COLUMBIA</b>	<b>DC</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>FLORIDA</b>	<b>FL</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>GEORGIA</b>	<b>GA</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>HAWAII</b>	<b>HI</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<b>IDAHO</b>	<b>ID</b>	<b>\$47</b>	<b>\$47</b>	<b>\$58</b>	<b>\$58</b>	<b>\$66</b>	<b>\$80</b>	<b>\$84</b>
<b>ILLINOIS ***</b>	<b>IL</b>	<b>\$79</b>	<b>\$79</b>	<b>\$94</b>	<b>\$94</b>	<b>\$105</b>	<b>\$108</b>	<b>\$114</b>
<b>INDIANA</b>	<b>IN</b>	<b>\$61</b>	<b>\$61</b>	<b>\$73</b>	<b>\$73</b>	<b>\$79</b>	<b>\$98</b>	<b>\$113</b>
<b>IOWA</b>	<b>IA</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>KANSAS</b>	<b>KS</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>KENTUCKY ***</b>	<b>KY</b>	<b>SHIP TO A NEIGHBORING STATE (IN, OH, TN, WV)</b>						
<b>LOUISIANA</b>	<b>LA</b>	<b>\$61</b>	<b>\$61</b>	<b>\$73</b>	<b>\$73</b>	<b>\$79</b>	<b>\$98</b>	<b>\$113</b>
<b>MAINE</b>	<b>ME</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>MARYLAND</b>	<b>MD</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>MASSACHUSETTS</b>	<b>MA</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>MICHIGAN</b>	<b>MI</b>	<b>SHIP TO NEIGHBORING STATE (IN, OH)</b>						
<b>MINNESOTA</b>	<b>MN</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>MISSISSIPPI ***</b>	<b>MS</b>	<b>SHIP TO A NEIGHBORING STATE (LA, TN)</b>						
<b>MISSOURI</b>	<b>MO</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>MONTANA</b>	<b>MT</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>NEBRASKA</b>	<b>NE</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>NEVADA</b>	<b>NV</b>	<b>\$47</b>	<b>\$47</b>	<b>\$58</b>	<b>\$58</b>	<b>\$66</b>	<b>\$80</b>	<b>\$84</b>
<b>NEW HAMPSHIRE ***</b>	<b>NH</b>	<b>SHIP TO NEIGHBORING STATE (MA, ME, VT)</b>						
<b>NEW JERSEY</b>	<b>NJ</b>	<b>\$61</b>	<b>\$61</b>	<b>\$73</b>	<b>\$73</b>	<b>\$79</b>	<b>\$98</b>	<b>\$113</b>
<b>NEW MEXICO</b>	<b>NM</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>
<b>NEW YORK ***</b>	<b>NY</b>	<b>\$83</b>	<b>\$83</b>	<b>\$95</b>	<b>\$95</b>	<b>\$105</b>	<b>\$110</b>	<b>\$115</b>
<b>NORTH CAROLINA</b>	<b>NC</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>NORTH DAKOTA ***</b>	<b>ND</b>	<b>\$79</b>	<b>\$79</b>	<b>\$94</b>	<b>\$94</b>	<b>\$104</b>	<b>\$108</b>	<b>\$114</b>
<b>OHIO</b>	<b>OH</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>OKLAHOMA ***</b>	<b>OK</b>	<b>\$79</b>	<b>\$79</b>	<b>\$94</b>	<b>\$94</b>	<b>\$105</b>	<b>\$108</b>	<b>\$114</b>
<b>OREGON</b>	<b>OR</b>	<b>\$47</b>	<b>\$47</b>	<b>\$58</b>	<b>\$58</b>	<b>\$66</b>	<b>\$80</b>	<b>\$84</b>
<b>PENNSYLVANIA</b>	<b>PA</b>	<b>\$83</b>	<b>\$83</b>	<b>\$95</b>	<b>\$95</b>	<b>\$105</b>	<b>\$110</b>	<b>\$114</b>
<b>RHODE ISLAND ***</b>	<b>RI</b>	<b>\$82</b>	<b>\$82</b>	<b>\$95</b>	<b>\$95</b>	<b>\$105</b>	<b>\$108</b>	<b>\$114</b>
<b>SOUTH CAROLINA</b>	<b>SC</b>	<b>\$61</b>	<b>\$61</b>	<b>\$73</b>	<b>\$73</b>	<b>\$79</b>	<b>\$98</b>	<b>\$113</b>
<b>SOUTH DAKOTA ***</b>	<b>SD</b>	<b>SHIP TO NEIGHBORING STATE (IA, MN, MT, NE, ND, WY)</b>						
<b>TENNESSEE</b>	<b>TN</b>	<b>\$61</b>	<b>\$61</b>	<b>\$73</b>	<b>\$73</b>	<b>\$79</b>	<b>\$98</b>	<b>\$113</b>
<b>TEXAS ***</b>	<b>TX</b>	<b>\$78</b>	<b>\$78</b>	<b>\$94</b>	<b>\$94</b>	<b>\$103</b>	<b>\$108</b>	<b>\$112</b>
<b>UTAH ***</b>	<b>UT</b>	<b>SHIP TO A NEIGHBORING STATE (AZ, NV, ID, WY, CO)</b>						
<b>VERMONT ***</b>	<b>VT</b>	<b>\$82</b>	<b>\$82</b>	<b>\$95</b>	<b>\$95</b>	<b>\$105</b>	<b>\$108</b>	<b>\$114</b>
<b>VIRGINIA ***</b>	<b>VA</b>	<b>\$61</b>	<b>\$61</b>	<b>\$73</b>	<b>\$73</b>	<b>\$87</b>	<b>\$108</b>	<b>\$113</b>
<b>WASHINGTON</b>	<b>WA</b>	<b>\$47</b>	<b>\$47</b>	<b>\$58</b>	<b>\$58</b>	<b>\$66</b>	<b>\$80</b>	<b>\$84</b>
<b>WEST VIRGINIA</b>	<b>WV</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>WISCONSIN</b>	<b>WI</b>	<b>\$60</b>	<b>\$60</b>	<b>\$69</b>	<b>\$69</b>	<b>\$78</b>	<b>\$97</b>	<b>\$110</b>
<b>WYOMING</b>	<b>WY</b>	<b>\$59</b>	<b>\$59</b>	<b>\$67</b>	<b>\$67</b>	<b>\$71</b>	<b>\$89</b>	<b>\$100</b>



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### **2023-24 3 DAY & 2 DAY AIR RATES**

#### **Air additional fees include:**

- 1. Residential fees: 1-12 packs \$9.00**
- 2. Rural and Extended Rural Surcharges: based on carrier fees.**
- 3. Base rates: rates are based on a case weight of 45 lbs or a per bottle weight of 3.75 lbs. Charges will reflect actual ship weight after packed.**
- 4. Overweight charge: ground \$5.00 per pound over 45 lbs.**
- 5. Declared value: \$5.00 per \$100.00.**
- 6. Address corrections/intercept fees: \$31.00 per package (charge is per box shipped).**
- 7. Return shipment: rate is the original ship rate based on the initial service selected.**
- 8. We provide 24-48 hour turnaround time on most shipments. (Exceptions multiple cases to one address or declined credit cards.)**
- 9. All shipment information is sent to you when your order ships, for most states.**
- 10. All credit card charges will reflect "National Wine Shipping", for shipping only on all orders that are picked up and shipped through National Wine Shipping.**

Thank you

National Wine Shipping Team

<b>NWS 2023-24 3 DAY AIR (Commercial) 750 ML BOTTLES</b>	<b>ST</b>	<b>10-12 BOTTLE</b>	<b>7-9 BOTTLE</b>	<b>5-6 BOTTLE</b>	<b>4 BOTTLE</b>	<b>3 BOTTLE</b>	<b>2 BOTTLE</b>	<b>1 BOTTLE</b>
ALABAMA ***	AL	X	X	X	X	X	X	X
ALASKA	AK	X	X	X	X	X	X	X
ARIZONA	AZ	X	X	X	X	X	X	X
ARKANSAS ***	AR	X	X	X	X	X	X	X
CALIFORNIA	CA	X	X	X	X	X	X	X
COLORADO	CO	X	X	X	X	X	X	X
CONNECTICUT	CT	\$255	\$219	\$180	\$140	\$140	\$104	\$104
DELAWARE ***	DE	x	x	x	x	x	x	x
DISTRICT OF COLUMBIA	DC	\$255	\$219	\$180	\$140	\$140	\$104	\$104
FLORIDA	FL	\$255	\$219	\$180	\$140	\$140	\$104	\$104
GEORGIA	GA	\$255	\$219	\$180	\$140	\$140	\$104	\$104
HAWAII	HI	X	X	X	X	X	X	X
IDAHO	ID	X	X	X	X	X	X	X
ILLINOIS ***	IL	X	X	X	X	X	X	X
INDIANA	IN	\$267	\$234	\$192	\$162	\$162	\$121	\$121
IOWA	IA	\$252	\$216	\$178	\$138	\$138	\$102	\$102
KANSAS	KS	\$252	\$216	\$178	\$138	\$138	\$102	\$102
KENTUCKY ***	KY	X	X	X	X	X	X	X
LOUISIANA	LA	\$267	\$234	\$192	\$162	\$162	\$121	\$121
MAINE	ME	\$267	\$234	\$192	\$162	\$162	\$121	\$121
MARYLAND	MD	X	X	X	X	X	X	X
MASSACHUSETTS	MA	X	X	X	X	X	X	X
MICHIGAN	MI	X	X	X	X	X	X	X
MINNESOTA	MN	\$255	\$219	\$180	\$140	\$140	\$104	\$104
MISSISSIPPI ***	MS	X	X	X	X	X	X	X
MISSOURI	MO	\$252	\$216	\$178	\$138	\$138	\$102	\$102
MONTANA	MT	X	X	X	X	X	X	X
NEBRASKA	NE	\$252	\$216	\$178	\$138	\$138	\$102	\$102
NEVADA	NV	X	X	X	X	X	X	X
NEW HAMPSHIRE	NH	X	X	X	X	X	X	X
NEW JERSEY	NJ	\$267	\$213	\$192	\$162	\$162	\$121	\$121
NEW MEXICO	NM	X	X	X	X	X	X	X
NEW YORK ***	NY	X	X	X	X	X	X	X
NORTH CAROLINA	NC	\$233	\$219	\$180	\$140	\$140	\$104	\$104
NORTH DAKOTA ***	ND	X	X	X	X	X	X	X
OHIO	OH	\$255	\$219	\$180	\$140	\$140	\$104	\$104
OKLAHOMA ***	OK	X	X	X	X	X	X	X
OREGON	OR	X	X	X	X	X	X	X
PENNSYLVANIA	PA	X	X	X	X	X	X	X
RHODE ISLAND ***	RI	X	X	X	X	X	X	X
SOUTH CAROLINA	SC	\$267	\$234	\$192	\$162	\$162	\$121	\$121
SOUTH DAKOTA ***	SD	X	X	X	X	X	X	X
TENNESSEE	TN	\$267	\$234	\$192	\$162	\$162	\$121	\$121
TEXAS	TX	X	X	X	X	X	X	X
UTAH ***	UT	X	X	X	X	X	X	X
VERMONT ***	VT	X	X	X	X	X	X	X
VIRGINIA	VA	X	X	X	X	X	X	X
WASHINGTON	WA	X	X	X	X	X	X	X
WEST VIRGINIA	WV	\$267	\$234	\$192	\$162	\$162	\$121	\$121
WISCONSIN	WI	\$255	\$219	\$180	\$140	\$140	\$104	\$104
WYOMING	WY	X	X	X	X	X	X	X

<b>NWS 2023-24 2 DAY AIR (Commercial) 750 ML BOTTLES</b>	<b>ST</b>	<b>10-12 BOTTLE</b>	<b>7-9 BOTTLE</b>	<b>5-6 BOTTLE</b>	<b>4 BOTTLE</b>	<b>3 BOTTLE</b>	<b>2 BOTTLE</b>	<b>1 BOTTLE</b>
ALABAMA ***	AL	X	X	X	X	X	X	X
ALASKA	AK	\$319	\$307	\$219	\$164	\$164	\$127	\$127
ARIZONA	AZ	X	X	X	X	X	X	X
ARKANSAS ***	AR	X	X	X	X	X	X	X
CALIFORNIA	CA	X	X	X	X	X	X	X
COLORADO	CO	\$307	\$253	\$205	\$154	\$154	\$109	\$109
CONNECTICUT	CT	\$317	\$288	\$214	\$163	\$163	\$111	\$111
DELAWARE ***	DE	X	X	X	X	X	X	X
DISTRICT OF COLUMBIA	DC	\$317	\$288	\$214	\$163	\$163	\$111	\$111
FLORIDA	FL	\$317	\$288	\$214	\$163	\$163	\$111	\$111
GEORGIA	GA	\$317	\$288	\$214	\$163	\$163	\$111	\$111
HAWAII	HI	\$319	\$307	\$219	\$164	\$164	\$127	\$127
IDAHO	ID	X	X	X	X	X	X	X
ILLINOIS ***	IL	X	X	X	X	X	X	X
INDIANA	IN	\$326	\$289	\$218	\$164	\$164	\$121	\$121
IOWA	IA	\$314	\$280	\$206	\$162	\$162	\$110	\$110
KANSAS	KS	\$314	\$280	\$206	\$162	\$162	\$110	\$110
KENTUCKY ***	KY	X	X	X	X	X	X	X
LOUISIANA	LA	\$326	\$289	\$218	\$164	\$164	\$121	\$121
MAINE	ME	\$317	\$288	\$214	\$163	\$163	\$111	\$111
MARYLAND	MD	X	X	X	X	X	X	X
MASSACHUSETTS	MA	X	X	X	X	X	X	X
MICHIGAN	MI	X	X	X	X	X	X	X
MINNESOTA	MN	\$317	\$288	\$214	\$163	\$163	\$111	\$111
MISSISSIPPI ***	MS	X	X	X	X	X	X	X
MISSOURI	MO	\$314	\$280	\$206	\$162	\$162	\$110	\$110
MONTANA	MT	\$314	\$280	\$206	\$162	\$162	\$110	\$110
NEBRASKA	NE	\$314	\$280	\$206	\$162	\$162	\$110	\$110
NEVADA	NV	X	X	X	X	X	X	X
NEW HAMPSHIRE	NH	X	X	X	X	X	X	X
NEW JERSEY	NJ	\$326	\$289	\$218	\$164	\$164	\$121	\$121
NEW MEXICO	NM	\$307	\$253	\$205	\$154	\$154	\$109	\$109
NEW YORK ***	NY	X	X	X	X	X	X	X
NORTH CAROLINA	NC	\$317	\$288	\$214	\$163	\$163	\$111	\$111
NORTH DAKOTA ***	ND	X	X	X	X	X	X	X
OHIO	OH	\$317	\$288	\$214	\$163	\$163	\$111	\$111
OKLAHOMA ***	OK	X	X	X	X	X	X	X
OREGON	OR	X	X	X	X	X	X	X
PENNSYLVANIA	PA	X	X	X	X	X	X	X
RHODE ISLAND ***	RI	X	X	X	X	X	X	X
SOUTH CAROLINA	SC	\$326	\$289	\$218	\$164	\$164	\$121	\$121
SOUTH DAKOTA ***	SD	X	X	X	X	X	X	X
TENNESSEE	TN	\$326	\$289	\$218	\$164	\$164	\$121	\$121
TEXAS	TX	X	X	X	X	X	X	X
UTAH ***	UT	X	X	X	X	X	X	X
VERMONT ***	VT	X	X	X	X	X	X	X
VIRGINIA	VA	X	X	X	X	X	X	X
WASHINGTON	WA	X	X	X	X	X	X	X
WEST VIRGINIA	WV	\$301	\$268	\$218	\$164	\$164	\$121	\$121
WISCONSIN	WI	\$294	\$267	\$214	\$163	\$163	\$111	\$111
WYOMING	WY	\$285	\$235	\$205	\$154	\$154	\$109	\$109