

SPHS Business Advisory Board

Building partnerships to empower all students
to develop their vision for a successful and productive career.

www.sphsbab.org

Oct. 11, 2022

Meeting Minutes

Reminder: BAB meeting invitations will include previous meeting notes, the agenda, and other relevant information.

In attendance: Lindsay Abruzzo, Dustin Angelo, Heather Barnstead, Reb Beatty, Tatiana Beatty, Jim Cleveland, Tara Dean, Susan Gallagher, Austin Gerig, James Henson, Annie Houghton, Nancy Jackson, Joanna Kouvaras, Alice Lukas, Tom McGinn, Melanie Wood.

Committee Reports:

I. **Review SPHS BAB mission statement:** Building partnerships to empower all students to develop their vision for a successful and productive career.

II. **Pastries with Professionals - Annie Houghton and Nancy Jackson**

- a. Previous event: September 21, Mr. Josh Girton; 18 students attended: his pathway led from the military to biotech.
- b. Upcoming professionals:
 1. October 18: Steve Terhune: rep for construction pathway (ACE Program); 5 students have signed up; will continue to advertise.
 2. November 10: Jeffrey Puzas, Strategy, Portfolio and Product Development; 15 students signed up so far.
 3. November 29: Mike Farrell, pre-sales Engineering (Google).
 4. December 13: Mei Len Sanchez-Barr, Eco Adventures.
 5. December 15: Alexis Lecouras, Financial Advisor.
- c. Current needs
 1. Open dates: 10/25 and 11/1. Volunteers needed.
 2. Spring schedule TBD.

III. **Entrepreneur and Innovation Fair - Annie Houghton and Heather Barnstead**

- a. Thursday, 10/27
- b. 8 businesses scheduled so far: 4-5 more needed. Send suggestions to Annie, or give the individuals Annie's contact information (ahoughton@aacps.org).
- c. Students will be assigned to groups; will have a "passport" document with questions they may ask. We reviewed passport questions and provided feedback. Please submit additional comments to Annie.
- d. We should identify the mission/purpose of the entrepreneur fair. Please send ideas to Annie. Should stress that entrepreneurship is about following your passion and that can become your career.

IV. Mock Interview/Career Conversation - Annie Houghton and Nancy Jackson

- a. Advisory Lesson for Grade 11 - November 18 (24 sections)
 1. Suggestions for lesson updates (current trends in your industry). Send to ngjackson@aacps.org; ahoughton@aacps.org.
 2. In person - we will need 24 community volunteers to facilitate lesson.
 - i. Arrive at 9:15. Present 9:46-10:16.
 - ii. If interested, please contact Annie and/or Nancy via email.
 3. Voluntary lesson run-through via Google (optional).
- b. Mock Interviews: December 5-9, 2022.
 1. 12/7 is early dismissal day; make-up day for students unavailable the other days.
 2. Currently 414 Juniors.
 3. Sign-up Genius has been created – will be sent out next week first to BAB members and previous mock interview volunteers and then to the community and the Chamber of Commerce; Will do a Google Meet on 12/1 to run through the process; link will be in Sign-up Genius.
 4. Re option for a virtual interview: logistical issue; faculty member must be present.

V. Website - Jim Cleveland

- a. Post Sign-up Genius for mock interviews

VI. Announcements/New Business

- a. BAB Kickoff - moved to virtual, October 13 from 7-8pm.
- b. Explorations B capstone: Need to identify a business partner. The business will present on a problem that needs to be solved. Students use what they have learned to produce a solution to the problem; business will review solutions submitted and determine the best solution. Application is very project-based. Not a lot of effort on part of the business: comes in at the beginning to present the problem, and at the end to review solutions.
- c. Will begin discussing Financial Literacy activities after Mock Interviews and Entrepreneur Fair.

VII. Upcoming Events

- a. SPHS Business Advisory Board virtual meeting schedule 2022-2023, 8-9:00 a.m. - meet.google.com/xgy-fkxa-sut:11/9 (Wednesday due to school being closed for Election Day), 1/10, 2/14, 3/14, 4/11, 5/9
- b. Entrepreneurial Fair- October 27
- c. Mock Interview Prep Advisory for Grade 11 - November 18
- d. Mock Interviews & Career Conversations for Grade 11 - December 5-9
- e. Healthy Teen Choices Fair - February 16
- f. Financial Literacy Week - March 20-24
- g. Financial Literacy Advisories - March 24

h. Leadership Graduation for eligible Seniors on May 11

[BAB Interest Form 22-23.](#)