AI Online Developer +

AIOnDev+

"Learn Tomorrow's Technology Today with Artificial Intelligence"

Mark Kembel
Founder –A. I. Online Developer + Inc.
A I Software Engineering Training Firm

Mark's success in his first company interTest.com was
achieved by partnering with Volt and Microsoft to train Software Test Engineers for them.

5 years as a Microsoft Test Engineer and Manager

CEO and Founder of **interTest.com Inc.** a live training company that trained 200+ Testers for Microsoft.

Developer of Software Test Development Engineer, Machine Learning & Program Manager online courses.
Instructor at Green River Community College, Portland CC and Shoreline CC for Software Testing.

website **www.AIOndevplus.com**   **AI will not take your job, someone using it will.**

markkembel@gmail.com **for questions or to sign up.**

ERICA FANCO

Digital Marketing Strategist

Experienced digital marketer with a passion for driving online engagement and brand visibility. Proven success in crafting and executing data-driven campaigns across social media, SEO, and content creation. Adept at optimizing strategies for maximum ROI. Let's collaborate to elevate your brand's digital presence.

https://www.linkedin.com/in/erica-fanco-5a56a6206/

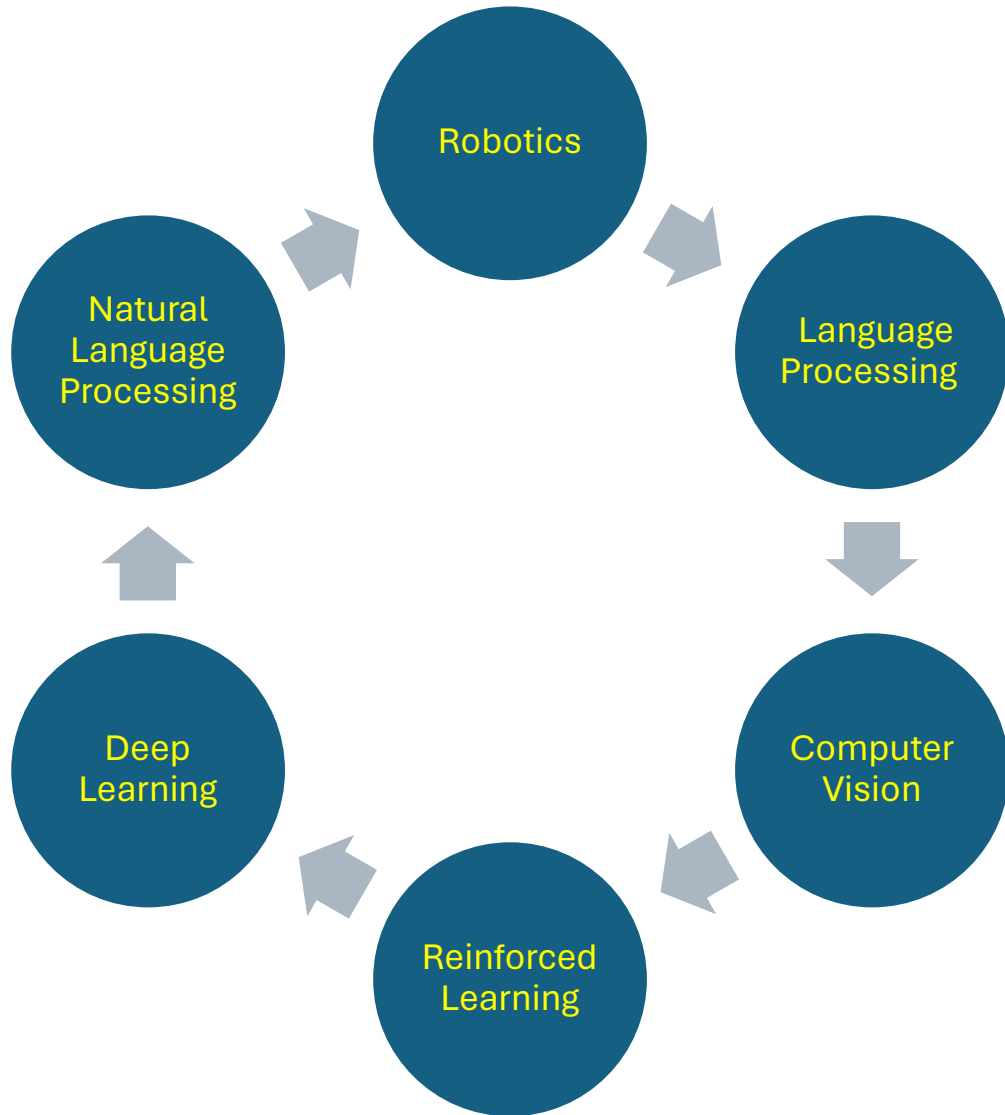ericashanehecera@gmail.com

Remote

Ericaf@aiondevplus.com

Language

- English
- Filipino

Expertise

- Management Skills
- Lead generation
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership

Experience

Sales Manager
AdConnect
Feb 2020 - Jan 2024
New York City Metropolitan Area

- Develop business strategies for the client
- Email campaigns, Cold calling, Lead generation
- Developed and strengthen affiliate relationships through dialogue, facilitation and administration of Affiliate Development Program.
- Develop marketing strategies to support on-going affiliate relationships, drive distribution and renewal efforts.

Strategic Business Development Manager
Marketing Verge
Apr 2018 - Jan 2020
Irvine, California, United States

- Used the CEO's and Clients., LinkedIn accounts to generate leads and scale up the business.
- Appointment Setter and LinkedIn Lead Generator
- Help create content to generate $52k in sales in just a month.

Education

Notre Dame University
Masters Degree of Business Management (Marketing and Finance)
2019-2023
Notre Dame University
Bachelor of Business Management
2014 - 2018

Skills Summary

Sales and Marketing — 90%

Project Management — 81 %

A. I. Library

- Robotics
- Language Processing
- Computer Vision
- Reinforced Learning
- Deep Learning
- Natural Language Processing

Ranges of Site Licenses

Unlock the power of AI for your entire corporation with AI Online Developer + **Corporate & College Site Licenses**.

Cost of License	Retail Listed Price
$20,000	$90,000
$40,000	$110,000
$60,000	$140,000
$80,000	$180,000

Gains exclusive access to our extensive suite of courses, including **new** releases if license is still active and has a balance. License good for one year. Includes certification for every employee. Must be registered employee or student to get the site license deal and **Certification**. Spreadsheet of employees with email addressed required. Colleges can charge our recommend prices or use their own. **Colleges can use the retail listed price to measure their license use and balance.**

No long-term commitments required – opt for a one-year license. Contact **markkembel@gmail.com** for inquiries or to secure a license tailored to your company's needs, whether big or small.

Site Licenses Advantages for Corporations & Colleges

The corporate site license offered by AI Online Developer Plus provides corporations with the opportunity to offer a wide range of courses to their employees at a discounted rate. The corporation pays a fixed amount to AI Online Developer Plus for the site license. In return, the corporation gains access to a selection of courses or the entire catalog of AI Online Developer Plus offerings, up to the retail value specified on the right side of the chart This model benefits both the corporation and AI Online Developer Plus. The corporation can invest in the professional development of their employees at a lower cost, potentially leading to increased employee satisfaction, retention, and productivity. Meanwhile, AI Online Developer Plus earns revenue from the sale of the site license to the corporation, potentially reaching a broader audience and fostering long-term partnerships with corporate clients.

It sounds like the site license offered by AI Online Developer Plus for colleges and universities operates on a profit-sharing model. The college pays a certain amount to AI Online Developer Plus for the license, and in return, they receive the right to sell AI Online Developer Plus products at retail prices. The amount they pay determines the scale at which they can sell the products.
For example:
•If a college pays $X to AI Online Developer Plus, they may be allowed to sell the retail version of the product for $Y.
•The higher the amount paid by the college, the greater the scale at which they can sell the product and potentially the greater their profit margin.

New Tool for Marketing

I just got off the phone with a salesperson selling contacts and they are an international well-known company. He showed me some cool features like who hits my website and all their contact information and also who is looking for training from google. They have all the college information and people in all industries that I want to reach. They use AI in the process of doing business. What I need is the cash to buy their services. They can automate all the email mailing. So, I can do the start of the marketing. Once I sell a couple of courses then I would hire someone to run it for me. We could make a lot of money with this tool. No more trying to hire people that are trying to sell from lists. Their automation would take care of that. I was impressed by their system.

- **3 Users Advanced Edition:**
    - 1,000 Credits per seat per month
    - 10,000 Bulk Credits
    - 6 Weekly Intent Topics
    - 3 Workflows
    - Org Charts
    - Websights
    - Scoops
    - Technologies
    - **$15,000 Annually, 2 Year Commitment**
    - **$18,000 Annually, 1 Year Commitment**

- **3 Users Professional Edition:**
    - 5,000 Bulk Credits
    - Verified Email Address, Direct and Mobile Numbers
    - Listmatch
    - **$10,000 Annually, 2 Year Commitment**
    - **$12,000 Annually, 1 Year Commitment**

AI Programs Available

AI Starter Program	**$595.00**
Software Test Development Engineer	**$995.00**
AI Program Manager & Agile Development	**$995.00**
Data Science	**$995.00**
Data Scientist / Data Analyst	**$2,595.00**
AI Technical Library	**$2,595.00**
AI Engineering	**$4,995.00**

Funding for AI Engineering available if bought directly from AI Online Developer +

aiondevplus@gmail.com   **WhatsApp 1.425.324.8264**

AIOnDev+

**Coming
This
Summer
Special Plan
Pay $2,000
Now for
AI Engineering
And get it for the
Discount. Start now
With the current courses
Available. You'll be ready
To take the advanced
AI courses.**

Artificial Intelligence Engineering Program

AI Developer + Consulting Firm

If your company is looking for an A.I. Consulting firm. **AI Online Developer +** can help. Create a SOW Statement of Work and we will follow up with you. Contact information listed below.

Thank you for your time,

Mark Kembel
CEO, CTO & President
markkembel@gmail.com
AI Online Developer +
425.324.8264

Financial Summary

We have a partner to provide consultants and several development houses that will also provide services for us.

We will also be looking for buying a development house with stock to pickup more talent.

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Financials for AI Online Developer +

Financial Summary

Sales from August 2024 to December 2025:

Colleges Site License	$2,000,000.00
Corporate Site License	$2,500,000.00
College Purchases	$1,500,000.00
Corporate Purchases	$2,000,000.00
Individual Purchases	$1,000,000.00
Consulting Business 2025	$2,000,000.00
Total Sales	$11,000,000.00

Sales will pickup once we raise the $5M. We plan to hire 3 salespeople to sell to Corporations and colleges. Plus, we will hire a marketing manager to define our market better. Our debt is $15,000 so it can be paid off in 2024 sales before August 2024.

Development will not take up much of our revenue since the courses are already done for 2024. With Development houses are going through a sales slump we will recruit some of them to sell for us.

Our competition is the big corporations that are providing courses to our competition selling on their own. Our AI Engineering program should be our big seller.

AI Developer +

We are looking for
$5,000,000.00

Preferred Stock $10.00 a share

Thank you for your time,

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