

2021 Annual Convention April 9-11, 2021

The logo for the Alabama Jewelers Association is a white-outlined hexagon with a downward-pointing triangle at the bottom. Inside the hexagon, the text "Alabama Jewelers Association" is written in a white, serif font.

Alabama
Jewelers
Association

A large, ornate fountain with multiple tiers and water spraying upwards, illuminated with green and yellow lights at night. The fountain is surrounded by a low metal fence. In the background, there are several buildings, including a tall modern skyscraper and a historic brick building with arched windows.

Montgomery, AL

A large, modern hotel building with many lit windows, illuminated at night. The building has a prominent central tower with a blue-lit top. The foreground shows some landscaping and a parking area.

R

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Check Out The Convention Information Inside!

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2021 Convention Yearbook

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- ◆ Namano Diamonds/ Southeastern Findings
- ◆ Oro International – Eric Weber
- ◆ Time Delay – Robert Loving
- ◆ Star Gems, Inc. – Anish Desai
- ◆ LUXURY/JCK/JIS – Sara McDonough
- ◆ Atlanta Jewelry Show

Bronze

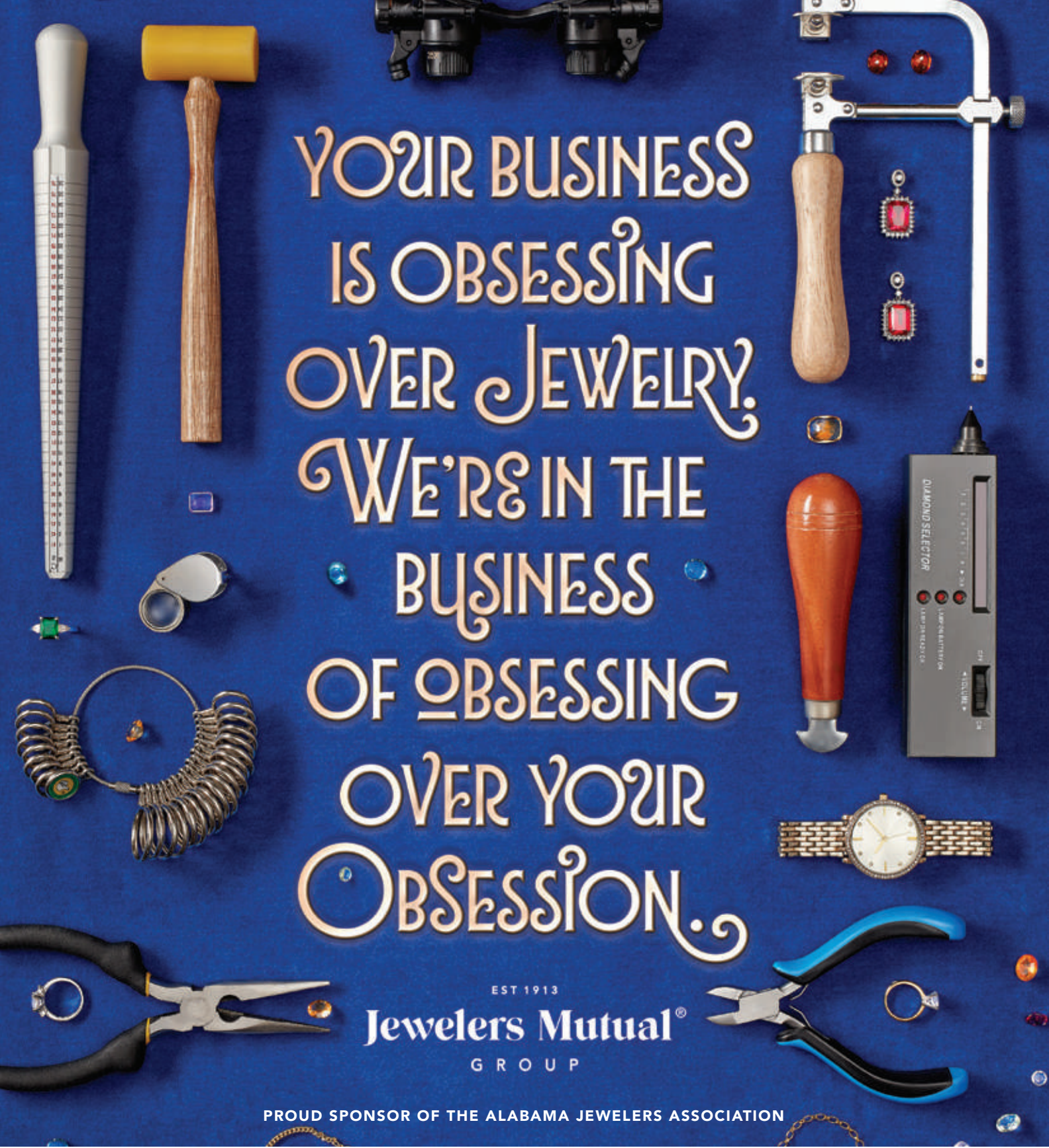
- ◆ Speedwire – Glenn Manning
- ◆ Premium Wholesale – Mike Combs
- ◆ Samuel Spil – Joseph Spil
- ◆ Start to Finish – Renee & Steve Singer
- ◆ American Ring Source – Trey Prichard
- ◆ Midwest Closeouts – Steven Stricklin
- ◆ PMI and Dynamic Designs – Arthur Back
- ◆ Southern Gates/ Cargo Hold – Doris Butler
- ◆ Kim International – Bill Harrison
- ◆ Aash, LLC – Adam Schaper
- ◆ Carla, Veer Diamond & Samuel B – Steven Kretser
- ◆ Color Merchant & Brilliant Elements – Allan Cagle
- ◆ DM Kordansky – Debbie Kordansky
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Thank You!

*AJA Is Grateful To Our Sponsors, Advertisers And The Many Supporters
Who Help Make This Annual Convention Possible!*



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judy@judycarterandassociates.com

President's Message

Dear Alabama Jewelers,

Welcome to the 2021 Alabama Jeweler's Convention at the Renaissance hotel in our beautiful state's Capitol city of Montgomery. I love the revitalization of the downtown area!

Last years event was one of our best attended events and this year should be no exception! We will have a great event with education from Eric Wind and Major General Lee Price.

I encourage everyone to find their take away from this convention to use directly on the sales floor and utilize it as a great networking opportunity for building relationships with passionate professionals like yourselves!

Thank you to our AJA Board members, our Advertisers and Sponsors, and Nancy Dawkins - our Executive Director for putting in all the hard work to make it happen.

Lastly, I look forward to our time together in person and that we gain knowledge in our continually evolving industry.



Warmest regards,
M. Ryan Snuggs
AJA President



President

M. Ryan Snuggs
Bromberg & Co.
Birmingham

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2021 Convention Speakers

Eric Wind - Wind Vintage - Palm Beach, FL

Eric Wind owns Wind Vintage, a company he started in 2017 that is dedicated to offering exceptional watches for sale at all price points and providing advisory services to top vintage watch collectors around the world. Eric previously served as Vice President, Senior Specialist for Christie's where he helped lead the sale of a number of important watches at auction around the world and through private treaty.

Eric has been featured and quoted in a number of publications including *The New York Times*, *The New Yorker*, *The Wall Street Journal*, *Financial Times*, *The Chicago Tribune*, *HODINKEE*, *GQ*, *Robb Report*, *Fortune*, *Men's Health*, and *Business of Fashion*. Notably, Eric assisted Kevin Kwan with sourcing a vintage Rolex "Paul Newman" Daytona reference 6263 for use in the film *Crazy Rich Asians*. In June 2020, *Robb Report* named Eric Wind the Best Vintage Watch Expert for the year.

Eric served as a contributor to HODINKEE beginning in 2010 where he wrote on the nuances and histories of watches and their owners. Notable articles he wrote included a comprehensive guide to the watches of

United States Presidents, a detailed history of the origin of the Heuer Carrera, and detailed reviews of watch auctions. HODINKEE was named one of the 50 best websites by *TIME Magazine* in 2013. From 2013 to 2015, Eric worked for Tyton BioEnergy Systems, a renewable fuel company. Prior to that, Eric worked at the Endeavor Group, a consulting firm that represented CEOs and celebrities in their philanthropic and business activities.

Eric holds an M.B.A. from the University of Oxford and a B.S. in Foreign Service cum laude in International Politics from Georgetown University. He is fluent in Spanish and conversational in Persian (Farsi). Eric is married to Christine Wind and they have a son, Charles, and daughter, Adelina. They live in Palm Beach, Florida.



Major General Lee Price

Price Solutions, LLC

N. Lee S. Price started as a Private and through her tenacious spirit, climbed through a white-male dominated Army to achieve the rank of Major General – one of the few women to have achieved that rank. She served for over 38 years in uniform and declares it as the greatest honor of her life. Among her many "firsts" in the Army, General Price was the first woman to achieve the rank of General Officer in the Army Acquisition Corps, the first woman to be selected for General Officer while serving in the U.S. Special Operations Command, and the first woman to serve as an Army Program Executive Officer. She served in the Army Signal Corps, the Special Operations community, and in the Army Acquisition Corps. She has an extensive background in computers that began in 1974 when she first started writing computer code. In her final assignment in

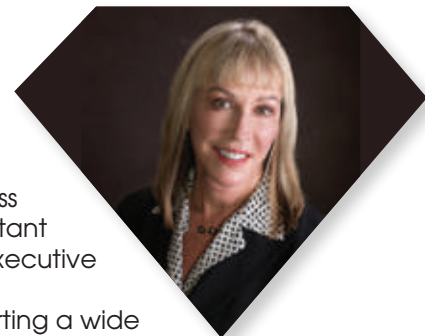
the Army, she served as one of the Army's eleven Program Executive Officers; those executives charged with providing a soldier everything he or she needs. Her organization provided the information technology and communications systems that were deployed into hostile/combat areas, with a \$4B budget.

During her time in the service, she earned two Master's Degrees: one in Management Information Systems from the University of Arizona, and another in National Resource Strategy from the Industrial College of the Armed Forces. Among her many awards for achievement and leadership, General Price received the Army's highest award, the Army Distinguished Service Medal, as well as the Legion of Merit, the Bronze Star, and the Combat Action Badge.

As the President and CEO of Price Solutions, LLC since 2014, General Price is an independent

business consultant and executive coach supporting a wide range of clients. She serves on several boards of directors in leadership positions. She was inducted into the Army's Command, Control, Computers, Cyber, Intelligence, Surveillance, and Reconnaissance Hall of Fame in 2020. In 2014, General Price was named the Distinguished Alumna for the University of Alabama at Birmingham. In 2009 she was inducted into the Alabama Business and Professional Women's Foundation Academy of Honor.

Her first book, *No Greater Honor: Lesson from my Life as a Soldier* was released in October 2020. For more information, go to GeneralLeePrice.com.



Alabama Jewelers Association Scholarship Program

*and the winners for
2020 are...*



Justin Smith
Jamie Hood Jewelers, Inc.
Decatur, AL.



Becky Sampson
Hobbs Jewelers
Athens, AL

At last year's convention, the AJA awarded two (2) scholarships in the amount of \$500 each, to two AJA members for their continuing education in the jewelry industry.

The winners were Becky Sampson of Hobbs Jewelers in Athens, AL and Justin Smith of Jamie Hood Jewelers, Inc. of Decatur, AL.

Congratulations!

We have a new Address!



**Alabama Jewelers
Association**

Alabamajewelers.us

f Executive Director
Nancy Dawkins **Instagram**

2802 Lurleen B Wallace Blvd.
Northport, AL 35476
(205) 526-5710

alabamajewelers@icloud.com

Past Associate Members of the Year

2018.....Beverly Goddard	2005.....Judy Carter
2017.....Judy Upton	2004.....Ralph Williams
2016.....Adam Schafer	2003.....Steve Singer
2015.....Mark Smith	2002.....Tommy Gardner
2013.....Arthur Back	2001.....Sammy Turner
2012.....Kathy Brackett	2000.....Pat Graves
2011.....Gene Callaway	1999.....Marsha Dunsker
2010.....John Falotico	1998.....Don Carpenter
2009.....Brent Johnson	1996.....Hamit Tosyali
2008.....Renee Singer	1995.....Jed Dunsker
2007.....Craft Maier	1994.....Walter Pickens, Sr.
2006.....Bill Harrison	1993.....Steve Stricklin

Giving Back...

Doing Some Good In Our Communities

Alabama
Jewelers
Association



JEWELERS FOR CHILDREN
A GIFT OF LOVE FOR CHILDREN IN NEED

JEWELERS FOR CHILDREN

As the industry's charity, Jewelers for Children (JFC) is generously supported by those who create and sell fine jewelry and watches. Manufacturers, retail jewelers, trade associations, watch companies and those who provide professional services to the jewelry industry unite on behalf of children. Since 1999, nearly \$ 57 million has been invested in special programs to reach children whose lives have been devastated by catastrophic illness or life-threatening abuse and neglect. Please join with the "Industry with a Heart" in support of the work being done by our charity partners.

NATIONAL CASA (COURT APPOINTED SPECIAL ADVOCATES) ASSOCIATION

National CASA is dedicated to making the world a safer and more nurturing place for the nation's abused and neglected children. Highly trained CASA volunteers (sometimes called guardian ad litem volunteers) are matched with children and work to ensure that they are placed in stable, caring homes where they can thrive. With more than 1,000 community-based program offices operating in 49 states, the CASA model has become one of the most successful ongoing, large-scale volunteer operations in the country. Nearly 90,000 caring, trained volunteers serve children every year; yet tens of thousands of children go without an advocate to speak for them. Since 2002, Jewelers for Children has provided more than \$ 10.8 million in funds to recruit and train volunteers who provided critical support to 54,659 abused and neglected children in 338 shared communities nationwide by helping to recruit and train 17,044 volunteers.



CASA
Court Appointed Special Advocates
FOR CHILDREN



ELIZABETH GLASER PEDIATRIC AIDS FOUNDATION

The Elizabeth Glaser Pediatric AIDS Foundation is a global leader in the fight against pediatric AIDS, working around the world to halt the pandemic and help those already infected with HIV. Its research, prevention and treatment, and advocacy efforts have improved the lives of millions of children and families each year as it pursues its ultimate goal: an HIV-free generation. JFC grants, totaling more than \$ 12.4 million have been directed to research programs -- including the Elizabeth Glaser Scientist Award and the International Leadership Award -- as well as HIV prevention initiatives have helped the Foundation bring hope to children and families worldwide resulting in more than 150,000 women having access to pre- and post-natal care to insure healthy, HIV- babies.

ST. JUDE CHILDREN'S RESEARCH HOSPITAL®

St. Jude Children's Research Hospital is dedicated to finding cures and saving children. The commitment shown by Jewelers for Children to St. Jude has helped the hospital continue to be one of the world's premier centers for the research and treatment of pediatric cancer and other catastrophic childhood diseases. Children from all 50 states and around the world have come through the doors of St. Jude for treatment, and thousands more around the world have benefited from the research conducted at St. Jude -- research that is shared freely with the global medical community. JFC helps ensure this crucial research will continue and that no child will ever be denied treatment at St. Jude because of the family's inability to pay. JFC totaling more than \$ 13.7 million has been used to endow the Bone Marrow Transplant Clinic at St. Jude in 1999, and since then almost 900 children have received bone marrow transplants. Additionally, JFC has funded the Stem Cell Transplantation Laboratory, a chair in the Genetics and Gene Therapy, immune system research and is currently funding a bone marrow human applications laboratory.



MAKE-A-WISH® AMERICA

Make-A-Wish America grants the wishes of children with life-threatening medical conditions to enrich the human experience with hope, strength and joy. With the help of generous donors and nearly 25,000 volunteers, the Make-A-Wish Foundation grants a wish every 40 minutes and has granted more than 315,000 wishes in the U.S. since inception. Since 1999, JFC has provided \$ 13.3 million to grant the wishes for over 1,950 children and their families in the United States. More than \$ 1.9 million has been provided to Make-A-Wish India to grant more than 12,000 wishes there.

JFC has also provided \$ 345,000 to the Santa-America Fund to recruit volunteer Santas and Elves to visit children in crisis and nearly \$ 100,000 to the Organization for Autism Research.

WHEN WE WORK TOGETHER TODAY,
WE CREATE MAGIC TOMORROW.



Some hands are always willing to help, nearly \$57 million donated since 1999 to help children in need. Today we celebrate those children. **Join us!**

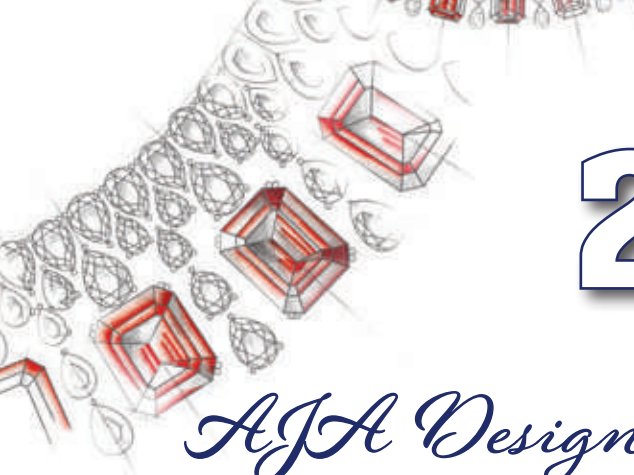
More than
1900 WISHES
funded in the U.S.

More than
53,000 KIDS
in foster care gained access to
a dedicated, caring volunteer

1000s OF KIDS
received life-saving medical care

JEWELERS FOR CHILDREN PROUDLY SUPPORTS:

St. Jude Children's Research Hospital® • National CASA Association
Make-A-Wish® America • Elizabeth Glaser Pediatric AIDS Foundation



2020



AJA Design Competition Winners!

CATEGORY 1 WINNER AND PEOPLE'S CHOICE

Bill Wismar
Wisnar Jewelers
Fairhope, AL

Spesartite Garnet and Diamond 18 kt., 14kt and Silver pendant



o **Category 1)** Materials may cost up to \$1,000

CATEGORY 2 WINNER

Lydia Hood
Jamie Hood Jewelers Decatur, AL

14kt yellow gold Turquoise and Diamond Pendant



o **Category 2)** Materials may cost between \$1,001 to \$3,000

CATEGORY 3 WINNER AND BEST IN SHOW

Philip Flenniken
Bromberg Jewelers
Birmingham, AL

Sapphire and Diamond Ring



o **Category 3)** Materials may cost over \$3,000

CATEGORY 4 WINNER

Ryan Snuggs
Bromberg Jewelers
Birmingham, AL

Floral Cuff links



o **CAD/CDM:** Cost of materials may vary

Congratulations to the Winners!

Pink Diamond



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B

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B & B JEWELERS
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Monroeville, AL 36460
(251) 743-2277

K
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Demopolis, AL 36732
(205) 393-0133

O
OSBORNE JEWELERS
22099 U.S. Highway 72
Suite D
Athens, AL 35613
(256) 232-4333

OSBORNE JEWELERS
3502 Memorial Parkway SW
Huntsville, AL 35801
(256) 883-2150

P
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P.O. Box 708
69 East Main Street
Rainsville, AL 35986-0708
(256) 638-3210

S
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3301 Lorna Road
Suite 1
Hoover, AL 35216
(205) 978-5880

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Fort Payne, AL 35968
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SMITH JEWELERS
217 Commerce Street
Jackson, AL 36545
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& ENGRAVERS**
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Birmingham, AL 35242
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Retail Membership Roster

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Enterprise, AL 36330
(334) 347-8222

STEED'S JEWELERS
1425 Montgomery Highway
Suite 111
Vestavia, AL 35216
(205) 822-9173

STINSON HOWARD JEWELRY
501 Main Street
Oxford, AL 36203
(256) 831-7747

SUMMERS JEWELERS
11611 East US Highway 431 South
Guntersville, AL 35957
(256) 878-4490

SWANSON DIAMOND CENTER
920 Opelika Road
Suite A
Auburn, AL 36830
(334) 826-1890

T
TAMMY'S FINE JEWELRY
206 Market Street West
Athens, AL 35611
(256) 206-8300

W
WALLACE-BURKE FINE JEWELRY
1811 29th Avenue, South
Birmingham, AL 35209
(205) 874-1044

WARE JEWELERS
111 S. College Street
Auburn, AL 36830
(334) 826-9011

WARE JEWELERS
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9 Ways to Keep Your Jewelry Business Secure

Presented By Jewelers Mutual Group | Jewelers Vigilance Committee

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Neglecting security measures early on could leave your business exposed during a time when crimes against jewelers tend to escalate. Plus, not getting in the habit of security best practices will only get more difficult to change as the year progresses.

With jewelry store thefts increasing in recent years, here are nine ways to prevent crimes that can easily go unnoticed.

1) Prevent grab-and-run thefts.

Only show one piece of jewelry at a time. Thieves posing as customers may try to make sales associates feel guilty for not letting them try more than one piece on to compare. If that happens, put something on yourself and compare side-by-side.

2) Document and share suspicious incidents.

Create a running document or spreadsheet that can easily be searched and filtered by date, incident description, or any other variables you're tracking. Reviewing your surveillance footage daily is less costly than an insurance deductible or replacing stolen merchandise. Whenever you encounter any suspicious activity tell your staff, crime prevention network, and local law enforcement. Be sure to report it immediately to the police and inform the Jewelers' Security Alliance (JSA).

3) Open and close your business with two or more people.

When opening the store, one associate should enter the premises while the other observes. The associate unlocking the facility should immediately lock the door after entering. Then, this individual should conduct a full walk-through of

the premises, looking for anything suspicious.

The other associate should watch from a safe distance with a cell phone ready to call police if the need arises. Only after receiving a pre-established "all-clear" notification from the first associate, the second associate may enter — again locking the door behind him/her — and assist with opening safes and/or vaults, setting up display cases, and preparing for the day's business.

4) Meet and greet every customer that enters your business.

Say hello to every customer who enters your store and make direct eye contact with them. Even if you're busy with another guest, you should still go out of your way to offer a quick and friendly greeting. This immediate acknowledgment could be enough to tell any potential thief that your staff is alert and attentive, making your store a difficult target when it comes to crime.

Also, keep your eye on groups of three or more customers entering your store. People rarely shop for jewelry in large groups and these individuals could be casing your store or working together to commit a distraction or sneak theft.

5) Make sure your showcases displaying valuable merchandise are strong enough to withstand a smash-and-grab robbery.

Sophisticated criminals will case jewelry businesses to determine the easiest path for committing their crimes. They will know the layout of the building, where the most valuable merchandise is located, the exact value in each showcase, and even how much force is needed to break the showcase

glass.

By having a well-constructed showcase with resilient glass, you can limit — or even completely prevent — the loss of merchandise during a smash-and-grab robbery.

6) Verify every alarm signal with your alarm monitoring facility.

While safes and vaults are critical to limiting the amount of merchandise stolen in burglaries, criminals have proven time and again that, if given enough time, they can compromise the most durable of security equipment. That's why your alarm — and your relationship with your alarm system provider — is so valuable.

Contact your alarm system provider to ensure that your alarm is providing the protection your business needs.

7) Require multiple forms of ID with check transactions, one being a photo ID.

Compare signatures carefully from all forms of identification to ensure they match and keep a copy or write down the information.

8) Don't post photos that reveal the layout of your store or merchandise displays anywhere online.

This includes social media as well as resources that your customers may use to find you such as Google My Business or Yelp.

9) Keep as much merchandise as possible in your safe or vault overnight.

Sure, it's more time consuming at the close and opening of business, however, you're not fooling criminals by simply throwing a blanket over your showcases.

Looking for more loss prevention information?

Visit the Jewelers Mutual Group Clarity Blog at <https://www.jewelersmutual.com/clarity-blog>.



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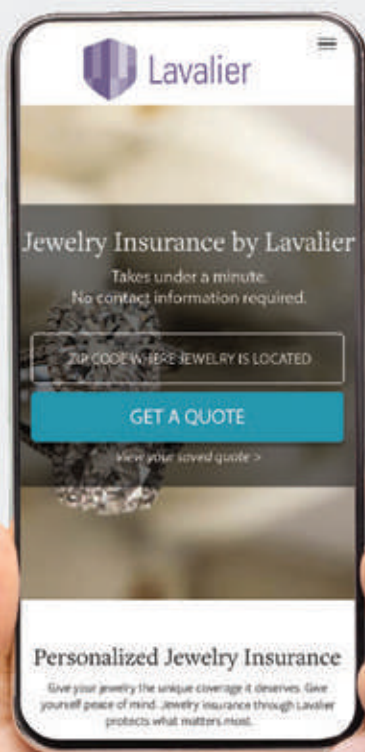
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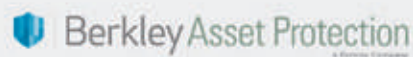
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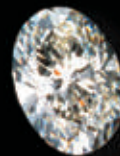
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"The impact on our aged inventory is that everything is moving, really and truly. After the first month, we had a third of what we started with, which was incredible to watch.

The sale with Wilkerson has exceeded our financial goals. We had a thought of where we might be, and we were there by Christmas. And we still have a month left to go!"

- Jaki Cowan
Sollberger's
Ridgeland, MS



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"My name is Jaki Cowan, and I'm the owner of Sollberger's in Ridgeland, MS. The store was founded in 1982 by Jacques Sollberger, who is a good family friend of ours, and my family took over the business in 2015. We are current members of RJO.

We chose Wilkerson because of their reputation and their presence at all of the jewelry trade shows we've been to. I received great reviews from friends who have used Wilkerson, so it really wasn't a question as to who we were going to go with.

The fears going into the event, just like anything, is the unknown. There are so many questions, and you have no idea what is going to happen. As Wilkerson entered our team here, our consultants Mark and Megan thought of everything that we didn't have time to think about.

The impact on our aged inventory is that everything is moving, really and truly. After the first month, we had a third of what we started with, which was incredible to watch.

The sale with Wilkerson has exceeded our financial goals. We had a thought of where we might be, and we were there by Christmas. And we still have a month left to go!

The coronavirus pandemic didn't affect our sales nearly as much as we thought. Wilkerson came into this with a plan and guidelines to keep everything as safe as possible. We restricted numbers and took temperatures. We did everything that we could do to make our staff and the public feel as comfortable as possible. We were very successful with that.

If you're considering going out of business, it's obviously an emotional journey, but truly rest assured that you're in good hands with Wilkerson."

- Jaki Cowan



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FRIDAY, APRIL 9th

5:00–10:00pm Hospitality Suite Opens#1027
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SATURDAY, APRIL 10th

6:30–11:00am Breakfast Buffet The House Restaurant

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4:00–6:00pm Hospitality Suite Opens#1027
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6:00–7:00pm President's Cocktail Reception#1027

7:00pm Dinner..... Alabama Ballroom CDE

After Dinner Hospitality Suite Opens#1027
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SUNDAY, APRIL 11th

6:30–11:00am Breakfast Buffet The House Restaurant

8:00–8:30am Discovery Tables & Jewelry Design Contest Setup..... Alabama Ballroom A

8:30–9:30am Registration & Light Breakfast Alabama Ballroom A

8:30–3:00pm Discovery Tables Open Alabama Ballroom A & B

9:30–10:30am Speaker Eric Wind..... Alabama Ballroom A & B

10:30–11:00am Break

11:00–12:00pm Speaker Major General Lee Price Alabama Ballroom A & B

12:00–12:30pm Break

12:30–2:00pm Past Presidents Luncheon Alabama Ballroom CDE
Jewelry Design Contest & Lifetime Awards

Until 3:00pm Discovery Tables Still Open..... Alabama Ballroom A & B

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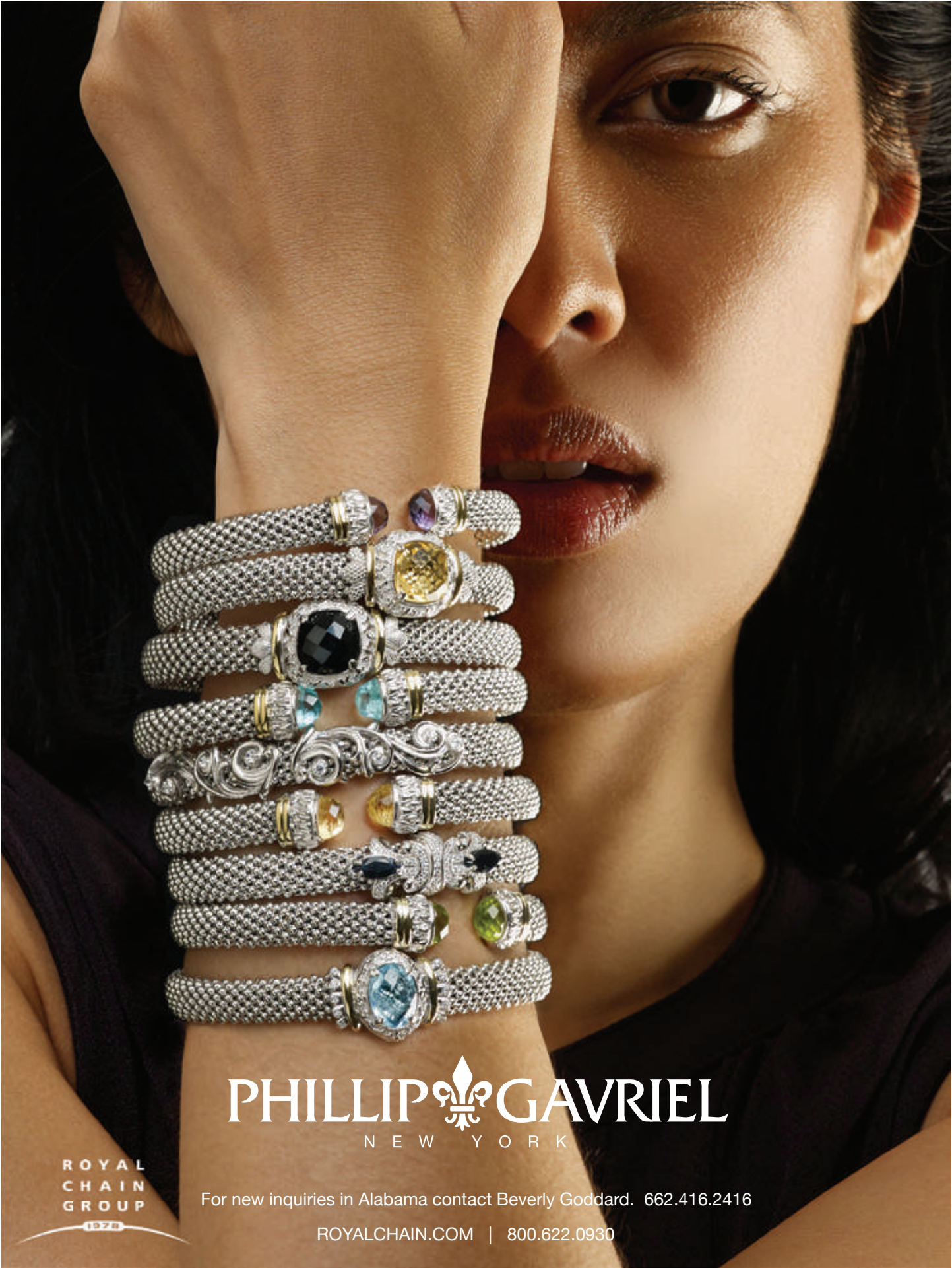
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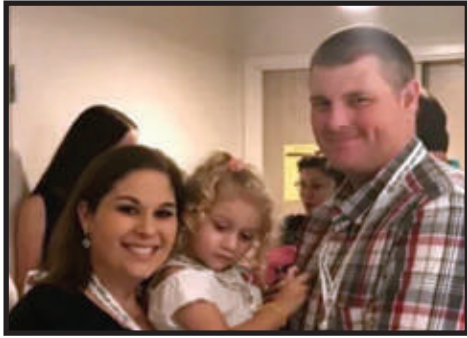
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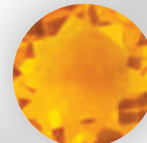
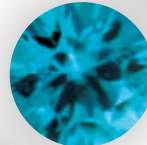




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Gemstone & Birthstone Guide

JANUARY		FEBRUARY		MARCH		APRIL		MAY	
									
GARNET	AMETHYST	AQUAMARINE	DIAMOND	CZ	EMERALD				
JUNE				JULY		AUGUST		SEPTEMBER	
									
PEARL	MOONSTONE	ALEXANDRITE	ALEXANDRITE	RUBY	PERIDOT	SAPPHIRE			
OCTOBER		NOVEMBER				DECEMBER			
									
OPAL	PINK TOURMALINE	CITRINE	YELLOW TOPAZ	BLUE ZIRCON	BLUE TOPAZ	TANZANITE			

Anniversary Gemstone Guide

1st 	2nd 	3rd 	4th 	5th 	6th 	7th 
GOLD	GARNET	PEARL	BLUE TOPAZ	SAPPHIRE	AMETHYST	ONYX
8th 	9th 	10th 	11th 	12th 	13th 	14th 
TOURMALINE	LAPIS LAZULI	DIAMOND	TURQUOISE	JADE	CITRINE	OPAL
15th 	16th 	17th 	18th 	19th 	20th 	21st 
RUBY	PERIDOT	AMETHYST	CAT'S EYE CHRYSOBERYL	AQUAMARINE	EMERALD	IOLITE
22nd 	23rd 	24th 	25th 	30th 	35th 	40th 
SPINEL	IMPERIAL TOPAZ	TANZANITE	SILVER	PEARL	EMERALD	RUBY
45th 	50th 	55th 	60th 	65th 	70th 	80th 
SAPPHIRE	GOLD	ALEXANDRITE	DIAMOND	SAPPHIRE	DIAMOND	RUBY



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MM to Carats Stone Conversions

CARAT SIZE	ROUND SHAPE mm.	PEAR SHAPE mm.	MARQUISE SHAPE mm.	OVAL SHAPE mm.	OCTAGON SHAPE (EMERALD) mm.	HEART SHAPE mm.	TRILLION SHAPE mm.	SQUARE SHAPE (PRINCESS) mm.
.005	1.0							
.0067	1.15							
.0075	1.12							
.01	1.3							
.015	1.5							
.02	1.7							
.025	1.8							
.03	2.0							1.5x1.5
.035	2.1		2.5x1.25					
.04	2.2		3x1.5					1.75x1.75
.05	2.4							
.06	2.5		3.5x1.75					2x2
.07	2.7		3.5x2					2.25x2.25
.08	2.8				2.8x2.1			
.09	2.9	3x2.5	4x2					
.10	3.0						3x3x3	2.5x2.5
.11	3.1		4.25x2.25					
.12	3.2	4x2.5			3.3x2.5	3x3		
.14	3.3	4x3	4.5x2.5				3.5x3.5x3.5	2.75x2.75
.15	3.4		5x2.5		3.5x2.6			
.16	3.5	4.5x3						
.17	3.6							3x3
.18	3.7						4x4x4	
.20	3.8	5x3	5x3	4x3	3.9x2.9	3.5x3.5		3.25x3.25
.22	3.9							
.23	4.0							3.5x3.5
.25	4.1		6x3	5x3	4.2x3.1	4x4	4.5x4.5x4.5	
.30	4.2	5.5x3.5	6x3.5					3.75x3.75
.33	4.4				5x3		5x5x5	
.38	4.6		7x3.5	5x4		4.5x4.5		
.40	4.8						5.5x5.5x5.5	4x4
.47	5.0							
.50	5.2	6x4	8x4	6x4	5.2x3.9	5x5	6x6x6	4.5x4.5
.60	5.4							
.65	5.6					5.5x5.5		
.75	5.8	7x5	9x4.5		6x4	6x6		5x5
.80	6.0				6x4.5			
.95	6.4							
1.00	6.5	8x5	10x5	7x5	7x5	6.5x5.5		5.5x5.5
1.10	6.6							
1.17	6.8							
1.25	7.0			7.5x5.5				
1.33	7.2							
1.50	7.4	9x6	11x5.5	8x6	8x6	7x7	7x7x7	
1.60	7.6							
1.75	7.8							
1.90	8.0							
2.00	8.2	10x7	12x6	8.5x6.5	8.5x6.5	8x8	8x8x8	
2.15	8.4							
2.25	8.6							
2.50	8.8	12x7	13x6.5	9x7	9x7	8.5x8.5	9x9x9	
2.85	9.2							
3.00	9.4	12x8	14x7	10x8	10x8	9x9	10x10x10	
3.15	9.6							
3.35	9.8							
3.50	10.0	13x8	14x7.5	10x8.5		9.5x9.5		
3.75	10.2							
4.00	10.4	14x8	16x8	11x9	11x9	10x10		
4.25	10.6							
4.50	10.8	14.5x9		11x9.5		10.5x10.5		
4.75	11.0							
5.00	11.2	15x9	16x8.5	12x10	12x10	11x11		

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Our Founders

First Annual Convention – 1920



FIRST ALABAMA CONVENTION - Shown in front of Birmingham's Morris Hotel in 1920 are (L to R): J. C. Mickleboro, Marion; Aaron Ash, Birmingham; Frank Lynch, Birmingham; Henry Hausman, New Orleans; E. M. Dorian, Anniston; Reid Lawson, Birmingham; O. L. Bunn, Birmingham; and the representative of the American Retail Jewelers Assn. (name unknown)

First Modern-Day Convention – 1948



ASSOCIATION REORGANIZED - The Thomas Jefferson Hotel in Birmingham was the scene of the 1948 convention that saw the association reorganized. Left to right, front: Aaron Ash, Birmingham; Robert Bromberg, Birmingham, President; Alex Fekula, Mobile, Vice President. Back: Garfield Goodwin, Bessemer, Secretary - Treasurer; Ben Ash, Birmingham; Terry Born of SJTA; and Raymond Hoffman, Gasden, Vice President.

Past Presidents of the Alabama Jewelers Association

Marshall Sanford 2018-2020	Tim Sherrer 1998-2000	Jim Ingram* 1984-1986	Charles Ray Martin* 1970-1971	Kalman Shwarts* 1958-1959
Glenn Manning 2016- 2018	Kelley Winn* 1997-1998	Hoyt Young* 1983-1984	Russell Benefield* 1969-1970	Claude Moore* 1957-1958
Danny Clarke 2014-2016	Doug Doggett 1995-1997	Tom Peoples 1981-1983	Elton Johnson* 1968-1969	J.L. Hoffman* 1956-1957
Jared Nadler 2012-2014	David Hudson 1994-1995	Gene Poole 1979-1981	Paul Vining* 1967-1968	Jim Pitts* 1955-1956
Nick Sanders 2010-2012	Richard White 1992-1994	Keith Byrd 1977-1979	Ferrell D. Mason* 1966-1967	Garfield Goodwin* 1953-1955
Don Lowe 2008-2010	Alan Dailey 1991-1992	Ray Thomas* 1976-1977	James L. Hasty* 1965-1966	Raymond Hipp* 1952-1953
Nancy Dawkins 2006-2008	Willis Michaels* 1990-1991	Jimmy Smith 1975-1976	Frank Bromberg, Jr.* 1964-1965	William N. Neville* 1951-1952
Marshall Sanford 2004-2006	Pat Costello 1989-1990	David Ginn 1974-1975	William Spidle* 1963-1964	Ben Ash* 1950-1951
John Poole 2002-2004	Emily Ware 1988-1989	Joe Duck* 1973-1974	Lamar Ware* 1962-1963	Raymond Hoffman* 1949-1950
Ken Kirkland 2001-2002	Jimmy Ray Smith 1987-1988	Roger Butler 1972-1973	Dwight Raff* 1961-1962	Robert Bromberg* 1947-1949
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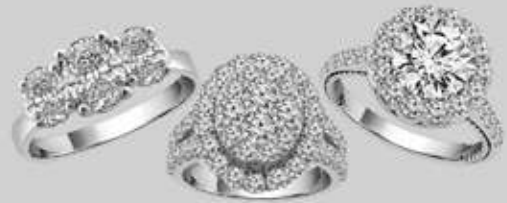
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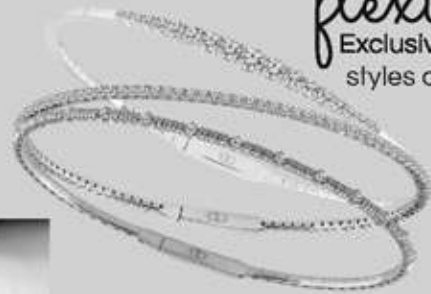


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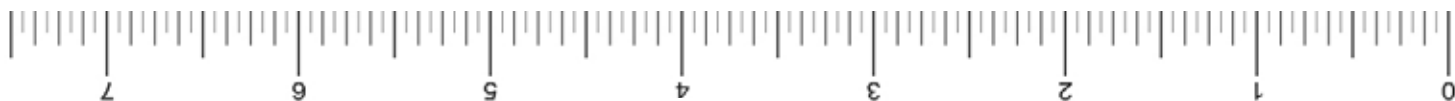
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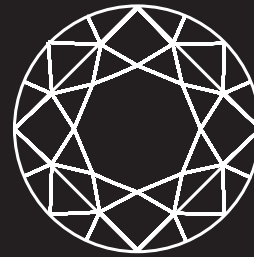
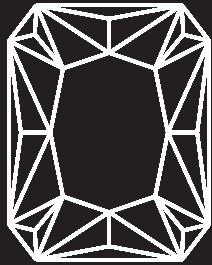
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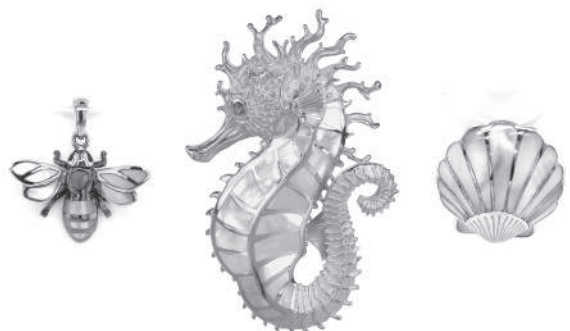


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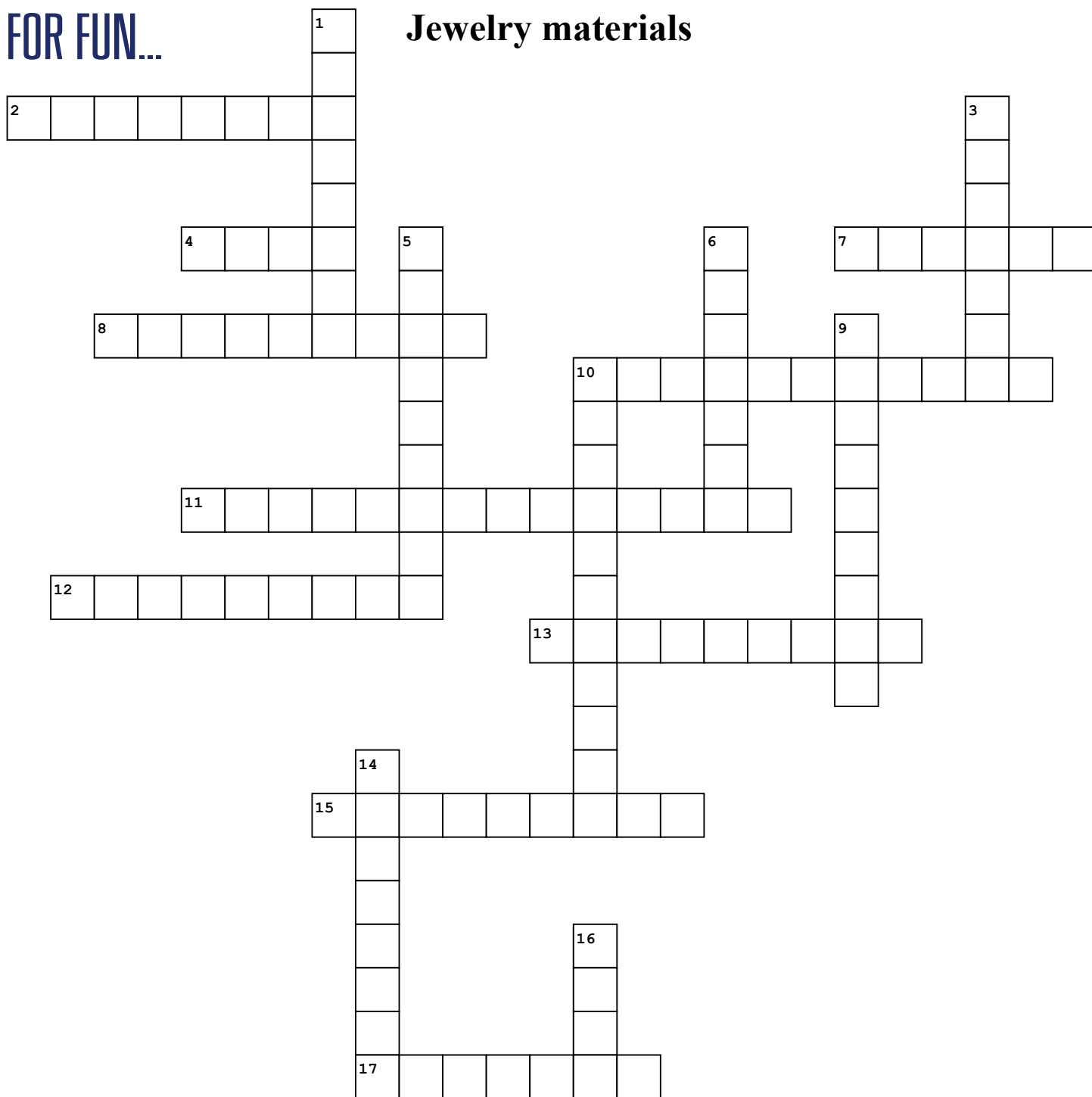
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- 7. fool's gold
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- 12. blue mineral found in the Southwestern U.S.
- 13. green mineral with banding
- 15. a reddish-orange mineral
- 17. a green beryl

Down

- 1. February birthstone
- 3. August birthstone
- 5. one-source purple-blue gem
- 6. a golden quartz
- 9. glass that occurs after a meteorite impact
- 10. cobalt blue mineral often containing pyrite
- 14. gem that comes in many colors
- 16. a gemstone that may be full of fire

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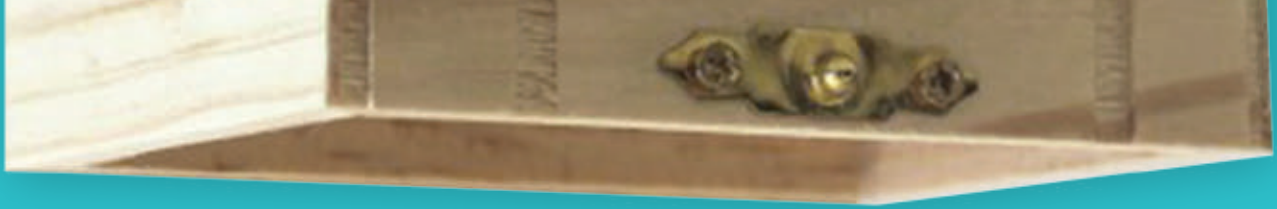
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