

PREQUALIFICATION CHECKLIST

• LOAN REQUEST SUMMARY (Very briefly describe what type of business is involved, how long in business, city and state, purchase price or refinance amount, down payment available, any seller financing, experience, approx. value of real estate if part of the deal, etc.)

- **REVENUE TRENDS OF THE BUSINESS**
- 2019, 2020, 2021 BUSINESS TAX RETURNS FOR ALL ENTITIES OWNED BY BUYER AND SELLER
- 2022 P&L AND BALANCE SHEET NOT OLDER THAN 60 DAYS
- BUSINESS DEBT SCHEDULE (one for each entity owned)
- · 2019, 2020, 2021 BORROWER PERSONAL TAX RETURNS
- BORROWER'S PERSONAL FINANCIAL STATEMENT NOT OLDER THAN 60 DAYS.

• SELF PULLED OR BROKER PULLED CREDIT BUREAU (EXPERIAN w/score). Go to <u>www.annualcreditreport.com</u> for a self pull and purchase the full report w/score.