

#### **Apex is Open for Business**

Apex Opens Edmonton Office **Becomes COR Safety Certified** Growth Rate +80% Becomes Rockwell Recognized E&H Service Provider Growth Rate +70% Opens Engineering Division ISA - Innovation of Year Award Growth Rate +50% Stratus System Integrator Nozomi Partnership Signed Growth Rate +30% **Opens Saskatoon Office** 

getting the highest quality solutions to achieve optimal production and operational excellence."

"The sole purpose

of the Apex

**Automation team** 

is to create long-

term, trusting and

authentic business

relationships built

on integrity that

result in

our clients

Opens Lloydminster Office **Indurad Partnership Signed** Schneider Alliance Partner Control Station Partner

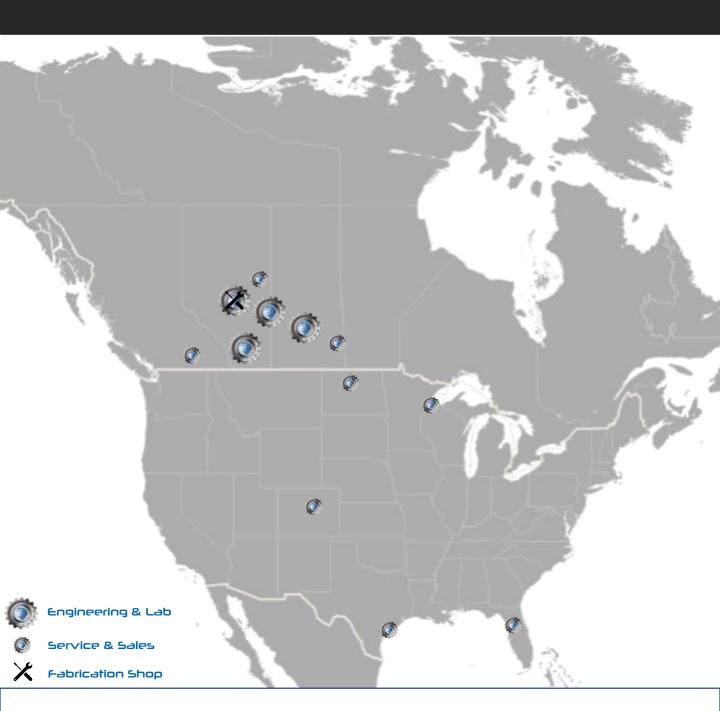
Growth Rate +35% Emerson SI Partner **Opens Calgary Office** 

Growth Rate +74% Incorporates in the United States of America (USA)





## Where We Work



Intelligence . Ingenuity . Integrity

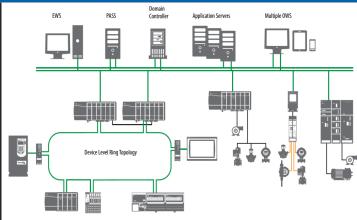


### What We Have Become

## Engineering

We are your control system engineering firm consultants. Our team of dedicated professionals will help your team itemize the necessary steps for project success. Our primary focus is to add value to any engineering through recommending fit for purpose technologies to achieve the best in class designs.





#### Procurement

We pride ourselves on having expert knowledge in primarily two DCS systems. Emerson's DeltaV and Rockwell's PlantPAx. However, we are agnostic and have inhouse experts you can rely upon within the Siemens, Schneider and Honeywell products.

## Commissioning

Quality is part of our culture. We follow our stringent QA/QC processes which include IVT, CAT and SAT. Each electronically documented through our cloud-based software solution called TurnKEY Optimization. Ensuring our teams development is 99% ready for operations prior to C&SU.







## What We Are Known For





#### **Emerson DCS Integration**

More recently the Apex team has grown to become a respected DeltaV integration company. We currently support around 100,000 I/O in Western Canada. We employ approximately 30+ DeltaV trained and experience staff. We are currently helping deploy Virtualizations, Control Strategy Optimizations and improved Class Based Library implementations.









#### **Rockwell Automation**

We pride ourselves on having expert knowledge in deploying Rockwells new DCS PlantPAx. We currently support about 50,000 Rockwell I/O in Western Canada. We employ around 35+ Rockwell staff executing an array of projects, maintenance, optimizations and virtualizations. We have in house best practices and process library standards.



Industrial Automation & Control System Integrator

#### Honorable Mentions

Quality is part of our culture. We follow our stringent QA/QC processes which include IVT, CAT and SAT. Each electronically documented through our cloud-based software solution called TurnKey Optimization. Ensuring when we arrive on site, we are 100% confident in our system.





### What We Are NOT Known For

#### Endress+Hauser

We are expertly trained E+H instrumentation service provider in western Canada. We also have preferred pricing and can sell, install, commission and calibrate any Endress product for you. Did you know Rockwell & Endress have a global strategic alliance?

## Authorized Service Partner







#### Distributor

Apex Automation is consistently on the hunt for innovative and leading-edge technologies. In the last 3 years we have become Canadian Distributors for the Conspec air analyzer and Navtech 3D radar product lines. These products are currently primarily found in the mining industries.

## Field Services

Over the past few years Apex Automation has invested in our own specialty trained field service delivery team. They are highly trained and expert level experience for installation of OT equipment. In addition to supporting our install base of Navtech, Conspec and E+H instruments.





#### www.apexautomation.ca

#### OT - ICS - IT











#### Operational Technology

- High-Availability Architecture
- Configuration Management
- Turnkey Operations Support
- IT/OT Dashboards PiVision, Dataview, AIM, VantagePoint, Canary and others

#### ICS Cybersecurity

- Purdue Boundary Violation Detection
- Vulnerability Detection
- OT Environment Assessment
- Role-Based SSLVPN Access Control
- OT Migration Strategy
- Encapsulation of vulnerable OT traffic



















#### Datacenter Technologies

- Application Proxies / Gateways
- Hybrid Cloud/On-Prem Environments
- · Site Reliability Engineering
- Disaster-Recovery / Business Continuity
- Task Automation with Ansible



#### Fabrication & Panel Services

## Assembly

The AFS team has assembled MCC Sections, IED, Networking, Marshalling, PLC, Server Cabinets along with complete Control Rooms. Our assembly team is amazing at understanding quality before quantity. This Business Unit can add value to any stakeholder simply looking for a turnkey specialty contractor.

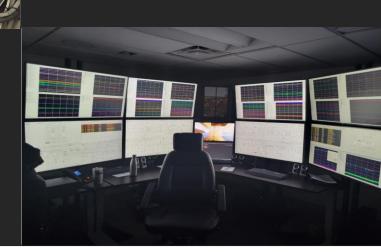


## Testing

Apex Automation Ridgely tests all of our gear. Weather that is our Servers and Networking cabinets to commissioning and start-up support with instrumentation. We follow our QMS and ensure each and every component is verified and ready for operations.

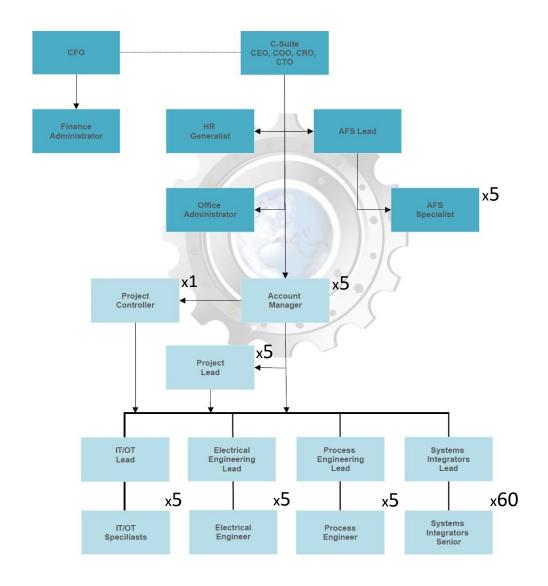
#### Installation

We can help! Our AFS group takes pride in following their work to site. Due to the sensitive nature of Automation equipment. Our installers have had many years of ensuring whatever was assembled is in perfect working order when we leave site.





## How We are Organized





## Executive Summary



#### Locations & Service Areas

- Edmonton HQ
- Superior WI
- Calgary AB
- Denver CO
- Lloydminster AB
- Houston TX
- Bonnyville AB
- Tampa Bay f-LKelowna BC
- Saskatoon SK
- Bismark ND









650,000 Hours+

# 750+ Projects 6,500+ Work Orders



- Maintenance
- 46.2 %
- Automation
- 36.8 %
- Field Services
- 8.9 %

OT/IT

- 6.1 %
- Panel Fabrication
  - 2.0 %



\$ 189,846

Back to our

Communities

Sports Sponsorships





