



Exploring a Career in Not for Profit Organizations

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Agenda for Today

- Brief Introduction
- “A Look Back”
- Not for Profit vs. For Profit
- Largest Not for Profits
- Compensation
- Don't Be Afraid to Ask
- Take Away Items/Question & Answer

Difference between Not for Profit and For Profit

- Purpose
- Funding
- Diversity of Audience
- Leadership Structure
- Organizational Culture
- Taxation Status
- Staff

Largest Not for Profit (NFP) Organizations

- Per Forbes, the top NFP organizations based upon revenue:
 1. United Way Worldwide
 2. Feeding America
 3. Salvation Army
 4. St. Jude Research
 5. Direct Relief
 6. Habitat for Humanity International
- An additional resource for Not For Profit organizations is GuideStar

Compensation

- The base salary for Executive Director, Non-Profit Organization ranges from \$126,900 to \$192,000 with the **average base salary of \$154,800.**

--Per Salary.com as of August 29, 2022

Job requirements include deep knowledge of the managed sub-function and solid knowledge of the overall departmental function. The role typically requires 5+ years of managerial experience.

Where do you see yourself



“Ask and you
shall receive.”

A Few Take Aways

Don't be afraid of asking for and participating in informational interviews

Not For Profit Organizations can be a great career opportunity

Volunteering is a great opportunity for you to learn about an organization and for the organization to learn about YOU

Life is not a journey
to the grave with the intention of arriving
safely, in a pretty and well preserved body,
but rather
to skid in broadside, thoroughly used up,
totally worn out,
and loudly proclaiming-
"Wow... What a ride!"

