

Welcome to our property network forum, open to anyone and everyone interested in property, to share knowledge and information, gain new ideas and motivation and to offer advice.

An open, interactive networking environment can only help to create a **WIN:WIN** result for all of us!

Andrew Punter makes a very welcome return to our event this evening. He will be shining a light on the opportunities that exist to save on our **Stamp Duty** tax bills.

This particular tax is not well understood and is regarded by many as an obligatory blanket payment which can make or break many deals.

There are numerous exceptions built in to the legislation however, and Andrew will bring us the facts and offer plenty of advice, so it will be a session not to miss! Monday 13 May 2024 Holiday Inn, Guildford Doors open 6:00pm

TONIGHT'S MAIN SPEAKER

ANDREW PUNTER



SURREY PROPERTY EXCHANGE















Richard Simmons

Good evening and welcome!

- I hope the last 5 weeks have gone well for you since our last event! Welcome to a bumper programme this evening to kick off our 14th year as an event. We begin with one of our occasional pre-event workshops, as Tariq Mubarak follows up his presentation last month with a 90 minute workshop for those who want to know more about purchase options and conditional contracts as creative strategies for tying up deals and development projects in particular.
- Following the success of the new time slot and format, our monthly Deal Clinic session will be led by Rory O'Mara at 6.00pm this evening. With your support, we hope to run this session every month in an effort to provide help and advice for any of us, when needing some extra guidance on property deal challenges faced.
- It's good to welcome back Andrew Punter as our main speaker tonight. He will speak on behalf of Cornerstone Tax Advisors in highlighting the various ways we can save on Stamp Duty tax payments when purchasing

properties for ourselves and our clients.

- There are more changes afoot from the government with regard to planning legislation, and James Hutchison will update us all this evening. Steve Light makes a welcome return to our event to give us the latest news on the mortgage front, while Graham Faulkner will update us on the lettings front.
- We hope to have some more hot deals from the surrounding area for you to evaluate this evening. Why not grab the opportunity yourself next month? Just make contact with Claire Williams or myself by lunchtime on the day of the event and the floor is all yours...!
- Our Surrey Property Exchange club membership programme has now been running for well over a year and is going from strength to strength you are very welcome to join if you have not done so already! A summary of the benefits of membership can be found on page 7 and on the home page of our SPE website.
- Thanks for your support this evening, which we trust has been both enjoyable and a real help to you in your own property journey.
 We hope you're able to join us for our midsummer event in 4 weeks time on Monday 10 June..!

Call: 07894 645181 www.surreypropertyexchange.co.uk



UK Property Solutions

We are the key to:

Enhancing properties and increasing their value

Creating beautiful homes for everyone

Helping you buy and sell properties

www.ukpropertysolutions.org.uk

richard@ukpropertysolutions.org.uk Contact: 07894 645 181





Town Planning Consultancy

Site Feasibility Appraisals
Submission & Negotiation of Planning Applications
Planning Appeals & Expert Witness



James Hutchison, Plannina Director

Experienced & Professional Service ~ Competitive Fees ~ Accredited by the Royal Town Planning Institute

T: 07517 980401

E: james.hutchison@corbil.co.uk

W: www.corbilplanning.co.uk





Head office: Brook House, Mint Street, Godalming, Surrey, GU7 1HE

Head office: 01483 427747

Email: enquiries@finitedesign.co.uk





Services

- Structural design and detailing of bespoke new detached houses, extensions, and loft conversions.
- Barn conversions &
- Foundation design and detailing.
- Listed building refurbishment.
- Steel framed buildings.
- Reinforced concrete basement, foundation.
- Retaining walls and underpinning.
- Structural engineering report and appraisals of buildings.

Website: www.finitedesign.co.uk









Top 5 Reasons Why Homeowners Trusted EweMove To Sell Their Home

- 1. They Got A Happy Sale Guarantee (So There's No Risk!)
- 2. They Got The Very Best Price For Their House
- 3. I Was Their Dedicated Personal Agent
- 4. They Benefited From Our Multi-Award Winning Service
- 5. Open 24/7 Yes, Really!

Graham Faulkner
Branch Director

Get your FREE online valuation report now at: www.EweMove.com/Dorking www.EweMove.com/Leatherhead or call: (24/7) 01306 406 506 / 01372 701702

EweMove

EweMove respects any existing sole agency agreement already in place with another agent.

Meet the Organising Team Members



Richard Simmons



Claire Williams



Ruth Gazzelloni



Graham Faulkner



Paul Watson



Carol Watson



Ophelia Ashitey



Pilar Walteros



MEMBER OFFERS OF HELP AND CONTACT DETAILS

Claire WIlliams 07533 818415 claire@apollopropertyprojects.com

My strategies are Commercial to Residential Conversions, Serviced Accommodation, and Rent2Rent. I'm very happy to chat over coffee and share knowledge and experience. Always interested in new opportunities.

Graham Faulkner 07921 255815/01306 406506 graham.faulkner@ewemove.com

It's easy to fall foul of the mire of constantly changing legislation. I am well placed to help guide landlords in being a Sales and Letting agent within a large franchise network, as well as a property portfolio landlord myself.

John Cox 07973 309125 john@ideastorunwith.com

Focusing direct to vendor and securing planning permission for sites from $\pounds 250k$ - $\pounds 20m$ gross development value. Experienced in low value high yielding properties in Scotland, flips, and other creative methods. I can also help individuals or companies through my finance and insurance brokerage.

Ophelia Ashitey 07838 381665 ophelia@otkpropertysolutions.com

I can help with electrical building services designs. Happy to share information and experiences on R2R in Guildford and to learn about HMOs and funding.

Richard Simmons 07894 645181 richard@propertyafreshstart.co.uk

Always keen to work with investors on a variety of projects in Surrey and on the East Sussex coastline. The top priorities are to add value and create desirable homes, provide win-win solutions, achieve good returns and have fun along the way!

Rory O'Mara 07747 616661 info@closedbridgingfinance.com

Join 350+ Investors. Book a 121 Finance & Strategy Review Today. 4 Hrs @ Winchester. Cover Strategy, Finance, Lunch, Follow Up call in 4 Weeks and FREE CAKE.

Pilar Walteros 07956 501082 info@mintspaces.co.uk

I can help you design/style your properties to rent, and I have R2R experience. I am a certified Wealth Dynamics Flow consultant. A WD debrief can help you understand your natural flow, and clarity on how to achieve it in your entrepreneurial journey.

USEFUL PROPERTY WEBSITES

www.spareroom.co.uk - best source for room rent info and tenants

www.gov.uk/stamp-duty-land-tax - Check the costs and rules governing stamp duty and tax. www.gov.uk/search-property-information-land-registry - Check on ownership/titles/ plans/restrictions etc at Land Registry. www.propertychecklists.co.uk - Good site for what's happening on UK property scene.

SURREY PROPERTY EXCHANGE

Non-Members £32 per event £192 - 6 months Members £24 per event £144 - 6 Months



Ticket price savings every month

Access to previous main speaker slide presentations

One free copy of PIN Magazine

Access to the SPE WhatsApp Group

Two month roll-over in case of sickness or holidays (Prior notification required)

Priority access and discounted tickets to other SPE events

Free book and event offers

















Professional – Insured – Certified Tree Management in Surrey

Redwood Tree Services® Ltd are an experienced, professional Tree Surgery and Forestry company, established 36 years ago. We are based in Sutton Green and cover Surrey, Hampshire, West Sussex and Berkshire.

Tel: 01483 771446 info@redwoodtreeservices.co.uk www.redwoodtreeservices.co.uk





Fast eviction of problem tenants nationwide

If you need to evict a tenant, we act quickly and effectively, so you can protect your investment, reduce the risk of damage and start earning rent again.

Call us on 01792 450 031 or instruct us at hcegroup.co.uk

HOW MUCH TIME AND MONEY COULD YOU SAVE ON YOUR NEXT REFURB?



The Landlords National Purchasing Group

has combined the power of thousands of private landlords to give you access to the best products on the market at the best prices possible.

Get in touch today to find out how much you could save on kitchens, bathrooms, boilers, paint, insurance, and much more!



www.lnpg.co.uk

01455 234499



CORNERSTONE

The UK's leading property tax advisers, specialising in stamp duty land tax

We offer expert assessment of your SDLT liability and we reclaim overpaid SDLT

Call us today to see how we can help you get your property tax right first time, every time.

07769 224 459

apunter@ctatax.uk.com

www.ctatax.uk.com

Experts in Specialist Finance

- Ask about 100% Finance & Joint Venture Funding
- Bridging & Development Finance
- HMO & Commercial Finance
- Book a 121 Finance & Strategy Review
- Lending our Funds since 2006
- Book a free 15 min chat today tinyurl.com/rorycall

www.ClosedBridgingFinance.com

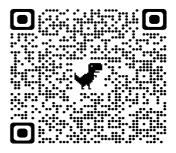
Mobile: 07747 616661











Parking QR Code

DISCLAIMER

Property values can fall as well as rise. This document and other documents are for informational purposes only. The information should not be interpreted as a commitment on the part of the Surrey Property Exchange. The Surrey Property Exchange cannot guarantee the accuracy of any of the information presented. Information provided in this document and during the meeting is provided 'as is' without warranty of any kind. The user assumes the entire risk as to the accuracy and use of this document. Any views or opinions presented are solely those of the individuals and do not necessarily represent those of the Surrey Property Exchange.

When you attend the Surrey Property Exchange network event, you enter a room where photographic, video and audio recording may occur. By entering you consent to being approached for audio, video and photographic recording and the release of said for promotional purposes, advertising and inclusion on the Surrey Property Exchange website. You release the Surrey Property Exchange and all other persons involved from any liability connected with the taking, recording, digitising or publication of interviews, photographs, computer images, video or audio recordings.

By entering the event you waive all rights you may have to any claims for payment or royalties in connection with any exhibitions, streaming, webcasting, television or any other publication of materials, regardless of purpose or sponsoring of such exhibitions, broadcasting, webcasting or any other publication of materials, irrespective of whether an admission fee or sponsorship fee is charged. You also waive the right to inspect or approve any photographic, video or audio recording taken by the Surrey Property Exchange or entity designated to do so by the Surrey Property Exchange.

You are duly informed of your consent, waiver and release in entering the event.

Joint Ventures: Please do your own due diligence before embarking on any kind of joint venture with anyone. Apart from your own personal efforts, references to the following websites may be of help in understanding the current FCA legislation on Joint Ventures and also provide lots of valuable advice.

www.fca.org.uk

www.propertytribes.com

www.propertyfortress.com

Call: 07894 645181 www.surreypropertyexchange.co.uk



Telephone: 01483 363065
E-mail: info@mb-architecture.uk
Website: www.mb-architecture.uk





UK PROPERTY SOLUTIONS STAGING & DRESSING SERVICE



"Like to generate more money for your rentals or sales?"

Staging and dressing can make all the difference and beat your competitors every time! Happy to offer advice and/or furniture, fixtures and fittings

Contact Richard Simmons on 07894 645181





- **Commercial Mortgages**
- Flexible Mortgages
 - **Short Term Finance**
 - **Develonment Loans And More...**

We love to help, call the **Mortgage-Desk team on** 01296 329610



WOULD YOU LIKE TO BE A SPONSOR OF THE SURREY PROPERTY EXCHANGE?

THIS SPACE COULD BE **YOURS** ***** EVERY MONTH *****

TAKE ACTION AND GRAB THE OPPORTUNITY

JUST SPEAK TO RICHARD SIMMONS OR ANY OF THE TEAM FOR MORE **INFORMATION**

 ${f W}$ E HOPE YOU CAN JOIN US FOR OUR NEXT EVENT ON MONDAY 10 JUNE!

Call: 07894 645181 www.surreypropertyexchange.co.uk