

JOIN OUR TEAM!



Agri-Green- Farmer's Advocate™ Sales Team Member

Agri-Green was founded in 2008 and is headquartered in Indiana, with business across the Midwest. As we look to add Farmer's Advocate™ Sales Team Members, we are open to expanding in locations that are well suited for our business and are a good fit for our team members.

We are looking to add sales team members who enjoy serving others and seek to provide the best possible solutions that are in the best interest of every farmer we get the privilege of partnering with. The Farmer's Advocate™ Sales Team Member position is designed to be for sales agronomists who can build upon the value of our systems, matching seed performance data to a farmer's specific situation and selling the best genetics in the entire seed industry. This position also includes sales and general knowledge of our crop input products as well as our agronomy services and consulting portfolio- at Agri-Green we are the Farmer's Advocate™ in all aspects of our business.

A Farmer's Advocate™ Sales Team Member at Agri-Green will be responsible to proactively prospect for new customers, build long-term, profitable relationships and sell to targeted customers of Agri-Green and our industry partners. In doing so, they will be responsible for achieving the revenue and net profit objectives as agreed upon with his/her supervisor. The Farmer's Advocate™ Sales Team Member will be responsible for ensuring all aspects of customer service, order management, and reports are performed at the highest level of timeliness and accuracy.

Farmer's Advocate™ Sales Team Member Requirements:

1. Education & Training
 - i. A bachelor's degree in Agronomy or similar Ag related study is preferred, BUT Agri-Green does not want to limit our sales team members to a degree level. Some people with only GED's and/or vocational degrees are more qualified and passionate about what they know than those with PhD's. We are looking for people who share our passion for agriculture and serving others.
 - ii. Must possess and maintain valid driver's license (CDL is preferred).
 - iii. Complete and clear a routine background check and drug screening.
2. Characteristics for Success
 - i. Have a strong understanding of agronomy, crop inputs, precision agriculture, and the seed industry.
 - ii. Ability to establish priorities, work independently, as well as function within a team.
 - iii. Willing to proceed with objectives without constant supervision.
 - iv. Commitment to the mission, attitudes, and actions of Agri-Green.
 - v. Possess a positive attitude and a strong work ethic.
 - vi. Possess knowledge of farm and agronomy related functions.
 - vii. Ability to handle and resolve problems.
 - viii. Excellent computer skills and familiarity with current office software programs.
 - ix. Desire to stay informed concerning changes in the industry.
 - x. Possess a passion towards customer support and service, agriculture in general and the seed and ag chem industry.
3. Physical Demands
 - i. Ability to pass DOT physical examination and obtain Medical Examiner's Certificate.
 - ii. May be required to lift up to 70 pounds unassisted.
 - iii. Occasional overtime and weekend hours.
4. Experience
 - i. Agriculture sales and agronomy experience is preferred but we are looking for the best people who fit into our culture and business model.

Founded in 2008 from a passion for true agronomy and a need for that agronomy and sales support at the farm level. We have fun doing what we do and believe our services and products are practical and make our customers money.

We use practical agronomy with years of experience and data as the basis to drive seed selection, fertility recommendations, chemical and input programs for each individual farm.

Through our journey we have added services that allow our customers the opportunity to increase profitability, simplify their choices, and provide recommendations we would use ourselves.

For more information and to apply, please visit www.agrigreen.com or contact Derek at 765.669.0368