

Reversing the Process of
Selling

REAL ESTATE

Let the Purchaser Fix the Price

I have eight choice pieces of property in San Diego city and county, which I propose to sell this spring, to the **HIGHEST BIDDER.**

Foremost is the De Luz **HOT SULPHUR AND SODA SPRING PLACE.** This is just the place for a **HOME REST** or **SANITARIUM.** The medicinal waters, so delicious for bathing, the quiet meadow and woodland, the rippling streams, the wild, rocky heights surrounding the valley, give it a charm not found elsewhere in the state.

Second, my **DEL MAR FARM,** 621 acres, choice fruit, garden and pasture land; is susceptible of the finest landscape development for a country home; a fine location.

City Property—10 acres on Point Loma, 5 acres in Oldtown, two lots in the city, and two in Roseville.

SEND FOR A DESCRIPTIVE CIRCULAR AND LOOK IT UP.

The date will soon be fixed for closing the sale. Address.

DANIEL FAIRBANKS
Berkeley, Calif.

\$3000—NICE COTTAGE AND FULL LOT
on First street, near Cedar.