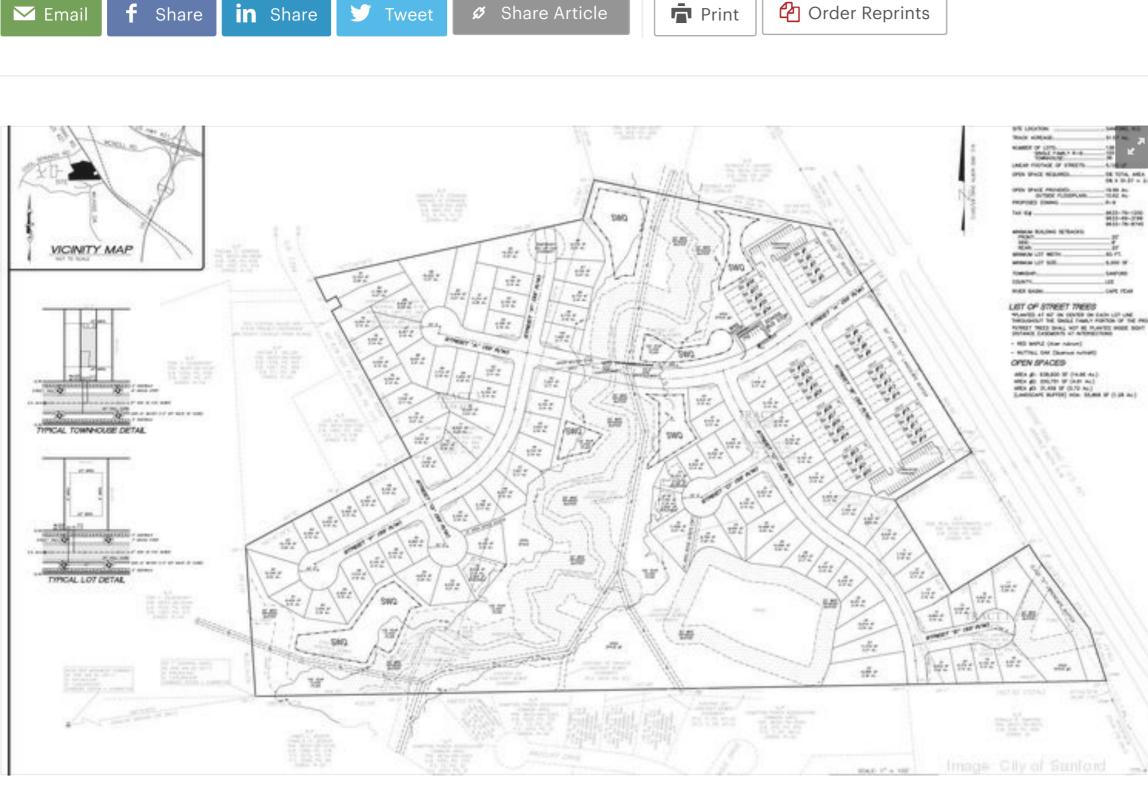
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Residential Real Estate

Sanford considers another 100+ new homes even as sales drop



A new residential development in Sanford is slated to bring 138 new homes to Sanford. CITY OF SANFORD



(►)

By Evan Hoopfer – Staff Writer, Triangle Business Journal Dec 29, 2022

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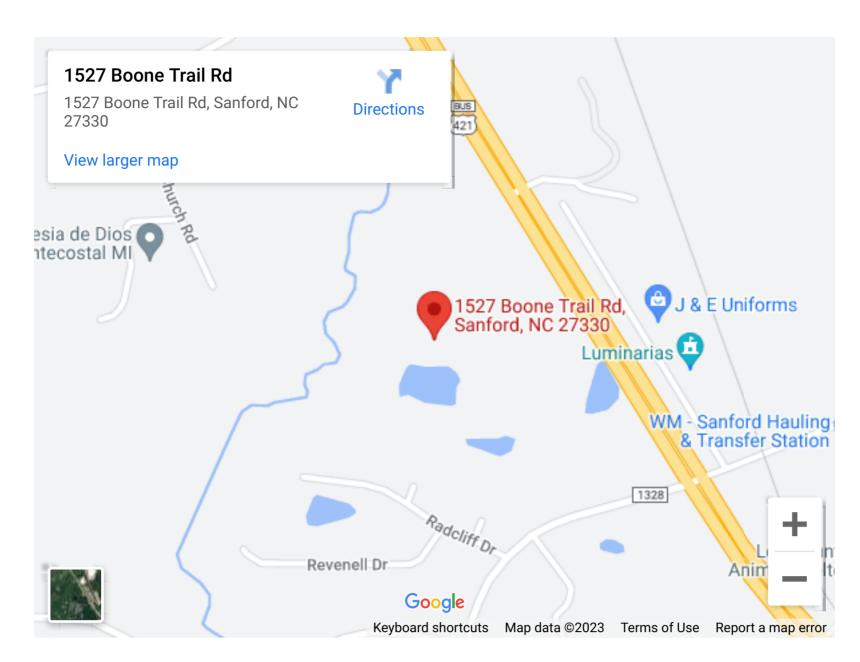
Construction Topic

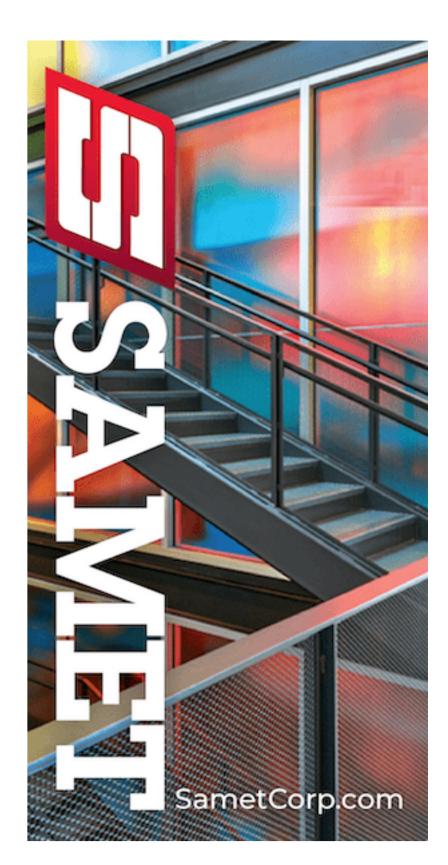
Housing Market Topic

Homebuilders Topic

Another development with more than 100 new homes is being proposed in Sanford.

The Sanford City Council conducted a public hearing regarding a site on the northwest side of town during its Dec. 20 meeting. The 52 acres on which the development would be built sit along Boone Trail Road just south of Cool Springs Road.





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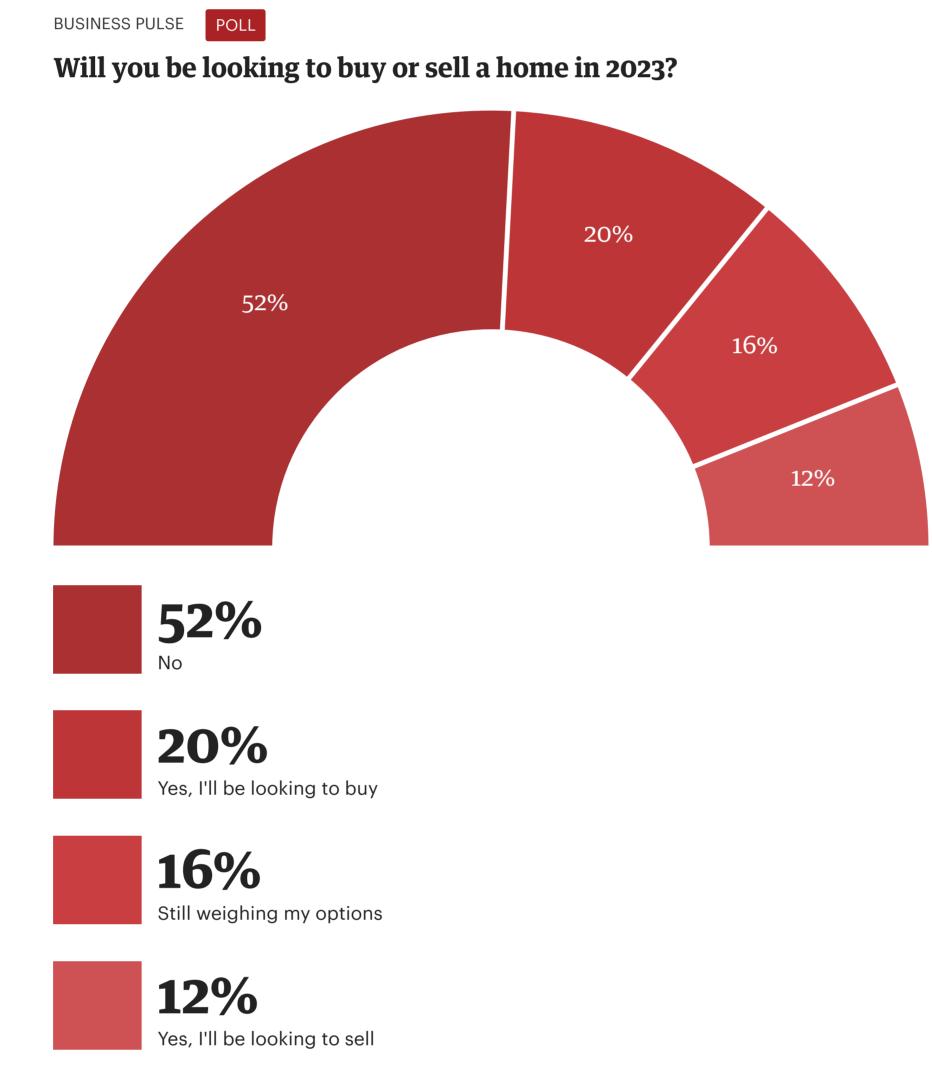
Chez lists for \$4.39M



On the land, Raleigh-based Axiom Development is proposing to develop a subdivision with 138 homes - 100 single-family lots with a minimum of 6,000 square feet and another 38 townhomes. The land is owned by Campbell University Foundation Inc. out of Buies Creek and the William E. Byrd Family LTD Partnership.

A representative for the project told the Sanford City Council that discussions are ongoing with a homebuilder, but an agreement has not been finalized yet. Pricing information for the homes was not available.

As is usual, the council did not vote on whether or not to rezone the land to allow for a new subdivision. That's usually done at a council meeting in the future. Some council members and local residents expressed concern about the potential for flooding in the area.



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Total number of responses: 173

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This is one of several proposed housing developments that could be built over the next several years in Sanford, one of the hottest small cities in North Carolina. Midtown Village South will have 905 new homes and Ashby Village is planning up to 800 new homes. And plans for two other subdivisions, one with 567 lots and another with 133 lots, were just approved earlier in December.

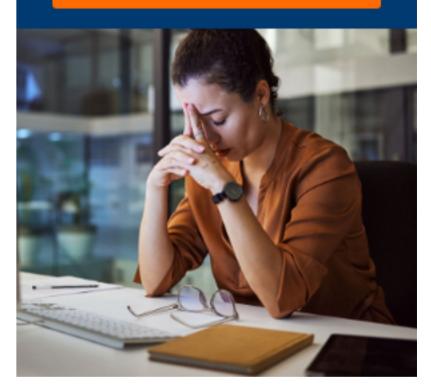
Median home prices in Sanford are currently around \$254,000, according to Zillow (Nasdaq: ZG), which is up almost 30 percent from a year ago. Overall, home sales have dropped substantially in the Triangle this year as rising interest rates have left many potential homebuyers on the sidelines. Home sales in November were down almost 33 percent year over year - 2,750 compared to more than 4,100 in November 2021, according to data from Triangle Multiple Listing Services. For the year, home sales are down 11 percent.

Evan Hoopfer covers real estate and economic development in the Greater Triangle, focusing on the counties outside Wake and Durham. Have a tip? Reach him at ehoopfer@bizjournals.com or (919) 327-1012.

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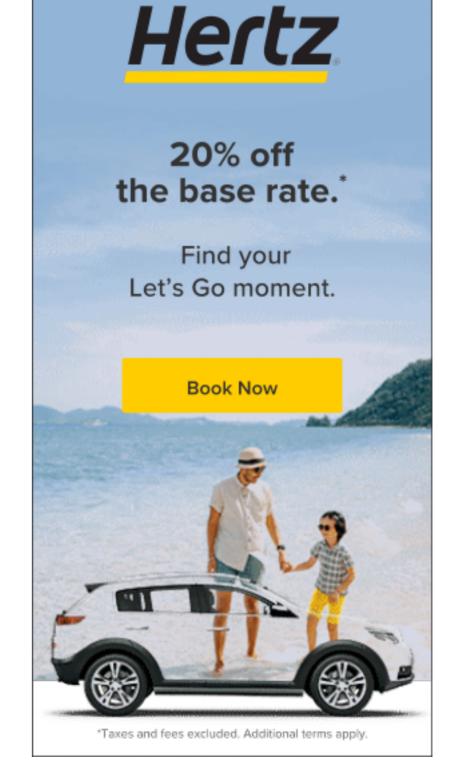
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