

REASON d'etre dance productions

Profit and Loss

July 2018 - June 2019

	TOTAL
INCOME	
4100 EARNED REVENUE	
4110 RDDP Prod Admis single ticket	8,728.50
4145 Fees Classes, Workshops, Confer	7,276.95
4170 Other Earned Revenue	
RDDP Jams (no longer in use)	15,657.36
Total 4170 Other Earned Revenue	15,657.36
Total 4100 EARNED REVENUE	31,662.81
4300 PRIVATE SECTOR REVENUE	
4305 Individual Donations	38,856.24
4320 Specific corporate sponsorships	2,400.00
4325 Foundation grants and donations	10,000.00
4330 Fundraising Events	300.00
4335 In-Kind Donations	6,000.00
Total 4300 PRIVATE SECTOR REVENUE	57,556.24
4400 PUBLIC SECTOR REVENUE	
4505 MUNICIPAL PUBLIC REVUE	
4510 TAC MUNICIPAL PUBLIC REVUE	
4520 TAC Project Grants	4,000.00
Total 4510 TAC MUNICIPAL PUBLIC REVUE	4,000.00
Total 4505 MUNICIPAL PUBLIC REVUE	4,000.00
Total 4400 PUBLIC SECTOR REVENUE	4,000.00
Total Income	\$93,219.05
GROSS PROFIT	\$93,219.05
EXPENSES	
5100 ARTISTIC EXPENCES	
5105 Artists' and Professional Fees	
Artistic Directing	15,000.00
ASL Interpretation	678.00
Dancers	9,613.51
Filmmaker	2,175.00
Musicians	3,740.00
Visual Artist	16,244.00
Total 5105 Artists' and Professional Fees	47,450.51
5120 Production Expences	
5125 Production Technical Staf	
Stage Manager	250.00
Total 5125 Production Technical Staf	250.00
Total 5120 Production Expences	250.00
Total 5100 ARTISTIC EXPENCES	47,700.51

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5135 PROGRAMMING EXPENCES	
5140 Exhibition / Program / Producti	
5142 Program Supplies	
Costumes	341.26
COVID Tests	1,884.74
Make-up	300.58
Props	262.78
Total 5142 Program Supplies	2,789.36
Total 5140 Exhibition / Program / Producti	2,789.36
5155 Professional Development Prog.	
Teachers	6,366.24
Total 5155 Professional Development Prog.	6,366.24
5175 Outreach, Education, Aud devel	5,347.45
Total 5135 PROGRAMMING EXPENCES	14,503.05
5200 FACILITY OPERATING EXPENCES	
5225 Rent or Mortgage Interest	14,430.27
5230 Other facility expenses	600.00
Total 5200 FACILITY OPERATING EXPENCES	15,030.27
5300 MARKETING & COMMUNICATION	
5310 Marketing & Comm Contractors	3,165.85
5315 Marketing Production Fees	494.77
5320 Advertising Purchases	535.50
Total 5300 MARKETING & COMMUNICATION	4,196.12
5500 ADMINISTRATION EXPENCES	
5510 Administrative Prof Contractors	2,964.42
5515 Rent or Morg for Admin Space	6,000.00
5520 Other Administrative Expenses	
5520A Interest and Fees	306.35
5520B Insurance	1,471.79
Total 5520 Other Administrative Expenses	1,778.14
Total 5500 ADMINISTRATION EXPENCES	10,742.56
5600 Amortization	276.74
Total Expenses	\$92,449.25
PROFIT	\$769.80