

What We Believe

FedKSA Staff Training and Development believes each customer's need is unique and requires an individual customized approach and solution adapted to their business requirements. At FedKSA, our goal is to help our clients improve performance and provide their members with business skills training that creates value, makes a difference, and enables both members and organizations to realize their full potential. Whether your business is a commercial, not-for profit, or government organization, our customized data capture and reporting solutions and our workforce development training focus on bringing people, software, and processes together to take your company to the next level, while providing superior customer service!

Key Differentiators

- Experienced staff—over 20 years in workforce training and development
- Technical Certifications – Microsoft Office Certified
- Small but agile size—allows for supplementing and subcontracting from prime vendors for jobs below their thresholds

What We Do

FedKSA is a woman-owned, service-disabled veteran, workforce training and development company specializing in providing services and support in the following industry areas:

Capabilities

Excel (basic and intermediate)	Public Speaking & Presentations
Pivot Tables (basic and intermediate)	Project Mapping
PowerPoint (basic and Intermediate)	Spreadsheet Planning & Design

Performance History

Air Force Services Center, Staff Development Branch (JBSA-Lackland, TX) Jan – Mar 2023

Contact: George T. Reynolds Jr, *Chief, Workforce Development*
Email: george.reynolds.2@us.af.mil
Phone: (713) 210-9125

- Executed 3-course contract for PowerPoint familiarization courses.

Air Force Services Center, Staff Development Branch (JBSA-Lackland, TX) Jun – Jul 2022

Contact: George T. Reynolds Jr, *Chief, Workforce Development*
Email: george.reynolds.2@us.af.mil
Phone: (713) 210-9125

- Redesigned Air Force Services Center Staff Development Branch student registration form for direct "PDF-to-MS Excel 2016" import, effectively mimicking the "Get/Transform Data" option found in later/nongovernment versions of Excel—cut transfer time 90%.

FEDERAL CERTIFICATIONS

(VA-CVE Certified for Veterans First program)

- Service Disabled Veteran Owned Small Business (SDVOSB)

(Small Business Administration (SBA))

- Woman-Owned Small Business (WOSB)
- Economically Disadvantaged Woman-Owned Small Business (EDWOSB)

STATE AND LOCAL CERTIFICATIONS

(Certified by the South Central Texas Regional Certification Agency [SCTRCA])

- African-American Bus. Entity (AABE)
- Emerging Small Business Entity (ESBE)
- Minority Business Entity (MBE),
- Veteran Business Entity (VBE)
- Small Business Entity (SBE)
- Woman Owned Bus. Enterprise (WBE)
- Historically Underutilized Bus. (HUB)
- Disadvantaged Business Entity (DBE)

NORTH AMERICAN INDUSTRY

CLASSIFICATION SYSTEM (NAICS) CODES

541611 – Administrative Management and General Mgt Consulting Services
541611 – Management Consulting Services
611420 – Software Application Training
611430 – Professional and Management Development Training
611430 – Continuing Ed. Online Learning
611699 – Public Speaking training
611710 – Educational Support Services
813410 – Public Speaking Improvement

NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING (NIGP) CODE

918 – 00 – Consulting Services
918 – 06 – Administrative Consulting
918 – 38 – Education & Training Consulting
924 – 00 – Education & Training Services
924 – 05 – Advisory Services, Educational
924 – 16 – Course Development Services, Instructional and Training
924 – 35 – In-Service Training, Employees
924 – 40 – Instructor-led, Classroom Training, Technical
924 – 41 – Instructor-led, Classroom Training, Non-Technical

- Responded adeptly to a quick-turn training request to develop a course to show Unit Training Managers (UTMs) how to speed up data input, streamline data management processes, and get quick data retrieval using MS Excel. Using UTM-specific examples, she wrote course objectives, lesson plans, exercises, and accompanying quick reference guides. Instructor-led, synchronous, virtual course delivered to UTMs from 30 orgs across the globe.

Air Force Personnel Center, CSA (JBSA-Randolph, TX) Feb 2020 – Jun 2022

Contact: Anthony C. Rosser, *Team Lead, Central Salary Account Non-Competitive Actions HR Team*

Email: anthony.rosser@us.af.mil

Phone: (210) 313-4823

- Authored numerous Air Force Personnel Center (JBSA-Randolph) forms, spreadsheets, and job aids that leveraged Adobe Acrobat's data capture strengths and Microsoft Excel's date calculation, analysis, and reporting features to streamline the division's onboarding and student record management efforts--saved the section time and energy, improved accuracy, and ramped up efficiency across the division—conducted follow-up training on each tool.

NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING (NIGP) CODE (cont.)

924 – 42 – Classes for the Public

924 – 60 – Not for Credit Classes, Seminars, Workshops, etc.

ACQUISITIONS PRODUCT SERVICE CODES (PSC)

U001 Education/Training - Lectures

U006 Education/Training - Voc/Tech

U008 Education/Training - Trng/Curric Dev

U009 Education/Training - General

U012 Education/Training - IT

U099 Education/Training - Other

BUSINESS INFORMATION

Registered Company Name: FedKSA, LLC
DBA: FedKSA Staff Training and Development

Year Incorporated: July 28, 2022

State of Incorporation: Texas

Corporation Type: Limited Liability Corporation (LLC)

UEI Number: HM2XQKTBLQD6

CAGE Code: 9DBY5

CONTACT INFORMATION:

Sarah Cantrell

Senior Partner, FedKSA LLC

Voice: (512) 829-1589

Email: info@fedksa.com

Web: <https://fedksa.com/>

Available for primary contract and subcontracting opportunities

We Accept

